## PORT EVERGLADES FRANCHISE APPLICATION

An application will not be deemed complete and ready for processing until all required documents and fees are received.
A separate application must be filed for each type of franchise applied for.  FRANCHISE TYPE CHECK ONE  STEAMSHIP AGENT  STEVEDORE
onder end
CARGO HANDLER TUGBOAT & TOWING VESSEL BUNKERING
VESSEL OILY WASTE REMOVAL VESSEL SANITARY WASTE WATER REMOVAL
MARINE TERMINAL SECURITY  MARINE TERMINAL SECURITY  NON TRIPLANCE OF PROPERTY PROPER
FIREARMS CARRYING SECURITY PERSONNEL  NON-FIREARMS CARRYING SECURITY PERSONNEL
Note: Applicant is the legal entity applying for the franchise. If the Applicant is granted the franchise, it will be the named franchisee. All information contained in this application shall apply only to the Applicant, and not to any parent, affiliate, or subsidiary entities.
Applicant's Control 1
Applicant's SEAPORT HUB AGENCIES, INC.  (Name as it appears on the certificate of incorporation, charter, or other legal documentation as applicable, evidencing the legal formation of the Applicant)
Applicant's Business Address 1110 Brickell AVE, SUITE 805, MIAN, FL. 33131
Applicant's Business Address 1110 Brickell Ave. Suitegos MiAn, FL. 33131  Phone # (305) 312 - 980 9 E-mail address Epage @Seapertagencies com
Fax #: (305) 372 - 9856
rax #. (000) 072 - 100 ¢
*
Name of the person authorized to bind the Applicant (This person's signature must appear on Page 13.)
Name of the person authorized to bind the Applicant (This person's signature must appear on Page
Name of the person authorized to bind the Applicant (This person's signature must appear on Page 13.)
Name of the person authorized to bind the Applicant (This person's signature must appear on Page 13.)  Name CAMPO ELIAS PAEZ MAAL  Title VICE PRESIDENT
Name of the person authorized to bind the Applicant (This person's signature must appear on Page 13.)  Name OAMPO ELIAS PAEZ MAAL
Name of the person authorized to bind the Applicant (This person's signature must appear on Page 13.)  Name CAMPO ELIAS PAEZ MAAL  Title VICE PRESIDENT
Name of the person authorized to bind the Applicant (This person's signature must appear on Page 13.)  Name CATPO ELIAS PAEZ MAAL  Title VICE PRESIDENT  Business Address # 10 Brickell Ave. Suite 805, Miami, FL 33131  Number/ Street City/State/Zip  Phone # (305) 372-9809  E-mail address CPae 2 @ Seaportogencies, com  Fax #: (301) 372-98570  Provide the Name and Contact Information of Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):
Name of the person authorized to bind the Applicant (This person's signature must appear on Page 13.)  Name CATPO ELIAS PAEZ TIAAL  Title VICE PRESIDENT  Business Address II 10 Brickell Ave. Suite 805, HiATI, FL 32131  Number Street City/State/Zip  Phone # (305) 372-9809  E-mail address CPae 2 @ Seaportogencies, com  Fax #: (301) 373-98570  Provide the Name and Contact Information of Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):  Representative's Name HARIALE GARCIA
Name of the person authorized to bind the Applicant (This person's signature must appear on Page 13.)  Name CAMPO ELIAS PAEZ MAAL  Title VICE PRESIDENT  Business Address II 10 Brickell Ave. Suite 805, Miami, FL 32131  Number/ Street City/State/Zip  Phone # (305) 372-9809  Permil address CRO2 @ Seaportogong'es. com  Fax #: (30() 372-98576  Provide the Name and Contact Information of Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):  Representative's Name MARIAE GARCIA  Representative's Title April DISTAATIVE
Name of the person authorized to bind the Applicant (This person's signature must appear on Page 13.)  Name CATPO ELIAS PAEZ TIAAL  Title VICE PRESIDENT  Business Address II 10 Brickell Ave. Suite 805, HiATI, FL 32131  Number Street City/State/Zip  Phone # (305) 372-9809  E-mail address CPae 2 @ Seaportogencies, com  Fax #: (301) 373-98570  Provide the Name and Contact Information of Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):  Representative's Name HARIALE GARCIA
Name of the person authorized to bind the Applicant (This person's signature must appear on Page 13.)  Name CAMPO ELIAS PAEZ MAAL  Title VICE PRESIDENT  Business Address II 10 Brickell Ave. Suite 805, Miami, FL 33131  Number/ Street City/State/Zip  Phone # (305) 372-9809  Fax #: (301) 373-98576  Provide the Name and Contact Information of Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):  Representative's Name MARIAE GARCIA  Representative's Title April DISTARTIVE
Name of the person authorized to bind the Applicant (This person's signature must appear on Page 13.)  Name CATPO ELIAS PAEZ MAAL  Title VICE PRESIDENT  Business Address II 10 Brickell Ave. Suite 805, Miami, FL 32131  Number/ Street City/State/Zip  Phone # (305) 372-9856  Provide the Name and Contact Information of Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):  Representative's Name MARIAE GARCIA  Representative's Title April Street Suite 805 Miami, FL33/3/  Representative's Business Address III0 Brickell Ave. Suite 805 Miami, FL33/3/  Number/ Street City/State/Zip

PLEASE COMPLETE THIS APPLICATION AND LABEL ALL REQUIRED BACKUP DOCUMENTATION TO CLEARLY IDENTIFY THE SECTION OF THE APPLICATION TO WHICH THE DOCUMENTATION APPLIES (I.E...., SECTION A, B, C, etc.).

## Section A

1. List the name(s) of Applicant's officers, including, CEO, COO, CFO, director(s), member(s), partner(s), shareholder(s), principal(s), employee(s), agents, and local representative(s) active in the management of the Applicant.

Officers.	
Title Vice Prasident	
First Name Campo Last Name Part Maal	Middle Name Elias
Last Name Pact Haal	- 22
Business Street Address 1110 Brickel	que suite 805
City, State, Zip Code <u>Hiami</u> , FL §	33/3/
Phone Number (308) 372 - 9809	Fax Number (365) 372-9856
Email Address cpaez	@seapo-tagencies.com
True 4 1 21 01.	2
Title Manager of Operations	
First Name Jorge Last Name Page 11991	Middle Name Enrique
Business Street Address 1110 Brickell	TULE SUITE 805
City, State, Zip Code Momi, PL 33,	181 (3+1 - 22) (25)
Phone Number (26) 372 - 9181	Fax Number (305) 372 - 985%
Email Address	@ Segpontagencies.com
Title	1
First Name	Middle Name
Last Name	Wilder Ivalie
Business Street Address	<del></del>
City, State, Zip Code	
Phone Number ()	Fax Number ( )
Email Address	@ .
:=	
Title	
First Name	Middle Name
Last Name	
Business Street Address	
City, State, Zip Code	
Phone Number ()	Fax Number ()
Email Address	@

Attach additional sheets if necessary.

2. RESUMES: Provide a resume for each officer, director, member, partner, shareholder, principal, employee, agent, and local representative(s) active in the management of the Applicant, as listed above.

			B

1.	Place checkmark to describe the Applic	cant:		
	( ) Sole Proprietorship ( Corporation (	) Partnership (	) Joint Venture (	) Limited Liability Company

2. Provide copies of the documents filed at the time the Applicant was formed including Articles of Incorporation (if a corporation); Articles of Organization (if an LLC); or Certificate of Limited Partnership or Limited Liability Limited Partnership (if a partnership). If the Applicant was not formed in the State of Florida, provide a copy of the documents demonstrating that the Applicant is authorized to conduct business in the State of Florida.

	Applicant is authorized to conduct business in the State of Florida.
	Has there been any change in the ownership of the Applicant within the last five (5) years? (e.g., any transfer of interest to another party)  Yes No/If "Yes," please provide details in the space provided. Attach additional sheets if necessary.
2.	Has there been any name change of the Applicant or has the Applicant operated under a different name within the last five (5) years?  Yes No   If "Yes," please provide details in the space provided, including: Prior name(s) and Date of name change(s) filed with the State of Florida's Division of Corporations or other applicable state agency. Attach additional sheets if necessary.
3.	Has there been any change in the officers, directors, executives, partners, shareholders, or members of the Applicant within the past five (5) years?  Yes No If "Yes," please provide details in the space provided, including:  Prior officers, directors, executives, partners, shareholders, members  Name(s)  New officers, directors, executives, partners, shareholders, members  Name(s)  Also supply documentation evidencing the changes including resolution or minutes appointing

## **Section D**

changes. Attach additional sheets if necessary.

Provide copies of all fictitious name registrations filed by the Applicant with the State of Florida's Division of Corporations or other State agencies. If none, indicate "None" \_\_\_\_ NONE."

new officers, list of new principals with titles and contact information, and effective date of

#### Section E

- 2. Indicate in the space provided the date of the acquisition and whether the acquisition was by a stock purchase or asset purchase and whether the Applicant herein is relying on the background and history of the acquired firm's officers, managers, employees and/or the acquired firm's business reputation in the industry to describe the Applicant's experience or previous business history. Attach additional sheets if necessary.
- 3. Has the Applicant been acquired by another business entity within the last five (5) years? Yes\_\_\_\_ No\_\(\nu\) If "Yes," provide the full legal name of any business entity which acquired the Applicant during the last five (5) years which engaged in a similar business activity as the business activity which is the subject of this Port Everglades Franchise Application. If none, indicate "None" \(\nu\) \(\nu\) \(\nu\) \(\nu\) \(\nu\) \(\nu\)
- 4. Indicate in the space provided the date of the acquisition and whether the acquisition was by a stock purchase or asset purchase and whether the Applicant herein is relying on the background and history of the parent firm's officers, managers, employees and/or the parent firm's business reputation in the industry to describe the Applicant's experience or previous business history. Attach additional sheets if necessary.

#### Section F

Provide the Applicant's previous business history, including length of time in the same or similar business activities as planned at Port Everglades.

#### Section G

- 1. Provide a list of the Applicant's current managerial employees, including supervisors, superintendents, and forepersons.
- 2. List the previous work history/experience of the Applicant's current managerial employees, including their active involvement in seaports and length of time in the same or similar business activities as planned at Port Everglades.

## Section H

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. <u>Use this form for each seaport listed</u>. Photocopy additional pages as needed (one page for each seaport listed).

If none, state "None"				
Seaport Number of Years Operating at this Seaport				
List below all of the Applicant's Clients for which it provides services at the seaport listed above.				
Client Name (Company)	Number of Years Applicant has Provided Services to this Client			
LUKOIL	15 years			
JUKOIL VITOL	20 years			
Glencove	20 years			
Freepoint	4 years			
MATCON	6 years			
TRANSGAS	10 years.			
Petrochina	10 years.			
130	7 years.			
Repsol	7 Years.			
Castle tow	7 Years. 3 years.			
Mexichem	2 years.			

#### Section I

1. Provide a description of all past (within the last five (5) years) and pending litigation and legal claims where the Applicant is a named party, whether in the State of Florida or in another jurisdiction, involving allegations that Applicant has violated or otherwise failed to comply with environmental laws, rules, or regulations or committed a public entity crime as defined by Chapter 287, Florida Statutes, or theft-related crime such as fraud, bribery, smuggling, embezzlement or misappropriation of funds or acts of moral turpitude, meaning conduct or acts that tend to degrade persons in society or ridicule public morals.

The description must include all of the following:

- a) The case title and docket number
- b) The name and location of the court before which it is pending or was heard
- c) The identification of all parties to the litigation
- d) General nature of all claims being made

If none, indicate "None" NONE".

2. Indicate whether in the last five (5) years the Applicant or an officer, director, executive, partner, or a shareholder, employee or agent who is or was (during the time period in which the illegal conduct or activity took place) active in the management of the Applicant was charged, indicted, found guilty or convicted of illegal conduct or activity (with or without an adjudication of guilt) as a result of a jury verdict, nonjury trial, entry of a plea of guilty or nolo contendere where the illegal conduct or activity (1) is considered to be a public entity crime as defined by Chapter 287, Florida Statutes, as amended from time to time, or (2) is customarily considered to be a white-collar crime or theft-related crime such as fraud, smuggling, bribery, embezzlement, or misappropriation of funds, etc. or (3) results in a felony conviction where the crime is directly related to the business activities for which the franchise is sought.

If you responded "Yes," please provide all of the following information for each indictment, charge, or conviction:

- a) A description of the case style and docket number
- b) The nature of the charge or indictment
- c) Date of the charge or indictment
- d) Location of the court before which the proceeding is pending or was heard
- e) The disposition (e.g., convicted, acquitted, dismissed, etc.)
- f) Any sentence imposed
- g) Any evidence which the County (in its discretion) may determine that the Applicant and/or person found guilty or convicted of illegal conduct or activity has conducted itself, himself or herself in a manner as to warrant the granting or renewal of the franchise.

#### Section J

The Applicant must provide a current certificate(s) of insurance. Franchise insurance requirements are determined by Broward County's Risk Management Division and are contained in the Port Everglades Tariff No. 12 as amended, revised or reissued from time to time. The Port Everglades Tariff is contained in the Broward County Administrative Code, Chapter 42, and is available for inspection on line at: http://www.porteverglades.net/development/tariff.

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1.7	CCLIVII	

1.	The Applicant must provide its most recent audited or reviewed financial statements prepared in
	accordance with generally accepted accounting principles, or other documents and information
	which demonstrate the Applicant's creditworthiness, financial responsibility, and resources,
	which the Port will consider in evaluating the Applicant's financial responsibility.

<ul> <li>2. Has the Applicant or entity acquired by Applicant (discussed in Section E herein) sought relief under any provision of the Federal Bankruptcy Code or under any state insolvency law filed by or against it within the last five (5) year period?  Yes No</li></ul>
3. Has any receiver, fiscal agent, trustee, reorganization trustee, or similar officer been appointed in the last five (5) year period by a court for the business or property of the Applicant?  Yes No  If "Yes," please provide the following information for each appointment:  a) Name of person appointed  b) Date appointed  c) Name and address of court  d) Reason for appointment
4. Has any receiver, fiscal agent, trustee, reorganization trustee, or similar officer been appointed in the last five (5) year period by a court for any entity, business, or property acquired by the Applicant?  Yes No If "Yes," please provide the following information for each appointment:  a) Name of person appointed b) Date appointed c) Name and address of court d) Reason for appointment
Section L List four (4) credit references for the Applicant, one of which must be a bank. Use this format:  Name of Reference Nature of Business  Contact Name Title  Legal Business Street Address  City State Zin Code
City, State, Zip CodePhone Number ()
(Provide on a separate sheet.)

## **Section M**

1. Security: Pursuant to Port Everglades Tariff 12, Item 960, all Franchisees are required to furnish an Indemnity and Payment Bond or Irrevocable Letter of Credit drawn on a U.S. bank in a format and an amount not less than \$20,000 as required by Broward County Port Everglades Department.

2.	Has the Applicant been denied a bond or letter of credit within the past five (5) years?
	Yes No
	If "Yes," please provide a summary explanation in the space provided of why the Applicant
	was denied. Use additional sheets if necessary.

#### Section N

- 1. Provide a list and description of all equipment currently owned and/or leased by the Applicant and intended to be used by the Applicant for the type of service(s) intended to be performed at Port Everglades including the age, type of equipment and model number.
- 2. Identify the type of fuel used for each piece of equipment.
- 3. Indicate which equipment, if any, is to be domiciled at Port Everglades.
- 4. Will all equipment operators be employees of the Applicant, on the payroll of the Applicant, with wages, taxes, benefits, and insurance paid by the Applicant?
  Yes\_\_\_\_\_ No\_\_\_

If "No," please explain in the space provided who will operate the equipment and pay wages, taxes, benefits, and insurance, if the franchise is granted. Use additional sheets if necessary.

### **Section O**

Provide a copy of the Applicant's current Broward County Business Tax Receipt (formerly Occupational License).

#### Section P

- 1. Provide a copy of Applicant's safety program.
- 2. Provide a copy of Applicant's substance abuse policy.
- 3. Provide a copy of Applicant's employee job training program/policy.
- 4. Provide information regarding frequency of training.
- 5. Include equipment operator certificates, if any.

## **Section Q**

1. Has the Applicant received within the past five (5) years or does the Applicant have citations, notices of violations, warning notices, or fines from any federal, state, environmental regulatory agencies?  Yes No	pendir or	ng any local
2. Has the Applicant received within the past five (5) years or does the Applicant have citations, notices of violations, warning notices, or civil penalties from the U.S. (		

3. Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or fines from the Occupational Safety and Health Administration?

Yes No

If you responded "Yes" to any of this section's questions 1, 2, or 3 above, please provide a detailed summary for each question containing the following information:

- a) Name and address of the agency issuing the citation or notice
- b) Date of the notice
- c) Nature of the violation
- d) Copies of the infraction notice(s) from the agency
- e) Disposition of case
- f) Amount of fines, if any
- g) Corrective action taken

Attach copies of all citations, notices of violations, warning notices, civil penalties and fines issued by local, state, and federal regulatory agencies, all related correspondence, and proof of payment of fines.

4. Provide a statement (and/or documentation) which describes the Applicant's commitment to environmental protection, environmental maintenance, and environmental enhancement in the Port.

#### Section R

Provide written evidence of Applicant's ability to promote and develop growth in the business activities, projects or facilities of Port Everglades through its provision of the services (i.e., stevedore, cargo handler or steamship agent) it seeks to perform at Port Everglades. For first-time applicants (stevedore, cargo handler and steamship agent), the written evidence must demonstrate Applicant's ability to attract and retain new business such that, Broward County may determine in its discretion that the franchise is in the best interests of the operation and promotion of the port and harbor facilities. The term "new business" is defined in Chapter 32, Part II of the Broward County Administrative Code as may be amended from time to time.

If you have checked an Applicant box for VESSEL BUNKERING, VESSEL OILY WASTE REMOVAL, VESSEL SANITARY WASTE WATER REMOVAL, OR MARINE TERMINAL SECURITY, then the following additional information is required:

# U/H VESSEL BUNKERING

**Section T-** A Letter of Adequacy from the U.S. Coast Guard and a copy of the applicant's operations manual approved by the U.S. Coast Guard.

**Section V-** A copy of the applicant's Oil Spill Contingency Plan for Marine Transportation Related Facilities approved by the U.S. Coast Guard.

**Section W-** A Terminal Facility Discharge Prevention and Response Certificate with a copy of an approved Oil Spill Contingency Plan from the Florida Dept. of Environmental Protection.

**Section Z-** An approved Discharge Cleanup Organization Certificate from the Florida Dept. of Environmental Protection which has been issued to the applicant or to its cleanup contractor with a copy of the cleanup contract showing the expiration date.

# N/A VESSEL OILY WASTE REMOVAL

**Section S** - Certificate of Adequacy in compliance with the Directives of MARPOL 73/75 and 33 CFR 158, if applicable.

**Section T- A** Letter of Adequacy from the U.S. Coast Guard and a copy of the Applicant's operations manual approved by the U.S. Coast Guard.

**Section U- A** Waste Transporter License from the Broward County Environmental Protection Department identifying the nature of the discarded hazardous (or non-hazardous) material to be transported.

**Section V-** A copy of the Applicant's Oil Spill Contingency Plan for Marine Transportation Related Facilities approved by the U.S. Coast Guard.

**Section W-** A Terminal Facility Discharge Prevention and Response Certificate with a copy of an approved Oil Spill Contingency Plan from the Florida Dept. of Environmental Protection.

Section X- A Used Oil Collector, Transporter, and Recycler Certificate from the Florida Dept. of Environmental Protection.

Section Y- An Identification Certificate from the U.S. Environmental Protection Agency.

**Section Z-** An approved Discharge Cleanup Organization Certificate from the Florida Dept. of Environmental Protection which has been issued to the Applicant or to its cleanup contractor with a copy of the cleanup contract showing the expiration date.

# $\mathcal{U}/\mathcal{H}$ vessel sanitary waste water removal

**Section U-** A Waste Transporter License from the Broward County Environmental Protection Department identifying the nature of the discarded hazardous (or non-hazardous) material to be transported.

Section Z1- A copy of the Applicant's operations manual.

**Section Z2-** A Septage Receiving Facility Waste Hauler Discharge Permit from the Broward County Water and Wastewater Services Operations Division.

# WIA MARINE TERMINAL SECURITY

Section N1- A list of all metal detection devices, walk-through and hand held, as well as all luggage and carryon x-ray machines owned or leased, to be used or domiciled at Port Everglades. Listing must include brand name and model.

**Section N2-** A copy of all manufacturers recommended service intervals and name of company contracted to provide such services on all aforementioned equipment.

**Section N3-** A description of current method employed to assure all equipment is properly calibrated and functioning.

Section N4- current training requirements and training syllabus for employees operating

x-ray equipment. Highlight emphasis on weapon and contraband identification. Include equipment operator certificates, if any.

Section O1- Provide copies of all local, state and federal licenses, including:

- a. A copy of the Applicant's State of Florida Business License.
- **b.** A copy of security agency's Manager's "M" or "MB" License and a copy of the security agency's "B" or "BB" License issued by the Florida Department of Agriculture and Consumer Services.

## Section P3-SECURITY GUARDS / SUPERVISORS

- a. Provide Applicant's background requirements, education, training etc., for personnel hired as security guards.
- b. Provide historic annual turnover ratio for security guards.
- **c.** Provide a copy of Applicant's job training program/policy including a copy of training curriculum and copies of all manuals and take-home materials made available to security guards. Include information regarding frequency of training.
- **d.** Provide background requirements, experience, licensing and any and all advanced training provided to supervisory personnel.
- **e.** Provide present policy for individual communication devices either required of security guards or supplied by the employer.
- **f.** Provide procurement criteria and source as well as Applicant's certification requirements for K-9 workforce.
- g. Provide information on the number of security guards / supervisors currently employed or expected to be employed to provide security services at Port Everglades.

Supervisors	
Class D Guards	
Class G Guards	
K-9 Handlers	

#### Port Everglades Tariff 12

References to the Port Everglades Tariff 12 as amended or reissued: http://www.porteverglades.net/development/tariff

#### Application Fees

The following fees have been established for franchised businesses at Port Everglades. Initial processing fees are nonrefundable. A franchise is required for each category of business.

#### Stevedore

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Initial processing fee, assignment fee, or reinstatement fee $ 11,000.00
Annual Fee
    4,000.00
Cargo Handler
Initial processing fee, assignment fee, or reinstatement fee $ 11,000.00
Annual Fee
    4,000.00
Steamship Agent
Initial processing fee, assignment fee, or reinstatement fee $
4,000.00
Annual Fee
     2,250.00
Tugboat and Towing
Initial processing fee, assignment fee, or reinstatement fee $ 26,000.00
Annual Fee
By Contract
Vessel Bunkering, Vessel Oily Waste Removal,
Vessel Sanitary Waste Water Removal
Initial processing fee, assignment fee, or reinstatement fee $
                                                                 4,000.00
        Annual Fee
    2,250.00
```

For first-time franchise Applicants, both the initial application fee and the annual fee must be submitted at time of application. Thereafter, annual franchise fees are due and payable each year on the franchise anniversary date, which is defined as the effective date of the franchise.

Note: Check(s) should be made payable to:

BROWARD COUNTY BOARD OF COUNTY COMMISSIONERS and be mailed with this application to: Port Everglades Business Administration Division 1850 Eller Drive, Fort Lauderdale, FL 33316

## Required Public Hearing

Staff review of this application will not commence until such time as all of the above requested information and documentation has been provided and the franchise application has been determined by staff to be complete. All of the above requested information and Sections are required to be completed prior to the scheduling of the public hearing. Staff will request that the Broward County Board of County Commissioners set a public hearing to consider the franchise application and hear comments from the public. The Applicant will be notified of the Public Hearing date and must plan to attend the Public Hearing.

By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct. Applicant understands that providing false or misleading information on this application may result in the franchise application being denied, or in instances of renewal, a franchise revoked. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Broward County during the franchise application process or during any inquiries, investigations, or public hearings.

Applicant further understands that if there are any changes to the information provided herein (subsequent to this application submission) or to its officers, directors, senior management personnel, or business operation as stated in this application, Applicant agrees to provide such updated information to the Port Everglades Department of Broward County, including the furnishing of the names, addresses (and other information as required above) with respect to persons becoming associated with Applicant after its franchise application is submitted, and any other required documentation requested by Port Everglades Department staff as relating to the changes in the business operation. This information must be submitted within ten (10) calendar days from the date of any change made by the Applicant.

Applicant certifies that all workers performing functions for Applicant who are subject to the Longshore and Harbor Workers' Act are covered by Longshore & Harbor Workers' Act, Jones Act Insurance, as required by federal law.

This application and all related records are subject to Chapter 119, F.S., the Florida Public Records Act.

By its execution of this application, Applicant acknowledges that it has read and understands the rules, regulations, terms and conditions of the franchise it is applying for as set forth in Chapter 32, Part II, of the Broward County Administrative Code as amended, and agrees, should the franchise be granted by Broward County, to be legally bound and governed by all such rules, regulations, terms and conditions of the franchise as set forth in Chapter 32, Part II, of the Broward County Administrative Code as amended.

The individual executing this application on behalf of the Applicant, personally warrants that s/he has the full legal authority to execute this application and legally bind the Applicant

Signature of Applicant's Authorized / /
Representative Date Signed
Signature name and title - typed or printed CAMPO ELIAS PAGZ - Vive Prosident
$\mathcal{N}_{\mathcal{I}}$
Witness Signature (*Required*)
Witness name-typed or printed Soraya Wvintano laila
11.
Witness Signature (*Required*) Haria E. Garcia
Witness name-typed or printed
If a franchise is granted, all official notices/correspondence should be sent to:
Name Campo ELias PAEZ Title Vice President
Address 1110 Brickell Que suise 805 Phone 305 372 - 9809
MIGMI, FL 33/31

Florida Department of State

DIVISION OF CORPORATIONS



Department of State / Division of Corporations / Search Records / Detail By Document Number /

## **Detail by Entity Name**

Florida Profit Corporation SEAPORT HUB AGENCIES, INC.

Filing Information

 Document Number
 P05000107549

 FEI/EIN Number
 20-3318364

 Date Filed
 08/02/2005

State FL Status ACTIVE

Principal Address
1110 BRICKELL AVE

STE. 805 MIAMI, FL 33131

Changed: 01/10/2014

**Mailing Address** 

1110 BRICKELL AVE

STE. 805 MIAMI, FL 33131

Changed: 01/10/2014

Registered Agent Name & Address

PAEZ MAAL, CAMPO ELIAS

1110 BRICKELL AVE

STE. 805 MIAMI, FL 33131

Name Changed: 10/24/2017

Address Changed: 01/10/2014

Officer/Director Detail
Name & Address

.....

Title President, Secretary, Director

PAEZ MAAL, CAMPO ELIAS 1110 BRICKELL AVE., STE: 805 MIAMI, FL 33131

Report Year	Filed Date		
2016	01/22/2016		
2017	04/21/2017		
2017	10/24/2017		
Document Image	<u>s</u>		
10/24/2017 AMENE	DED ANNUAL REPORT	View image in PDF format	
04/21/2017 ANNUA	AL REPORT	View image in PDF format	
01/22/2016 ANNUA	AL REPORT	View image in PDF format	
01/09/2015 ANNUA	AL REPORT	View image in PDF format	
01/10/2014 ANNUA	AL REPORT	View image in PDF format	
01/28/2013 ANNUA	AL REPORT	View image in PDF format	
03/19/2012 ANNUA	L REPORT	View image in PDF format	<b>1</b> 0
02/10/2011 ANNUA	L REPORT	View image in PDF format	
02/04/2010 ANNUA	L REPORT	View image in PDF format	
04/28/2009 ANNUA	AL REPORT	View image in PDF format	
03/20/2008 ANNUA	L REPORT	View image in PDF format	
03/26/2007 ANNUA	L REPORT	View image in PDF format	
09/27/2006 ANNUA	L REPORT	View image in PDF format	
02/20/2006 ANNUA	L REPORT	View image in PDF format	9
08/02/2005 Domest	lic Profit	View image in PDF format	

Florida Department of State, Division of Corporations

## To whom it may concern:

Regarding Section A in the Port Everglades Franchise Applications, the following are the names of the current officers of our company:

First Name: Campo Middle Name: Elias

Last Name: Paez Munoz

**Title: President** 

**Business Address: 1110 Brickell Avenue, Suite 805** 

City, State, Zip Code: Miami, Florida 33131 Fax Number: (305)372-9856

Phone Number: (305)372-9809

Email address: presidencia@seaport.com.ve

First Name: Campo Middle Name: Elias

Las Name: Paez Maal Title: Vice-President

**Business Address: 1110 Brickell Avenue, Suite 805** 

City, State, Zip Code: Miami, Florida 33131

Phone Number: (305)372-9809 Fax Number: (305)372-9856

Email address: cpaez@seaportagencies.com

First Name: Jorge Middle Name: Elias

Las Name: Paez Maal

**Title: Manager of Operations** 

**Business Address: 1110 Brickell Avenue, Suite 805** 

City, State, Zip Code: Miami, Florida 33131

Phone Number: (305)372-9809 Fax Number: (305)372-9856

Email address: cpaez@seaportagencies.com

## CAMPO ELÍAS PÁEZ MUÑOZ CURRICULUM VITAE

ADDRESS San Felipe Ave. Residencias Albarical, la Castellana,

Caracas, 1060 - Venezuela.

PHONE NUMBER 00 58 412/ 249.18.58

ID NUMBER 12.072.830

DATE OF BIRTH January 6th, 1949

PROFESSION Chemical Engineer

LANGUAGES Spanish/ English

Company: SEAPORT AGENCIES, S.A.

Av. Francisco de Miranda, Torre La Primera, piso 14, oficina 14-A, Urb. Campo Alegre, Caracas 1060 -

Venezuela

00 58 212 953 56 94

Position: President

Experience: Attending more than 30 Conferences of The National

Petroleum Refinary

Attending 20 Conferences of the American Petroleum

Institute

Attending Conference of ASBA

From: 2001 to date

Company: AIVEPET

Position: President

Experience: 25 years in Oil Services

From: 1976 / 2001

## Campo Elias Paez

355 Isla Dorada Blvd. Coral Gables, FL 33143 (786) 239-6798 paezcampo@yahoo.com

**EDUCATION** 

Florida International University, Miami, FL.

Bachelor of International Business.

**EXPERIENCE** 

Seaport Hub Agencies, Inc. Miami, FL.

Vice President (2006 – Current)

Noble Americas Corp. Stamford, CT.

Operations for Latin America (2001 - 2006)

Aivepet, C.A. Caracas, Venezuela.

Marketing and Operations Manager (1999-2001)

Aivepet International, S.A. Miami, FL.

Administration Assistance.

**LANGUAGES** 

Fluent in Spanish and English.

**SKILLS** 

Proficiency in Microsoft Office applications.

## RECOMMENDATIONS

Available Upon Request.

## **JORGE E PAEZ**

185 SW 7th Street Apt 2906 Miami, FL 33130 • jorgepaez@gmail.com • cell: 305.505.5192

#### **QUALIFICATIONS**

Fully bilingual; Competent at multitasking and troubleshooting processes. Possess strong management abilities and finance comprehension, results-oriented professional with superior relationship building and project management skills. A team oriented individual, with high level of literacy and clarity when communicating trading ideas/complex concepts. Continuously expose and accustomed to working under a fast-paced demanding environment, as well able to adjust to any situation that demand effective and swift resolution.

## PROFESSIONAL EXPERIENCE

VESSEL AGENTS, Seaport Hub Agencies, Inc, Miami Florida Operations – Operations Coordinator Jul 2006- Current

- Responsible for establishing and maintaining client relationships with corporations, agencies and vendors. Served as point of contact for different clients
- Identified and evaluated new opportunities that would translate into profits and at the same time expand our services to our clientele.
- Coordinated and supervise the effective operations of our offices within the US, as well as dealing with subcontracted services globally. Effective at breaching cultural differences in order to keep our Global service performances fitting to the demands and expectations of our clients.
- Traveled to the Caribbean and throughout our US Offices to support and evaluate the services rendered to our customers.
- Responsible of preparing proforma estimates that would reflect the upcoming cost incurred prior to the services to
  be performed on behalf of our clients. Effectively manage to build a strong and trustworthy relationship with
  service suppliers in order to obtain considerable discounts and effective reliable service that benefited all parties
  involved.
- Formulated policies, manage daily operations, and plan the use of the company human resource in order to improve the exchange of information with our clients and service providers.
- Monitored operations, including quality control, to ensure the optimal service provided by our different offices and sub contracted agents nationally and worldwide.

CUSTOMER RELATIONS, Free Phone Factory, Inc, Hollywood Florida

Jan 2003 - May 2005

## Retail - Store Manager

- Organize and operate the store with approximately \$10,000 per month in transactions.
- Carry out necessary measures for recruiting, training and coordinating 3 store personnel.
- Responsible for merchandising and ordering features along with necessary cash and inventory control.
- Conducted essential measures for coordinating particular events and promotions.
- Formulate daily and weekly sales and activities reports.
- Participant in local market enhancement program along with making advertising planning.

## **EDUCATION**

FLORIDA INTERNATIONAL UNIVERSITY, Miami, Florida Master of Business Administration (Professional MBA) Balance full-time employment and graduate studies

March, 2011

FLORIDA INTERNATIONAL UNIVERSITY, Miami Florida Bachelor in Management Information Systems

Jan, 2006

Balance full-time employment and graduate studies

#### SKILLS:

Computer: Windows, MAC OS. Proficiency in Microsoft Office applications, SQL, SQL Services, Quick books 2011

Languages: Fluent in English and Spanish



Bepartment of State

I certify the attached is a true and correct copy of the Articles of Incorporation of SEAPORT HUB AGENCIES, INC., a corporation organized under the laws of the State of Florida, filed on August 2, 2005, as shown by the records of this office.

The document number of this corporation is P05000107549.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Fourteenth day of January, 2015



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En Petzner Ken Betzner Secretary of State 07/30/2005 12:52 8502970283

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ARTICLES OF INCORPORATION

TALLAHASSEE FLORIDA

OF

#### SEAPORT HUB AGENCIES, INC

The undersigned incorporator, for the purpose of forming a corporation under the Florida Business Corporation Act, hereby adopts the following Articles of Incorporation:

#### ARTICLE I NAME

The name of the corporation shall be SEAPORT HUB AGENCIES, INC. the existence of this corporation shall commence upon the filing of these Articles of Incorporation and shall continue perpetually unless dissolved by law.

## ARTICLE II PRINCIPAL OFFICE

The principal place of business and mailing address of this corporation shall be: 2600 S. Douglas Road, PH-6, Coral Gables, Florida 33134

# ARTICLE III NATURE OF BUSINESS

This corporation may engage or transact in any or all lawful activities or business permitted under the laws of the United States, the State of Florida or any other state, country, territory or nation.

## ARTICLE IV CAPITAL STOCK

The number of shares of stock that this corporation is authorized to have outstanding at any one time is 1,000 shares of common stock with par value of one (\$1.00) dollar per share.

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# ARTICLE V INITIAL REGISTERED AGENT AND ADDRESS

The name of the initial registered agent is:

Jose I. Padial, CPA 2600 S. Douglas Road PH-6 Coral Gables, Florida 33134

## ARTICLE VI INCORPORATOR

The name and street address of the incorporator to these Articles of Incorporation is:

Campo Elias Putz 2600 S. Douglas Road PH-6 Coral Gables, Florida 33134

## ARTICLE VII OFFICERS AND DIRECTORS

The initial board of directors of the corporation shall be composed of one director. The name and address of the initial officers and directors who shall hold office for the first year of the corporation, or until a successor is elected or appointed is:

Campo Elias Pacz 2600 S. Douglas Rd PH-6 Coral Gables, Florida, 33134 President and Socretary

The undersigned Incorporator has executed these Articles of Incorporation this \_\_\_\_\_\_\_\_ds

Campo Ellas Pae

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## CERTIFICATE OF DESIGNATION

## REGISTERED AGENT/REGISTERED OFFICE

Pursuant to the provision of sections 607.0501, Florida Statutes, the undersigned corporation, organized under the laws of the State of Florida, submits the following statement in designating the registered office/registered agent, in the State of Florida.

- 1. The name of the corporation is: SEAPORT HUB AGENCIES, INC.
- 2. The name and address of the registered agent and office is:

Jose I. Padial, CPA 2600 S. Douglas Road PH- 6 Coral Gables, Florida 33134

Having been named as Registered Agent and to accept service of process for the above stated corporation at the place designated in this certificate, I hereby accept the appointment as Registered Agent and agree to act in this capacity. I further agree to comply with the provisions of the statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as Registered Agent.

Jose I. Padial, CPA, Registered Agent

Dated: Mely 30 , 2005

2005 AUG -2 AM IO: 45
JANANASSEE FLORID.



Campo Elias Paez jr. Tel: 305 372 9809 Fax: 305 372 9856

Miami, December 29, 2017.

To Whom It May Concern:

Regarding Section C on the Port Everglades Franchise Application, the section is not applicable to our Company since the only name it has and always was Seaport Hub Agencies, Inc., so there are none fictitious names name registrations filed by our company with the State of Florida's Division of Corporations or other State agencies.

Sincerely yours.

Campo Elias Paez Jr.

Vicepresident of Seaport Hub Agencies, Inc.



Campo Elias Paez jr. Tel: 305 372 9809 Fax: 305 372 9856

To Whom It May Concern:

Regarding Section  $\mathcal{L}$  on the Port Everglades Franchise Application, the section is not applicable to our Company since none of the components of the section mention before apply to our company.

Sincerely yours.

Campo Elias Paez Jr.

Vicepresident of Seaport Hub Agencies, Inc



Campo Elias Paez jr. Tel: 305 372 9809 Fax: 305 372 9856

Miami, December 29, 2017.

To Whom It May Concern:

Regarding Section D on the Port Everglades Franchise Application, the section is not applicable to our Company in parts 1 and 2, since there is none legal name of any business entity acquired by our company during the last 5 (five) years which engaged in a similar business activity as the business activity which is the subject of this Port Everglades Franchise Application. Therefore it is also non applicable for our company to indicate the date of the acquisition and whether the acquisition was by a stock purchase or asset and whether our company is relying on the background and history of the acquired firm's officers, managers, employees and/or the acquired firm's business reputation in the industry to describe our company's experience or previous business history.

Sincerely yours.

Campo Elias Paez Jr.

Vicepresident of Seaport Hub Agencies, Inc.



To whom it may concern

Regarding **Section E** on the Port Everglades Franchise Application, the section is not applicable to our Company since none of the components of the section mentioned before apply to our company.

Sincerely,

Campo Elias Paet, Jr.

Vice President



To whom it may concern:

Regarding **Section F Business History** on the Port Everglades Franchise Application, this section will be better addressed with the following:

Seaport Agencies was founded in Puerto La Cruz-Venezuela in 1998. After a short time became one of the biggest and best structured shipping agency company in Venezuela. Today Seaport Agencies is an international company, having operations in four countries with offices in Amuay/Punta Cardon, El Palito/Puerto Cabello, Caracas (Headquarters), Curacao, Maracaibo, Freeport Bahamas, and recently, our Hub Agency in Miami, Florida.

With an experienced and professional team with more than 18 years in agency services, shipping, inspection, and oil transportation, Seaport Agencies has become one of the most reliable and identifiable agency Service Company in Venezuela and the Caribbean ports.

Its key strengths are handling tankers of Crude and petroleum products, LPG, Petroleum Coke, Sulfur, Asphalt, Urea and a wide variety of Dry Bulk Cargoes.

Our unique mission is to provide our customers with a professional ship's agency service with valuable information 24 hours a day, 7 days a week, 365 days a year. We are particularly conscious of our professional and ethical image by watching over our customers' interests, while cost effectively managing their funds contacting them with prompt, relevant and complete information so we can adapt to changes as required.

The president of the company, Mr. Campo Elias Paez, is a Chemical Engineer graduated from Atlantic University in Colombia. Has over 28 years of experience in the Petroleum Industry. He was previous partner and President of an Inspection company in Venezuela. Languages: English and Spanish.

The Vice President of the company, Mr. Campo Elias Paez Jr., is a Bachelor in International Business graduated from Florida International University in Miami, Florida. Has over eight years of experience in the Petroleum Industry (five years in Noble Americas Corporation, a trading company and three years in Aivepet, a Petroleum Inspection Company in Venezuela). Languages: English and Spanish.



Regarding Section G

Seaport Hub Agencies, Inc.

(20) years in operation)

Below, length of time where Seaport currently operates:

SEAPORT AGENCIES, S.A. (Headquarters in Caracas).

Av. Francisco de Miranda. Torre La Primera. Piso 14. Oficina 14-A.

Campo Alegre - Caracas 1060 - Venezuela.

Phone: 58-212-953 5694 (Master)

Fax: 58-212-954 1132

Contact: Campo Elías Páez- President

Mobile: 58- 412- 2491858 Via U.S.A: 305-394 9058 presidencia@seaport.com.ve opsmanager@seaport.com.ve

Contact: Michael Roberts-Vice president, Operations

Mobile: 58416-580 4702 Via USA: 305-394-97-04

SEAPORT AGENCIES, S.A (Puerto La Cruz).

 $(\mathcal{D})$  years in operation)

Calle Libertad- Torre Unión - Piso 7 - Oficina 7-4. Puerto La Cruz - Edo. Anzoátegui - Venezuela

Phone: 58-281- 267 0111 (Master) Fax: 58-281- 265 7282 / 268 5527

Via USA: 305-394-8267 opsdept@seaport.com.ve

seaportteam@seaportagencies.com Contact: Arturo Zea - Branch Manager

Mobile: 58-416-680 4115

SEAPORT AGENCIES, S.A (Amuay/ Punta Cardon).

(20 years in operation) Avenida Raul Leoni c/c San Luis - Hotel Brisas Paraguaná Ofic. 4 - Mezanina 1- Punto Fijo 4201-Edo. Falcón -

Venezuela

Phone: 58-269- 246 6944 Fax: 58-269- 247 2795 Via USA: 305-394-9096 seaportpfo@seaport.com.ve

seaportteam@seaportagencies.com Contact: Julian Álvarez - Branch Manager

Mobile: 58- 416- 669 0083



## Business History-Section &-Continued from page 2

## SEAPORT AGENCIES, S.A. (Maracaibo).

Edificio General de Seguros - Piso 3 - Local 37 Esquina Sur-Este de la Intersección de la calle 67 (antes Cecilio Acosta) y Avenida 4 (antes Bella Vista).

Parroquia Olegario Villalobos - Maracaibo - Edo. Zulia - Venezuela

Phone: 58-261-792 0060 Fax: 58-261 792 3832 Via USA: 305-394-6665 seaportmbo@seaport.com.ve seaportteam@seaportagencies.com Contact: Julio Peña- Branch Manager

Contact: German Rodríguez - Area Coordinator

Mobile: 58- 416- 661 3610 Mobile: 58-416-622 53 94

## SEAPORT AGENCIES, S.A. (Puerto Cabello).

120 years in operation)

Avenida Segrestaa con Calle Bolívar - Centro Comercial Madefer -Piso 2 -Oficina Nº 14. Puerto Cabello.

Edo. Carabobo - Venezuela

Phone: 58-242-361 8844/0604/3408

Fax: 58-242- 361 4622 Via USA: 305-394-6341 seaportpbl@seaport.com.ve seaportteam@seaportagencies.com

Contact: Gustavo Gutierrez - Area Coordinator

Mobile: 58- 414- 405 8635

## SEAPORT AGENCIES, N.V. (Curacao).

World Trade Center Curacao - Piscadera Bay- 2º Floor

Unit TM-II-19 - Curacao - Netherlands Antilles

Phone: 599- 9- 463 6197 Fax: 599- 9- 463 6564 Via U.S.A: 305-394-6570 seaportcuracao@wtc.an

seaportteam@seaportagencies.com seaportcuracao@seaportagencies.com Contact: Horace Pandt - Area Coordinator

Mobile: (599-9) 560 78 64

FREEPORT BAHAMAS OFFICES DBA SEAPORT AGENCIES (Bahamas).

Cedar Street, Office No 1 Sun Plaza West P.O.Box: F- 40553 - Freeport - Bahamas

Phone: 242-3526516 Fax: 242-3526519 Via U.S.A: 1-561-228-1672 seaportbahamas@seaport.com.ve seaportteam@seaportagencies.com

Contact: Roseliano Bascon - Area Coordinator

Mobile: 242- 727 2260

(A) years in operation)

(15 years in operation)

(V years in operation)



Business History-Section &-Continued from page 3

SEAPORT HUB AGENCIES, Inc (Miami - USA).

1110 Brickell Av. Suite 605. Miami- FL. 33131. U.S.A Phone: 305- 372 9181 Fax: 305- 372 9856

cpaez@seaportagencies.com

Contact: Campo Elías Páez Maal- Executive Vice President

Mobile: 786-2396798

SEAPORT HUB AGENCIES, S.A. (Houston, TX - U.S.A.).

15421 Vantage Parkway West. Suite 116.

Houston –Texas 77032 Phone: 713-589-9899 Fax: 713-680-2668

seaporthou@seaportagencies.com operationshub@seaportagencies.com

Contact: Blair Ault Mobile: 832-654-8218

SEAPORT HUB AGENCIES, S.A. ( New Orleans)

510 N. Clark Ave., Magnolia, MS 39652 Phone: 504-208-9624 Fax: 305-372-9856 Cell: 985-590-7381

seaportnola@seaportagencies.com operationshub@seaportagencies.com

Contact: Gary Swindle Mobile: 504-3770228

SEAPORT AGENCIES, NV (Bonaire)

Kaya Gob. N.Debrot Nº 67, Harbour Village Marina, Bonaire seaportteam@seaportagencies.com seaportbonaire@seaportagencies.com. Contact: Horace Pandt,00 5999 463 61 97

Contact: Gino Martis , Phone: 5997 17 45 59 / 59 97 / 45 57 - Mobile: 599 7 700 88 78

Contact: Campo Elías Páez Maal,

Vía U.S.A: 305 372 91 81

Contact: Michael Roberts,00 58 0212 953 56 94

(12 years in operation)

(3 years in operation)

(2 years in operation)

(10) year in operation)

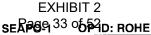


To whom it may concern

Regarding **Section I** on the Port Everglades Franchise Application, the section is not applicable to our Company since none of the components of the section mentioned before apply to our company. Neither our company or any of our active personnel have past or pending litigations, legal claims, or violations in which Seaport Hub Agencies is a named party, whether in the State of Florida or in another jurisdiction, involving environmental laws, rules or regulations or a public entity crime as defined by Chapter 287, Florida Statutes, or theft-related crimes such as fraud, bribery, smuggling, embezzlement or misappropriation of funds or acts of moral turpitude, meaning conduct or acts that tend to degrade persons in society or ridicule public morals, and results of felony conviction.

Sincerely,

Campo Elias Pae Vice President





## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

12/14/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). CONTACT MARC HAIME PRODUCER Golden Global Insurance PHONE (A/C, No, Ext): 305-899-5125 E-MAIL ADDRESS: MARC@GOGLO.NET FAX (A/C, No): 305-899-5135 19950 W. Country Club Dr # 902 Aventura, FL 33180 MARC HÁIME INSURER(S) AFFORDING COVERAGE NAIC# INSURER A: National Specialty Ins Comp INSURED Seaport Hub Agencies Inc INSURER B 1110 Brickell Ave # 605 INSURER C : Miami, FL 33131 INSURER D : INSURER E : INSURER F: **REVISION NUMBER: CERTIFICATE NUMBER:** COVERAGES THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. POLICY EFF (MM/DD/YYYY) ADDL SUBR TYPE OF INSURANCE POLICY NUMBER LIMITS 1,000,000 COMMERCIAL GENERAL LIABILITY EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) 50,000 CLAIMS-MADE X OCCUR \$ MARINE GEN LIABIL USC3200057 06/19/2017 06/19/2018 1,000 Α MED EXP (Any one person) 1.000.000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ GEN'L AGGREGATE LIMIT APPLIES PER: PRO-JECT EXCLUDED \$ POLICY PRODUCTS - COMP/OP AGG \$ OTHER: COMBINED SINGLE LIMIT \$ AUTOMOBILE LIABILITY (Ea accident) BODILY INJURY (Per person) \$ ANY AUTO SCHEDULED ALL OWNED AUTOS BODILY INJURY (Per accident) \$ AUTOS NON-OWNED PROPERTY DAMAGE (Per accident) \$ HIRED AUTOS \$ UMBRELLA LIAB EACH OCCURRENCE \$ OCCUR **EXCESS LIAB** AGGREGATE \$ CLAIMS-MADE \$ DED RETENTION \$ WORKERS COMPENSATION STATUTE AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE E.L. EACH ACCIDENT N/A OFFICER/MEMBER EXCLUDED? E.L. DISEASE - EA EMPLOYEE \$ (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below E.L. DISEASE - POLICY LIMIT | \$ DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) CANCELLATION CERTIFICATE HOLDER **BROCOUN** SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN **BROWARD COUNTY BOARD OF COUNTY** ACCORDANCE WITH THE POLICY PROVISIONS. COMMISSIONERS DEPARTMENT OF **PORT EVERGLADES** AUTHORIZED REPRESENTATIVE 1850 ELLER DRIVE FORT LAUDERDALE, FL 33316



## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 12/14/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED

REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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Rovner Insurance Group					PHONE (A/C, No, Ext): (561) 287-6279 FAX (A/C, No); (561) 287-6279  E-MAIL ADDRESS: mrovner@rovnerco.com						
098 Biscayne Blvd, #100	)				E-MAIL ADDRES	s: mrovner(	@rovnerco.co				
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Seaport Hub Agencies, Inc. 1110 Brickell Ave Ste 805					INSURER D:						
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CRIPTION OF OPERATIONS /	LOCATIONS / VEHICL	ES (ACC	DRD 101, Additiona	Remarks Sched	ule, may bo	attached if mor	e space is requir	ed)			
ERTIFICATE HOLDER					CANC	ELLATION					
BROWARD	COUNTY BOAR	D OF C	OUNTY COM	MISSIONERS	THE	EXPIRATION	N DATE TH	ESCRIBED POLICIES BE C EREOF, NOTICE WILL CY PROVISIONS.	ANCELI BE DE	LED BEFOR LIVERED	
DEPARTM	ENT OF PORT E	VERGL	ADES		AUTHO	RIZED REPRESE	NTATIVE				

3:25 PM 06/06/17 Accrual Basis

# Seaport Hub Agencies, Inc. Balance Sheet

As of December 31, 2016

	Dec 31, 16
ASSETS	
Current Assets	
Checking/Savings	1 104 80
First Bank Puerto Rico Cash - Citibank	1,104.80 835,324.72
	The second secon
Total Checking/Savings	836,429.52
Accounts Receivable	1,574,824.14
Accounts Receivable	1,07*3,024.1*4
Total Accounts Receivable	1,574,824.14
Other Current Assets	35,631.42
Total Current Assets	2,446,885.08
Fixed Assets	
Equipment - St Croix	15,217.13
Equipment	34,280.13
Furniture & Fixtures	18,137.71
Leasehold Improvements	189,762.45
Accumulated Depreciation	-84,460.68
Total Fixed Assets	172,936.74
Other Assets	
Security Deposits	3,136.50
Total Other Assets	3,136.50
TOTAL ASSETS	2,622,958.32
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	1,912,945.86
Total Accounts Payable	1,912,945.86
Other Current Liabilities	
Federal Income Taxes Payable	-339.00
State Income Taxes Payable	-762.00
Total Other Current Liabilities	-1,101.00
Total Current Liabilities	1,911,844.86
Total Liabilities	1,911,844.86
Equity	
Capital Stock	1,000.00
Paid In Capital	582,333.56
	118,580.31
Retained Earnings Net Income	9,199.59
Mer lifentia	Marie Control of the
Total Equity	711,113.46
TOTAL LIABILITIES & EQUITY	2,622,958.32



To whom it may concern:

Regarding Section L on the Port Everglades Franchise Application, the following four credit references for our company are:

## Credit Reference #1

Name of reference: Citibank

Nature of Business: Finance and Banking

Contact Name: Carole Manrufo

Title: Business Banking Officer

Legal Business Street Address: 120 Biscayne Blvd.

City, State, Zip Code: Miami, Florida 33131

Phone Number: (305) 530-3273

## **Credit Reference #2**

Name of reference: HSBC Private Bank

Nature of Business: Banking

Contact Name: Gabriel Porzecanski

Title: Business Banking Officer

Legal Business Street Address: 1441 Brickell Avenue, 17th Floor

City, State, Zip Code: Miami, Florida 33131

**Phone Number:** (305) 539-4715



## Credit References (Contn'd)

## **Credit Reference #3**

Name of reference: Jose I. Padial, P.A.

Nature of Business: Public Accountant

Contact Name: Jose I. Padial

Title: President/Owner

Legal Business Street Address: 2600 Douglas Road PH6

City, State, Zip Code: Coral Gables, Florida 33134

**Phone Number:** (305) 443-8010

## **Credit Reference #4**

Name of reference: Cantor & Webb P.A.

Nature of Business: Law Firm

Contact Name: Steven L. Cantor

Title: Attorney at Law

Legal Business Street Address: 1001 Brickell Bay Drive, Suite 3112

City, State, Zip Code: Miami, Florida 33131

**Phone Number:** (305) 374-3886

Campo Elias Paez Jr.

3:11 PM 06/06/17 Accrual Basis

# Seaport Hub Agencies, Inc. Profit & Loss

January through December 2016

	Jan - Dec 16
Ordinary Income/Expense	
Income	
Administration Fees	108,000.00
Marketing Consulting Income	140,000.00
Ship Brokerage Income	20,118,264.73
Total Income	20,366,264.73
Cost of Goods Sold	18,765,284.60
Gross Profit	1,600,980.13
Expense	1,605,193.00
Net Ordinary Income	-4,212.87
Other Income/Expense	
Other Income	an man man
Income on Investments	13,788.00
Income	829.46
Total Other Income	14,827.46
Other Expense	
Loss on investments	241.00
Provision for Income Taxes	974.00
Total Other Expense	1,215.00
Net Other Income	13,412.46
Net Income	9,199.59



To whom it may concern:

Regarding **Section N** Part 1 on the Port Everglades Franchise Application, the following equipment owned by Seaport will be provided to the employees in order to be used as personal equipment:

- Chemical Resistance gloves
- Hard hat
- Industrial boots
- Laptop
- Personal Flotation Device

Regarding **Section N** Part 2 on the Port Everglades Franchise Application, this section does not apply to the items above since fuel is not required for their function.

Regarding **Section N** Part 3 on the Port Everglades Franchise Application, this section does not apply to our Company since no equipment is domiciled by Port Everglades.

Regarding **Section N** Part 4 on the Port Everglades Franchise Application, all personnel using the equipment will be employed by the Company and be paid wages, deducted taxes, awarded benefits and offered insurance.

Campo Elias Paez Jr.

Page 40 of 52

## **BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT**

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 - 954-831-4000 VALID OCTOBER 1, 2017 THROUGH SEPTEMBER 30, 2018

DBA:
Business Name: SEAPORT HUB AGENCIES INC

Receipt #:379-288041
Business Type: (VESSEL AGENT)

Owner Name: CAMPO E PAEZ

Business Location: 1110 BRICKELL AVE S-805

MIAMI DADE COUNTY

**Business Opened:**12/18/2017 State/County/Cert/Reg:

**Exemption Code:** 

Business Phone: 305-372-9181

Rooms

Seats

**Employees** 

Machines

**Professionals** 

For Vending Business Only						
	Number of Machines: Vending Type:					
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
45.00	0.00	0.00	0.00	0.00	0.00	45.00

## THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

SEAPORT HUB AGENCIES INC 1110 BRICKELL AVE S-805 MIAMI, FL 33131

Receipt #20C-17-00000665 Paid 12/18/2017 45.00

2017 - 2018



To whom it may concern:

## Regarding Section P on the Port Everglades Franchise Application, this section will be better addressed with the following:

The safety and health of every employee of Seaport is our main priority. We are committed to furnishing a safe and healthful work environment. Employees are expected to use required safety equipment, follow safe work practices in the office and on every terminal, caution any employee observed working unsafely, and cooperate in all safety and health matters. Compliance with this policy will enable us to work together in a productive and accident fee environment.

It is the policy of Seaport to provide a safe and healthful workplace for all of our employees and to observe all applicable safety and health regulations. Management and our employees have and will continue to maintain a safety and health program in which all employees follow safe work practices, are able to recognize unsafe conditions, and timely hazard control is achieved. Safety and health is a necessary part of each employee's job and active participation and adherence to this program is a condition of employment at our company. No employee is required to work at a job which is not safe. It is our goal to completely eliminate accidents and injuries at our workplace. On account of the many different potentially hazardous conditions associated with our industry, we must all maintain a constant safety and health awareness to achieve this goal. This policy has equal importance with other company policies of providing the best quality and most productive service in our industry.

Each employee has a personal responsibility for accident and incident prevention; not only for oneself but for the co-workers as well. Remember no job activity is so urgent that it cannot be done safely. Therefore, it is up to each and every employee of this company to maintain safe work habits and always remain alert to potential hazards.

We are committed to compliance with applicable safety and health laws and regulations and strongly believe that (2) work related injuries and illnesses can be prevented, (2) management and employees are jointly responsible for incident prevention and creating a sage and healthful work environment, (3) hazards can be prevented, (4) well trained personnel are essential, and (5) safety and health makes good business sense.

We must all join together in promoting safety and health and take every reasonable measure to assure safe working conditions exist throughout our company.



## Regarding Section P Part 2 on the Port Everglades Franchise Application:

## **Substance Abuse Policy**

Since our employees are our most valuable resources, and the safety of our employees and the public are important to us, we have developed and published this substance abuse policy to help us contribute to the solution of this very difficult health and social problem. Our policy is intended to accurately detect and deter the use and abuse of drugs and alcohol in our workplace, while respecting the dignity and privacy of all of our employees.

The Company establishes its policy with regards to the use of illegal drugs and the consumption of alcohol and applies to all personnel that might work or visit this Company.

#### **DRUGS**

The use of any illegal drugs, possession, distribution or selling is strictly prohibited in this establishment. The Company will not employ anyone that has a record of using illegal drugs or prescribed drugs abuse. Should any employee be found violating this company drug policy, said employee will be dismissed immediately and turned over to the authorities.

### **ALCOHOL**

The consumption of alcohol is prohibited in this establishment. The excess consumption of alcohol takes a serious effect on your health and habits. It makes an individual not able to give an effective function in his/her working program which gives a lower standard of principles to the owner of this company and likewise, to the owners of vessels.

#### **BEWARE**

This Company will not employ anyone who is in usage or has had any record of illegal drugs or abusive consumption of alcohol.

All employees are subject to be tested at any time to detect drugs and alcohol abuse.



## Regarding Section P Part 3 on the Port Everglades Franchise Application:

## **Employee Job Training Program/Policy**

At Seaport Agencies, every employee has room to expand upon their skills by learning from their co-workers, training programs and other independent means. When the individual is selected as an employment candidate, we expect them to possess some of the skills required to perform the basic necessities of the position. We will develop the employee's skills beyond this foundation.

During the first three months of employment with us, the employee will be trained by one or more peers in the daily requirements of the position. We will expect them to learn the training materials and policies given during this time. We understand it can be overwhelming, however we expect new employees to "hit the ground running" as our work environment is quite competitive and fast paced.

Our goal is to qualify employees during training-not disqualify them. We expect the employee to ask questions or let a manager know immediately if he/she is falling behind, receiving contradictory information or do not understand any aspect of the responsibilities given him/her.

As a new recruit the employee will have the opportunity to enhance his/her knowledge through different courses that we offer or send the individual to complete. Such as:

- Business of Shipping Intensive
- ISO 9001:2000 Quality Standards
- BIMCO Training
- Master Class Workshop
- Maritime Security Officer Training
- Tanker Operations
- International Ship and Port Facilities Security Code (ISPS).



## **Regarding Section P Part 4 on the Port Everglades Franchise Application:**

The personnel in our company are part of a yearly seminar that Seaport dictates to all of our employees, as well as courses that are needed or will help the employee's performance.

Campo Elias Paez, Jr.



To Whom it may concern

Regarding Section P.5 – Equipment Operator Certificates. The Section is not applicable to our Company.

Sincerety

Campo Elias Paez Maal

President



To whom it may concern:

Regarding **Section Q** on the Port Everglades Franchise Application, the section is not applicable to our Company since none of the components of the section mentioned before apply to our company. Our company has never received any citations, notices of violations, warning notices, or fines from any federal, state, or local environmental regulatory agencies, the Coast Guard or from the Occupational Safety and Health Administration.

Sincerely,

Campo Elias Paez, Jr.

Page 1 of 2

UNITED STATES
DEPARTMENT OF LABOR



OSHA English   Spanish	
Find it in OSHA	a
A TO Z INDEX	
ABOUT OSHA - WORKERS - EMPLOYERS -	REGULATIONS • ENFORCEMENT • TOPICS • NEWS & PUBLICATIONS • DATA • TRAINING •

## **Establishment Search**

## Reflects inspection data through 01/29/2018

This page enables the user to search for OSHA enforcement inspections by the name of the establishment. Information may also be obtained for a specified inspection or inspections within a specified SIC.

▲ Note: Please read important information below regarding interpreting search results before using. Search By: Your Establishment search returned 0 results. Establishment Seaport Hub Agencies, Inc. (This box can also be used to search for a State Activity Number for the following states: NC, SC, KY, IN, OR and WA) All States Fed & State **State**  $|m{ee}|$ **OSHA Office** All Offices Case Status **Violation Status** All O With Violations O Without Violations Inspection Date **Start Date** January 2012 2017 **End Date** January Submit Reset Can't find it? Wildcard use % Basic Establishment Search Instructions Advanced Search Syntax

#### **NOTE TO USERS**

The Integrated Management Information System (IMIS) was designed as an information resource for in-house use by OSHA staff and management, and by state agencies which carry out federally-approved OSHA programs. Access to this OSHA work product is being afforded via the Internet for the use of members of the public who wish to track OSHA interventions at particular work sites or to perform statistical analyses of OSHA enforcement activity. It is critical that users of the data understand several aspects of the system in order to accurately use the information.

The source of the information in the IMIS is the local federal or state office in the geographical area where the activity occurred. Information in the IMIS is the local federal or state office in the geographical area where the activity occurred. Information in the IMIS is the local federal or state office in the geographical area where the activity occurred. Information is concerning specific OSHA inspections are subjected as events occur in the course of agency activities. Until cases are closed, IMIS entries concerning specific OSHA inspections are subjected as a result of contest proceedings. THE USER SHOULD ALSO BE AWARE THAT DIFFERENT COMPANIES MAY HAVE SIMILAR NAMES AND CLOSE ATTENTION TO THE ADDRESS MAY BE NECESSARY TO AVOID MISINTERPRETATION.

The Integrated Management Information System (IMIS) is designed and administered as a management tool for OSHA to help it direct its resources. When IMIS is put to new or different uses, the data should be verified by reference to the case file and confirmed by the appropriate federal or state office. Employers or employees who believe a particular IMIS entry to be inaccurate, incomplete or out-of-date are encouraged to contact the OSHA field office or state plan agency which originated the entry.

## UNITED STATES DEPARTMENT OF LABOR

Occupational Safety and Health Administration 200 Constitution Ave., NW, Washington, DC 20210 \$800-321-6742 (OSHA) TTY www.OSHA.gov

#### **FEDERAL GOVERNMENT**

White House
Affordable Care Act
Disaster Recovery Assistance
USA.gov
Disability.gov
Plain Writing Act
Recovery Act
No Fear Act
U.S. Office of Special Counsel

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#### Florida Department of Environmental Protection

#### **Hazardous Waste Facilities Search Results**

Selection Criteria for This Handler Search:

EPAID: %; Name: SEAPORT HUB AGENCIES, INC.%; Address: %; City: %; County: %

For Facility Data Links:

For a Generator Status History: Activities -- provides a list of RCRA compliance activities and click on the Status. - NNOT indicates a facility is a Non-Notifier and may not have been issued the associated EPAID -Check with DEP before using that EPAID! violations.

Mapping in GIS -- this opens a [NEW IMPROVED] GIS

Legend of Status Types

mapping tool focused on the facility.

Documents -- this provides a list of electronic documents

available online.

Error Reporting -- send us feedback to address data errors.

County Verification -- County or RPC verification of Facility

and Waste for this site.

Data Links EPA ID As of Name County Address Contact Status

#### Search has retrieved 0 Facilities

#### **Legend of Status Types:**

LQG - Large Quantity Generator

SQG - Small Quantity Generator

CES - Conditionally Exempt Small Quantity Generator

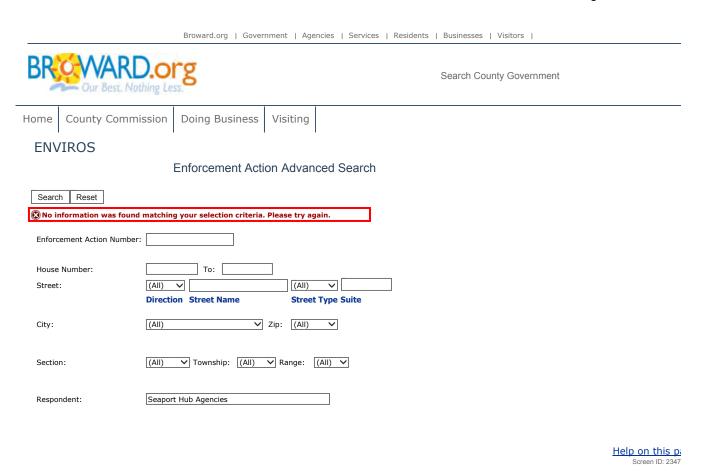
UOT - Used Oil Transporter

TRA - Hazardous Waste Transporter

TSD - Treatment/Storage/Disposal Facility

CLO - Closed

NHR - Non-Handler of Hazardous Waste





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Seaport Hub Agencies, Inc. 1110 Brickell Ave. S-805 Miami, Florida 33131 T. +1-305-372-9809 F. +1305-372-9856

Section R.

#### **SEAPORT AGENCIES**

Seaport Agencies was founded in 1998 and today is an international steamship agency company, with 16 offices operating in 8 countries as Venezuela, Aruba, Bahamas, Bonaire, Curacao, Trinidad, Panama, and the United States. We have built a world-class international business by stressing service and performance, connecting customers to the global economy mainly in the Caribbean for two decades.

We count with a professional team with more than 30 years of experience in the agency services, shipping, inspection, and oil transportation.

The Company have 130 employees based in different countries, in USA we have strong presence in St. Croix, Houston and New Orleans. Seaport has a long-term perspective reason why we would like to increase our presence at USA Ports.

We aim to create sustained shared value while earning the trust of our customers and service partnerts. By knowing the port, being active here, we are pretty sure that could bring more business into your area.

At this moment we have several customers that regulary call your port and the services were performed by Wilhemsen, but knowing that they are considering leaving the area, we are talking to them to represent them locally with our team.

From: Osorno-Belleme, Angela
To: Osorno-Belleme, Angela

**Subject:** FW: Steamship Agent Franchise Application - Seaport Hub Agencies, Inc.

**Date:** Thursday, February 22, 2018 9:45:43 AM

Attachments: image002.png

image003.png image004.png image005.png

From: seaporthub@seaportagencies.com [mailto:seaporthub@seaportagencies.com]

Sent: Tuesday, February 20, 2018 4:53 PM

**To:** Osorno-Belleme, Angela <AOSORNOBELLEME@broward.org>

**Cc:** squintana@seaportagencies.com; operationshub@seaportagencies.com **Subject:** RE: Steamship Agent Franchise Application - Seaport Hub Agencies, Inc.

Hello Angela,

As per our telephone conversation in regard to the section (R) see below

A regular customer is Cross Chartering N.V., Wagenborg N.A., and MV Alucia,
Also, there are several customer which Wilhelmsen represent as owner representative.
Leonhardt & Blumbers Reederi,
Seaspan Ship Management;
Fleet Ship Management
Wallenius Wilhelmsen

Let me know if you need additional information.

#### Regards,

Salvador Valdez Seaport Hub Agencies, Inc. Agent

1110 Brickell Av. Suite 805. Miami, FL 33131
W +1 (305) 372-9181 F +1 (305) 372-9856 C +1(305) 680-7003 /+1 (786) 271-9880
seaporthub@seaportagencies.com
operationshub@seaportagencies.com
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