



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**

**Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

**MEMORANDUM**

**DATE:** July 24, 2018

**TO:** Nancy Olesen, Purchasing Agent  
Purchasing Division

**THRU:** Sandy-Michael McDonald, Director *SM*  
Office of Economic and Small Business Development

**FROM:** Freddy Castillo, Small Business Development Manager *FC*  
Office of Economic and Small Business Development

**SUBJECT:** Bid No. PNC2116592C1 - 1A and 2A Treatment Unit No. 2 Rehabilitation  
County Business Enterprise (CBE) Evaluation

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with CBE Program requirements for the above referenced project. An overview is provided as follows:

The CBE goal for this project: 26%

**Met the CBE Requirements:**

<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
<b>RF Environmental Services, Inc., d/b/a Milan Construction &amp; Real Estate (Prime)</b>	CBE	80.00%
Contractor's Bid Amount: \$1,858,010.00 CBE Participation Commitment: 80.00%		
<b>Cardinal Contractors, Inc. (Prime)</b>		
Southland Painting Corporation	CBE	26.00%
Contractor's Bid Amount: \$1,989,000.00 CBE Participation Commitment: 26.00%		

**Met the CBE Requirements (cont'd):**

<b><u>Firms</u></b>	<b><u>Category</u></b>	<b><u>Percentage</u></b>
<b>Akerblom Contracting, Inc. (Prime)</b>	CBE	26.00%

Contractor's Bid Amount: \$2,589,000.00  
CBE Participation Commitment: 26.00%

**Did Not Meet the CBE Requirements:**

**Firms**

<b>E&amp;D Contracting Services (Prime)</b>	Non-CBE	None
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Contractor's Bid Amount: \$1,688,411.00  
CBE Participation Commitment: None

**CBE Compliance Comments:**

RF Environmental Services, Inc., d/b/a Milan Construction & Real Estate and Cardinal Contractors, Inc. submitted the required documentation in accordance with the solicitation's requirements and are compliant with the CBE program requirements.

Akerblom Contracting, Inc. was given three (3) business days to provide Letters of Intent (LOIs) or documentation demonstrating their good faith efforts to meet the goal. Akerblom Contracting, Inc. submitted a CBE LOI and is therefore in compliance with the solicitation and CBE program requirements.

E&D Contracting Services submitted an application for evaluation of good faith effort. Upon review of their good faith effort, OESBD has determined that they did not meet the quality, quantity and extent in their efforts to meet the goal in accordance with Section 1-81.5 of the Broward County Business Opportunity Act of 2012 ("the Act"), as amended. Although E&D Contracting Services emailed CBE firms within the scope of work for this project and posted an ad in the local newspaper, the firm did not identify scopes of work to be reasonably performed by CBE firms, provide an adequate amount of time for firms to respond to the newspaper ad, or attend the pre-bid meeting. In addition, there were four (4) bids submitted for this project of which the remaining three (3) bids met or exceeded the CBE requirement. Section 1-81.5 (d) (3) of the Act states: "In determining whether a Bidder has made Good Faith Efforts, the Program Director may also consider the level of CBE participation proposed by other Bidders as well as any representations made by the Bidder during the bid, proposal, or selection phases of the procurement regarding the Bidder's commitment to attain the CBE goal." Therefore, it is determined that E&D Contracting Services is non-compliant with the CBE program requirements.

cc: Nichole Francis, Small Business Development Specialist, OESBD