

Price Analysis

Bid #OPN2116366B1 Water Meters

Group 1

| Item # | Item | Qty | Unit | The Tools Man Inc. | | Estimate | |
|---------------------|--|------|------|--------------------|--------------|-------------|--------------|
| | | | | Price | Total | Price | Total |
| OPN2116366B1--01-01 | Meter 5/8 Inch lead free brass positive displacement | 2000 | each | \$ 44.52 | \$ 89,040.00 | \$ 41.68 | \$ 83,360.00 |
| OPN2116366B1--01-02 | Meter 3/4 Inch lead free brass positive displacement | 10 | each | \$ 75.04 | \$ 750.40 | \$ 71.69 | \$ 716.90 |
| OPN2116366B1--01-03 | Meter 1 Inch lead free brass positive displacement | 150 | each | \$ 104.88 | \$ 15,732.00 | \$ 100.20 | \$ 15,030.00 |
| OPN2116366B1--01-04 | Meter 1 1/2 Inch lead free brass flanged ends positive displacement w/ test port | 15 | each | \$ 252.00 | \$ 3,780.00 | \$ 240.75 | \$ 3,611.25 |
| OPN2116366B1--01-05 | Meter 2 Inch lead free brass flanged ends positive displacement with test port | 15 | each | \$ 417.76 | \$ 6,266.40 | \$ 399.11 | \$ 5,986.65 |
| OPN2116366B1--01-06 | Meter 5/8 Inch lead free brass multi-jet | 1 | each | \$ 43.23 | \$ 43.23 | \$ 40.95 | \$ 40.95 |
| OPN2116366B1--01-07 | Meter 1 Inch lead free brass multi-jet | 1 | each | \$ 73.92 | \$ 73.92 | \$ 70.62 | \$ 70.62 |
| OPN2116366B1--01-08 | Meter 1 1/2 Inch lead free brass flanged ends multi-jet with a test port | 100 | each | \$ 252.00 | \$ 25,200.00 | \$ 241.00 | \$ 24,100.00 |
| OPN2116366B1--01-09 | Meter 2 Inch lead free brass flanged ends multi-jet with a test port | 100 | each | \$ 319.20 | \$ 31,920.00 | \$ 305.00 | \$ 30,500.00 |
| OPN2116366B1--01-10 | Meter 3 Inch lead free brass hydrant meter with hydrant couplings turbine | 15 | each | \$ 2,088.80 | \$ 31,332.00 | \$ 1,996.00 | \$ 29,940.00 |
| OPN2116366B1--01-11 | Meter 3 Inch lead free brass turbine with bolt-on strainer and test port | 1 | each | \$ 1,400.00 | \$ 1,400.00 | \$ 1,380.00 | \$ 1,380.00 |
| OPN2116366B1--01-12 | Meter 4 Inch lead free brass turbine with bolt-on strainer and test port | 1 | each | \$ 1,769.60 | \$ 1,769.60 | \$ 1,691.00 | \$ 1,691.00 |
| OPN2116366B1--01-13 | Meter 6 Inch lead free brass turbine with bolt-on strainer and test port | 1 | each | \$ 2,889.60 | \$ 2,889.60 | \$ 2,760.00 | \$ 2,760.00 |
| OPN2116366B1--01-14 | Meter 8 Inch lead free brass turbine with bolt-on strainer and test port | 1 | each | \$ 4,312.00 | \$ 4,312.00 | \$ 4,120.00 | \$ 4,120.00 |

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|---------------------|--|-----|------|--------------------|--------------|--------------|--------------|
| | | | | Price | Total | Price | Total |
| OPN2116366B1--01-15 | Meter 10 Inch lead free brass turbine with bolt-on strainer and test port | 1 | each | \$ 2,072.00 | \$ 2,072.00 | \$ 1,980.00 | \$ 1,980.00 |
| OPN2116366B1--01-16 | Meter Reclaimed 5/8 Inch lead free brass multi-jet | 10 | each | \$ 43.23 | \$ 432.30 | \$ 41.00 | \$ 410.00 |
| OPN2116366B1--01-17 | Meter Reclaimed 3/4 Inch lead free brass multi-jet | 1 | each | \$ 69.44 | \$ 69.44 | \$ 66.25 | \$ 66.25 |
| OPN2116366B1--01-18 | Meter Reclaimed 1 Inch lead free brass multi-jet meter | 2 | each | \$ 73.92 | \$ 147.84 | \$ 71.00 | \$ 142.00 |
| OPN2116366B1--01-19 | Meter Reclaimed 1 1/2 Inch lead free brass flanged ends multi-jet w/ test port | 1 | each | \$ 252.00 | \$ 252.00 | \$ 241.00 | \$ 241.00 |
| OPN2116366B1--01-20 | Meter Reclaimed 2 Inch lead free brass flanged ends multi-jet with test port | 1 | each | \$ 319.00 | \$ 319.00 | \$ 305.00 | \$ 305.00 |
| OPN2116366B1--01-21 | Meter Reclaimed 3 Inch lead free brass turbine w/ bolt-on strainer & test port | 1 | each | \$ 1,444.80 | \$ 1,444.80 | \$ 1,381.00 | \$ 1,381.00 |
| OPN2116366B1--01-22 | Meter Reclaimed 4 Inch lead free brass turbine w/ bolt-on strainer & test port | 1 | each | \$ 1,769.60 | \$ 1,769.60 | \$ 1,691.00 | \$ 1,691.00 |
| OPN2116366B1--01-23 | Meter Reclaimed 6 Inch lead free brass turbine w/ bolt-on strainer & test port | 1 | each | \$ 2,886.60 | \$ 2,886.60 | \$ 2,761.00 | \$ 2,761.00 |
| OPN2116366B1--01-24 | Meter Reclaimed 8 Inch lead free brass turbine w/ bolt-on strainer & test port | 1 | each | \$ 4,312.00 | \$ 4,312.00 | \$ 4,120.00 | \$ 4,120.00 |
| OPN2116366B1--01-25 | Meter Fire Service 10 Inch X 2 Inch lead free brass with test port | 1 | each | \$ 15,120.00 | \$ 15,120.00 | \$ 10,538.00 | \$ 10,538.00 |
| OPN2116366B1--01-26 | Meter Fire Service 8 Inch X 2 Inch lead free brass with test port | 1 | each | \$ 12,600.00 | \$ 12,600.00 | \$ 6,685.00 | \$ 6,685.00 |
| OPN2116366B1--01-27 | Meter Fire Service 6 Inch X 2 Inch lead free brass with test port | 1 | each | \$ 9,968.00 | \$ 9,968.00 | \$ 4,970.00 | \$ 4,970.00 |

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| Item # | Item | Qty | Unit | The Tools Man Inc. | | Estimate | |
|---------------------|---|-----|----------|--------------------|----------------------|-------------|----------------------|
| | | | | Price | Total | Price | Total |
| OPN2116366B1--01-28 | Meter Fire Service 4 Inch X 1 1/2 Inch lead free brass with test port | 1 | each | \$ 7,560.00 | \$ 7,560.00 | \$ 2,835.00 | \$ 2,835.00 |
| OPN2116366B1--01-29 | Meter Fire Service 3 Inch X 1 Inch lead free brass with test port | 1 | each | \$ 2,464.00 | \$ 2,464.00 | \$ 2,354.00 | \$ 2,354.00 |
| OPN2116366B1--01-30 | Meter Residential Fire Service 2 Inch lead free brass multi-jet | 1 | each | \$ 319.20 | \$ 319.20 | \$ 304.95 | \$ 304.95 |
| OPN2116366B1--01-31 | Meter Residential Fire Service 1 1/2 Inch lead free brass multi-jet | 1 | each | \$ 492.80 | \$ 492.80 | \$ 470.80 | \$ 470.80 |
| OPN2116366B1--01-32 | Meter Residential Fire Service 1 Inch lead free brass multi-jet | 1 | each | \$ 313.60 | \$ 313.60 | \$ 299.50 | \$ 299.50 |
| OPN2116366B1--01-33 | Meter residential Fire Service 5/8 Inch lead free brass positive displacement | 1 | each | \$ 190.40 | \$ 190.40 | \$ 182.00 | \$ 182.00 |
| OPN2116366B1--01-34 | Repair parts on a percent discount from list price basis | 1 | contract | 8% | \$ 5,000.00 | \$ 5,000.00 | \$ 5,000.00 |
| | | | | | \$ 282,242.73 | | \$ 250,043.87 |

13%

Above estimate

* Bidder did not bid on all items within group.

Price Analysis

Bid #OPN2116366B1 Water Meters

Group 1

| Item # | Item | Qty | Unit | Empire Pipe Orlando LLC | | Ferguson Enterprises Inc. | |
|---------------------|--|------|------|-------------------------|--------------|---------------------------|--------------|
| | | | | Price | Total | Price | Total |
| OPN2116366B1--01-01 | Meter 5/8 Inch lead free brass positive displacement | 2000 | each | No bid | No bid | \$ 41.58 | \$ 83,160.00 |
| OPN2116366B1--01-02 | Meter 3/4 Inch lead free brass positive displacement | 10 | each | No bid | No bid | \$ 71.58 | \$ 715.80 |
| OPN2116366B1--01-03 | Meter 1 Inch lead free brass positive displacement | 150 | each | No bid | No bid | \$ 96.84 | \$ 14,526.00 |
| OPN2116366B1--01-04 | Meter 1 1/2 Inch lead free brass flanged ends positive displacement w/ test port | 15 | each | No bid | No bid | \$ 240.00 | \$ 3,600.00 |
| OPN2116366B1--01-05 | Meter 2 Inch lead free brass flanged ends positive displacement with test port | 15 | each | No bid | No bid | \$ 384.21 | \$ 5,763.15 |
| OPN2116366B1--01-06 | Meter 5/8 Inch lead free brass multi-jet | 1 | each | \$ 44.22 | \$ 44.22 | No bid | No bid |
| OPN2116366B1--01-07 | Meter 1 Inch lead free brass multi-jet | 1 | each | \$ 88.44 | \$ 88.44 | No bid | No bid |
| OPN2116366B1--01-08 | Meter 1 1/2 Inch lead free brass flanged ends multi-jet with a test port | 100 | each | \$ 273.06 | \$ 27,306.00 | No bid | No bid |
| OPN2116366B1--01-09 | Meter 2 Inch lead free brass flanged ends multi-jet with a test port | 100 | each | \$ 403.28 | \$ 40,328.00 | No bid | No bid |
| OPN2116366B1--01-10 | Meter 3 Inch lead free brass hydrant meter with hydrant couplings turbine | 15 | each | No bid | No bid | No bid | No bid |
| OPN2116366B1--01-11 | Meter 3 Inch lead free brass turbine with bolt-on strainer and test port | 1 | each | \$ 1,320.00 | \$ 1,320.00 | \$ 1,200.00 | \$ 1,200.00 |
| OPN2116366B1--01-12 | Meter 4 Inch lead free brass turbine with bolt-on strainer and test port | 1 | each | \$ 1,700.00 | \$ 1,700.00 | \$ 1,643.00 | \$ 1,643.00 |
| OPN2116366B1--01-13 | Meter 6 Inch lead free brass turbine with bolt-on strainer and test port | 1 | each | \$ 2,660.00 | \$ 2,660.00 | \$ 2,717.00 | \$ 2,717.00 |
| OPN2116366B1--01-14 | Meter 8 Inch lead free brass turbine with bolt-on strainer and test port | 1 | each | \$ 3,965.00 | \$ 3,965.00 | No bid | No bid |

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Group 1

| Item # | Item | Qty | Unit | Empire Pipe Orlando LLC | | Ferguson Enterprises Inc. | |
|---------------------|--|-----|------|-------------------------|-------------|---------------------------|--------------|
| | | | | Price | Total | Price | Total |
| OPN2116366B1--01-15 | Meter 10 Inch lead free brass turbine with bolt-on strainer and test port | 1 | each | | No bid | | No bid |
| OPN2116366B1--01-16 | Meter Reclaimed 5/8 Inch lead free brass multi-jet | 10 | each | \$ 44.23 | \$ 442.25 | \$ 41.58 | \$ 415.80 |
| OPN2116366B1--01-17 | Meter Reclaimed 3/4 Inch lead free brass multi-jet | 1 | each | \$ 62.00 | \$ 62.00 | \$ 71.58 | \$ 71.58 |
| OPN2116366B1--01-18 | Meter Reclaimed 1 Inch lead free brass multi-jet meter | 2 | each | \$ 88.44 | \$ 176.88 | \$ 102.11 | \$ 204.22 |
| OPN2116366B1--01-19 | Meter Reclaimed 1 1/2 Inch lead free brass flanged ends multi-jet w/ test port | 1 | each | \$ 273.06 | \$ 273.06 | \$ 240.00 | \$ 240.00 |
| OPN2116366B1--01-20 | Meter Reclaimed 2 Inch lead free brass flanged ends multi-jet with test port | 1 | each | \$ 403.28 | \$ 403.28 | \$ 384.00 | \$ 384.00 |
| OPN2116366B1--01-21 | Meter Reclaimed 3 Inch lead free brass turbine w/ bolt-on strainer & test port | 1 | each | \$ 1,320.00 | \$ 1,320.00 | \$ 1,211.00 | \$ 1,211.00 |
| OPN2116366B1--01-22 | Meter Reclaimed 4 Inch lead free brass turbine w/ bolt-on strainer & test port | 1 | each | \$ 1,700.00 | \$ 1,700.00 | \$ 1,655.00 | \$ 1,655.00 |
| OPN2116366B1--01-23 | Meter Reclaimed 6 Inch lead free brass turbine w/ bolt-on strainer & test port | 1 | each | \$ 2,660.00 | \$ 2,660.00 | \$ 2,717.00 | \$ 2,717.00 |
| OPN2116366B1--01-24 | Meter Reclaimed 8 Inch lead free brass turbine w/ bolt-on strainer & test port | 1 | each | \$ 3,965.00 | \$ 3,965.00 | | No bid |
| OPN2116366B1--01-25 | Meter Fire Service 10 Inch X 2 Inch lead free brass with test port | 1 | each | | No bid | \$ 10,112.00 | \$ 10,112.00 |
| OPN2116366B1--01-26 | Meter Fire Service 8 Inch X 2 Inch lead free brass with test port | 1 | each | | No bid | \$ 6,667.00 | \$ 6,667.00 |
| OPN2116366B1--01-27 | Meter Fire Service 6 Inch X 2 Inch lead free brass with test port | 1 | each | | No bid | \$ 4,705.00 | \$ 4,705.00 |

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Group 1

| Item # | Item | Qty | Unit | Empire Pipe Orlando LLC | | Ferguson Enterprises Inc. | |
|---------------------|--|-----|----------|-------------------------|-------|---------------------------|----------------------|
| | | | | Price | Total | Price | Total |
| OPN2116366B1--01-28 | Meter Fire Service 4 Inch X 1 1/2 Inch lead free brass with test port | 1 | each | No bid | | \$ 2,777.00 | \$ 2,777.00 |
| OPN2116366B1--01-29 | Meter Fire Service 3 Inch X 1 Inch lead free brass with test port | 1 | each | No bid | | \$ 2,333.00 | \$ 2,333.00 |
| OPN2116366B1--01-30 | Meter Residential Fire Service 2 Inch lead free brass multi-jet | 1 | each | No bid | | \$ 294.74 | \$ 294.74 |
| OPN2116366B1--01-31 | Meter Residential Fire Service 1 1/2 Inch lead free brass multi-jet | 1 | each | No bid | | \$ 288.80 | \$ 288.80 |
| OPN2116366B1--01-32 | Meter Residential Fire Service 1 Inch lead free brass multi-jet | 1 | each | No bid | | \$ 298.80 | \$ 298.80 |
| OPN2116366B1--01-33 | Meter residential Fire Service 5/8 Inch lead free brass positive displacement | 1 | each | No bid | | \$ 177.70 | \$ 177.70 |
| OPN2116366B1--01-34 | Repair parts on a percent discount from list price basis | 1 | contract | No bid | | 22% | \$ 5,000.00 |
| | | | | \$ 88,414.13 | | | \$ 152,877.59 |

* Bidder did not bid on all items within group.

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Group 2

| Item # | Item | Qty | Unit | Empire Pipe Orlando LLC | | Average of All Bids | | The Tools Man Inc. | | Ferguson Enterprises Inc. |
|---------------------|---|-----|----------|-------------------------|----------------------|---------------------|----------------------|--------------------|----------------------|---------------------------|
| | | | | Price | Total | Price | Total | Price | Total | Price |
| OPN2116366B1--02-01 | Wireless Meter Residential 3/4 Inch (7.5 inch) BLMJ Meter NL Allegro Register | 800 | each | \$ 230.00 | \$ 184,000.00 | \$ 257.28 | \$ 205,824.00 | \$ 284.56 | \$ 227,648.00 | No bid |
| OPN2116366B1--02-02 | Wireless Meter Residential Registers | 100 | each | \$ 182.50 | \$ 18,250.00 | \$ 211.25 | \$ 21,125.00 | \$ 240.00 | \$ 24,000.00 | No bid |
| OPN2116366B1--02-03 | Repair parts for wireless meters on a percent discount from list | 1 | contract | 50% | \$ 5,000.00 | | \$ 5,000.00 | 6% | \$ 5,000.00 | No bid |
| | | | | | \$ 207,250.00 | | \$ 231,949.00 | | \$ 256,648.00 | |

12%

Below average

* Items not on previous contract, average of all bidders used for comparison purposes.