

MODIFICATION# 1  
TO  
CONTRACT NUMBER E194-75548 MA2274  
LOW FLOOR TRANSIT BUSES

BETWEEN THE  
COMMONWEALTH OF VIRGINIA  
AND  
GILLIG, LLC

5/29/18

This MODIFICATION is an Agreement between the Commonwealth of Virginia, hereinafter referred to as "State" or "Commonwealth," and Gillig, LLC a California corporation, hereinafter referred to as the "Contractor" or "Gillig" relating to the modification of the Contract effective 6/1/18 as amended, hereinafter referred to as the "Contract" or "Agreement." This Modification is hereby incorporated into and made an integral part of the Agreement.

The purpose of this modification is to document both parties' agreement to the following:

1. Renewal of contract for its second year, a 12- month period effective 6/1/18 through 5/31/19
2. Base price, per bus and related equipment and alternatives (attached) is increased as follows:

	<u>From</u>	<u>To</u>
30ft Diesel	\$371,618	\$377,517
35ft Diesel	\$377,581	\$383,574
40ft Diesel	\$381,807	\$387,867
30ft Trolley	\$61,882	\$62,864
35ft Trolley	\$69,542	\$70,646
40ft Trolley	\$77,547	\$78,778

The foregoing is the complete and final expression of the parties' agreement to modify the Contract and cannot be modified, except by a writing signed by the duly authorized representatives of both parties. All other terms and conditions remain unchanged.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

GILLIG, LLC

BY: *J Polycarpio*

NAME: JOSEPH POLICARPIO  
Printed Name

TITLE: VICE PRESIDENT

DATE: MAY 30, 2018

COMMONWEALTH OF VIRGINIA

BY: *Deepis M. Donahue*

NAME: Deepis M. Donahue  
Printed Name

TITLE: Statewide Contract Officer

DATE: MAY 30, 2018

**ATTACHMENT H**

**PRICING SCHEDULE - WORKSHEET**

Low Floor Transit Buses 30,35,40,60 ft.

Complete one sheet for each Bus, Make, Model, Size Offered

Vendor Name: GILLIG LLC  
 Manufacturer: GILLIG LLC  
 Model: LOW FLOOR BUS  
 Length / Size: 30'

(Part 1 below) Base Bus, Standard Features - offerers shall list description of standard base bus OFFERED to include features below (A thru I) (Part 2 below) Base price & quantity discounts  
 (Part 3 below) Additional Options, Upgrades - offerers shall list equipment on bus offered and complete section fully.

PART 1, BASE BUS, STANDARD FEATURES		New 2016, or current model year.	
A) Model Year		2018	
B) Engine (i.e. diesel) / HP		LB/280HP	
C) Transmission		D664,6	
D) Seating Capacity		23	
E) Doors		FRONT & REAR	
F) Wheelchair Locations		(2) STREETSIDE	
G) Weight		30,000 LB GVWR	
H) Alternate Fuel Options		DIESEL, CNG, HYBRID (SEE ATTACHED PRICING)	
I) Brakes		DRUM	

PART 2, BASE BUS PRICE		Purchase Qty ---->	1 to 5	6 to 10	11 to 15	16 +
Base Price / Per Bus		\$377,517.00	\$377,517.00	\$377,517.00	\$377,517.00	\$377,517.00
Less discount for volume level		N/A	N/A	N/A	N/A	N/A
Net Price		\$377,517.00	\$377,517.00	\$377,517.00	\$377,517.00	\$377,517.00
(discount %)		N/A	N/A	N/A	N/A	N/A

PART 3, Additional Options, Upgrades (list Top 15 most requested Options)				
Description	Order Code	Price	Discount %	Net Price
SEE BASE EQUIPMENT & ALTERNATIVES PRICE SHEET				
Percent discount on all other options not listed above =	NA %			

ATTACHMENT H

PRICING SCHEDULE - WORKSHEET

Low Floor Transit Buses 30,35,40,60 ft.

Complete one sheet for each Bus, Make, Model, Size Offered

Vendor Name: GILLIG LLC  
 Manufacturer: GILLIG LLC  
 Model: LOW FLOOR BUS  
 Length / Size: 35'

(Part 1 below) Base Bus, Standard Features - offerors shall list description of standard base bus OFFERED to include features below (A thru I) (Part 2 below) Base price & quantity discounts  
 (Part 3 below) Additional Options, Upgrades - offerors shall list equipment on bus offered and complete section fully.

PART 1, BASE BUS, STANDARD FEATURES		New 2016, or current model year.	
A) Model Year		2019	
B) Engine (i.e. diesel) / HP		L9/280HP	
C) Transmission		D864.6	
D) Seating Capacity		31	
E) Doors		FRONT & REAR	
F) Wheelchair Locations		(1) STREETSIDE & (1) CURBSIDE	
G) Weight		39,600 LB GVWR	
H) Alternate Fuel Options		DIESEL, CNG, HYBRID (SEE ATTACHED PRICING)	
I) Brakes		DRUM	

PART 2, BASE BUS PRICE					
	Purchase Qty ---->	1 to 5	6 to 10	11 to 15	16 +
Base Price / Per Bus	\$383,574.00	\$383,574.00	\$383,574.00	\$383,574.00	\$383,574.00
Less discount for volume level	N/A	N/A	N/A	N/A	N/A
Net Price	\$383,574.00	\$383,574.00	\$383,574.00	\$383,574.00	\$383,574.00
(discount %)	N/A	N/A	N/A	N/A	N/A

PART 3, Additional Options, Upgrades (list Top 15 most requested Options)				
Description	Order Code	Price	Discount %	Net Price
SEE BASE EQUIPMENT & ALTERNATIVES PRICE SHEET				
Percent discount on all other options not listed above =	NA %			

ATTACHMENT H

PRICING SCHEDULE - WORKSHEET

Low Floor Transit Buses 30,35,40,60 ft

Complete one sheet for each Bus, Make, Model, Size Offered

Vendor Name: GILLIG LLC  
 Manufacturer: GILLIG LLC  
 Model: LOW FLOOR BUS  
 Length / Size: 40

(Part 1 below) Base Bus, Standard Features - offerors shall list description of standard base bus OFFERED to include features below (A thru I)

(Part 2 below) Base price & quantity discounts

(Part 3 below) Additional Options, Upgrades - offerors shall list equipment on bus offered and complete section fully.

PART 1, BASE BUS, STANDARD FEATURES	New 2016, or current model year.		
A) Model Year	2019		
B) Engine (i.e. diesel) / HP	L9/290HP		
C) Transmission	D664.6		
D) Seating Capacity	36		
E) Doors	FRONT & REAR		
F) Wheelchair Locations	(1) STREETSIDE & (1) CURBSIDE		
G) Weight	39,600 LB GVWR		
H) Alternate Fuel Options	DIESEL, CNG, HYBRID (SEE ATTACHED PRICING)		
I) Brakes	DRUM		

PART 2, BASE BUS PRICE	Purchase Qty ----->	1 to 5	6 to 10	11 to 15	16 +
Base Price / Per Bus	\$387,867.00	\$387,867.00	\$387,867.00	\$387,867.00	\$387,867.00
Less discount for volume level	N/A	N/A	N/A	N/A	N/A
Net Price	\$387,867.00	\$387,867.00	\$387,867.00	\$387,867.00	\$387,867.00
(discount %)	N/A	N/A	N/A	N/A	N/A

PART 3, Additional Options, Upgrades (list Top 15 most requested Options)				
Description	Order Code	Price	Discount %	Net Price
SEE BASE EQUIPMENT & ALTERNATIVES PRICE SHEET				
Percent discount on all other options not listed above =	NA	%		

**COMMONWEALTH OF VIRGINIA  
Trolley Price Sheet  
RFP #E194-193**

GILLIG  
05/22/17 - REVISED

<b>TROLLEY PACKAGE OPTIONS (Additional Cost Over Base Bus Price)</b>			
<b>DELIVERY: Delivery is to be quoted at time of order placement for all Trolley Package Options due to the order size and make up.</b>			
	<b>30'</b>	<b>35'</b>	<b>40'</b>
Base Package (Diesel)	\$62,864.00	\$70,646.00	\$78,778.00
Roof Cupola Assembly	INCLUDED	INCLUDED	INCLUDED
Solid Brass SF Cable Car Bell	INCLUDED	INCLUDED	INCLUDED
Exterior Wood Like Trim Installed On: Cupola, Front & Rear Overhang Eaves, Arches, Window Mullions, Window Sills, Rub Rails, Skirt Panels, Front & Rear Door, Front & Rear Bumper. Reference Layout.	INCLUDED	INCLUDED	INCLUDED
Interior Trim Includes Solid American White Oak Trim on: Ceiling Panel Strips, Window Tops & Sills, Overhead Passenger Light Panels, Driver's Dash Area.	INCLUDED	INCLUDED	INCLUDED
Vintage Style Vinyl Graphics: Cupola Window & Exterior Window Graphic Motifs, Standard Gold Vinyl Pinstriping, Exterior Graphics Banner Package, Interior Graphics Banner at Rear I/O Enclosure, Exterior Bus Numbers, Gold Battery Disconnect Decal. Reference Layout	INCLUDED	INCLUDED	INCLUDED
Cow Catcher	\$3,103.00	\$3,103.00	\$3,103.00
Roof Accent LED Rope Lighting	\$3,103.00	\$3,219.00	\$3,334.00
Front Center Trolley Light	\$607.00	\$607.00	\$607.00
Exterior Roof Mounted Sign Boards (CS & RS)	\$3,705.00	\$3,705.00	\$3,705.00
Front Roof Hatch Accomodations	\$812.00	\$812.00	\$812.00
Allison H40EP Compatible Cupola Package	\$8,165.00	\$8,165.00	\$8,165.00
<b>WOODEN TROLLEY PASSENGER SEAT OPTIONS</b>			
	<b>Base 30' (26) Passengers</b>	<b>Base 35' (31) Passengers</b>	<b>Base 40' (38) Passengers</b>
Vintage Style Trolley Seating: Solid American White Oak Milled Wood Slats, Bull Nose Top & Bottom Roundover Edges.	\$15,147.00	\$13,440.00	\$13,503.00
Interior Vinyl Seat Cushions	\$3,449.00	\$3,967.00	\$4,461.00

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Confidential and Proprietary Information



**COMMONWEALTH OF VIRGINIA  
Base Equipment and Alternatives  
Price Sheet  
RFP #E194-193**

GILLIG  
04/20/18 - REVISED

<b>PROPULSION</b>		
<b>BASE</b>	Cummins 17 ISL 280HP Diesel Engine with Voith D864.6 Transmission	<b>BASE</b>
	Phillips Temro Block Heater	\$124.00
<b>CNG SYSTEM</b>		
		<b>Additional Cost Over Base Diesel Bus Price</b>
	Cummins L9N 280 HP, with (4) 85" & (4) 120" Type III Fuel Tanks (21,864 SCF)	\$55,118.00
	Cummins L9N 280 HP, with (8) 85" Type III Fuel Tanks (17,808 SCF/est.450mi)	\$51,320.00
	Cummins L9N 280 HP, with (8) 120" Type III Fuel Tanks (25,664 SCF/est.705mi) 85"/40" only	\$59,752.00
	Add Second Fast Fuel Fill to Low Mount Position	\$832.00
<b>BASE</b>	Manual Fuel Tank Shut-Off Valves	<b>BASE</b>
<b>ELECTRIC HYBRID DRIVE SYSTEM</b>		
		<b>Additional Cost Over Base Diesel Bus Price</b>
	Allison H40EP Parallel Electric Drive System with Vanner HBA	\$232,605.00
	BAE Series Hybrid Drive System APS1 (NA for 30')	\$200,945.00
	BAE Series Hybrid Drive System APS2 (NA for 30')	\$211,167.00
	Electric Hydraulic Pump	Quote
	Electric Air Compressor	Quote
	CERTPLUS Allison H40EP	Quote
<b>STYLING PACKAGES (base bus does not include bonded windows)</b>		
<b>BASE</b>	Standard Low Floor Front Cap, Rear Cap and Engine Door Styling	<b>BASE</b>
	BRT Front Cap Styling Only	\$10,008.00
	BRT Front Cap, Rear Cap and Engine Door Styling	\$13,546.00
	BRT PLUS Front Cap, Rear Cap, Roof Line and Engine Door Styling	\$19,372.00
	BRT Roof Fairings, Front or Rear (each)	\$1,278.00
<b>OIL SYSTEM</b>		
<b>BASE</b>	Cummins Supplied Fleetguard	<b>BASE</b>
	Splinner II Auxiliary Filter	\$952.00
	Titan Probalizer OD-1014 Extraction Port (per fitting)	\$45.00
	Femco Auto Drain	\$70.00
<b>COOLING SYSTEM</b>		
<b>BASE</b>	Modine E-Cool Electric Cooling System without E-Coat	<b>BASE</b>
	EMP Electric Cooling System without E-Coat	\$2,229.00
	Add E-Coat to Diesel or CNG	\$652.00
	Add E-Coat to Hybrid	\$1,399.00
	Radiator Tank Guard	\$282.00
	Radiator Tank Guard, with Splash Shield	\$392.00
<b>ALTERNATOR</b>		
<b>BASE</b>	Niehoff C803 (500 Amp for Electric Radiator)	<b>BASE</b>
	EMP (450 Amp for EMP Electric Radiator)	\$0.00
	Delco 50-DN+ (450 Amp for Electric Radiator)	N/A
<b>TRANSMISSION</b>		
<b>BASE</b>	Voith D864.6	<b>BASE</b>
	Allison B400R, GEN IV	\$3,897.00
	Allison B3400R, xFE	\$4,622.00
	Allison Fuel Sense Software	Quote
	ZF 6AP1400 ECOLIFE	\$1,607.00
	Femco Auto Drain	\$70.00
	KP Push Button	\$60.00
	Transmission Temperature Gauge (Dash or Rear Run Box)	\$51.00
	Keyed Transmission Lockout Switch on Dash	\$359.00

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**COMMONWEALTH OF VIRGINIA**  
**Base Equipment and Alternatives**  
**Price Sheet**  
**RFP #E194-193**

GILLIG  
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<b>AXLE HUBS &amp; SEALS</b>		
BASE	Hub Piloted Wheels	BASE
BASE	Axles with Grease Seals (per axle)	BASE
	Axles with Chicago Rawhide Oil Seals	\$0.00
	Synthetic 75W90 Gear Oil for Rear Axle	\$191.00
<b>HUBODOMETER</b>		
	Data Trac Pro 600-9999	\$86.00
	Engler (Stemco) Mechanical without Tenths and without Guard	\$80.00
	Veeder Root Mechanical without Tenths and without Guard	\$73.00
	S & A Fleetwatch 392 Electronic	\$446.00
	Hubodometer Guard	\$128.00
<b>BRAKES</b>		
BASE	S-Cam Drum Brakes with Wabco ABS System	BASE
	Automatic Traction Control	\$110.00
	Disc Brakes with Wabco ABS System	\$9,277.00
	MGM E-Stroke Brake Monitoring System for Drum Brakes	Quote
	MGM E-Stroke Brake Monitoring System for Disc Brakes	Quote
<b>WHEELS/TIRES</b>		
BASE	(6) Powder Coated White Steel Wheels	BASE
	(6) Brushed Finish Aluminum Wheels	\$1,656.00
	(6) Full Polished Finish Aluminum Wheels	\$2,130.00
	Bendix Tire Pressure Monitoring System	\$942.00
	(6) Contractor Supplied Tires	Quote
<b>STEERING SYSTEM</b>		
BASE	Douglas Steering Column (Standard Steering Column)	BASE
	TRW Easy Steer, Electric Assisted Steering Column	\$2,650.00
	VIP Textured Steering Wheel	\$74.00
<b>FUEL SYSTEM</b>		
BASE	Emco Wheaton Posi Lock 105 (Flip Cap or Twist Cap)	BASE
	Standard Gravity Fuel Fill	(\$279.00)
	Dual Fill (Curbside and Streetside) with Emco Wheaton Posi Lock 105	\$1,016.00
	Dual Fill (Curbside and Streetside) with Standard Gravity Fill	\$786.00
BASE	Standard 120gal (35' / 40') or 75gal (29' LF) Net Useable Fuel Tank	BASE
	80 gal Net Useable Split Fuel Tanks (29' LF with No Rear Door)	\$1,298.00
	Davco Fuel Pro 384, Heated	\$656.00
	Diesel Fuel Gauge on Dash	\$175.00

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**COMMONWEALTH OF VIRGINIA  
Base Equipment and Alternatives  
Price Sheet  
RFP #E194-193**

GILLIG  
04/20/18 - REVISED

<b>REAR RUN BOX</b>		
BASE	Electrical Gauges - Engine Oil and Coolant Temp	BASE
	Mechanical Gauges - Murphy Oil Pressure and Coolant Temperature (IPO Electric)	\$81.00 Each
	Delete Gauges	(\$51.00) Each
	Rear Hand Throttle Control	\$147.00
<b>AIR SYSTEM</b>		
BASE	SKF, HCT-2000 Air Dryer	BASE
BASE	Kingson Auto Drain Valve at Ping Tank	BASE
	Cole Hersee #12063 Electrical Tow Connector	\$172.00
	Curbside Rear Kneeling	\$536.00
<b>FRAME</b>		
	Engine Skid Protection w/Extended Tow Eyes	\$132.00
	Engine Skid Protection w/Extended Tow Eyes & 2" Thick x 2" Wide Wear Plate	\$385.00
<b>BATTERIES</b>		
BASE	(4) DEKA Group 31 Top Post Connections	BASE
	(2) DEKA 8D Side Lug or Top Post Connections	(\$227.00)
	(2) AGM Glass Matt 8D Side Lug or Top Post Connections	\$277.00
	(4) AGM Glass Matt Group 31 Top Post Connections	\$523.00
	KBI Super Capacitor With (2) DEKA Group 31 Batteries	\$4,752.00
	(1) Anderson 350 Jump Start Connector Located In Battery Box	\$89.00
	(1) Anderson 350 Jump Start Connector Located In Engine Compartment	\$152.00
<b>WHEELCHAIR LIFT / RAMP</b>		
BASE	Lift-U Ramp (LU-18), Front Door	BASE
	Lift-U Ramp (LU-18), Rear Door (Requires 48" Rear Door Selection) N/A w/28"	\$3,951.00
	Ricon SSR (6:1) Fold Over	\$623.00
	Reinforced A-Post Skid Plates (Per Side)	\$68.00
<b>HEATING / AIR CONDITIONING</b>		
BASE	TK T-14 w/X426 or X430, EBM Brushless Motors	BASE
	TK T-14 w/S391	\$818.00
	TK T-14 w/S616	\$1,779.00
	TK T-14 with Permanent Magnet Motors	(\$2,335.00)
	TK All-Electric HVAC - Diesel, CNG & Allison H40EP Hybrid	\$15,722.00
	TK All-Electric HVAC - Hybrid (BAE APS 2)	\$1,784.00
BASE	TK Pressure and Return Display Mounted to Unit	BASE
	Delete TK Pressure and Return Display Mounted to Unit	(\$292.00)
	MCC RM36 w/O5G, Brushless Motors	(\$3,644.00)
<b>DRIVERS HEATERS &amp; ADDITIONAL PASSENGER HEATERS</b>		
BASE	MCC Drivers Heater - Brushless Motor, Fresh Air Intake, Left Foot Vent, 1/4 Turn Valves	BASE
	MCC Drivers Heater - Brush Motor, Left Foot Vent, 1/4 Turn Valves	(\$395.00)
	Front Stepwell Threshold Heater - MCC with Brushless Motor	\$331.00
	Streetside Underseat Heater - MCC with Brushless Motor	\$358.00
	Streetside Underseat Heater Mtd In Theater Step - MCC with Brushless Motor	\$468.00
	Curbside Rear Stepwell Heater - MCC with Brushless Motor	\$449.00

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**COMMONWEALTH OF VIRGINIA  
Base Equipment and Alternatives  
Price Sheet  
RFP #E194-193**

GILLIG  
04/20/18 - REVISED

<b>AUXILIARY COOLANT HEATER</b>		
<b>BASE</b>	No Auxiliary Coolant Heater Installed	<b>BASE</b>
	Spheros Model Thermo 230 (80,000 btu) Coolant Heater	\$2,540.00
	Proheat Model X45 (45,000btu) Coolant Heater	\$2,540.00
	Proheat Model M80 (80,000btu) Coolant Heater	\$2,728.00
<b>DRIVER'S AUXILIARY FAN &amp; DASH AREA</b>		
	Add (1) Drivers Fan Mounted to Dash	\$81.00
<b>REAR DOOR</b>		
<b>BASE</b>	34" Rear Door - Air Open / Spring Close (Full Driver's Control)	<b>BASE</b>
	Delete Rear Door	(\$1,328.00)
	48" or 56" Rear Door (Requires Air Open / Air Close Door)	\$2,659.00
	Vapor CLASS Control with Green LED Lamp (34" Door)	\$5,634.00
	Vapor VTouch Electronic Touch Bars with Green LED Lamp (34" Door)	\$745.00
	Vapor Electric Doors (40" front / 34" rear) Electric Open / Electric Close (Full Driver's Control)	\$4,724.00
	Exterior Air Release Front Door Control Valve	\$156.00
<b>ELECTRICAL EQUIPMENT CABINET</b>		
<b>BASE</b>	44" Tall with Key Lock and (2) 5/16" Square Key Locks	<b>BASE</b>
	44" Tall (33") with Key Lock and (2) 5/16" Square Key Locks & 11" Drivers Storage	\$123.00
	Storage Box on Curbside Forward Wheel Well (8.25"H x 20"W x 13"D)	\$461.00
<b>ADVERTISING FRAMES - EXTERIOR</b>		
<b>BASE</b>	Exterior, None	<b>BASE</b>
	Exterior, 21" X 40", Front Clear or Black Anodized, Powder Coated	\$179.00
	Exterior, 30" X 88", Curbside or Streetside	\$280.00
	Exterior, 30" X 144", Clear or Black Anodized, Powder Coated	\$342.00
	Exterior, 21" X 72", Rear	\$281.00
<b>ADVERTISING FRAMES - INTERIOR</b>		
	Interior, Innocom, Schedule Racks 3.75" X 7" X 1.5"	\$17.00 Each
	Interior, 22" X 21", Black, RH Load, Open Back	\$169.00
<b>PASSENGER SEATING</b>		
<b>BASE</b>	4ONE Gemini	<b>BASE</b>
<b>BASE</b>	Thermoplastic Grabhandles	<b>BASE</b>
<b>BASE</b>	Fiberglass (Non-Padded) Cosmetic Seat Inserts	<b>BASE</b>
	4ONE Aries	\$4,541.00
	4ONE Angel Seats	\$1,481.00
	4ONE CitiPro	\$1,278.00
	4ONE CitiSeats	(\$318.00)
	AMSECO Metropolitan	\$1,613.00
	AMSECO Insight	\$4,349.00
	Add FTA Docket 90A	Quote

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**COMMONWEALTH OF VIRGINIA**  
**Base Equipment and Alternatives**  
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GILLIG  
04/20/18 - REVISED

<b>DRIVERS SEAT</b>		
BASE	USSC 9100ALX with Headrest and 2-Point Lap Belt	BASE
	Recaro Ergo Metro with Headrest and 2-Point Belt	\$29.00
	Add Seat Cushion Alarm to Recaro Ergo Metro	\$122.00
	Add RH Armrest to Recaro Ergo Metro	\$118.00
	Add 3-Point Black Lap & Shoulder Belt	\$230.00
	Add 3-Point Orange Lap & Shoulder Belt	\$230.00
	Add Adjustable D-Ring	\$250.00
	Add Seat Belt Alarm to USSC 9100ALX	\$45.00
	Add Seat Cushion Alarm to USSC 9100ALX	\$183.00
	Add RH Armrest to USSC 9100ALX	\$50.00
<b>WHEELCHAIR SECUREMENT</b>		
BASE	4ONE J2-VPRO	BASE
BASE	AMSECO - A.R.M. System	BASE
	AMSECO - Dual Autolok	Quote
	Q'Pod Assembly	Quote
<b>PASSENGER SIGNALS</b>		
BASE	Touch Tape on Window Mullions	BASE
	Pull Cords (Neutral or Yellow) with Touch Pad at Wheelchair Location	(\$703.00)
	Stop Request Button at Rear Door Stanchion	\$64.00
	Additional Amber Stop Request Lamp Mounted on Driver's Dash	\$36.00
<b>DRIVER'S BARRIER</b>		
BASE	Wrap Around Fiberglass (35' / 40' Low Floor)	BASE
	Wrap Around Fiberglass with (3) Schedule Reok Cutouts (35' & 40' Only)	\$62.00
BASE	Flat Melamine, One Piece (29' Only)	BASE
<b>STANCHIONS &amp; GRAB RAILS</b>		
BASE	Powdercoated Yellow Door Handles, Vertical Stanchions, Hand Rails & Modesty Panel Tubes	BASE
	SSTL Door Handles, Vertical Stanchions, Hand Rails & Modesty Panel Tubes	\$0.00
	Modesty Panel Forward of Exit Door	\$219.00
	Powdercoated Vertical Stanchions Only	\$0.00
	Vinyl Grab Straps (each)	\$20.00
	SSTL Spring Loaded Grab Handle (each)	\$128.00
<b>WINDOWS</b>		
BASE	Arow Global Standard Frame - Full Fixed	BASE
	Arow Global Standard Frame - Full Slider	\$3,607.00
	Arow Global Standard Frame - Transom	\$1,785.00
	Arow Global Hidden Frame/Bonded - Full Fixed	\$4,165.00
	Arow Global Hidden Frame/Bonded - Transom	\$6,888.00
	Dura Standard Frame - Full Fixed	\$1,840.00
	Dura Standard Frame - Full Slider	\$3,353.00
	Dura Standard Frame - Transom	\$3,179.00
	Dura Hidden Frame/Bonded - Full Fixed	\$2,567.00
	Dura Hidden Frame/Bonded - Transom	\$8,397.00
<b>HEADLAMPS</b>		
BASE	Dual (4) Halogen Headlights	BASE
	(2) Dialite LED Headlights (Low Beam Only)	\$594.00
	(4) Dialite LED Headlights (High & Low Beam)	\$1,123.00
	Dinex STAR LED Headlight System (Low Beam Only)	\$728.00

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04/20/18 - REVISED

AUXILIARY EXTERIOR LAMPS		
BASE	(4) 4" Round LED Tail Lights	BASE
BASE	(2) 4" Round Red LED Brake Lamps Mounted to Bottom of HVAC Door	BASE
	7" Round LED Tail Lights IPO 4"	\$0.00
	(1) Red LED "STOP" Sign Mounted to Bottom of HVAC Door	\$444.00
	(2) 4" Round Amber LED Turn Lamps Mounted to Top of HVAC Door	\$103.00
	(1) Triangle Style Amber LED Yield Sign Mounted on Streetside of HVAC Door	\$614.00
	(2) Additional Turn Signals Mounted On Each Side Of Bus (Total 4 Per Side)	\$118.00
PLEASURE RADIO		
BASE	None	BASE
	REI AM/FM/CD/MP3-USB/SD PLAYER,	\$388.00
COMMUNICATION RADIO SYSTEM		
BASE	NONE	BASE
BASE	Gillig Provide Power Circuit and Antenna Cable Only	BASE
	Customer Specific 2-Way Radio System	Quote to Spec
BASE	(1) Driver's Speaker	BASE
PUBLIC ANNOUNCEMENT SYSTEM		
BASE	REI Model 760040 PA System	BASE
	Clever Devices Speak Easy II	\$1,165.00
INTELLIGENT VEHICLE SYSTEM (On-Board Hardware Only)		
BASE	NONE	BASE
	Customer Specified ITS System	Quote to Spec
	Add Event Data Recorders (EDR)	Quote to Spec
DESTINATION SIGNS		
BASE	Hanover 100% Amber LED Front & Curbside Signs	BASE
	Add Hanover Amber LED Dash Sign	\$791.00
	Add Hanover Amber LED Rear Sign	\$801.00
	Luminator Gen 4 SMT 100% Amber LED Front & Curbside Signs	\$594.00
	Add Luminator Gen 4 SMT 100% Amber LED Dash Sign	\$607.00
	Add Luminator Gen 4 SMT 100% Amber LED Rear Sign	\$767.00
	Twin Vision SS3 100% Amber LED Front & Curbside Signs	\$594.00
	Add Twin Vision SS3 100% Amber LED Dash Sign	\$607.00
	Add Twin Vision SS3 100% Amber LED Rear Sign	\$767.00
BASE	Heated/Defroster for Front Sign Glazing	BASE
	Delete Heated/Defroster for Front Sign Glazing	(\$128.00)
FARE COLLECTION		
BASE	No Farebox, Gillig provided Power Circuit & Grounding Strap	BASE
	Farebox Guard	\$181.00
	GFI 41" High Odyssey	Quote to Spec
	GFI Cents-A-Bill with TRIM Unit	Quote to Spec
	Diamond Model RV with Spare Vault	\$2,858.00
	Diamond Model H with Spare Vault	\$1,317.00
	Diamond Model SV with Spare Vault	\$1,837.00
	Denominator Manual Passenger Counter (Rows X Tallies X \$32)	
	Globe 80090 Transfer Cutter (each)	\$64.00
BASE	LED Fare Box Lamp, Ceiling Mounted	BASE
	Delete LED Fare Box Lamp, Ceiling Mounted	(\$71.00)

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**COMMONWEALTH OF VIRGINIA  
Base Equipment and Alternatives  
Price Sheet  
RFP #E194-193**

GILLIG  
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<b>FLOORING</b>		
BASE	Green Wood Plywood with RCA Rubber Flooring	BASE
	Altro Transflor	\$498.00
	Full Composite Flooring	\$2,556.00
<b>ROOF HATCHES</b>		
BASE	Rear Transpec Manual Open/Close Hatch	BASE
	Add Second Transpec Manual Hatch at Forward Position	\$324.00
	Electric Roof Hatch w/ Driver Control (per position)	\$505.00
	Upgrade Hatch to Transparent Skylight Hatch (per position, manual hatch only)	\$106.00
<b>EXTERIOR MIRRORS</b>		
BASE	B&R 10"x11", 1 Piece Flat Faced, Manual Streetside/Remote Curbside, Non-Heated	BASE
	Turn Signal Indicator On Outboard Edge Of Mirror Head (if available) Per Side	\$103.00
<b>ELECTRICAL / MULTIPLEXING</b>		
BASE	I/O Controls, Dinax G3 System	BASE
<b>DRIVERS SUN SHADES</b>		
BASE	Roller Style with Pull Cord Release	BASE
<b>FIRE SUPPRESSION &amp; METHANE DETECTION</b>		
BASE	Amerex V25 System Fire Suppression System (Diesel, CNG & Hybrid)	BASE
	Amerex Safety Net Fire Suppression & Methane Detection System (CNG Only)	\$2,031.00
	Fogmaker Fire Suppression System	\$388.00
	Delete Amerex V25 System Fire Suppression System (Diesel Only)	(\$1,840.00)
<b>SURVEILLANCE CAMERA SYSTEMS</b>		
	REI HD8000, (6) Color Cameras, DVR & Audio	Quote to Spec
	Safety Vision SVR 4108, (6) Color Cameras, DVR & Audio	Quote to Spec
	UTC Penta, Color Cameras, DVR & Audio	Quote to Spec
	Seon Explorer TX8, Color Cameras, DVR & Audio	Quote to Spec
	Apollo Road Runner, Color Cameras, DVR & Audio	Quote to Spec
<b>BICYCLE RACKS</b>		
BASE	Not Required	BASE
	Sportworks DL2, Two Bikes, Stainless Steel	\$1,378.00
	Sportworks DL2, Two Bikes, Black Powdercoated	\$1,042.00
	Byk-Rak, Two Bikes, Stainless Steel	\$1,230.00
	Bike Rack Deployed Indicator Lamp on Driver's Dash	\$30.00
	Mounting Brackets and Pivot Plate Only	\$259.00
	Bike Rack Mounted Advertising Frame, 21" X 40"	\$280.00
<b>SAFETY EQUIPMENT</b>		
BASE	Fire Extinguisher and Safety Triangle Kit	BASE
	Twenty Four Unit First Aid Kit	BASE
	Blood Born Pathogen Kit	BASE
	Wheel Chocks (Per Set)	\$36.00

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**Base Equipment and Alternatives**  
**Price Sheet**  
**RFP #E194-193**

GILLIG  
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<u>DRIVER'S DASH</u>		
BASE	Air Pressure & Speedometer	BASE
BASE	Diesel Exhaust Fluid (Required for Diesel and Hybrid)	BASE
	Hill Holder Toggle Switch	\$108.00
	Additional Gauges (each)	\$61.00
	Diesel Fuel Gauge	\$175.00
	I/O Multi Function Display (MFD)	\$3,331.00
	12v Power Port	\$113.00
	Big Gulp Cup Holder	\$36.00
	Euramatic Folding Style Cup Holder	\$25.00
	Trash Bag Holder	\$76.00
<u>ACCELERATOR / BRAKE FOOT CONTROLS</u>		
BASE	Williams Controls 41 Degree Throttle / Brake Pedal (Non Adjustable)	BASE
	Kongsberg Adjustable Throttle / Brake Pedal	\$1,155.00
<u>PAINT/DECALS</u>		
BASE	(1) Color	BASE
	Add Each Paint Pass	\$662.00
	Add Clear Coat	\$869.00
	Custom Paint and/or Decal Design	Quote to Spec
	Gillig Provide Design Services for Paint/Decal Layout	\$611.00
<u>BUS NUMBERS</u>		
BASE	(4) 4" Black 3M Exterior Numbers	BASE
BASE	(2) 4" Black 3M Interior Numbers	BASE
	Roof Numbers (Up to Four 24" High Decals)	\$128.00
<u>EXTENDED WARRANTIES</u>		
	L9 Extended Engine Coverage (3 Years/300,000 Miles)	\$5,900.00
	L9N Extended Engine Coverage (3 Years/300,000 Miles)	\$8,080.00
	B6.7 Extended Engine Coverage (3 Years/300,000 Miles)	\$4,997.00
	Allison B400R Extended Transmission Coverage (3 Years/UNL Miles)	\$2,850.00
	Voith Extended Transmission Coverage (3 Years/300,000 Miles)	\$2,198.00
	ZF Extended Transmission Coverage (3 Years/300,000 Miles)	\$2,813.00
	Allison Hybrid ETC Coverage (3 Years/300,000 Miles)	\$20,133.00
	BAE HybridDrive Extended Coverage (3 Years/300,000 Miles)	\$15,335.00
	Standard Structure & Corrosion Warranty (7 Years/350,000 Miles)	(\$256.00)

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