

OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT Governmental Center Annex

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MEMORANDUM

DATE: November 30, 2018

TO: Michal Durden, Senior Purchasing Agent

Purchasing Division

THRU: Sandy-Michael McDonald, Director Michael McDonald, Director Michael McDonald M

Office of Economic and Small Business Development

FROM: Freddy Castillo, Small Business Development Manager

Office of Economic and Small Business Development

SUBJECT: Bid No. PNC2117536C1, Annual Civil Repairs Construction & Maintenance

County Business Enterprise (CBE) Evaluation

The Office of Economic and Small Business Development (OESBD) has conducted a review of the respondent's compliance to the County Business Enterprise (CBE) requirements for this solicitation. An overview is provided as follows:

CBE Goal for this project: 35%.

Met the CBE Requirements:

Firm Name	Category	<u>Amount</u>	<u>Percentage</u>
 General Asphalt Co., Inc. (Prime) 			
Kailas Corp.	CBE	\$1,733,172.00	29.00%
Roberts Traffic Marking Corp.	CBE	\$ 396,650.00	6.64%
		\$2,129,822.00	35.64%

Bid Amount: \$5,976,455.10 CBE Participation: 35.64%

CBE Compliance Comments:

General Asphalt Co., Inc. did not provide Letters of Intent (LOIs) with its solicitation response. The firm was given three (3) business days to provide LOIs that met the goal or documentation demonstrating their good faith efforts to meet the goal. General Asphalt Co., Inc. submitted executed LOIs that met the goal within the stipulated timeframe. The firm is compliant with the CBE requirements of the solicitation.

cc: Maribel Feliciano, Assistant Director, OESBD

Donna-Ann Knapp, Small Business Development Specialist, BCAD/OESBD