

ITEM #36

ADDITIONAL MATERIAL

Regular Meeting

APRIL 16, 2019

SUBMITTED AT THE REQUEST OF

COUNTY ADMINISTRATION




BERTHA W. HENRY, County Administrator

115 S. Andrews Avenue, Room 409 • Fort Lauderdale, Florida 33301 • 954-357-7362 • FAX 954-357-7360

MEMORANDUM

DATE: April 11, 2019

TO: Board of County Commissioners

FROM: Alan J. Cohen, Assistant County Administrator 

SUBJECT: **Additional Information for Agenda Item No. 36, 4-16-19 Regular Meeting**

Please find attached additional information for the April 16, 2019 Regular Meeting, Item No. 36 (Direct Procurement Authority Meeting), MOTION TO AWARD fixed contract to single bidder, The BG Group, LLC for Demolition Services for Portside Center and Port Everglades Terminal 1.

County Administration has reviewed the bid submitted by The BG Group, LLC and concurs with the recommendation for award (refer to attached User Concurrence Memorandum dated April 9, 2019, which includes reference verification forms). Additionally, one vendor performance evaluation (for work done for Broward County) has been completed for The BG Group, LLC; the firm has an overall rating of 4.81 out of a possible 5. A copy of the vendor performance evaluation is available upon request.

The Office of Economic and Small Business Development established a 25% County Business Enterprise participation goal for this project; The BG Group, LLC has committed to 27% CBE participation. Refer to attached Goal Compliance Memorandum dated April 11, 2019, and revised Page 50 of the vendor contract (from Exhibit 2 of original agenda item).

Based on additional staff review, line items No. 9 (asphalt work) & 11 (abatement work) of the Bid Tab sheet are not required and have been removed from award. The BG Group, LLC has completed a review of pricing for the remaining items and reduced line items No. 1- Insurance Performance and Payment Bonds (based on revised total) and line No. 7- Demolition Services, Terminal 1. Staff has reviewed and confirms fair and reasonable pricing (price analysis attached).

The BG Group, LLC has executed the contract; which has been approved as to form by the Office of the County Attorney and approved as to compliance by the Risk Management Division. A draft of the contract was attached as Exhibit 1 of the original agenda item. There were no substantive changes in the contract other than the addition of the agreed upon price for the demolition project and the other changes reflected in the scrivener's errors below.

Please note the following scrivener's errors:

Requested Action:

MOTION TO AWARD fixed contract to single bidder, The BG Group, LLC for Demolition Services for Portside Center and Port Everglades Terminal 1, Quotation No. PNC2116668G1 **PNC2118484Q1**, from Qualified Vendor List No. PNC2116266Q1, in a an ~~not to exceed~~ amount of \$1,500,000 \$1,483,345,

Summary Explanation/Background: last paragraph

The bid posted on February 15, 2019 and opened on April March 20, 2019; only one bid was received.

Exhibit 2 – Page 54 of 59 (Contract page 50). Correction to Article 54.6 - CBE requirement: 25 percent (~~45~~27%) CBE participation

w/ attachments

1. Attachment 1 - User Concurrence dated April 9, 2019
2. Attachment 2 - Goal Compliance Memorandum dated April 11, 2019
3. Attachment 3 - Price Analysis
4. Attachment 4 - Page 54 of 59 (Contract page 50) from Agenda Item Exhibit 2

cc: Andrew Meyers, County Attorney
Robert Melton, County Auditor
George Tablack, Director Finance & Administrative Services
Norman Foster, Director Management & Budget
Glenn Wiltshire, Acting Director Port Everglades

ATTACHMENT 1



TO: Stacy-Ann Brown
Purchasing Division
FROM: Alan Cohen, Assistant County Administrator
County Administration
SUBJECT: Solicitation No.: PNC2118484Q1
Demolition Services for Portside Center and Port Everglades Terminal 1

Recommended Vendor: The BG Group
Recommended Group(s)/Line Item(s): 1-8, 10
Initial Award Amount: \$1,483,345 Potential Total Amount: N/A
Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
[X] have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with
recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- [] I am satisfied with the Vendor's financial background and/or rating and payment performance.
[X] Not applicable 100% payment and performance bond required for the project

LITIGATION HISTORY: (check one)

- [X] I have reviewed the Litigation History Form and there is no issue of concern.
[] Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- [X] Vendor received an overall rating >= 2.59 on all evaluations.
[] No evaluations within the past three years contained any items rated a score of 2 or less.
[] Vendor received a rating <= 2.59 on an evaluation(s). Refer to additional information.
[] Vendor received a score of <= 2 on an individual item(s). Refer to additional information.
[] Past evaluations are not relevant to the scope of this contract.
[] No past Performance Evaluations exist in Contracts Central.

AND

- [X] Reference Verification Forms are attached.

OR

- [] Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service
less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- [] I do not concur. Detailed reason for non-concurrence is attached.

Assistant County Administrator

TYPED NAME OF SIGNER: Alan Cohen TITLE:
(Individual authorized to administer the contract.)

SIGNATURE: [Handwritten Signature] DATE: 4/9/19



Vendor Reference Verification Form

Broward County Solicitation No. and Title: PNC2118484Q1-Demolition Services for Portside Center and Port
 Reference for: (Name of Firm) The BG Group LLC
 Organization/Firm Name providing reference: Dev Motwani and John Moriarty
 Contact Name/Title: John Moriarty
 Contact E-mail: dale.reed@chiefainproperties.com; jleete@jmaf.net
 Contact Phone: 954-591-6272; 954-920-8550
 Name of Referenced Project: Riverfront Demolition
 Contract No. N/A
 Contract Amount: \$800,000
 Date Services Provided: 2017-2018

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Demolition of the Las Olas Riverfront Development Project

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
Great professionals to work with, from pricing to paperwork to set up to the job itself - Ivy runs a good ship over there

References Checked By
 Name: Alan Cohen Title: Assistant County Administrator
 Division/Department: County Administration Date of Verification: April 09, 2019



Vendor Reference Verification Form

Broward County Solicitation No. and Title: PNC2116266Q2 - Request for Qualifications - Demolition Services

Reference for: (Name of Firm) THE BG GROUP LLC

Organization/Firm Name providing reference: Helms Development, LLC

Contact Name/Title: Scott Helms/ Principal

Contact E-mail: scott@helmsdevelopment.com

Contact Phone: 954-648-1933

Name of Referenced Project: WM 1501 Venture

Contract No.

Contract Amount: \$161,000

Date Services Provided: Spring 2018

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

BG Group did internal demolition of a 20,000 square foot office building including two vaults.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Additional verification confirmed by Alan Cohen: on-time, on budget, no change orders. They were creative, took care of special issues, and has used them again. Very reliable. (April 2019)

References Checked By

Name: ROBIN HENDERSON

Title: OFFICE SUPPORT SPECIALIST

Division/Department: PURCHASING

Date of Verification: September 20, 2018



Vendor Reference Verification Form

Broward County Solicitation No. and Title: PNC2116266Q2 - Request for Qualifications - Demolition Services
 Reference for: (Name of Firm) THE BG GROUP LLC
 Organization/Firm Name providing reference:
 Contact Name/Title: BILL GRIFFITH
 Contact E-mail: BGRIFFITH@CREIGHTONDEV.COM
 Contact Phone: 239-671-7964
 Name of Referenced Project: SEVEN-ELEVEN
 Contract No. 37549
 Contract Amount: \$ 27,000.00
 Date Services Provided: 5-14 TO CURRENT

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
SELECTIVE DEMOLITION SERVICES

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
EXCELLENT VENDOR TO WORK WITH
 Additional verification confirmed by Alan Cohen: done several projects with them (15+). Demolition and remediation, very professional, on time, on budget, no change order issues; our "go to" demolition contractor. (April 2019)

References Checked By
 Name: ROBIN F HENDERSON Title: OFFICE SUPPORT SPECIALIST
 Division/Department: PURCHSING Date of Verification: September 20, 2018



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

MEMORANDUM

DATE: April 11, 2019

TO: Connie Mangan, Purchasing Manager
Purchasing Division

FROM: Sandy-Michael McDonald, Director *SM*
Office of Economic and Small Business Development

SUBJECT: Bid No. PNC2118484Q1 - Demolition Services for Port Center and Port
Everglades Terminal 1
County Business Enterprise (CBE) Evaluation

This memorandum supersedes previous memorandum dated March 25, 2019

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondent's compliance with the CBE Program requirements for the above referenced project. An overview is provided as follows:

The CBE Goal for this project is: 25%

Met the CBE Requirements:

<u>Firm:</u>	<u>Category</u>	<u>Percentage</u>
The BG Group, LLC (Prime)		
Top Choice Paving & Asphalt Maintenance Co.	CBE	7.67%
Rocklan Earth Services, Inc.	CBE	19.50%
	Total	27.00%**

Contractor's Bid Amount: \$1,735,635.00

CBE Participation Commitment: 27%

** This figure was rounded down from 27.17% to 27%.

Compliance Comments:

The BG Group, LLC was given three (3) business days to provide Letters of Intent (LOI), or documentation demonstrating its good faith efforts to meet the CBE goal. The BG Group, LLC submitted LOI within the required time, and is in compliance with the CBE program requirements of the solicitation. On April 11, OESBD received revised LOIs from the Using Agency due to a reduced scope of work on this project. The BG Group, LLC is compliant with the CBE program requirements of this solicitation.

cc: Alan J. Cohen, Assistant County Administrator
Maribel Feliciano, Assistant Director, OESBD
Oswaldo Casco, Small Business Development Supervisor, OESBD

ATTACHMENT 3

Bid No. PNC2118484Q1, Demolition Services for Portside Center and Port Everglades Terminal 1
 Price Analysis

Item #	Item	Qty	Unit	Total	Price Analysis			Revised Price (w/out options)	% Change
					Unit	Price	% Diff		
PNC2118484Q1-01-01	Insurance Performance and Payment Bonds	1	lump sum	\$24,457.00	N/A	N/A	\$ 20,052.00	-18%	
PNC2118484Q1-01-02	Mobilization - Portside Center	1	lump sum	\$10,000.00	N/A	N/A	\$ 10,000.00	0%	
PNC2118484Q1-01-03	Mobilization - Terminal 1	1	lump sum	\$10,000.00	N/A	N/A	\$ 10,000.00	0%	
PNC2118484Q1-01-04	General Conditions - Portside Center	1	lump sum	\$73,000.00	\$1,000/day	\$ 72,000.00	\$ 73,000.00	0%	
PNC2118484Q1-01-05	General Conditions - Terminal 1	1	lump sum	\$54,000.00	\$1,000/day	\$ 48,000.00	\$ 54,000.00	0%	
PNC2118484Q1-01-06	Demolition Services - Portside Center	1	lump sum	\$622,165.00	\$4.99/sq ft	\$621,823.86	\$ 622,165.00	0%	
PNC2118484Q1-01-07	Demolition Services - Terminal 1	1	lump sum	\$506,026.00	\$4.99/sq ft	\$359,454.65	\$ 494,328.00	-2%	
PNC2118484Q1-01-08	Optional Services - Temporary Asphalt Portside site	1	lump sum	\$178,200.00	\$3.45/sq ft	\$143,306.10	\$ 178,200.00	0%	
PNC2118484Q1-01-09	Optional Services - Temporary Asphalt Terminal 1 site	1	lump sum	\$249,187.00	N/A	N/A	N/A	N/A	
PNC2118484Q1-01-10	Optional Services - Abatement Services for Portside	1	lump sum	\$1,600.00	N/A	N/A	\$ 1,600.00	0%	
PNC2118484Q1-01-11	Optional Services - Abatement Services for Terminal 1	1	lump sum	\$7,000.00	N/A	N/A	N/A	N/A	
	Subtotal:			\$1,735,635.00			\$1,463,345.00		
	Allowances (Permits):						\$20,000.00		
	Total:						\$1,483,345.00		

Price Analysis provided by Matthews Southwest (MSW)

Line Item Comments:

- PNC2118484Q1-01-01 - Insurance Performance and Payment Bonds is calculated as a percent of project total and was reduced based on optional services removed/not awarded.
 - PNC2118484Q1-01-04 and 01-05 - General Conditions is based on \$1,000/day for both site locations (based on Substantial Completion - 120 calendar days from Second Notice to Proceed).
 - PNC2118484Q1-01-06 - Demolition Services - Portside Center: estimated square feet 124,614. Price per square foot price is lower (than Terminal demolition) due to reduced cost demolishing a multi-story building.
 - PNC2118484Q1-01-07 - Demolition Services - Terminal 1: estimated square feet 72,035. Price per square foot price is higher (than Portside demolition) due to higher cost of recycling the Terminal's construction materials.
 - PNC2118484Q1-01-09 - Optional Services - Temporary Asphalt Terminal 1 site: estimated square feet 72,035. The County determined not to award this line.
 - PNC2118484Q1-01-11 - Optional Services - Abatement Services for Terminal 1: abatement services not required.
- Permit Allowance will be based on actual cost of permits.

	All Lines	Project %	Lines 1-8, 10	Project %
Subtotal: Portside Center (w/out line 1 - insurance/bonds and permit allowance)	\$884,965.00	51.7%	\$884,965.00	61.3%
Subtotal: Terminal One (w/out line 1 - insurance/bonds and permit allowance)	\$826,213.00	48.3%	\$558,328.00	38.7%
	\$1,711,178.00		\$1,443,293.00	
Insurance, Performance/Payment Bonds - Portside Center	\$12,648.36		\$12,295.02	
Insurance, Performance/Payment Bonds - Terminal 1	\$11,808.64		\$7,756.98	
Line One Total:	\$24,457.00		\$20,052.00	
Total Portside Center (without permit allowance):	\$897,613.36		\$897,260.02	
Total Terminal One (without permit allowance):	\$838,021.64		\$566,084.98	
Total Project without permit allowance):	\$1,735,635.00		\$1,463,345.00	
	\$20,000.00		\$20,000.00	
Total Project (with permit allowance)	\$1,755,635.00		\$1,483,345.00	

ATTACHMENT 4

modification, or Change Order and shall report such efforts, along with evidence thereof, to the OESBD.

54.6. Contractor agrees to meet the following CBE participation goal by utilizing the CBE firms for the Work and the percentage of Work amounts as follows:

CBE requirement:	25 percent (27%) CBE participation
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Contractor stipulates that each CBE firm utilized on the Project to meet the participation goal must be certified by the OESBD. Contractor shall inform County immediately when a CBE firm is not able to perform or if Contractor believes the CBE firm should be replaced for any other reason, so that the OESBD may review and verify the good faith efforts of Contractor to substitute the CBE firm with another CBE firm. Whenever a CBE firm is terminated for any reason, including for cause, Contractor shall provide written notice to the OESBD and shall substitute another CBE firm in order to meet the level of CBE participation required herein, unless otherwise provided herein or agreed in writing by the Parties. Such substitution shall not be required in the event the termination results from County changing the Scope of Work hereunder and there is no available CBE firm to perform the new Scope of Work, in which event Contractor shall notify County and the OESBD may adjust the CBE participation goal by written notice to Contractor. Contractor may not terminate for convenience a CBE firm without the County's prior written consent, which consent shall not be unreasonably withheld.

54.7. In performing services for this Project, the Parties hereby incorporate Contractor's participating CBE firms, addresses, scope of work, and the percentage of work amounts identified on each Letter Of Intent Between Bidder/Offeror and CBE Subcontractor/Supplier into this Contract. Upon execution of this Contract by County, Contractor shall enter into a formal contract with the CBE firms Contractor selected to fulfill the CBE participation goal for this Contract and agrees to provide copies of its contracts with such firms to the Contract Administrator and the OESBD.

54.8. Contractor shall provide written monthly reports to the Contract Administrator attesting to Contractor's compliance with its CBE obligations in accordance with Article 5, "Progress Payments," of this Contract. Contractor shall allow County to engage in on-site reviews to monitor Contractor's progress in achieving and maintaining its contractual and CBE Program obligations. Such review and monitoring shall be by the Contract Administrator in conjunction with the OESBD, unless otherwise determined by the County Administrator. County shall have access, without limitation, to Contractor's books and records, including payroll records, tax returns and records, and books of account, including payroll records, tax returns and records, and books of account, on three (3) business days' notice.

54.9. In the event of Contractor's noncompliance with its CBE participation goal (including, without limitation, the unexcused reduction of the CBE firm's participation), the affected CBE firm shall have the right to exercise any remedies that may be available as between the CBE firm and Contractor.