



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

MEMORANDUM

DATE: August 4, 2017

TO: Bernadette N. Green, Purchasing Agent
Purchasing Division

THRU: Sandy-Michael McDonald, Director *S.M.*
Office of Economic and Small Business Development

FROM: Christopher Atkinson, Assistant Director *C.A.*
Office of Economic and Small Business Development

SUBJECT: Bid No. A2113967C1- Intersection Improvements at Sunrise Blvd and Satin
Leaf Way/White Seahorse Way
County Business Enterprise (CBE) Evaluation

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with CBE Program requirements for the above referenced project. An overview is provided as follows:

The CBE goal for this project: 15%

Met the CBE Requirements:

<u>Firms:</u>	<u>Category</u>	<u>Percentage</u>
AUM Construction, Inc. (Prime) Contractor's Bid Amount: \$503,035.35 CBE Participation Commitment: 100%	CBE	100%
Weekley Asphalt Paving, Inc. (Prime) Providian Construction Group Contractor's Bid Amount: \$510,073.80 CBE Participation Commitment: 15.0%	CBE	15.0%

Did Not Meet the CBE Requirements:

<u>Firms:</u>		
Arc Electric, Inc. (Prime) Contractor's Bid Amount: \$558,361.30 CBE Participation Commitment: 0%	Non-CBE	None

Did Not Meet the CBE Requirements (cont.):

Firms:

AGC Electric, Inc. (Prime)	Non-CBE	None
Contractor's Bid Amount: \$568,332.00		
CBE Participation Commitment: 0%		

Midasco, LLC (Prime)	CBE	2.5%
Roberts Traffic Marking		
Contractor's Bid Amount: \$576,718.20		
CBE Participation Commitment: 2.5%		

CBE Compliance Comments:

AUM Construction, Inc. and **Weekley Asphalt Paving, Inc.** submitted the required documentation in accordance with the solicitation's requirements and are compliant with the CBE program requirements.

Arc Electric, Inc. submitted an incomplete Letter of Intent (LOI) with its solicitation. The firm was given three (3) business days to provide a complete LOI or documentation demonstrating their good faith efforts to meet the goal. Arc Electric, Inc. did not submit a complete LOI or additional documentation; therefore, it is not in compliance with the CBE requirements for this solicitation.

AGC Electric, Inc. and **Midasco, LLC** submitted documentation as proof of their good faith efforts to meet the CBE goal for this solicitation. These firms were given three (3) days to provide additional information as proof of their good faith efforts per Section 1-81.5(e)(2) of the Small Business Opportunity Act, which considers the following:

- a) Soliciting through activities such as attendance at pre-bid meetings, advertising, or written notices, the interest of certified CBEs (or CBEs eligible for certification) that have the ability and capacity to perform the contract work. The bidder must solicit this interest in a timely manner to allow the CBEs to respond to the solicitation. The bidder must take appropriate steps to follow up initial solicitations of CBEs.
- b) Identifying the portions of the contract that could reasonably be performed by a CBE in order to increase the likelihood that the CBE goals will be achieved.
- c) Providing each interested CBE with adequate information about the plans, specifications, and requirements of the contract in a timely manner.
- d) Negotiating in good faith with each interested CBE.

AGC Electric, Inc. provided the following information to address the above mentioned criteria:

- a) Copy of written communication sent on Monday, July 24, to sixteen (16) CBEs, two (2) days before the bid's closing date.
- b) Response from Enco, LLC stating that the firm is at full capacity and unable to accept additional work.
- c) Correspondence stating that AGC contacted 16 CBEs and that fifteen (15) did not respond to the solicitation.

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Midasco, LLC provided the following information to address the above mentioned criteria:

- a) CBE Letter of Intent (LOI) for Roberts Traffic Marking with 2.5% CBE participation.
- b) Copy of written communication sent on Monday, July 24, to twelve (12) CBEs, two (2) days before the bid's closing date.
- c) Correspondence stating that no additional good faith efforts were conducted.

AGC Electric, Inc. and **Midasco, LLC** did not meet the quality, quantity and extent in their various efforts to meet the goal, or good faith efforts; therefore, they are not in compliance with the CBE requirements for this solicitation.

cc: Freddy Castillo, Small Business Development Manager, OESBD
Oswaldo Casco, Small Business Development Specialist, OESBD