



Finance and Administrative Services Department

**PURCHASING DIVISION**

115 S. Andrews Avenue, Room 212 • Fort Lauderdale, Florida 33301 • 954-357-6066 • FAX 954-357-8535

Certified Mail No. 7006 3450 0003 8479 0950

January 11, 2019

Veronica Singh, President  
Pharmacare International, Inc.  
7909 NW 40<sup>th</sup> Street  
Hollywood, FL 33024

Re: Protest – Solicitation No. GEN2117240B1, Urine Drug Tests and Supplies

Dear Ms. Singh:

We are in receipt of your letters dated November 20<sup>th</sup>, 21<sup>st</sup> and 26<sup>th</sup>, 2018 (collectively, the "Letters") regarding Broward County ("County") Solicitation No. GEN2117240B1 – Urine Drug Tests and Supplies (the "Solicitation"). Along with the Letters, you also submitted a \$1,000 protest filing fee. The Letters contest the recommendation for award of the proposed firm, American Drug Screen Corp ("ADS").

As a threshold matter, you have no legal standing to protest the recommended award. Section 21.118.e. of the County's Procurement Code, provides, in relevant part, as follows:

*"All protests under this section made by the aggrieved offeror, or its duly authorized agent or attorney, shall be made by an offeror who has standing to maintain a protest under Florida case law, shall be in writing, be timely made under this Code, and briefly state the facts and arguments upon which the protest is made..."*

Pharmacare International, Inc. ("Pharmacare") does not have a "substantial interest" in this bid under Section 21.118 of the County's Procurement Code and applicable Florida law. More precisely, because Pharmacare was the seventh lowest bidder, Pharmacare does not have a "substantial interest" in this bid and therefore lacks standing to protest this bid.

Therefore, your protest filing fee in the amount of \$1,000.00 is being returned to you with this letter. Notwithstanding the fact that Pharmacare lacks standing to challenge this protest, I will address your arguments made in the Letters below.

Your Letters assert various arguments opposing the recommended award to ADS. The assertions in the Letters are addressed point by point as follows:

Veronica Singh, President, Pharmacare International, Inc.  
Protest – Solicitation No. GEN2117240B1, Urine Drug Tests and Supplies  
January 11, 2019  
Page 2 of 3

**Assertion No. 1:** *We protesting because Our Manufacture WHPM Inc is doing Business as American Drug Screen Corp that is recommended for this Award had withdrew from Serving Broward County due to the commitment with Pharmacare International Inc.*

**Response No. 1:** On August 1, 2018, the County received a letter from Pharmacare on WHPM, Inc. (“WHPM”) letterhead indicating that ADS will not provide services in connection with the Solicitation. The letter stated, in relevant part, that “We will continue supporting Pharmacare International, Inc. throughout this process for winning the Bid”.

On November 21, 2018, the County requested clarification from ADS regarding the statement in the letter from WHPM dated August 1, 2018. In response, ADS confirmed their intent to move forward with their recommended award of the Solicitation. Further, ADS confirmed WHPM and ADS operate as two separate corporate entities and that WHPM did not bid on the Solicitation.

On December 4, 2018, the County confirmed the business tax number for ADS was Tax ID 26-111180) whereas the business tax number associated with WHPM was Tax ID 95-4409935). Although both firms are owned by Dr. Wan, they are operating as two separate and distinct corporate entities.

**Assertion No. 2:** *ADS Corp Saliva Drug Test does not meet the requirement of the Bid they have NO Saturation indicator as the County requesting*

**Response No. 2:** On October 1, 2018, Broward Addiction and Recovery Center (“BARC”) requested samples from ADS for review, including urine dip cards, single panel K2 dip cards, collection cups w/temp strip, and saliva tests. On October 10, 2018, BARC submitted a written concurrence determining that the provided samples were tested and met the requirements of the Solicitation.

**Assertion No. 3:** *ADS Corp bid package on BIDSYNC state that they will supply the Drug test within 6-8 weeks which did not meet the requirement for solicitation.*

**Response No. 3:** Please note that vendors are not permitted to take exception to any terms and conditions of a bid. Nevertheless, on November 30, 2018, the County contacted ADS regarding the five (5) day delivery time frame as stipulated in the County’s Terms and Conditions. ADS confirmed their delivery of supplies will be within 3-5 business days.

**Assertion No. 4:** *ADS Corp under WHPM, WHPM has litigation pending when google that I think is also something that the County takes seriously before giving Awards why questions on BIDSYNC about vendors.*

**Response No. 4:** Per their submitted Litigation History Form, ADS indicated there are no material cases. ADS also confirmed they are a separate corporate entity from WHPM.

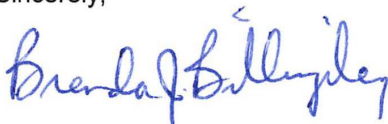
**Assertion No. 5:** *I think Pharmacare Intl Inc won this Bid again the Open Market also as I did under Shelter Market in May 2<sup>nd</sup> 2018 when Mrs Polly Cacurak Who no longer with the County disputed the AWARD against two companies who now bid higher than us in the Open Market.*

**Response No. 5:** The original solicitation GEN2116423B1 was solicited on May 2, 2018, and a Reject All Memo was signed on June 27, 2018. No award to any vendor was recommended by Broward County. Please see attached (Exhibit 1).

Veronica Singh, President, Pharmicare International, Inc.  
Protest – Solicitation No. GEN2117240B1, Urine Drug Tests and Supplies  
January 11, 2019  
Page 3 of 3

To reiterate, you and your firm do not have standing to Protest the proposed recommendation for the Solicitation. As such, your protest filing fee in the amount of \$1,000.00 is being returned (Enclosed is Check No. 0001641546).

Sincerely,



Brenda J. Billingsley, Director  
Purchasing Division

Attachments

BJB/lg/dk/lg

- c: Kimm Campbell, Director, Human Services Department
- Glenn Marcos, Assistant Director, Purchasing Division
- Luis Gorgoy, Purchasing Manager, Purchasing Division
- Darnell Kimbrew, Purchasing Agent, Purchasing Division
- Fernando Amuchastegui, Assistant County Attorney, Office of the County Attorney
- Neil Sharma, Assistant County Attorney, Office of the County Attorney

**Exhibit 1**

Solicitation No. GEN2116363Q1



Finance and Administration Services Department  
**PURCHASING DIVISION**

115 S. Andrews Avenue, Room 212, Fort Lauderdale, Florida 33301 | 954-357-6066 | FAX 954-357-8535 | [broward.org/Purchasing](http://broward.org/Purchasing)  
Hours of Operation: Monday through Friday 8:30 a.m. to 5:00 p.m.

**REJECT MEMORANDUM CHECKLIST**

Date: June 13, 2018

To: Lluís Gorgoy, Manager Digitally signed by LLUIS GORGOY  
DN: cn=LLUIS GORGOY, o=Broward County, ou=Finance and Administration Services Department, email=lluis.gorgoy@broward.org, c=US, Date: 2018.06.13 11:51:47 -0400

Thru: Jacqueline Chapman, Purchasing Agent, Senior Digitally signed by JACQUELINE CHAPMAN  
DN: cn=JACQUELINE CHAPMAN, o=Broward County, ou=Finance and Administration Services Department, email=jacqueline.chapman@broward.org, c=US, Date: 2018.06.13 14:41:19 -0400

From: Darnell Kimbrow, Purchasing Agent Digitally signed by DARNELL KIMBREW  
DN: cn=DARNELL KIMBREW, o=Broward County, ou=Finance and Administration Services Department, email=darnell.kimbrow@broward.org, c=US, Date: 2018.06.13 14:41:19 -0400

Solicitation No. and Title: GEN2116423B1, Urine Drug Tests and Supplies

1. AWARD INFORMATION: N/A
2. CONTRACT PERIODS (if open-end):N/A
3. BASIS FOR AWARD: N/A
4. REJECT INFORMATION:

In Section 21.30.f.3 (b), after all bids are open, any or all bids may be rejected by the Purchasing Director.

Reject: This solicitation opened on May 2, 2018. On May 9, 2018, the Office of Economic and Small Business Development (OESBD) submitted the Small Business Enterprise (SBE) Sheltered Market Reserve Compliance Review. OESBD determined that the first two low bidders Phamatech, Inc., and Clarity Diagnostics, were not SBE certified.

On May 9, 20218, the Purchasing Agent informed the User Agency that the next low bidder Pharmicare International, Inc. (Pharmacare) was an SBE however, there pricing was over \$100,000 over the estimated budgeted amount. Agent asked User to advise if the pricing was too high but got no response.

On June 5, 2018, the Agent asked Pharmicare for a VPR but the Contractor declined.

On June 12, 2018, BARC submitted a Non-concurrence reject all memo, citing that the low bidder Pharmicare, is significantly above the budgeted appropriation.

Responses were received from the following:

- |                                   |         |
|-----------------------------------|---------|
| a. Phamatech, Inc.                | Non-SBE |
| b. Clarity Diagnostics            | Non-SBE |
| c. Pharmicare International, Inc. | SBE     |
| d. The Office Cart, LLC.          | SBE     |
| e. Alltests                       | Non-SBE |
| f. ME Global Supplies, Inc.       | Non-SBE |
| g. Cathex Solutions               | Non-SBE |
| h. Alberto Zaltzberg              | Non-SBE |

**Exhibit 1**

Solicitation No. GEN2116363Q1

5. SOLICITATION INFORMATION:

RQM No.: ARC0000973

Folder No.: 2116423

Client Agency: BARC

Sheltered Market

The solicitation posted on 4/19/18 and opened on 5/2/18 with 8 responses received and 0 declinations.

6. Office of Economic and Small Business Development (OESBD):

OESBD has reviewed this solicitation and this firm is a certified Small Business Enterprise (SBE), and therefore is considered a responsive and responsible bidder under the OESBD provisions of this contract.

7. ATTACHMENTS:

Bid Tab     OESBD Memo     Using Agency Non-Concurrence

8. ADDITIONAL INFORMATION AND/OR SUMMARY:

Upon approval of this rejection, this project will be resolicited with revised specifications and requirements. Agent has not received a requisition for the new solicitation, however the User Agency has indicated that a new requisition is being drafted.

9. APPROVE:

In accordance with Broward County Procurement Code Section 21.30.f.3 (b), Rejection After Bid Opening. After any vendor offer is opened, any or all offers may be rejected by the Purchasing Director or designee, includes those bids in which there is only one responsive vendor, except when a Selection Committee has been established, the responsiveness of vendor offers shall be determined as stated in Subsection 21.83.e of the Broward County Procurement Code.

APPROVAL AUTHORITY

APPROVE     DISAPPROVE

GLENN MARCOS Digitally signed by GLENN MARCOS  
DN: dc=cty, dc=broward, dc=bc,  
ou=Organization, ou=BCC, ou=ETS,  
ou=ERP, ou=Users, cn=GLENN MARCOS  
Date: 2018.06.27 10:39:01 -04'00' on behalf of Brenda J. Billingsley

\_\_\_\_\_  
Brenda J. Billingsley/Purchasing Director

6/27/18

\_\_\_\_\_  
Date

Vendor: VS00000384  
Date Paid: Jan/09/2019

BOARD OF COUNTY COMMISSIONERS  
FORT LAUDERDALE FL

CHECK NO: 0001641546

Invoice Number	Invoice Date	Voucher ID	Description	NET
GEN2117240B1	11/20/2018	00368865		1000

CHECK TOTAL: \$1,000.00

WF CENT OPERATING CHECKING  
Fort Lauderdale FL

BOARD OF COUNTY COMMISSIONERS  
BROWARD COUNTY - FORT LAUDERDALE, FLORIDA

CHECK NO  
0001641546

**BROWARD COUNTY**  
FLORIDA

ACCOUNT PAYABLES

VOID AFTER 180 DAYS

Date  
01/09/2019

Amount  
\$1,000.00\*\*\*

PAY \*\*\*One thousand and xx/100 Dollar \*\*\*

To The Order Of  
PHARMACARE INTERNATIONAL INC  
7909 NW 40TH ST  
HOLLYWOOD, FL 33024

*[Signature]*  
*[Signature]*

## **Pharmacare International, Inc.**

7909 NW 40th St Davie, Florida, USA 33024

TEL: 954 253 7288, FAX 954 589 1305

Email: [Pharmacareintl@msn.com](mailto:Pharmacareintl@msn.com)

[www.completemedicalsupplies.com](http://www.completemedicalsupplies.com)

### **Cover Sheet 11/21/2018**

1. **Protesting For Resolution for Drug Test and Supplies Recommended for Award GEN2117240B1**  
5pgs Handwritten and Typed.
2. **Cash \$1,000**
3. **Proof that Pharmacare International Inc can be the winner for this Award.**
4. **Proof that shows that None Sheltered Market Pharmatech Inc and Clarity Diagnostics in the Shelter market Solicitation went up in this Open Market Bid and the possible reasons why Pharmacare Inc should have won this bid under Sheltered Market in May 2018.**
5. **Letter from American Drug Screen Corp (ADS/WHPM) withdrew from this solicitation in August 2018 as Pharmacare International Inc Manufacturer for 8 years.**
6. **Proof to show that in Oct 2015 the Open Market Winner The Drug Test Consultant failed to deliver why the Solicitation went out again on Jan 18<sup>th</sup> 2017 and that Pharmacare Intl Inc pick up the Purchase Orders in 2016 when they were out of Drug Test by a none responsive low priced winner why we should be considered for Award.**
7. **Pharmacare International Inc won the Solicitation in Jan 18<sup>th</sup> 2017.**
8. **Pharmacare International Inc is the present Supplier for this Solicitation**

Please contact us for any additional information or document needed. We are open for a meeting with BARC and Broward Purchasing.

Veronica Singh

## **Pharmacare International, Inc.**

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[www.completemedicalsupplies.com](http://www.completemedicalsupplies.com)

### **Protest Bid No GEN2117240B1 Drug test and Drug test Supplies**

**Broward County Purchasing Division**

**115S Andrew Ave, Rm 212**

**Ft Lauderdale, 33301**

**11/20/2018**

**We protesting because Our Manufacture WHPM Inc is doing Business as American Drug Screen Corp that is recommended for this Award had withdrew from Serving Broward County due to the commitment with Pharmacare International Inc. Letter was sent in July or August 2018.(attached)**

**2. ADS corp are saying After they were approached By the County they decided to not withdraw since they think Pharmacare Intl Inc could not win which I only found out today Nov 20. Now that they are recommended for Award they would not withdraw voluntary why I have to pursue this protest**

**3. As Mr Darnell Kimbrew would confirm and can proof that ADS bid package on bid sync they needed 6-8 weeks to supply after the PO.(correct) B.. This means they cannot supply Drug test until 6-8 weeks after PO. I think they were automatic not illegible or even should considered for Award or even Approach by the County if I am correct? C. ADS corp/WHPM Saliva 11 panel Drug Test offering on bid**



**sync do not reach the County's specification as it do not comes with an indicator as requesting by BARC.**

**B. They should communicate effectively with Pharmacare International Inc as my manufacturer for 8 years about pursuing this Solicitation after I already had a letter of not participation.**

**C. I do not know why they would approach or even be consider for the award if the 5 days delivery period weren't meet if you look at their Solicitation Package on Bidsync. This is an important aspect of this Protest.**

**2. They do not have the 11 panel Drug test in stock presently that can deliver, it wouldn't be until 6-8 weeks after the PO just as the bid package says unless they take my Open Po for Pharmacare International Inc that is due arrival in California from China and another one on it way within 4 weeks now that they have the award wouldn't be ethical. Note: Pharmacare Intl Inc supplying BARC drug test throughout the period this bid was solicited to present. I think what they put on the bid at Bidsync is valid which means they shouldn't be approached by the County or BARC as they are saying since due to not meeting the County's request and the County had a letter of Withdrawal by ADS and WHPM. (Another Argument)**

**I insist what they said in the original bid package on bidsync about the lead time is what considered and valid and not what they are going to betray Pharmacare International Inc to take my Open Orders to use it wouldn't not be legitimate and honest to us Pharmacare. I strongly feel that Broward County and BARC after**

reviewing this bid for 120 days would agree with us that we Pharmacare International inc should awarded this contract since we have your 11 panel test in stock readily and that we are reasonable priced for a 11 panel drug test includes Alco an Fentanyl and that we built in all cost knowing the complete Task involved are experience that can save you time and money in long term that we will keep the prices for the additional two years if we giving the opportunity to renew, give the service and product expected without the stress of the BIG GUYS, the manufacturers who only cares about Bulk sales and might change mind as the Drug Consultant in 2016. (attached proof)

Important Factor, Under Shelter Market Solicitation back in May 2018 we were the winner as Mr Darnell knew. I was awarded the contract when Polly disputed

The other two none Sheltered Market Manufacturer in the dispute Clarity Diagnostic and Pharmatech Inc that were lower prices who bid under the shelter market that made Mrs Polly Cacurak at BARC protested against Pharmacare International Inc are now way high in prices when they realized the real task involved as I explained and insist(attached proof) No doubt that ADS will quit when they realized the work involve, shipping cost and having to wait 30 days for money and realized it is only 50 -75K yearly business and not 197K which they already start accusing Pharmacare Intl Inc today for not being faithful to Whpm/ADS because I only purchase from them 50K yearly and not 197K another reason they are not retracting the bid and insisting to pursue the AWARD. (important) Valid reason they are just thinking \$ and not service.

**Pharmacare International Inc believe it is not realistic that a 11 panel Drug test include Alco and Fentanyl with Adulterant can be 1.89 knowing that the supplier has to wait 30-45 days for payment etc, they have to ship to three locations and within 5 days each month that the Big Guys as ADS Corp don't realized. BARC had this experience in 2016 when a manufacturer were cheaper The Drug Test Consultant but couldn't keep up or delivering of drug test and services after 6 month is a Great Reason why BARC and BROWARD PURCHASING should consider awarding to a Certified Local Small Business.**

**The Drug Test Consultant was cheat as ADS, after 6 month if check the records to help understand that it is not realistic for a 11 panel drug test to be that cheap when all the task is included. The Big guys expecting Bulk Shipment, not understand they have to wait for payment etc**

**Pharmacare International Inc were to BARC rescue when the Drug Test Consultant left them without Drug test abruptly . Cheap is not always Good as BARC experienced why was very surprised that Polly Cacaruk disputed the price of Pharmacare International Inc under shelter Market in May 2018. This is another reason why they should consider us a Certified Local Small Business in the County who can deliver what we promised, that reliable and know the job and can get it done.**

**It is unfortunate my Manufacturer ADS Corp do not want to retract the bid now it is on the County Website that they are recommended for Award. I believe that Pharmacare Should be the Winner since I have the products in stock, it was on my solicitation on the inception that I can deliver within the 5days which I can and proof, I understand the**

3  
4

**task fully and built in all cost why my price is realistic and priced reasonable because of the Task involved. A good example is that Pharmatech Inc and Clarity Consultant went up in prices now in open Market when they realized the task.(attached Proof) The Big guys bid at Fedbiz who buy in Bulk why they believe that BARC buys in Bulk why they bid cheap at beginning not looking at task.**

**Thank you Very much for your Revise this solicitation and your consideration of recommendation based on everything listed above. We are available at any time to have a Meeting with the Directors of Purchasing, Directors at BARC and the Director of Broward County Small Business.**

.....  
**Veronica Singh**  
**Certified Local Small Business in Broward County.**

## Pharmacare International, Inc.

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Broward County Purchasing  
115 S Andrews Ave Rm 212  
Ft Lauderdale  
33301

11/21/2018

PROTEST FOR BID #GEN2117240B1

Our manufacturer WHPM doing business as American Drug Screen Corp (ADS) withdrew their Bid in August 2018 as Dr Wan did not interfere in our territory due to commitment and loyalty. (attached letter)

2. According to ADS Corp they will not retract the bid now that they are recommended for Award. WHPM/ADS saying they decide to go forward with the bid since a County staff or BARC staff called them - they thought we cannot be the winner since A was not on top 4 price.

3. As Mr Darnell can confirm that on BidSheet American Drug Screen Corp (ADS) that they could not meet the specific to deliver within 5 day from PO. that on their bid sheet on Bid Sync. Automatically they did not illegible or even consider for Award. What they put on Bid sheet on Bid sync is valid. They had not test until 6-8 week of PO.

B. The Saliva Drug test also do not meet BARC Requirement. It has no  
See pg #5

### Pharmacare International, Inc.

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Email: Pharmacareintl@msn.com

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Pg 2.  
ADS Corp  
# the Drug test request for 11 panel  
# Saliva drug test do not reach the  
bid specification.  
The Saliva drug test do not have  
an indicator.  
B. I know because I use another  
manufacturer for this part of the Bid  
instead of ADS Saliva Drug test.  
4. After 120 days for reviewing this  
solicitation and finding the best suitable  
Vendor would be Pharmacare Intl Inc.  
because we are fairly priced base on  
the task, the work involved and that  
we have and could supply test within 5 days  
Unlike the other Bid Guys who raise  
the prices as Pharmatech Inc and Clarity  
Consultant (attached proof).  
They Big Guys expects Bulk shipment  
not understanding the task involve and  
to wait 30-45 days for payment why  
the increase prices.  
A proof attached from 2015 when  
The drug Consultant drop off 1/2 way  
during 2016 because they bid too cheap  
and could deliver. (attached) 2-5

**Pharmacare International, Inc.**

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Pg 3-

I believe that Pharmacare Int Inc should be awarded for this Contract since we meet all requirements. Shipping within 5 day and proof B-Our 11 Panel Drug test and 11 Panel Saliva test meet your full requirements. Unlike Our Manufacture ADS/WARR that is-

I Proof how the cheap prices is not really a good thing it causes the County more money in long term Pharmatech Inc and Clarity (consultant) went up in price after they find out the task of work involve, most likely ADS will not able to serve BARCV Account. Dr. John Wan already questioning Today 20st Oct why I do not purchase 3--5

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Pg 4

Dr John Wan from ADS/WLP  
already question why I only  
give them 50K yearly when  
the bid is 167K?

This is already showing  
that ADS will not be happy  
with the task on the Solicitation  
and can drop off like the Drug  
Test Consultant did in 2016  
and what Pharmatech Inc and  
Clarity Diagnostics did (Proof attached)  
why I think Pharmacare Int Inc  
is fairly priced for the task  
involved. We won under  
Shoter Market in May 2018.

Again We deserve this Award  
Under Open Market after all  
mentioned in my handwritten and typed  
letters  $\$ .5$  cent



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Pg 5

- We think we should be award winner under this open market. because we
- ① fairly priced
  - ② meet all
  - ③ The Drug test Specification
  - ④ We can deliver within 5 day after PO as stated on bid sync unlike my competitor ADS.

Please contact me if you need more information or Proj.

Best Regards

Kerina Singh

954 253 7288

5-5



**American Drug Screen Corporation**

5358 Irwindale Avenue, Irwindale, CA 91706 U.S.A.  
T 626.941.0100 • F 626.606.0567 • adsdrugtest.com



Dear Mr. Darnell Kimbrew,

**REF: Bid GEN2117240B1 Urine Drug Tests and Supplies**

American Drug Screen Corporation (ADS) will wholeheartedly be moving forward with Solicitation GEN2117240B1 with Broward County. We will be providing all the supplies described within the proposal at the price mentioned on September 19, 2018.

We are eager to begin working with Broward County, and look forward to providing you with the highest quality products on the market. Our goal here at ADS is to provide you with the tools and resources necessary to discover substance abuse among users. American Drug Screen is dedicated to making the drug testing process simple and stress-free.

It is our intent here at ADS to be the official provider of all drug testing supplies for Broward County. Our objective is to provide you with the best supplies, prices, and customer service available. American Drug Screen Corporation is excited to develop a strong relationship with Broward County for many years to come.

Best Regards,

A handwritten signature in black ink, appearing to read 'John Wan', written over a white background.

Dr. John Wan  
Owner | President  
American Drug Screen Corporation



Finance and Administration Services Department  
PURCHASING DIVISION  
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Hours of Operation: Monday through Friday 8:30 a.m. to 5:00 p.m.

**RECOMMENDATION FOR AWARD**

Invitation for Bid

This Recommendation for Award will be posted on the Purchasing Division's website for three business days.

Solicitation No.: G2113205B1  
Solicitation Title: Drug Screening Test Kits and Cups  
Award Authority: Purchasing Agent Award Authority  
To: Jim Tillman, Purchasing Manager

**JAMES TILLMAN**

Digitally signed by JAMES TILLMAN  
DN: dc=city, dc=broward, dc=bc, ou=Organization,  
ou=BCC, ou=PU, ou=Users, cn=JAMES TILLMAN  
Date: 2017.02.27 13:04:20 -05'00'

From: John Torrenca, Purchasing Agent

Digitally signed by JOHN  
TORRENGA  
Date: 2017.02.13 08:21:04 -05'00'

*Jan 18<sup>th</sup> 2017  
Pharmicare Intl Inc  
Open Market*

The above cited solicitation submittal documents have been reviewed and the apparent low responsive, responsible vendor is recommended for award:

Pharmicare International Inc.  
Fixed Amount \$51,008.50

Award is based on the following concurrences:

User's Concurrence:	User Concurrence and Reference Verification Form has been received from the using agency to recommend award to the apparent low responsive, responsible vendor, satisfying all requirements of the specifications.
Risk Management: Bid Guaranty (if applicable):	Risk Management Concurrence not required.
Office of Economic and Small Business Development (OESBD): Goal % (if applicable):	No Goals
	OESBD compliance review not required.
Other:	

11/21/2018



*Wen  
2017*

BidSync: To Be Awarded BidSync



Welcome pharma2014 | Logout  
Need assistance?  
**Contact us**  
or call 800-990-9339

Home | My Account | Search | Orders | Bids | Admin | CRM | Agency List

[View by Supplier](#)

[View by Line Item](#)

[Go to Bid Information](#)

**Bid #G2113205B1 - Drug Screening Test Kits and Cups**

[Expand All Offers](#)

Awarded	Supplier	Unit Price	Qty	Price
★	Pharmacare International Inc. ★			
	GROUP 1			
	G2113205B1-01-01 - Urine Dipsticks without Adulterants, 11-panel	\$2.89	10000	\$28,900.00 ★
	G2113205B1-01-02 - Urine Dipsticks with Adulterants, 11-panel	\$2.99	5000	\$14,950.00 ★
	G2113205B1-01-03 - Single Panel Dipstick - K2/Spice	\$0.89	750	\$667.50 ★
	G2113205B1-01-04 - Single Panel Dipstick - Mephedrone and MDPV Bath Salts	\$1.82	100	\$182.00 ★
	G2113205B1-01-05 - Single Panel Dipstick - Ketamine	\$0.89	100	\$89.00 ★
	G2113205B1-01-06 - Saliva/Oral Drug Test	\$4.69	500	\$2,345.00 ★
	G2113205B1-01-07 - Collection Cups WITH Temperature Strip	\$0.25	15000	\$3,750.00 ★
	G2113205B1-01-08 - Collection Cups WITHOUT Temperature Strip	\$0.25	500	\$125.00 ★
<b>TOTAL PRICE:</b>				<b>\$51,008.50</b>

<input type="checkbox"/> Steede Medical LLC
<input type="checkbox"/> The Drug Test Consultant
<input type="checkbox"/> Clarity Diagnostics <a href="#">Add</a>
<input type="checkbox"/> Premier Biotech Inc
<input type="checkbox"/> Buy Indian Medical

*Jan 18<sup>th</sup> 2017  
Pharmacare*

**PREAWARD NOTIFICATION ATTACHMENT**

[g2113205b1rfa 2-28-17 to 3-2-17.pdf](#) [\(download\)](#)

Close

- The bid has been decrypted.
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- The agency has requested that all offers be shown after the bid is awarded.
- ★ - Winner
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Questions? Contact a BidSync representative: 800-990-9339 or email: [support@bidsync.com](mailto:support@bidsync.com)

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## **Pharmacare International, Inc.**

7909 NW 40th St Davie, Florida, USA 33024

TEL: 954 253 7288, FAX 954 589 1305

Email: [Pharmacareintl@msn.com](mailto:Pharmacareintl@msn.com)

[www.completemedicalsupplies.com](http://www.completemedicalsupplies.com)

This 4 pages proof that they two company who were not  
Sheltered Market Vendors

Bid very low in May 2018 under Shelter Market why Polly  
Cacaruk dispute Pharmare Intl Inc recommended for Award.

Phamatech Inc and Clarity Diagnostic Under the Open Market  
they went up drastically after they figure out the task involved

Reason why the low prices are not realistic.

Veronica Singh

11/21/2018

Mail - PharmacareIntl@msn.com

Outlook Mail

*May 2018 - Award under SBA Shetter Market*

From: Card, Will New | Reply | Delete Archive Junk | Sweep Move to | Categories |

Search results

RE: BARC Vendor Questions and Concerns. *Pharmacare*

In folders

All folders

Inbox

From

Card, Willi.  
wcard@brc

David Willi  
cardinalexp

Date

All

This week

Last week

This month

Select range

From

Wed 11/21/2018

To

Wed 11/21/2018

CW Card, William <WCARD@broward.org> Reply |   
 Fri 7/13, 5:06 PM  
 You; Bascombe, Jasmine (JBASCOMBE@broward.org); Cacak, Polly (PCACURAK@bry)

You forwarded this message on 7/17/2018 5:59 PM

Good Day Ms. Singh,  
The following is a brief timeline of what has transpired on our end:  
May 9 – Bids came in as follows:  
Bid amounts:  
218,989.00 – non SBDE firm  
285,233.50 – non SBDE firm  
337,326.00 – Pharmacare

*Pharmatech Inc - None None*  
*Clardy Diagnostic, None Shetter*  
*AWARD WINNER Pharmacare Intl*

May 30 – SBDE was contacted regarding this bid and Sandy McDonald, the Director replied as follows:  
“The county does not encourage nor does our office encourage paying “unreasonable” prices for products simply because the firm is local and certified. Per the program, we have identified SBE’s who can offer the service and we Reserved the procurement. If upon review of submittals, the pricing of the SBE’s are considered “unreasonable”, then the User Agency and Purchasing can make the awards based on pricing. We have never interfered or disputed that in the past.”

June 5 – Darnell Kimbrew of purchasing reaches out to Pharmacare via email and asked if the company willing to make a voluntary price reduction and if so how much?

June 5 – Pharmacare replies and states the following:  
Dear Mr Darnell  
The price is the best i offered on Bidsync since i knew that i had to compete against many others  
Thank you for understanding  
I appreciate it very much.  
Best Regards  
Veronica Singh

June 12 – All vendors are rejected so it can be resolicited under the open market.

Please be advised that the new solicitation will be posted to BidSync either today or Monday.

Pharmacare is encouraged to resubmit a bid to the new solicitation.

Regards,

William E Card, MPA, CAP  
Acting Director  
Broward Addiction Recovery Division  
[wcard@broward.org](mailto:wcard@broward.org)  
Office: 954-357-4819  
Fax: 954-357-5058



From: Veronica Singh [mailto:PharmacareIntl@msn.com]  
Sent: Friday, July 13, 2018 9:47 AM  
To: Card, William <WCARD@broward.org>  
Subject: Re: BARC Vendor Questions and Concerns.

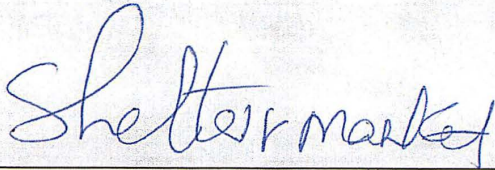
Good Morning Mr Card

I am sorry i wrote at the wrong time when you are away. It was going to really nice to have you look into this in dept so we both have clarity. For me Concerns and questions bring u knowledge for solutions and growth

William 1 of 20

Broward County Board of  
County Commissioners

GEN2116423B1

		Case Pack Amount:: 4			
		Product description This is a non sterile urine specimen collection cup, which makes taking a strip drug test kit that much easier.			
Cathex Solutions	First Offer - \$10.20	50000 / each	\$510,000.00		Y
Product Code:		Supplier Product Code:			
Agency Notes:		Supplier Notes: Manufacturer/Brand Offered:: Alere Case Pack Amount:: 1			

*SBE IN MAY 2018*

Supplier Totals

f Phamatech, Inc. [Ad]		\$218,989.00 (9/9 items)
Bid Contact	Dana M Conde john@phamatech.com Ph 888-635-5840 Fax 858-635-5843	Address 15175 Innovation Dr. San Diego, CA 92128
Qualifications	MBE SB	
Agency Notes:	<i>Bid No</i>	Supplier Notes: Head Atch:
f Clarity Diagnostics [Ad]		\$285,233.50 (9/9 items)
Bid Contact	Richard Simpson rsimpson@claritydiagnostics.com Ph 561-404-0561	Address 1060 Holland Drive Suite A Boca Raton, FL 33487
Qualifications	SB	
Bid Notes	Please note all of the pricing indicated above is FOB-destination and includes all Freight Charges. the first shipment may take 30-45 days from the date of confirmed PO as all of these tests are tailor made against a specific PO. From Second PO onwards the delivery time will be 3 business days from the date of PO as we will stock all of your products in our warehouse in Boca Raton , Florida	
Agency Notes:	Supplier Notes:	Head Atch:
	Please note all of the pricing indicated above is FOB destination and includes all Freight Charges. the first shipment may take 30-45 days from the date of confirmed PO as all of these tests are tailor made against a specific PO. From Second PO onwards the delivery time will be 3 business days from the date of PO as we will stock all of your products in our warehouse in Boca Raton ,Florida	
f Pharmicare International Inc		\$337,326.00 (9/9 items)
Bid Contact	Veronica Singh Pharmacareintl@msn.com Ph 954-253-7288	Address 7909NW 40th St Davie, FL 33024
Supplier Code	VS0000000384	
Qualifications	CBE MBE SB SBE WBE	
Bid Notes	This products is readily available for purchase, same what you are using presently at BARC. We have in stock and can ship within 1-5 days to your location	

11/19/2018

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(https://www.periscopeholdings.com/)

[View by Supplier](#)

[Go to Bid Information](#)

[View by Line Item](#)

**Bid #GEN2117240B1 - Urine Drug Tests and Supplies**

[Expand All Offers](#)

Award Supplier

- AMERICAN SCREENING CORPORATION
- ✓  AMERICAN DRUG SCREEN CORPORATION ✓
- American Bio Medica Corporation [\[Add\]](#)
- NMS Management Services [\[Add\]](#)
- Steede Medical LLC
- Phamatech, Inc. [\[Add\]](#)
- Pharmicare International Inc

*Pharmicare Intl Inc  
New Price Open Market*

GROUP 1	Unit Price	Qty	Price
GEN2117240B1-01-01 - Urine Dipsticks without Adulterants all in one, 10-panel+Alcohol	\$2.75	100000	\$275,000.00
GEN2117240B1-01-02 - Urine Dipsticks with Adulterants, 10-panel + Alcohol	\$2.85	5000	\$14,250.00
GEN2117240B1-01-03 - Single Panel Dipstick K2/Spice	\$0.89	750	\$667.50
GEN2117240B1-01-04 - Single Panel Dipstick Mephedrone and MDPV Bath Salts	\$1.82	100	\$182.00
GEN2117240B1-01-05 - Single Panel Dipstick Ketamine	\$0.89	100	\$89.00
GEN2117240B1-01-06 - Single Panel Dipstick Flakka	\$3.50	600	\$2,100.00
GEN2117240B1-01-07 - Saliva/Oral Drug Test	\$4.70	750	\$3,525.00
GEN2117240B1-01-08 - Collection Cups with Temperature Strip	\$0.25	100000	\$25,000.00
GEN2117240B1-01-09 - Collection Cups without Temperature Strip	\$0.25	50000	\$12,500.00
<b>TOTAL PRICE:</b>			<b>\$333,313.50</b>

- Clarity Diagnostics [\[Add\]](#)
- Cathex Solutions
- Begus online llc
- Mercedes Medical

Close

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- ✓ - Apparent Winner
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(https://www.periscopeholdings.com/)

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[View by Line Item](#)

**Bid #GEN2117240B1 - Urine Drug Tests and Supplies**

[Expand All Offers](#)

Award Supplier

- AMERICAN SCREENING CORPORATION
- ✓  AMERICAN DRUG SCREEN CORPORATION ✓
- American Bio Medica Corporation [\[Ad\]](#)
- NMS Management Services [\[Ad\]](#)
- Steede Medical LLC
- Phamatech, Inc. [\[Ad\]](#)

*Pharmatech Inc  
New Price open Market.*

GROUP 1

	Unit Price	Qty	Price
GEN2117240B1-01-01 - Urine Dipsticks without Adulterants all in one, 10-panel+Alcohol	\$2.74	100000	\$274,000.00
GEN2117240B1-01-02 - Urine Dipsticks with Adulterants, 10-panel + Alcohol	\$2.89	5000	\$14,450.00
GEN2117240B1-01-03 - Single Panel Dipstick K2/Spice	\$0.85	750	\$637.50
GEN2117240B1-01-04 - Single Panel Dipstick Mephedrone and MDPV Bath Salts	\$1.25	100	\$125.00
GEN2117240B1-01-05 - Single Panel Dipstick Ketamine	\$0.85	100	\$85.00
GEN2117240B1-01-06 - Single Panel Dipstick Flakka	\$0.85	600	\$510.00
GEN2117240B1-01-07 - Saliva/Oral Drug Test	\$4.50	750	\$3,375.00
GEN2117240B1-01-08 - Collection Cups with Temperature Strip	\$0.25	100000	\$25,000.00
GEN2117240B1-01-09 - Collection Cups without Temperature Strip	\$0.25	50000	\$12,500.00

**TOTAL PRICE: \$330,682.50**

- Pharmacare International Inc
- Clarity Diagnostics [\[Ad\]](#)
- Cathex Solutions
- Begus online llc
- Mercedes Medical

Close

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**Bid #GEN2117240B1 - Urine Drug Tests and Supplies**

[Expand All Offers](#)

Award Supplier

- AMERICAN SCREENING CORPORATION
- ✓  AMERICAN DRUG SCREEN CORPORATION ✓
- American Bio Medica Corporation [Ad]
- NMS Management Services [Ad]
- Steede Medical LLC
- Phamatech, Inc. [Ad]
- Pharmicare International Inc
- Clarity Diagnostics [Ad]

*Clarity Diagnostics  
New Price open Market*

GROUP 1

	Unit Price	Qty	Price
GEN2117240B1-01-01 - Urine Dipsticks without Adulterants all in one, 10-panel+Alcohol	\$3.77	100000	\$377,000.00
GEN2117240B1-01-02 - Urine Dipsticks with Adulterants, 10-panel + Alcohol	\$4.10	5000	\$20,500.00
GEN2117240B1-01-03 - Single Panel Dipstick K2/Spice	\$1.00	750	\$750.00
GEN2117240B1-01-04 - Single Panel Dipstick Mephedrone and MDPV Bath Salts	\$2.50	100	\$250.00
GEN2117240B1-01-05 - Single Panel Dipstick Ketamine	\$1.00	100	\$100.00
GEN2117240B1-01-06 - Single Panel Dipstick Flakka	\$2.50	600	\$1,500.00
GEN2117240B1-01-07 - Saliva/Oral Drug Test	\$3.60	750	\$2,700.00
GEN2117240B1-01-08 - Collection Cups with Temperature Strip	\$0.25	100000	\$25,000.00
GEN2117240B1-01-09 - Collection Cups without Temperature Strip	\$0.20	50000	\$10,000.00

**TOTAL PRICE: \$437,800.00**

- Cathex Solutions
- Begus online llc
- Mercedes Medical

Close

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<https://twitter.com/PeriscopeHldgs>  
<https://www.linkedin.com/company/periscope-holdings>

11/19/2018

Mail - PharmacareIntl@msn.com

Outlook Mail

Veronica Singh

From: (Card, Will) New | Reply | Delete | Archive | Junk | Sweep | Move to | Categories

Search results RE: BARC Vendor Questions and Concerns.

- In folders
- All folders
- Inbox
- From
- Card, Willi wcard@brc
- David Willi cardinalexp
- Date
- All
- This week
- Last week
- This month
- Select range

Card, William <WCARD@broward.org> Reply |

Fri 7/13, 5:06 PM

You, Bascombe, Jasmine (JBASCOMBE@broward.org); Cacurak, Polly (PCACURAK@br

You forwarded this message on 7/17/2018 5:59 PM

Good Day Ms. Singh,  
The following is a brief timeline of what has transpired on our end:  
May 9 – Bids came in as follows:  
Bid amounts:  
218,989.00 – non SBDE firm  
285,233.50 – non SBDE firm  
337,326.00 – Pharmacare

May 30 – SBDE was contacted regarding this bid and Sandy McDonald, the Director replied as follows:  
“The county does not encourage nor does our office encourage paying “unreasonable” prices for products simply because the firm is local and certified. Per the program, we have identified SBE’s who can offer the service and we Reserved the procurement. If upon review of submittals, the pricing of the SBE’s are considered “unreasonable”, then the User Agency and Purchasing can make the awards based on pricing. We have never interfered or disputed that in the past.”

*SBE/shelved / open Market.*

Bid No.	New Bid No.
Pharmatech Inc	330,682.50
Clarity Diagnostic	437,800.00

From  
Mon 11/19/2018

To  
Mon 11/19/2018

June 5 – Darnell Kimbrow of purchasing reaches out to Pharmacare via email and asked if the company willing to make a voluntary price reduction and if so how much?  
June 5 – Pharmacare replies and states the following:  
Dear Mr Darnell  
The price is the best i offered on Bidsync since i knew that i had to compete against many others  
Thank you for understanding  
I appreciate it very much.  
Best Regards  
Veronica Singh

June 12 – All vendors are rejected so it can be resolicited under the open market.  
Please be advised that the new solicitation will be posted to BidSync either today or Monday.  
Pharmacare is encouraged to resubmit a bid to the new solicitation.

Regards,  
  
William E Card, MPA, CAP  
Acting Director  
Broward Addiction Recovery Division  
[wcard@broward.org](mailto:wcard@broward.org)  
Office: 954-357-4819  
Fax: 954-357-5058



From: Veronica Singh [mailto:PharmacareIntl@msn.com]  
Sent: Friday, July 13, 2018 9:47 AM  
To: Card, William <WCARD@broward.org>  
Subject: Re: BARC Vendor Questions and Concerns.

*shelved Market  
Prices*

Good Morning Mr Card

I am sorry i wrote at the wrong time when you are away. It was going to really nice to have you look into this in dept so we both have clarity. For me Concerns and questions bring u knowledge for solutions and growth

*W.H.P.M. INC.*

Attn: Mr. Darnell Kimbrew  
Broward County  
115 S Andrews Ave Room 212  
Ft Lauderdale, FL 33301



**W.H.P.M., INC.**

5358 Irwindale Avenue  
Irwindale, CA 91706 USA  
Tel: 626-443-8480  
Fax: 626-443-8085  
E-mail: whpm@whpm.com  
www.whpm.com

Dear Mr. Darnell Kimbrew

**REF: Bid GEN2117240B1 Drug test and Urine Cups**

We are Writing to let you know that **WHPM and ADS (America Drug Screen Corporation)** are under one Owner Mr. John Wan, One Company, here in 5358 Irwindale Avenue, Irwindale, CA 91706, USA

At ADS, WHPM we are highly Supporting Pharmacare International Inc with this Broward County Bid GEN2117240B1.

**As a loyalty Business, we will continue to stand strong supporting our Esteem Dealer in Florida, Pharmacare International Inc.**

We have been Doing Business with Pharmacare International since 2010 and we are very happy what we have develop during the eight years of Continuous Business. Pharmacare International Inc. worked very closely with WHPM, ADS to developing her Custom Drug test 8 panel and Custom 12 panel Drug and now the 10 panel Drug Test Configuration over the 8 Years. We trust Pharmacare International Inc. Our Esteem Dealer in Broward County, Florida to continue what she started 8 years ago and will support her to the end with this contract.

Our Company's moto here at ADS/WHPM are integrity and loyalty, Family Oriented Business we will stand strong to support our Dealer Pharmacare International Inc. that we can proudly call Family because of the Relationship with Pharmacare International Inc.

We at ADS (American Drug Screen Corp will **not continue further working on this Solicitation GEN2117240B1 Drug Test and Urine Cups.**

**We will continue Supporting Pharmacare International Inc. throughout this process for Winning this Bid, support her in Broward County.**

Best Regards,

Mr. John Wan  
WHPM, ADS

*Dr Wan Cell No  
626 616-8480  
email - johnwan@whpm.com  
www.whpm.com*



Finance and Administration Services Department  
PURCHASING DIVISION  
115 S. Andrews Avenue, Room 212, Fort Lauderdale, Florida 33301 | 954-357-6066 | FAX 954-357-8535 | broward.org/Purchasing  
Hours of Operation: Monday through Friday 8:30 a.m. to 5:00 p.m.

**RECOMMENDATION FOR AWARD**

Invitation for Bid

This Recommendation for Award will be posted on the Purchasing Division's website for three business days.

Solicitation No.: G1383110B1  
Solicitation Title: Drug Screening Test Kits and Cups  
Award Authority: Purchasing Manager Award Authority  
To: Jim Tillman, Purchasing Manager

*Open Market*

**JAMES TILLMAN**

Digitally signed by JAMES TILLMAN  
DN: cc=city, dc=broward, dc=fl, ou=Organization,  
ou=BCC, ou=PU, ou=Users, cn=JAMES TILLMAN  
Date: 2015.12.15 08:43:10 -0500

From: John Torrenge, Purchasing Agent

Digitally signed by JOHN  
TORRENGA  
Date: 2015.11.03 08:11:33 -0500

*Not Oct 9th 2015*

The above cited solicitation submittal documents have been reviewed and the apparent low responsive, responsible vendor is recommended for award:

*Drug Test Consultant*

The Drug Test Consultant  
Initial Term Amount \$71,687.50

Three year potential estimated amount \$215,062.50

Award is based on the following concurrences:

User's Concurrence:	User Concurrence and Reference Verification Form has been received from the using agency to recommend award to the apparent low responsive, responsible vendor, satisfying all requirements of the specifications.
Risk Management: Bid Guaranty (if applicable):	Risk Management Concurrence not required.
Office of Economic and Small Business Development (OESBD): Goal % (if applicable):	No Goals
Other:	

Recommendation for Award Form 80 (Rev. 3/2015)

A Service of the Broward County Board of County Commissioners  
*Excellence in Government Procurement - Our Best. Nothing Less.*

11/21/2018

(2) New Messages!



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[Go to Bid Information](#)

**Bid #G1383110B1 - Drug Screening Test Kits and Cups**

[Expand All Offers](#)

Awarded Supplier

American Drug Screen Corporation

The Drug Test Consultant

Group 1

	Unit Price	Qty	Price
G1383110B1-01-01 - Urine Dipsticks without Adulterants	\$2.45	18750	\$45,937.50 <input checked="" type="checkbox"/>
G1383110B1-01-02 - Urine Dipsticks with Adulterants	\$2.70	6250	\$16,875.00 <input checked="" type="checkbox"/>
G1383110B1-01-03 - Saliva/Oral Drug Test	\$5.25	500	\$2,625.00 <input checked="" type="checkbox"/>
G1383110B1-01-04 - Collection Cups WITH Temperature Strip	\$0.25	15000	\$3,750.00 <input checked="" type="checkbox"/>
G1383110B1-01-05 - Collection Cups WITHOUT Temperature Strip	\$0.25	10000	\$2,500.00 <input checked="" type="checkbox"/>
<b>TOTAL PRICE:</b>			<b>\$71,687.50</b>

Pharmicare International Inc

Clarity Diagnostics

PREAWARD NOTIFICATION ATTACHMENT

[Recommendation for Award - G1383110B1.pdf](#) [\(download\)](#)

Close

- The bid has been decrypted.
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- The agency has requested that all offers be shown after the bid is awarded.
- Winner
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Broward County  
Finance and Administrative Services Department  
PURCHASING DIVISION

# 9056

RECEIPT

*Diana Pittman  
Lenny Cohen*

- Payment
- Submittal

Submitted by: Veronica Singh

Submittal #: \_\_\_\_\_

Project Name: Primericare Inter. Inc.

Amount Received \$ 1,000.00  Cash  Check # \_\_\_\_\_

Received By: Michele Owen

TIME/DATE
RECEIVED PURCHASING DIVISION

(Rev. 11/10) PU201044774

WHITE-Purchasing, YELLOW-Submitter, PINK-Purchasing File

## Pharmacare International, Inc.

7909 NW 40th St Davie, Florida, USA 33024

TEL: 954 253 7288, FAX 954 589 1305

Email: Pharmacareintl@msn.com

[www.completemedicalsupplies.com](http://www.completemedicalsupplies.com)

ATT MR KIMBREW/ ATT MR LEWIS  
ATT: DIRECTOR B BILLINGSLEY  
BROWARD PURCHASING DEPARTMENT  
115 ANDREWS AVE RM 212  
FT LAUDERDALE, 33301

11/26/2018

UPDATED EXPLANATION OF PROTEST, MORE EXPLICIT

FOR SOLICITATION NO

GEN21172408 / DRUG TEST & Supplies

I RUSHED IN ON THE 20<sup>TH</sup> NOVEMBER AND AGAIN ON THE 21<sup>ST</sup> BECAUSE THE RECOMMENDED FOR AWARD WAS ORIGINALLY WAS FROM THE 11/16/18 TO THE 11/23/18?

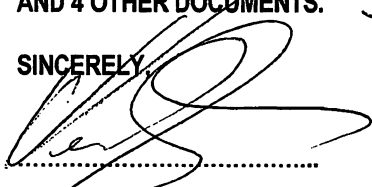
IT CHANGED ON THE COUNTY'S WEBSITE TO THE 11/20/2018 TO THE 11/28/18

NOW I HAD MORE TIME TO GOOGLE TEMPLATES ON LINE SINCE I AM A

**LOCAL CERTIFIED SMALL WOMAN OWN BUSINESS IT IS HARD FOR ME TO HIRE AN ATTORNEY.** AN ATTORNEY WOULD BE MY LAST OPTION.

THE \$1,000 CASH TO START THE PROTEST AGAINST MY MANUFACTURER WAS ALREADY PAID WITH SOME OTHER DOCUMENTS I AM REPLACING OR ADDING THIS MORE EXPLICIT LETTER OF 3 PAGES AND 4 OTHER DOCUMENTS.

SINCERELY,



VERONICA SINGH

- 8 Pages -



**Pharmacare International, Inc.**

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ATT: Mr Darnell Kimbrew

updated on 11/26/18

ATT: Mr Lewis

ATT: Brenda Billingsley

Purchasing Directors

Broward County Purchasing Division

115 S Andrew Ave Rm 212

PROTEST BID No Bid #GEN2117240B1 Closing Date July 30<sup>th</sup> 2018

Page 1 of 3

**SPECIFIC for PROTESTING Bid #GEN2117240B1 - Urine Drug Tests and Supplies CLOSED JULY 30<sup>th</sup> 2018 AGAINST ADS CORP/AMERICAN DRUG TEST CORP.**

**American Drug Screen Corp do not Reach all the Requirements for this RECOMMENDED for AWARD**

- A. ADS Corp sent a letter that they were withdrawing from this bid that they were the same owners as Pharmacare International Inc manufacturer, WHPM. That they work closely to create Pharmacare Intl Inc Custom Drug test 2. It is a conflict of interest that they were not supposed to NOT Bid in my territory since they manufacture my CUSTOM Drug test especially
- B. ADS Corp Saliva Drug Test Does not meet the requirement of the Bid they have NO Saturation indicator as the County requesting
- C. ADS Corp bid package on BIDSYNC state that they will supply the Drug test within 6 -8 weeks which did not meet the requirement for solicitation. They should not able to change that on Bidsync make them not illegible for the AWARD. The Bid packages stated delivery 5 days from PO which they did not meet. THEY BID 6-8 WEEKS.
- D. They were correct when they said 6-8 weeks after PO because they make product as such only by custom Order . They do not keep inventory. I always have to place order 6-8 weeks advance with them,
- E. ADS Corp under WHPM , WHPM has litigation pending when google that I think that is also something that the County takes seriously before giving Awards why questions on BIDSYNC about vendors. The should disclose just as us Certified SBE does.
- F. I think Pharmacare Intl Inc won this Bid again under the Open Market also as I did under Shelter Market in May 2<sup>nd</sup> 2018 when Mrs Polly Cacak Who no longer with the County disputed the AWARD against two companies who now bid higher than us in the Open Market.
- G.

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### Pg 2 of 3

### Evaluation

**PROOF THAT PHARMACARE INTL INC PRODUCTS ARE FAIRLY PRICES FOR THE TASK INVOLVED**

**IN THE BID PACKAGE AT BIDS SYNC THAT WE WILL SUPPLY 5 DAYS AFTER PO AND 30 DAYS TERMS AND SUPPLY EVERY MONTH TO ALL THREE LOCATION AND WAIT 30 DAYS FOR PAYMENT. We always**

**delivered what we promises as we did in the past years which the Big Guys only cares about sales. BARC had that experience in 2016 with The Drug Test Consultant.**

**Break Down about This Bids why I think PHARMACARE INTL INC SHOULD BE THE WINNER.**

**Bid info for No Bid #GEN2117240B1 in Questioned.**

Mercedes Medical                      \$197,789.00 They did not bid on all items

CATHEX                                      \$1,016,100.00

Clarity Diagnostic                      \$437,800.00      Clarity Diagnostic they bid low previous when P  
Cacurak protested again us in Sheltered. Protest by PCacurak 218,989.00 – non SBDE firm

Pharmacare Intl                              \$333,313.50      SBE/SHELTER MARKET won the bid in May when  
Polly Cacurak compare Bid #GEN2116423B1      - Urine Drug Tests and Supplies May 2nd

Phamatech, Inc.                              \$330,682.50      X Phamatech was in involved in protest under  
Sheltered Market                              285,233.50 – non SBDE firm  
May 2<sup>nd</sup> sheltered market

Begus online llc                              \$3,560,750.00

Steede Medical LLC                      \$329,682.50      X

American Bio Medica                      \$284,863.50      X

AMERICAN DRUG SCREEN CORP \$248,016.50      x RECOMMENDED FOR AWARD IN QUESTION AND  
PROTESTING AGAINST, failed the lead time after PO according to what they say at bidsync etc

- A. It will be a conflict of interest should they use PHARMACARE INTL INC Custom Order due today to use for servicing this bid. It will be a potential litigations including discrimination.

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Pg 3 -3

11/26/2018

We are asking that the County properly evaluation this bid to find the Fit and Honest winner.

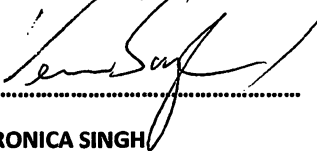
PHARMACARE INTL INC HAS WON THE BID IN MAY 2<sup>ND</sup> 2018 UNDER THE SHELTER MARKET FOR THIS SAME DRUG TEST AND SUPPLIES. I had the award emailed to me when afterward I found out it was a dispute

I strongly BELIEVE WE WON THIS BID IN THE OPEN MARKET BECAUSE WE REACH ALL THE SPECIFICATION FOR THE DRUG TEST NEEDED AND CAN DELIVER WITHIN THE LEAD TIME FOR DELIVERY as requesting. 5 days after PO. I stated that on my Bid on July 30<sup>th</sup> 2018 where my manufacturer bid 6-8 weeks after PO is my biggest argument in this Protest.

WE HAVE PROVEN TO THE COUNTY THAT WE ARE REASONABLE PRICED FOR THE TASK, WE HAVE THE PRODUCT IN STOCK AND WE SERVICE BARC ACCOUNT effectively.

NOTE: PHARMACARE INTL INC WON THIS BID IN March of 2017 AND WAS EXPECTED TO RENEW as confirm with the County Purchasing Agent. Afterward IT WAS A SUDDEN NONE RENEWAL IN MARCH 2018 THAT MRS POLLY CACURAK DIDN'T GIVE ANY REASON OR WARNING WHEN IT WAS NOT RENEWED. I questioned why again when PHARMACARE INTL INC WIN THE DRUG TEST BID UNDER SHELTER MARKET IN MARCH 2018, WHEN MS POLLY CACARUK DISPUTED IT AGAIN TWO BIG GUYS KNOW AS MANUFACTURERS. IT IS PROOF NOW THE TWO BIGS GUYS BID HIGHER AS ME IN THIS OPEN MARKET.

YOUR SINCERELY,



.....

VERONICA SINGH



# PROTEST GEN2117240B1

## C. PRODUCT SPECIFICATIONS:

### 1. Urine Dipsticks

- 1.1. The testing device is known by a variety of names. For purposes of this contract, the word dipstick will be used to mean: test cards, cassettes, drug testing stick, drug screen card, drug screen dipstick test, and urine testing apparatus or Disposable Drug Screening testing devices.
- 1.2. Dipstick should be fully integrated screening device utilizing single-step, solid phase immunoassay, with screening device incorporated into the body of the dipstick to simultaneously detect the presence of certain drugs (or multiple drugs) or their metabolites in the urine.
- 1.3. Screening shall be accomplished without the use of additional reagents, and without any additional handling or manipulation of urine by pouring, pipette, or other means.
- 1.4. Ten (10) panel test to include 10 drugs and alcohol simultaneously:  
AMP/FEN/COC/THC/MTD/OXY/BZO/BAR/OPI/BUP/ALC.
- 1.5. Flood proof label.
- 1.6. Drug tests must be waived under the Clinical Laboratory Improvement Amendments (CLIA) of 1988 and FDA approved.

### ~~2. Saliva/Oral Drug Tests~~ *Ads. they do not have indicators*

- ~~2.1. Saturation indicator to confirm sufficient sample has been collected.~~
- ~~2.2. Ten (10) panel test to include 10 drugs and alcohol simultaneously:  
AMP/FEN/COC/THC/MTD/OXY/BZO/BAR/OPI/BUP/ALC.~~

### 3. Drug Screen Urine Collection Cups

- 3.1. Cup must be clear plastic.
- 3.2. Cup must have minimum fill line/mark at least 30ml clearly displayed on the outside of the cup.
- 3.3. Cup dimensions must be designed to accommodate dipstick requirements in this solicitation. Minimum cup dimensions are 2-1/4" diameter and 3" tall.
- 3.4. Cup must be able to remain upright without support after insertion of the dipstick.
- 3.5. Temperature strip cups must have temperature strip installed horizontally at the most bottom portion of the cup which provides color coded indication or temperatures ranging from 90°F/32°C to 100°F/38°C in 1 or 2 degree increments.

*No saturation indicator  
Ads/w/HPM Failed.*

*Failed*

Protest # AG EN 2117240 B1  
Pg 1 of 2

D. TEST SPECIFICATIONS:

1. All tests shall consist of a single step to show results, and results shall be clearly and easily distinguishable between positive and negative.
2. Results for all tests must render within five (5) minutes and remain valid and stable up to a minimum of fifteen (15) minutes.
3. Tests must be optimized for detection at the current detection cutoff levels established by the Substance Abuse and Mental Health Services Administration.
4. Test panel results must be easy to read without subjective interpretation of color gradations or line intensity.
5. Drug tests must be FDA approved for commercial distribution with an active 510(k) notification document.
6. Tests must provide a minimum of 97.5% documented accuracy.
7. Tests must not require refrigeration and information concerning the shelf life of the product at room temperature (59°F-86°F) must be provided. Minimal shelf life from date of shipment should be eight (8) months.

E. ORDERING, PACKAGING, DELIVERY:

1. BARC reserves the right to order items individually. Due to storage constraints, each BARC location will typically order supplies on a monthly basis.
2. There shall not be any minimum order requirements.
3. Sterile Product Packaging: All items required to be sterile shall be packaged and sealed in a manner that will ensure a sterile environment until the seal is broken and the item is ready for use by BARC. "Sealed" in this context means air-tight security packaging protecting every individual test apparatus that will not open under normal handling until the time of testing. Packaging such as "ziplock" bags or similar containers are not acceptable.
4. All items shall be packed to ensure safe delivery to their destination.
5. Written instructions shall be included with packaging.
6. Temperature controls shall be maintained to ensure product reliability.
7. All drug screening devices shall have an expiration date clearly marked. BARC should receive the devices at least 8 months prior to the product expiration date, otherwise they will be rejected and returned at the Contractor's expense.

Ads  
Failed  
~~Star~~

8. Delivery should be within five (5) calendar days after receipt of Purchase Order unless a modified delivery date has been requested by the Contractor and approved in writing by the Contract Administrator or designee. Failure to meet this delivery

At Bidsync ADS Corp / whpm  
bid 6-8 week After P.O  
Originally

*W.H.P.M. INC.*

Attn: Mr. Darnell Kimbrew  
Broward County  
115 S Andrews Ave Room 212  
Ft Lauderdale, FL 33301



**W.H.P.M., INC.**

5358 Irwindale Avenue  
Irwindale, CA 91706 USA  
Tel: 626-443-8480  
Fax: 626-443-8085  
E-mail: whpm@whpm.com  
www.whpm.com

Dear Mr. Darnell Kimbrew

**REF: Bid GEN2117240B1 Drug test and Urine Cups**

We are Writing to let you know that **WHPM and ADS (America Drug Screen Corporation)** are under one Owner Mr. John Wan, One Company, here in 5358 Irwindale Avenue, Irwindale, CA 91706, USA

At ADS, WHPM we are highly Supporting Pharmacare International Inc with this Broward County Bid GEN2117240B1.

**As a loyalty Business, we will continue to stand strong supporting our Esteem Dealer** in Florida, Pharmacare International Inc.

We have been Doing Business with Pharmacare International since 2010 and we are very happy what we have develop during the eight years of Continuous Business. Pharmacare International Inc. worked very closely with WHPM, ADS to developing her Custom Drug test 8 panel and Custom 12 panel Drug and now the 10 panel Drug Test Configuration over the 8 Years. We trust Pharmacare International Inc. Our Esteem Dealer in Broward County, Florida to continue what she started 8 years ago and will support her to the end with this contract.

Our Company's moto here at ADS/WHPM are integrity and loyalty, Family Oriented Business we will stand strong to support our Dealer Pharmacare International Inc. that we can proudly call Family because of the Relationship with Pharmacare International Inc.

We at ADS (American Drug Screen Corp will **not continue further working on this Solicitation GEN2117240B1 Drug Test and Urine Cups.**

**We will continue Supporting Pharmacare International Inc. throughout this process for Winning this Bid, support her in Broward County.**

Best Regards,

Mr. John Wan  
WHPM, ADS