	Mike Nonnemacher	Robert Flint	Scott Campbell	Timothy Garling	Angela Scott	TOTAL
ABM Aviation	90.6	90.6	94.6	86.6	90.6	453
LAZ Parking	81.9	91.9	93.9	84.9	89.9	442.5
SP Plus	94	96	100	91	91	472

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RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

Evaluation Committee Member: Michael Nonnemacher, Aviation Chief Operating Officer, Aviation Department

**Evaluated Committee: ABM Aviation, Inc.** 

Evaluation Criteria	Maximum Number of Points	Total Points Awarded		
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references: (20 Points)				
1. Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).	5	5		
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5	5		
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	5		
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	5		
Organizational Structure and Staffing	;: (20 Points)			
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	9		
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	9		
Management and Operations Plan: (40 Points)				
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	10		
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	8		

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** Michael Nonnemacher, Aviation Chief Operating Officer, Aviation Department

**Evaluated Committee: ABM Aviation, Inc.** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	8
10. Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking.	5	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	4
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	17.6
TOTAL POINTS	100	90.6

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

**Evaluation Committee Member Signature** 

Date

C.5.

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

Evaluation Committee Member: Scott Campbell, Director Facilities Management, Facilities Management

**Evaluated Committee: ABM Aviation, Inc.** 

Evaluation Criteria	Maximum Number of Points	Total Points Awarded		
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references:  (20 Points)				
<ol> <li>Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).</li> </ol>	5	5		
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5	5		
For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	5		
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	5		
Organizational Structure and Staffing	: (20 Points)			
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	10		
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	10		
Management and Operations Plan: (40 Points)				
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	10		
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	16		

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

Evaluation Committee Member: Scott Campbell, Director Facilities Management, Facilities Management

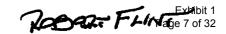
**Evaluated Committee: ABM Aviation, Inc.** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	9
10. Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking.	5	4
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	4
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	17.6
TOTAL POINTS	100	94.6

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

**Evaluation Committee Member Signature** 

C.3.



RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

Evaluation Committee Member: Robert Flint, Enterprise Director of Operations, Operations Division, Port Everglades

Department

**Evaluated Committee: ABM Aviation, Inc.** 

Evaluation Criteria	Maximum Number of Points	Total Points Awarded	
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references: (20 Points)			
1. Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).	5	151	
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.		5	
For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	5	
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	5	
Organizational Structure and Staffing	g: (20 Points)		
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	8	
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	10	
Management and Operations Plan: (40 Points)			
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	9	
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	8	

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

Evaluation Committee Member: Robert Flint, Enterprise Director of Operations, Operations Division, Port Everglades

Department

**Evaluated Committee: ABM Aviation, Inc.** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	8
10. Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking.	5	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	5
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	17.6
TOTAL POINTS	100	90.6

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

**Evaluation Committee Member Signature** 

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RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** <u>Timothy Garling, Deputy Director, Transportation Department</u>

**Evaluated Committee: ABM Aviation, Inc.** 

Timothy Garling

Evaluation Criteria	Maximum Number of Points	Total Points Awarded		
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references:  (20 Points)				
1. Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).	5	5		
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5	4		
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	5		
Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	4		
Organizational Structure and Staffing	: (20 Points)			
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	9		
Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	9		
Management and Operations Plan: (40 Points)				
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	9		
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	7		

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** <u>Timothy Garling, Deputy Director, Transportation Department</u>

**Evaluated Committee: ABM Aviation, Inc.** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	8
10. Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking.	5	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	4
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	17.4
TOTAL POINTS	100	86.6

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

Evaluation Committee Member Signature

Date

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RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** Angela Scott, Information Systems Administrator, Information Systems, Aviation

Department

**Evaluated Committee: ABM Aviation, Inc.** 

Evaluation Criteria	Maximum Number of Points	Total Points Awarded			
	Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references:  (20 Points)				
1. Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).		5			
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5	5			
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	5			
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	4			
Organizational Structure and Staffing	: (20 Points)				
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	9			
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	9			
Management and Operations Plan: (40 Points)					
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	8			
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	9			

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** Angela Scott, Information Systems Administrator, Information Systems, Aviation

Department

**Evaluated Committee: ABM Aviation, Inc.** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	9
10. Describe/ provide your Standard Operating Procedures for Self- Parking, Employee Parking and Valet Parking.	5	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	5
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	17.6
TOTAL POINTS	100	90.4

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

ple frost Angela Scott

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Evaluation Committee Member Signature

Date

RFP No. 2018-06-12-0-AV-04

Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

Evaluation Committee Member: Michael Nonnemacher, Aviation Chief Operating Officer, Aviation Department

**Evaluated Committee: LAZ Florida Parking, LLC** 

Evaluation Criteria	Maximum Number of Points	Total Points Awarded		
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references:  (20 Points)				
1. Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).	5	5		
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5	4		
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	4		
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	4		
Organizational Structure and Staffing	: (20 Points)			
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	9		
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	9		
Management and Operations Plan: (40 Points)				
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	7		
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	7		

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

Evaluation Committee Member: Michael Nonnemacher, Aviation Chief Operating Officer, Aviation Department

**Evaluated Committee: LAZ Florida Parking, LLC** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	8
10. Describe/ provide your Standard Operating Procedures for Self- Parking, Employee Parking and Valet Parking.	5	4
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	4
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	16,9
TOTAL POINTS	100	81.9

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

Evaluation Committee Member Signature

Date

C.5.

RFP No. 2018-06-12-0-AV-04

Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

Evaluation Committee Member: Scott Campbell, Director Facilities Management, Facilities Management

**Evaluated Committee: LAZ Florida Parking, LLC** 

Evaluation Criteria	Maximum Number of Points	Total Points Awarded
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to  Fort Lauderdale-Hollywood International Airport. List locations with verifiable references:  (20 Points)		
<ol> <li>Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).</li> </ol>	5	5
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.		5
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	4
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	5
Organizational Structure and Staffing	: (20 Points)	
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	10
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	9
Management and Operations Plan: (40 Points)		
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	9
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	10

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

Evaluation Committee Member: Scott Campbell, Director Facilities Management, Facilities Management

**Evaluated Committee: LAZ Florida Parking, LLC** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	10
10. Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking.	5	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	5
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	16.9
TOTAL POINTS	100	93.9

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

**Evaluation Committee Member Signature** 

Date

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RFP No. 2018-06-12-0-AV-04

Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** Robert Flint, Enterprise Director of Operations, Operations Division, Port Everglades

**Department** 

**Evaluated Committee: LAZ Florida Parking, LLC** 

Evaluation Criteria	Maximum Number of Points	Total Points Awarded
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references: (20 Points)		
1. Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).	5	5
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5	ひ
For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	5
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	5
Organizational Structure and Staffing	g: (20 Points)	
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	9
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	10
Management and Operations Plan: (40 Points)		
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	9
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	G)

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** Robert Flint, Enterprise Director of Operations, Operations Division, Port Everglades

**Department** 

**Evaluated Committee: LAZ Florida Parking, LLC** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	8
10. Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking.	5	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	5
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	16.9
TOTAL POINTS	100	91.9

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

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RFP No. 2018-06-12-0-AV-04

Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** <u>Timothy Garling, Deputy Director, Transportation Department</u>

**Evaluated Committee: LAZ Florida Parking, LLC** 

TIMOTHY GATING

Evaluation Criteria	Maximum Number of Points	Total Points Awarded
Experience managing airport parking programs and facilities in similar Fort Lauderdale-Hollywood International Airport. List loca (20 Points)		<del>-</del>
<ol> <li>Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).</li> </ol>		4
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5	4
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	5
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	. 5	4
Organizational Structure and Staffing	;: (20 Points)	
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	9
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	9
Management and Operations Plan: (40 Points)		
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	9
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	8

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** <u>Timothy Garling, Deputy Director, Transportation Department</u>

**Evaluated Committee: LAZ Florida Parking, LLC** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	8
10. Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking.	5	S
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	3
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	16.9
TOTAL POINTS	100	84,9

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

Evaluation Committee Member Signature

3/19/19 Date

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RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** Angela Scott, Information Systems Administrator, Information Systems, Aviation

**Department** 

**Evaluated Committee: LAZ Florida Parking, LLC** 

Evaluation Criteria	Maximum Number of Points	Total Points Awarded
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to  Fort Lauderdale-Hollywood International Airport. List locations with verifiable references:  (20 Points)		
1. Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).	5	4
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5	٦
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	5
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	4
Organizational Structure and Staffing	: (20 Points)	
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	9
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	9
Management and Operations Plan: (40 Points)		
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	10
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	9

RFP No. 2018-06-12-0-AV-04

### Parking Management Services for the Fort Lauderdale-Hollywood International **Airport Public and Employee Parking Facilities**

Evaluation Committee Member: Angela Scott, Information Systems Administrator, Information Systems, Aviation

Department

Evaluated Committee: LAZ Florida Parking, LLC

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	9
10. Describe/ provide your Standard Operating Procedures for Self- Parking, Employee Parking and Valet Parking.	5	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	5
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	16.9
TOTAL POINTS	100	89.9

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

Evaluation Committee Member Signature

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RFP No. 2018-06-12-0-AV-04

Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

Evaluation Committee Member: Michael Nonnemacher, Aviation Chief Operating Officer, Aviation Department

**Evaluated Committee: SP Plus Corporation** 

Evaluation Criteria	Maximum Number of Points	Total Points Awarded
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references:  (20 Points)		
1. Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).	5	5
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5	5
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	5
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	4
Organizational Structure and Staffing	g: (20 Points)	
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total питьег of employees in each position.	10	10
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	9
Management and Operations Plan: (40 Points)		
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	9
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	9

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** <u>Michael Nonnemacher, Aviation Chief Operating Officer, Aviation Department</u>

**Evaluated Committee: SP Plus Corporation** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	9
10. Describe/ provide your Standard Operating Procedures for Self- Parking, Employee Parking and Valet Parking.	5	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	Ч
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	20
TOTAL POINTS	100	94

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

**Evaluation Committee Member Signature** 

Date

RFP No. 2018-06-12-0-AV-04

Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** <u>Scott Campbell, Director Facilities Management, Facilities Management</u>

**Evaluated Committee: SP Plus Corporation** 

Evaluation Criteria	Maximum Number of Points	Total Points Awarded
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references:  (20 Points)		
<ol> <li>Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).</li> </ol>	5	5
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5	5
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	5
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	5
Organizational Structure and Staffing	: (20 Points)	
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	10
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	10
Management and Operations Plan: (40 Points)		
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	10
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	10

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

Evaluation Committee Member: Scott Campbell, Director Facilities Management, Facilities Management

**Evaluated Committee: SP Plus Corporation** 

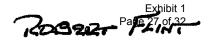
Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	10
10. Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking.	5	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	5
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	20
TOTAL POINTS	100	100

C. J.

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

**Evaluation Committee Member Signature** 

Date



RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** Robert Flint, Enterprise Director of Operations, Operations Division, Port Everglades

<u>Department</u>

**Evaluated Committee: SP Plus Corporation** 

Evaluation Criteria	Maximum Number of Points	Total Points Awarded
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references:  (20 Points)		
<ol> <li>Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).</li> </ol>	5	5
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5	5
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	り
Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	5
Organizational Structure and Staffing: (20 Points)		
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	9
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	đ
Management and Operations Plan: (40 Points)		
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	9
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	P

RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International

**Airport Public and Employee Parking Facilities** 

**Evaluation Committee Member:** Robert Flint, Enterprise Director of Operations, Operations Division, Port Everglades

Department

**Evaluated Committee: SP Plus Corporation** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	9
10. Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking.	5	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	5
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	20
TOTAL POINTS	100	96

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

**Evaluation Committee Member Signature** 

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# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** <u>Timothy Garling, Deputy Director, Transportation Department</u>

**Evaluated Committee: SP Plus Corporation** 

TIMETHY GARLING

Evaluation Criteria	Maximum Number of Points	Total Points Awarded
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references:  (20 Points)		
1. Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).	5	5
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.		5
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	5
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	3
Organizational Structure and Staffing: (20 Points)		
<ol><li>Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.</li></ol>	10	9
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	9
Management and Operations Plan: (40 Points)		
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	ን
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	8

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#### Parking Management Services for the Fort Lauderdale-Hollywood International **Airport Public and Employee Parking Facilities**

**Evaluation Committee Member:** <u>Timothy Garling, Deputy Director, Transportation Department</u>

**Evaluated Committee: SP Plus Corporation** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	8
10. Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking.	5	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	5
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	20
TOTAL POINTS	100	91

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

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RFP No. 2018-06-12-0-AV-04

# Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

**Evaluation Committee Member:** Angela Scott, Information Systems Administrator, Information Systems, Aviation

**Department** 

**Evaluated Committee: SP Plus Corporation** 

Evaluation Criteria	Maximum Number of Points	Total Points Awarded
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references:  (20 Points)		
1. Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).	5	5
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5	5
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5	5
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5	7
Organizational Structure and Staffing: (20 Points)		
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10	8
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10	9
Management and Operations Plan: (40 Points)		
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10	9
Describe your Customer Service Initiatives, Customer Loyalty     Program, Marketing and Promotional Activities.	10	8

RFP No. 2018-06-12-0-AV-04

## Parking Management Services for the Fort Lauderdale-Hollywood International

Airport Public and Employee Parking Facilities

Evaluation Committee Member: Angela Scott, Information Systems Administrator, Information Systems, Aviation

Department

**Evaluated Committee: SP Plus Corporation** 

Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10	8
Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking.	5	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5	5
Management Fee and Salaries/ Wages/ Benefits: (20 Points)* Total from Table 7 **To be completed by County Staff**	20	26
TOTAL POINTS	100	91

Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score

Angela Scot

Evaluation Committee Member Signature

3-19-19

Date

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