

Fox Rent A Car, Inc.:
Operational References



The Soroudi Group
Certified Public Accountants
An Accountancy Corporation

Board Certified: State of California
Board Certified: State of N. Carolina

201 Wilshire Boulevard, Atrium Floor
Santa Monica, CA 90401
Tel: (310) 458-9850
Fax: (310) 458-9860

email: info@thesoroudigroup.com
www.thesoroudigroup.com

February 4, 2019

Mr. Tony Murico
Broward County Aviation Department
3300 SW 46th Street #101
Dania Beach, Fla 33312

Re: Professional Letter of Reference- Fox Rent A Car, Inc

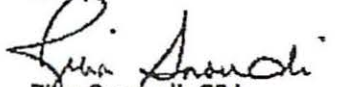
Dear Mr. Murico,

The Soroudi Group, CPAs has been retained by Fox Rent A Car, Inc. since 1998. We provide large spectrum of public accounting services ranging from Compilation to Corporate Tax to Audited Financial Statements.

Since the inception of the concession contract between Fox RAC and Fort Lauderdale Hollywood International Airport, we, The Soroudi Group, CPAs have provided the annual audited Concession Revenue Reports.

The Soroudi Group, CPAs has enjoyed the long term relationship with Fox Rent A Car, Inc. Fox RAC prides itself in fine ethics and professionalism and has consistently conducted accordingly.

Best,


Ziba Soroudi, CPA
The Soroudi Group, CPAs

Verification of References Questionnaire for Fort Lauderdale-Hollywood International Airport.

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: Fox Rent A Car, Inc.

Date of Verification: April 9, 2019

Reference Organization: The Soroudi Group

Person Contacted: Ziba Soroudi

Title of Contact: CPA

Telephone: 310-458-9850

E-Mail: ziba@thesoroudigroup.com

| | |
|--|---|
| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | Our firm was engaged in providing audited financial statements from 1994 through 2007. We began providing Concession Revenue Audits since around 2001.. |
| 2. What is your direct relationship to the Firm? | We currently provide Concession Revenue Audits for 20 locations throughout the US on annual basis. |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | No |
| 4. How is the Firm's responsiveness to payments for services rendered? | They pay within 30 days. |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | We work primarily with the accounting department, CFO and her staff. Always very courteous, responsive and cooperative. |
| 6. What would you consider the strengths of this Firm? | They use prudent financial policies and they follow through consistently. |
| 7. What would you consider the weaknesses of this Firm? | Since we are not involved with their day to day operation, it is difficult for us to make any assessments on that question. From our angle, we see none.. |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | Not aware of any. |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | Absolutely. |
| 10. Is there anything else you would like to share on behalf of this Firm? | We have witnessed the company to maintain organic growth year over year. Our experience has always been fair and honest treatment in billing, payments, etc.. |

OPERATIONAL LETTER OF REFERENCE



August 23, 2018.

Joe Knight
Vice President
Business Development
FOX RENT-A-CAR, INC

To Whom it May Concern:

Mile Fleet LLC has been a supplier of new vehicles to Fox Rent A Car, Inc. for a period of 10 years. During this time, Fox has been an excellent customer of ours always meeting their obligations on payment of vehicles and any expenses related to the purchase.

Fox is one of the leading companies in the rental car business and in my 25 years of being in the industry are an excellent representation of what you look for in a business partner.

If you have any questions, please do not hesitate to reach me at my contact below.

Sincerely,



Michael H. Muehlenfeld
President
Mile Fleet LLC
1300 Concord Terrace, Suite 120
Sunrise, FL 33323

1300 Concord Terrace Suite 120
Sunrise, FL 33323
Office - 954-915-9384
Fax - 954-915-9386

Verification of References Questionnaire for Fort Lauderdale-Hollywood International Airport.

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: Fox Rent A Car, Inc.

Date of Verification: April 9, 2019

Reference Organization: Mile Fleet LLC

Person Contacted: Michael Muchlenfeld

Title of Contact: President

Telephone: 954-915-9384

E-Mail: mike@milefleet.com

| | |
|--|---|
| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | We have supplied them vehicles for about 7 years now. |
| 2. What is your direct relationship to the Firm? | We are a new car supplier to them. |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | We have them pay for the vehicles within 2 weeks of receipt. |
| 4. How is the Firm's responsiveness to payments for services rendered? | Generally very good. |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | We have had a positive experience. |
| 6. What would you consider the strengths of this Firm? | They are small enough to make changes to an ever changing environment. |
| 7. What would you consider the weaknesses of this Firm? | Challenge of competing with the majors like Enterprise, Hertz and Avis. |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | Not that I am aware of. |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | Yes, they are a good company. |
| 10. Is there anything else you would like to share on behalf of this Firm? | No issues. |

OPERATIONAL LETTER OF REFERENCE

CommercialPropertyGroup

10020 National Boulevard, Suite B
Los Angeles, California 90034
Phone: 424-672-6454
Fax: 424-672-6458
DRE # 00821569

September 10, 2018

Mr. Joe Knight
Vice President
Business Development
Fox Rent-A-Car, Inc.

Dear Mr. Knight:

I have been working with Fox Rent-a-Car and Mr. Knight, for approximately 14 years managing their interests in several real estate transactions at the Los Angeles International Airport. Mr. Knight and Fox Rent-A-Car have continuously demonstrated integrity and reliability in their dealings with myself as well as the other parties involved. Our business relationship continues to be strong; our transactions are conducted professionally and candidly.

Please feel free to contact me with any questions.

Sincerely,



Patrick Walsh
Commercial Property Group
pdwalsher@gmail.com

**Verification of References Questionnaire for Fort Lauderdale-Hollywood
International Airport.**

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: Fox Rent A Car, Inc.

Date of Verification: April 9, 2019

Reference Organization: Commercial Property Group

Person Contacted: Patrick Walsh

Title of Contact: Unknown

Telephone: 424-672-6454

E-Mail: pdwalsher@gmail.com

| | |
|--|---|
| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | Negotiated their Lease transaction |
| 2. What is your direct relationship to the Firm? | Broker representation for the LAX Century Blvd. location |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | Unknown |
| 4. How is the Firm's responsiveness to payments for services rendered? | Unknown |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | Very good |
| 6. What would you consider the strengths of this Firm? | The upfront operation |
| 7. What would you consider the weaknesses of this Firm? | Unknown |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | Unknown |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | I do all of the time |
| 10. Is there anything else you would like to share on behalf of this Firm? | All appearances are that they are a very well run company |

Sixt Rent A Car, LLC:
Operational References

RESPONSE TO REQUEST FOR PROPOSALS:

Sixt submits the following financial and operational references, able to discuss Sixt's strong financial position, growth, and its innovative approach to the rental car industry.

(V)(H)(II) OPERATIONAL REFERENCES

Reference Contact Name: JOEL FELDMAN
Reference Contact Title: SENIOR MANAGER, AIRPORT CONCESSIONS
Airport Name: TAMPA INTERNATIONAL AIRPORT
Address: PO BOX 22287, TAMPA, FL 33622
Phone #: (813) 554-1491 **Email:** JFELDMAN@TAMPAAIRPORT.COM

Reference Contact Name: JANET HOOSE
Reference Contact Title: PRESIDENT
Business Name: FUEL FACILITY MANAGEMENT, INC.
Address: 7586 WORRAL RD, LAKE WORTH, FL 33463
Phone #: (561) 662-0305 **Email:** JANETHOOSE@BELLSOUTH.NET

Reference Contact Name: JOEY TAMAYO
Reference Contact Title: FUEL FACILITY MANAGER
Business Name: SUNSHINE FUEL
Address: 3900 NW 25th ST #100, MIAMI, FL 33142
Phone #: (305) 526-0112 **Email:** JOEY@SUNSHINEGASOLINE.COM

**Verification of References Questionnaire for Fort Lauderdale-Hollywood
International Airport.**

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: Sixt Rent A Car, LLC.

Date of Verification: April 9, 2019

Reference Organization: Fuel Facility Management, Inc.

Person Contacted: Janet Hoose

Title of Contact: President

Telephone: 561-662-0305

E-Mail: janethoose@bellsouth.net

| | |
|--|---|
| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | Complete building maintenance at the San Antonio International Airport RCC. Including janitorial, lighting, HVAC and repair and maintenance of systems in QTA |
| 2. What is your direct relationship to the Firm? | Vendor |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | No |
| 4. How is the Firm's responsiveness to payments for services rendered? | Pays on time |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | Answers quickly to inquiries |
| 6. What would you consider the strengths of this Firm? | Communication and financial strength |
| 7. What would you consider the weaknesses of this Firm? | I have not had any issues |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | None that I know of. |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | Yes |
| 10. Is there anything else you would like to share on behalf of this Firm? | They seem to be a good group of young employees eager to grow the business |

Verification of References Questionnaire for Fort Lauderdale-Hollywood International Airport.

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: Sixt Rent A Car, LLC.

Date of Verification: April 9, 2019

Reference Organization: Sunshine Fuel

Person Contacted: Joey Tamayo

Title of Contact: Fuel Facility Manager

Telephone: 305-526-0112

E-Mail: joey@sunshinegasoline.com

| | |
|--|---|
| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | We provide Fuel since opening in 2010 at the Rental Car Center in Miami. In addition, we also provide Id's for all their employees at the facility. We also supply all chemicals. |
| 2. What is your direct relationship to the Firm? | Vendor |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | We have a consortium agreement with Sixt for 15 yrs. |
| 4. How is the Firm's responsiveness to payments for services rendered? | Excellent. No past dues. |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | Excellent |
| 6. What would you consider the strengths of this Firm? | Communication, very responsible as a company straight forward and transparent |
| 7. What would you consider the weaknesses of this Firm? | N/A |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | N/A |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | Absolutely yes, I highly recommend. |
| 10. Is there anything else you would like to share on behalf of this Firm? | Sixt is a great partner of ours. A very conscious company and always doing the right thin. It will be an asset for Fort Lauderdale. |

**Verification of References Questionnaire for Fort Lauderdale-Hollywood
International Airport.**

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: Sixt Rent A Car, LLC.

Date of Verification: April 9, 2019

Reference Organization: Morse Operations, Inc. - Ed Morse Automotive Group

Person Contacted: Randy Hoffman

Title of Contact: Vice President

Telephone: 561-455-1111

E-Mail: RandyHoffman@EdMorse.com

| | |
|--|---|
| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | We sell Sixt new General Motors, Mazda and Toyota vehicles. We have done so for 8 years. |
| 2. What is your direct relationship to the Firm? | I personally manage the business relationship between Ed Morse and Sixt. |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | No known issues. |
| 4. How is the Firm's responsiveness to payments for services rendered? | Sixt has always paid timely. |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | Sixt has always responded quickly and decisively to any and all inquires. |
| 6. What would you consider the strengths of this Firm? | The staff is exemplary. The company has great brand recognition. The company is financially sound and understands the meaning of a partnership. |
| 7. What would you consider the weaknesses of this Firm? | No known weaknesses. |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | Unknown. I have personally dealt with the same group of people for many years. |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | This firm would be recommended to all parties as a great and valued partner. |
| 10. Is there anything else you would like to share on behalf of this Firm? | I deal with many fleet and rental car companies. Sixt has proven over and over again, to be one of the top 2 that we do business with overall. |

Roam Rental Car of Fort Lauderdale
LLC d/b/a Ace Rent A Car, Inc.:
Operational References



Management Solutions, Inc.

7048 De Paz Way
Las Vegas, NV 89113

Broward County Aviation Department
Fort Lauderdale/Hollywood International Airport
2200 SW 45th Street, Suite 101
Dania Beach, FL 33312

Re: Roam Rental Car of Fort Lauderdale, LLC dba Ace Rent A Car
On-Airport Rental Car Concession, RFP # 20180430-0-AV-01
Letter of Operational Reference

Dear Sir/Madam:

This letter of operational reference is provided at the request of Roam Rental Car of Fort Lauderdale, LLC dba Ace Rent A Car ("ACE").

LRS Management Solutions, Inc. ("LRS") is a Management Consulting firm that has had a partnership with ACE for the last three years. We are a full-service auditing firm and specialize in assisting small, medium and large businesses with all aspects of financial reporting, fleet management assistance along with projecting future needs based on market standards. Our specialty is in the Car Rental industry where we have over 35 years of experience. We have been in business since 2014 and have had a relationship with many ACE locations including Fort Lauderdale, Miami and most recently Fort Myers.

ACE focuses on managing all aspects of its operation by dividing the company activities into functional categories including salable service, sales and marketing functions, accounting functions, and administrative function to manage co-workers and the business as a whole. As an example, daily, weekly and monthly key metrics are reviewed by all levels of management to identify trends and make necessary lateral moves to facilitate the best business decisions possible. Implementation and adherence of policies are a requirement in this organization to maintain the highest levels of customer care while accruing financial strengths. Constant planning and forecasting to make long- and short-range decisions include studying customer needs and how a change might affect the current methods used for customer care and efficiency.

There is no question the operational standards currently used by ACE are equivalent to or exceed several large successful mainstream corporations. Based on our experience with ACE, we attest to the positive operational standards currently in place as well as future changes and are looking to a long-lasting relationship with both our organizations for many years to come.

Please do not hesitate to contact me should you have any questions or require additional information. I can be reached via phone at (702) 429-1376 or by email at Rob@lrsmsi.com

Truly yours,

A handwritten signature in black ink, appearing to read 'Robert Dau', written over a horizontal line.

Robert Dau
President

Verification of References Questionnaire for Fort Lauderdale-Hollywood International Airport.

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: Roam Rental Car of Fort Lauderdale LLC d/b/a Ace Rent A Car

Date of Verification: April 9, 2019

Reference Organization: LRS Management Solutions, Inc.

Person Contacted: Robert Dau

Title of Contact: President

Telephone: 702-429-1376

E-Mail: rob@lrsmsi.com

| | |
|--|---|
| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | Accounting and consulting. From Jan 2016 to current |
| 2. What is your direct relationship to the Firm? | Work hand in hand with owners and GMs |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | None, timely payments to our firm every month |
| 4. How is the Firm's responsiveness to payments for services rendered? | Net 30 on most accounts |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | Very responsive. GM handles most all inquiries. |
| 6. What would you consider the strengths of this Firm? | Flexible to the market. Also, they have a big focus on customer service |
| 7. What would you consider the weaknesses of this Firm? | Not a big three company (Hertz, Avis, ERAC) |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | Actually, they have a very low turnover ratio with management. Lower end employees, normal turnover |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | Yes, without hesitation. |
| 10. Is there anything else you would like to share on behalf of this Firm? | I believe they would be a good addition to the Conrac! |

**Verification of References Questionnaire for Fort Lauderdale-Hollywood
International Airport.**

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: Roam Rental Car of Fort Lauderdale LLC d/b/a Ace Rent A Car

Date of Verification: April 9, 2019

Reference Organization: Dougherty Insurance Group, Inc.

Person Contacted: Kevin J Dougherty

Title of Contact: President

Telephone: 610-649-4800

E-Mail: kdougherty@diginsure.com

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| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | We are the insurance brokers who place their commercial insurance program. We have worked with them for 6 years |
| 2. What is your direct relationship to the Firm? | I deal with the owners of the firm as well as the managers and accounting personnel. |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | None |
| 4. How is the Firm's responsiveness to payments for services rendered? | Payments always made on time. |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | Most inquiries are responded to immediately through email or phone calls. |
| 6. What would you consider the strengths of this Firm? | For the insurance program, mitigating claims through employee training and newer model and properly serviced vehicles. And a strong management presence. |
| 7. What would you consider the weaknesses of this Firm? | For the insurance program, none. |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | No |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | Yes |
| 10. Is there anything else you would like to share on behalf of this Firm? | I know they would be a good addition to your onsite rental center. |



March 19, 2019

Broward County Aviation Department
Fort Lauderdale/Hollywood International Airport
2200 SW 45th Street, Suite 101
Dania Beach, FL 33312

Re: Roam Rental Car of Fort Lauderdale, LLC dba Ace Rent A Car
On-Airport Rental Car Concession , RFP # 20180430-0-AV-01
Letter of Operational Reference

To whom it may concern:

This letter of operational reference is provided at the request of Roam Rental Car of Fort Lauderdale, LLC dba Ace Rent A Car.

Dougherty Insurance Group Inc is a commercial insurance agency located in Wynnewood, Pennsylvania. We are the current agent for the commercial insurance program for ACE. We have placed their coverages since 2013, property, auto, general liability, excess liability and workers compensation.

ACE focuses on safety which contributes to a successful insurance program. Which includes driver/employee training, passenger safety and a vehicle maintenance program.

There is no question the operational standards currently used by ACE are equivalent to or exceed several large successful mainstream corporations. Based on our experience with ACE , we attest to the positive operational standards currently in place as well as future changes and are looking to a long lasting relationship with both our organizations for many years to come.

Please do not hesitate to contact me by phone at 610-649-4800 or email at kdougherty@diginsure.com

Truly yours,

A handwritten signature in blue ink, appearing to read "Kevin J Dougherty", is written over the typed name and title.

Kevin J Dougherty
President



500 SW 108th Ave.
Suite 108
Pembroke Pines, FL 33025
954-205-6612
954-448-0589

Broward County Aviation Department
Fort Lauderdale/Hollywood International Airport
2200 SW 45th Street, Suite 101
Dania Beach, FL 33312

Re: Roam Rental Car of Fort Lauderdale, LLC dba Ace Rent A Car
On-Airport Rental Car Concession , RFP # 20180430-0-AV-01
Letter of Operational Reference

To whom it may concern:

This letter of operational reference is provided at the request of Roam Rental Car of Fort Lauderdale, LLC dba Ace Rent A Car.


Gaijin Corp. is a human resource consultation firm located in Pembroke Pines, FL. We are the current human resource consultant firm for ACE. We have had a relationship since October 2018.

ACE focuses on safety and employee retention which contributes to a successfully low employee turnover percentage.

There is no question the operational standards currently used by ACE are equivalent to or exceed several large successful mainstream corporations. Based on our experience with ACE , we attest to the positive operational standards currently in place as well as future proposed changes and are looking to a long lasting relationship with both our organizations for many years to come.

Please do not hesitate to contact me by phone at 954-448-0589

Truly yours,


Shanon Petty
Vice President

**Verification of References Questionnaire for Fort Lauderdale-Hollywood
International Airport.**

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: Roam Rental Car of Fort Lauderdale LLC d/b/a Ace Rent A Car

Date of Verification: April 9, 2019

Reference Organization: Gaijin Corp.

Person Contacted: Shanon Petty

Title of Contact: Vice President

Telephone: 954-205-6612, 954-448-0589

E-Mail: gaijincorp1@gmail.com

| | |
|--|--|
| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | We are a Human Resource consulting firm, newly partnered with Roam/Ace Rent A Car, we are also a logistics coordinating company as part of an additional branch of American Transportation Systems, Inc. |
| 2. What is your direct relationship to the Firm? | I advise on Human Resource background checks for new hires, advise on proper protocol of employee disciplinary actions as well as employee terminations if needed. We also assist with logistical needs. |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | I am not aware of any contractual or financial issues |
| 4. How is the Firm's responsiveness to payments for services rendered? | Our invoicing is set on net 10 days, there have been no issues to date with any invoices. All have been paid and posted within a reasonable time frame |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | Response is very quick, as an example, a recent response was initiated in as little as 5 minutes and the longest was 10 hours |
| 6. What would you consider the strengths of this Firm? | There is a significant management presence which allows for customer service levels to continue to increase, this also translates to on the go proper training for employees with that same presence. |
| 7. What would you consider the weaknesses of this Firm? | Based on an analysis, lack of quality applicants in an off-site environment with an unrecognized brand name is an area of opportunity to overcome |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | This firm has experienced a significantly low turnover percentage over the last five years. Less than 6.5%. Employee retention is very important to this firm. |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | Yes, we already have referred this firm to several organizations including churches and sporting event coordinators. |

**Verification of References Questionnaire for Fort Lauderdale-Hollywood
International Airport.**

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| <p>10. Is there anything else you would like to share on behalf of this Firm?</p> | <p>I believe this company is on the right track to succeed and has the core fundamentals to continue growth in its endeavors.</p> |
|---|---|

Advantage Opco, LLC d/b/a
Advantage and EZ Rent A Car:
Operational References



RENT A CAR

2003 MCCOY ROAD
ORLANDO, FL 32809
407.888.0500

**ON-AIRPORT RENTAL CAR CONCESSION AT THE FORT LAUDERDALE-
HOLLYWOOD INTERNATIONAL AIRPORT
REQUEST FOR PROPOSALS
RFP #20180430-0-AV-01**

Exhibit X

Operating References

Tea Schook
Denver International Airport
8500 Pena Boulevard
Denver, CO 80249
303-342-2214
tea.schook@flydenver.com

Raymond Anderson
Greater Orlando Aviation Authority
1 Jeff Fuqua Boulevard
Orlando, FL 32827
407-825-7824
raymond.anderson@goaa.org

Marisa Katnich
Los Angeles World Airports
1 World Way
Los Angeles, CA 90045
424-646-5170
mkatnich@lawa.org

Murico, Anthony

From: IRWIN, MICHELLE A. <MIRWIN@lawa.org>
Sent: Monday, April 15, 2019 2:26 PM
To: Murico, Anthony
Cc: KATNICH, MARISA L.
Subject: RE: Advantage/EZ: Operational Reference

External Email: Do not reply, click links, or open attachments unless you recognize the sender's email address as legitimate and know the content is safe.

Hi Anthony,

Please see responses below.

Thank you for your consideration.

Regards,

Michelle A. Irwin

LAWA Commercial Development Group
Strategic Commercial Management
6053 West Century Boulevard Suite 400
Los Angeles, California 90045
Office: (424)646-6007
Cell: (310)877-1476
mirwin@lawa.org

From: KATNICH, MARISA L.
Sent: Friday, April 12, 2019 8:13 AM
To: Murico, Anthony
Cc: IRWIN, MICHELLE A.
Subject: Re: Advantage/EZ: Operational Reference

Hi Anthony-

Michelle Irwin if my staff manages the contract. She's out today but I'm sure she'll respond early next week.

Marisa

On Apr 12, 2019, at 6:40 AM, Murico, Anthony <AMURICO@broward.org> wrote:

Happy Friday Marisa.

Advantage/EZ recently submitted a proposal for an On-Airport Rental Car Concession RFP and listed you as an operational reference.

If you are able to (and I totally understand if you are not), will you please provide answers to the following questions and submit back to me by Monday (sorry for the short-notice)?

- Has there been any contractual and/or financial issues regarding the Concessionaire? If yes, will you please explain? Advantage/EZ has been under contract as a Rental Car

Concessionaire since 2003 and is under contract for an additional 20 years under LAWA's new Concession & Lease Agreement for our future Consolidated Rental Car Facility.

- How is the Concessionaire's responsiveness to inquiries and other correspondence? Very responsive to verbal or written inquiries.
- Would you recommend this Concessionaire to other governmental entities? If no, will you please explain? LAWA has had a long standing contractual relationship with Advantage/EZ.
- Is there anything else you would like to share on behalf of this Concessionaire?

Thanks so much,

Tony

<image001.png>

Tony Murico, Program/Project Coordinator-RCC
Broward County Aviation Department
Fort Lauderdale-Hollywood International Airport
2200 SW 45th Street, Suite 101, Dania Beach, FL 33312
Office: 954-359-2330; Cell: 954-299-2174
<http://www.fll.net/>

Under Florida law, most e-mail messages to or from Broward County employees or officials are public records, available to any person upon request, absent an exemption. Therefore, any e-mail message to or from the County, inclusive of e-mail addresses contained therein, may be subject to public disclosure.



April 11, 2019

Tony Murico
Broward County Aviation Department
Fort Lauderdale- Hollywood International Airport
2200 SW 45th Street, Suite 101,
Dania Beach, FL 33312

Dear Tony,

This letter is to verify that our Company does business with Advantage OPCO, LLC and they are in good standing with us. Our Company, Viking Client Services, LLC is a damage recovery specialist that is in our 50th year in business. We have had a very successful business relationship with Advantage for the past several years.

Should you have any questions or concerns please feel free to call me at 952-944-7575.

Sincerely,

Tom Johnson
VP of Operations
Viking Client Services, LLC
tjohnson@vikingservice.com

Verification of References Questionnaire for Fort Lauderdale-Hollywood International Airport.

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: Advantage Opco, LLC d/b/a Advantage and EZ Rent A Car

Date of Verification: April 15, 2019

Reference Organization: Viking Client Services

Person Contacted: Tom Johnson

Title of Contact: VP of Operations

Telephone: 952-944-7575

E-Mail: tjohnson@vikingservice.com

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| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | We provide billing and collection services for Advantage for the last 2+ years approximately. |
| 2. What is your direct relationship to the Firm? | We are a vendor that they utilize to perform the services listed above. |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | No I do not know of any contractual or financial issues with them. |
| 4. How is the Firm's responsiveness to payments for services rendered? | The responsiveness for payments for services rendered is very good and all expectations have been met in accordance with our contract. |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | Their responsiveness is very good here as well. All inquiries are responded to within 48 business hours or sooner based on the SLA |
| 6. What would you consider the strengths of this Firm? | The technology that they have developed is state of the art. Additionally their employees are efficient and helpful. |
| 7. What would you consider the weaknesses of this Firm? | They have had a bit of turnover in entry level administrative positions that causes their management team to become involved in daily administrative tasks. In cases that this happens the process remains fluid and without interruption since their team quickly adapts. |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | I'm not aware of the companies turnover rate overall. We haven't seen much turnover with the individuals that deal directly with our company other than a couple entry level administrative positions from time to time. |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | Yes I would absolutely recommend them to other organizations / government entities. |

**Verification of References Questionnaire for Fort Lauderdale-Hollywood
International Airport.**

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| 10. Is there anything else you would like to share on behalf of this Firm? | In our business and personal interactions with AEZ, and its employees, they have proven to be a quality organization. They have shown to have high moral values, an ethical approach to business, and treat their business relationships as true partnerships |
| | |

VIA Email



April 11th, 2019

Tony Murico
Program/Project Coordinator-RCC
Broward County Aviation Department
Fort Lauderdale-Hollywood International Airport
2200 SW 45th Street, Suite 101
Dania Beach, FL 33312

RE: Advantage OPCO, LLC

Dear Tony:

Advantage OPCO LLC has been a CEI customer for more than one year.

We have had the pleasure of working with the Advantage OPCO executive and management teams through several initiatives over the last several months.

We have found Advantage OPCO LLC to be a highly engaged, professional, financially responsible, and trustworthy organization. This is true at all levels from leadership through the individual airport locations.

Their staff is well trained, efficient, and very customer focused. The individual locations are truly a reflection of their leadership. CEI shares the same values so the partnership has continued to grow and flourish.

I would highly recommend their organization and look forward to continuing our relationship with them for many years to come.

John F. Wyseier | President and Chief Executive Officer

The CEI, Group, Inc.
4850 East Street Road, Suite 200
Trevose, PA 19053
P: 215.485.4232
C: 239.834.9183
john.wyseier@ceinetwork.com

**Verification of References Questionnaire for Fort Lauderdale-Hollywood
International Airport.**

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: Advantage Opco, LLC d/b/a Advantage and EZ Rent A Car

Date of Verification: April 15, 2019

Reference Organization: CEI Network

Person Contacted: John Wyseier

Title of Contact: President and Chief Executive Officer

Telephone: 215-485-4232

E-Mail: john.wyseier@ceinetwork.com

| | |
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| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | CEI provides automotive claims and repair management services in support of the Firm. |
| 2. What is your direct relationship to the Firm? | CEI is a third-party service provider. |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | None |
| 4. How is the Firm's responsiveness to payments for services rendered? | Responsive, highly-supportive and timely. |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | Responsive and timely. |
| 6. What would you consider the strengths of this Firm? | Passion for the Customer and focus on operational procedures and timeliness of workflow steps. |
| 7. What would you consider the weaknesses of this Firm? | None |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | None to my knowledge. CEI interacts with Branch / Location Managers and related Personnel. |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | Yes |
| 10. Is there anything else you would like to share on behalf of this Firm? | None |

E R Travel LLC dba Easirent:
Operational References



Courtney Leasing, Inc.

March 19, 2019

To whom it may concern:

ER Travel, LLC, a/k/a Easirent, has been a vehicle lease customer of Courtney Leasing, Inc since August of 2017. ER Travel, LLC has been reliable, trustworthy and straightforward. Additionally, the company is current in payment obligations.

This information is being submitted without any risk and responsibility on our part.

Sincerely,

A handwritten signature in black ink, appearing to read 'Christopher A. Mansuy', is written over a light blue horizontal line.

Christopher A. Mansuy
General Manager

Verification of References Questionnaire for Fort Lauderdale-Hollywood International Airport.

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: E R Travel LLC dba Easirent

Date of Verification: April 11, 2019

Reference Organization: Courtney Leasing, Inc.

Person Contacted: Christopher Mansuy

Title of Contact: General Manager


Telephone: 407-438-0083

E-Mail: cmansuy@courtneyleasing.com

| | |
|--|--|
| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | CLI provides vehicles to the firm on 12-18-month lease term. |
| 2. What is your direct relationship to the Firm? | Vendor |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | No |
| 4. How is the Firm's responsiveness to payments for services rendered? | As per agreement; They pay on the due date 90% of the time or just a day or two after via ACH payments. I can verify the have never been on a 30 Day A/R with our company. |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | Very Good |
| 6. What would you consider the strengths of this Firm? | Responsiveness and run the business from a cost driven standpoint. They do not waiver in their beliefs. |
| 7. What would you consider the weaknesses of this Firm? | CLI has not encountered any weaknesses from our standpoint with this firm to date. |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | The firm is adding locations, so they have been adding employees. CLI has not noticed any turnover. |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | Yes |
| 10. Is there anything else you would like to share on behalf of this Firm? | None |



 1300 Concord Terrace
Suite 120
Sunrise
FL 33323

 954 707 6445

 info@urgusa.com

 www.unitedrentalsystemusa.com

March 19th, 2019

To whom it may concern:

Our company United Rental Group LLC is in a business relationship with ER Travel, LLC, a/k/a Easirent as (banking, supplying automobiles). We have been doing business since August 2017.

Since inception our relationship with Easirent has been very good.

Kind Regards

A handwritten signature in blue ink, appearing to be "AW", written in a cursive style.

Andy Wilson
Development Director

**Verification of References Questionnaire for Fort Lauderdale-Hollywood
International Airport.**

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: E R Travel LLC dba Easirent

Date of Verification: April 11, 2019

Reference Organization: United Rental System

Person Contacted: Andy Wilson

Title of Contact: Development Director

Telephone: 954-707-6445

E-Mail: andy.wilson@urgusa.com

| | |
|--|--|
| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | We lease them vehicles for their rental fleet. We have dealt with the parent company in the UK for over 5 yea and the USA business since its inception |
| 2. What is your direct relationship to the Firm? | They are our customer, we are one of their suppliers |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | No |
| 4. How is the Firm's responsiveness to payments for services rendered? | Very good |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | Very good |
| 6. What would you consider the strengths of this Firm? | Their understanding of the car rental industry |
| 7. What would you consider the weaknesses of this Firm? | They have expanded quickly which can sometimes create issues |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | Not aware |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | Yes |
| 10. Is there anything else you would like to share on behalf of this Firm? | No |

Rockport Auto Claims

P.O. Box 2477, Fulton, TX 78258
(210) 403-2336 * (210) 403-2116 fax

March 19, 2019.

To whom it may concern:

Our company Rockport Auto Claims is in a business relationship with ER Travel, LLC, a/k/a Easirent as Claims Management Company. We have been doing business since September 24, 2017.

Since inception our relationship with Easirent has been very good.

Respectfully,



Wanda Gottschalk

President

Verification of References Questionnaire for Fort Lauderdale-Hollywood International Airport.

PROJECT: RFP Number: 20180430-0-AV-01

PROJECT TITLE: On-Airport Rental Car Concession

RFP FIRM: E R Travel LLC dba Easirent

Date of Verification: April 11, 2019

Reference Organization: Rockport Auto Claims

Person Contacted: Wanda Gottschalk

Title of Contact: President

Telephone: 210-403-2336

E-Mail: wanda@rockportautoclaims.com

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|--|---|
| 1. What scope of work does/did your Organization provide the Firm? And for what length of time? | Damage Recovery/ Claims Management |
| 2. What is your direct relationship to the Firm? | President |
| 3. Do you know of any contractual and/or financial issues regarding the Firm? If so, please explain. | No |
| 4. How is the Firm's responsiveness to payments for services rendered? | Excellent |
| 5. How is the Firm's responsiveness to inquiries and other correspondence? | Excellent |
| 6. What would you consider the strengths of this Firm? | Customer Service |
| 7. What would you consider the weaknesses of this Firm? | Nothing |
| 8. If known, has the Firm experienced any high employee turnover? If so, please explain. | No |
| 9. Would you recommend this Firm to other organizations and/or governmental entities? | Yes |
| 10. Is there anything else you would like to share on behalf of this Firm? | ER Travel has been a pleasure to work with. |