



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex


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MEMORANDUM

DATE: October 15, 2018

TO: Michal Durden, Senior Purchasing Agent
Purchasing Division

THRU: Sandy Michael-McDonald, Director 
Office of Economic and Small Business Development

FROM: Freddy Castillo, Small Business Development Manager 
Office of Economic and Small Business Development

SUBJECT: **Bid No. PNC2116454C1, West Side Water Main Expansion Loop
County Business Enterprise (CBE) Evaluation**

The Office of Economic and Small Business Development (OESBD) has conducted a review of the respondents' compliance to the County Business Enterprise (CBE) requirements for this solicitation. An overview is provided as follows:

This project is a Reserved Opportunity for CBEs.

Met the CBE Requirements:

<u>Firm Name</u>	<u>Category</u>	<u>Amount</u>	<u>Percentage</u>
MGM General Contracting, Inc. (Prime)	CBE	\$ 1,211,391.21	48.00%
Kailas Corp.	CBE	\$ 1,275,037.00	51.00%
Roberts Traffic Marking Corp.	CBE	<u>\$ 18,158.00</u>	<u>1.00%</u>
		\$ 2,504,586.21	100.00%
Bid Amount: \$2,504,586.21*			
CBE Participation: 100.00%			

Southern Underground Industries, Inc. (Prime)	CBE	\$ 2,029,213.70	92.05%
Compass Point Surveyors, PL	CBE	\$ 33,000.00	1.50%
Wettaps, Inc.	CBE	\$ 9,100.00	0.40%
Cornerstone Paving, Inc.	CBE	\$ 65,000.00	2.95%
Roberts Traffic Marking Corp.	CBE	\$ 15,296.30	0.70%
Chin Diesel, Inc.	CBE	<u>\$ 45,000.00</u>	<u>2.40%</u>
		\$ 2,196,610.00	100.00%
Bid Amount: \$2,196,610.00*			
CBE Participation: 100.00%			

**Bid Amount does not include \$24,514.00 Allowance Amount*

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Met the CBE Requirements (continued):

<u>Firm Name</u>	<u>Category</u>	<u>Amount</u>	<u>Percentage</u>
Sun Up Enterprises, Inc. (Prime)	CBE	\$ 1,439,775.99	62.54%
Corcel Corp	CBE	\$ 811,119.46	35.00%
Stoner & Associates, Inc.	CBE	\$ 25,500.00	1.00%
Roberts Traffic Marking, Inc.	CBE	\$ 15,296.30	0.66%
Federal Engineering & Testing, Inc.	CBE	\$ 11,190.00	0.50%
Wettaps, Inc.	CBE	<u>\$ 6,925.00</u>	<u>0.30%</u>
		\$ 2,309,806.75	100.00%

Bid Amount: \$2,309,806.75*

CBE Participation: 100.00%

Did Not Meet the CBE Requirements:

<u>Firm Name</u>	<u>Category</u>	<u>Amount</u>	<u>Percentage</u>
DBF Construction, LLC (Prime)	Non-CBE	\$0.00	0.00%

Bid Amount: \$2,377,990.11*

CBE Participation: 0.00%

Miguel Lopez, Jr., Inc. (Prime)	Non-CBE	\$0.00	0.00%
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Bid Amount: \$2,395,973.40*

CBE Participation: 0.00%

R.P. Utility & Excavation Corp. (Prime)	Non-CBE	\$0.00	0.00%
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Bid Amount: \$2,290,132.42*

CBE Participation: 0.00%

V Engineering & Consulting Corp. (Prime)	Non-CBE	\$0.00	0.00%
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Bid Amount: \$1,815,000.00*

CBE Participation: 0.00%

**Bid Amount does not include \$24,514.00 Allowance Amount*

CBE Compliance Comments:

MGM General Contracting, Inc. submitted a Letter of Intent (LOI) that had a rounding error. The firm was provided three (3) days to correct the error. The firm provided the corrected LOI within the stipulated timeframe and is compliant with the solicitation's CBE Program requirements. Southern Underground Industries, Inc., and Sun Up Enterprises, Inc. did not provide LOIs that met the CBE Reserve goal, which is 100% CBE participation. These firms were given three (3) business days to provide Letters of Intent (LOIs) that met the goal or to provide documentation demonstrating their respective good faith efforts to meet the goal. Southern Underground Industries, Inc. and Sun Up

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Enterprises, Inc. provided executed LOIs within the stipulated timeframe and are deemed compliant with the solicitation's CBE Program requirements.

Pursuant to Section 1-81.3(f) of the Broward Business Opportunity Act of 2012 (the "Act"), as amended, when a CBE reserve is established in connection with a County solicitation, CBEs and non-CBEs may respond to the solicitation. DBF Construction, LLC, Miguel Lopez, Jr., Inc., R.P. Utility & Excavation Corp., and V Engineering & Consulting Corp. are non-CBE certified firms that responded to the solicitation. R.P. Utility & Excavation Corp. included an incomplete LOI with its response that indicated a CBE participation commitment of 12.96%.

If a CBE firm is not found to be the lowest responsive and responsible bidder or the highest-ranked responsive and responsible proposer, as applicable, the Purchasing Division may award the contract to a non-CBE with the lowest responsive and responsible bid or the highest-ranked responsive and responsible proposal, as applicable, or may reject all bids and responses submitted. If the Purchasing Division opts to make an award to a non-CBE firm, the award will be contingent on the firm meeting at least a twenty-five percent (25%) CBE goal – unless the CBE goal is waived or otherwise modified by Board action.

Cc: Donna-Ann Knapp, Small Business Development Specialist, BCAD/OESBD