



Finance and Administrative Services Department

**PURCHASING DIVISION**

115 S. Andrews Avenue, Room 212 • Fort Lauderdale, Florida 33301 • 954-357-6066 • FAX 954-357-8535

February 13, 2019

Veronica Singh, President  
Pharmacare International, Inc.  
7909 NW 40<sup>th</sup> Street  
Hollywood, FL 33024

Re: Protest – Solicitation No. GEN2117240B1, Urine Drug Tests and Supplies

Dear Ms. Singh:

We are in receipt of your follow-up email dated January 14, 2019 and letter dated January 15, 2019 regarding Broward County's Bid Protest Response to Solicitation No. GEN2117240B1 – Urine Drug Tests and Supplies emailed on January 11, 2019 and sent via Certified Mail No. 7006 3450 0003 8479 0950.

As a formal response, we restate that you have no legal standing to protest the recommended award. We believe this matter to be settled, please refer to the original bid protest response letter referenced above to answer your concerns.

Sincerely,

A handwritten signature in blue ink that reads "Brenda J. Billingsley".

Brenda J. Billingsley, Director  
Purchasing Division

Attachments

BJB/lg/dk/lg

- c: Kimm Campbell, Director, Human Services Department  
Glenn Marcos, Assistant Director, Purchasing Division  
Lluis Gorgoy, Purchasing Manager, Purchasing Division  
Darnell Kimbrew, Purchasing Agent, Purchasing Division  
Fernando Amuchastegui, Assistant County Attorney, Office of the County Attorney  
Neil Sharma, Assistant County Attorney, Office of the County Attorney

## Garcia, Lucy

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**From:** Veronica Singh <pharmacareintl@msn.com>  
**Sent:** Monday, January 14, 2019 3:15 PM  
**To:** Garcia, Lucy  
**Cc:** Billingsley, Brenda; Marcos, Glenn; Gorgoy, Lluís; Cohen-Ebanks, Danae; Campbell, Kimm; Amuchastegui, Fernando; Sharma, Neil; Fleury, Teresa; Matthew, Hazel Mae; Mahabeer, Marlyn; Brannon, Harambie; SMMCDONALD@BROWARD.ORG; Holness, Dale; Kimbrew, Darnell  
**Subject:** Response From PHARMACARE INTL INC - GEN2117240B1, Urine Drug Tests and Supplies  
**Attachments:** response to BARBARA Solicitaiton No GEN2117240B!.rtf

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[www.completemedicalsupplies.com](http://www.completemedicalsupplies.com)  
PHARMACARE INTERNATIONAL, INC.  
7909 NW 40th St  
Hollywood, Florida, USA 33024

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**From:** Garcia, Lucy <LUGARCIA@broward.org>  
**Sent:** Friday, January 11, 2019 9:15 PM  
**To:** 'pharmacareintl@msn.com'  
**Cc:** Billingsley, Brenda; Marcos, Glenn; Gorgoy, Lluís; Kimbrew, Darnell; Cohen-Ebanks, Danae; Campbell, Kimm; Amuchastegui, Fernando; Sharma, Neil; Fleury, Teresa; Matthew, Hazel Mae; Mahabeer, Marlyn; Brannon, Harambie  
**Subject:** Protest Response - Pharmacare International, Inc. - GEN2117240B1, Urine Drug Tests and Supplies

Attached is the protest response for the above referenced subject.

The hard copy will follow via certified mail.



Lucy Garcia  
Administrative Coordinator  
Broward County Purchasing Division  
115 S. Andrews Avenue, Fort Lauderdale, FL 33301  
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# Pharmacare International, Inc.

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TEL: 954 253 7288, FAX 954 589 1305

Email: Pharmacareintl@msn.com

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**Brenda J Billingsley**

Broward County Purchasing Director

115S Andrews Room 212

Ft Lauderdale, Fl 33301

01/14/2019

## **Response to Protest Result Solicitation No GEN2117240B1**

**I am asking All department including Broward County Addiction Recovery, Broward Purchasing Division to revise and take into consideration the below.**

**I strongly feel based on the Original Solicitation under Shelter Market on May 2018 and this Open Market Solicitations, that Pharmacare Intl Inc was fairly priced for the task, I meet all required AND on the closing Solicitation No GEN2117240B1 July 31<sup>st</sup> 2018. I feel the The Recommended for Award Winner ADS/WHPM who is my Manufacturer for 10 years, Owner Dr Wan should not get this AWARD. They failed the delivery time frame originally on BIDSYNC they said 6-8 weeks and I knew this because they are my manufacturer, I knew they do not keep inventory of this SPECIALITY PRODUCT WITH ALCOHOL AND FENTYAL in stock due to NOT FDA approved when the two item in one test. They manufacture for us Pharmacare Intl Inc only that I had to sign a waiver etc because they never kept this product in inventory.**

- 1. A. I believe that what ADS/WHPM bid on Bidsync No GEN2117240B1 closing date on July 31<sup>st</sup> 2018 should not be CHANGED or EVEN TRY TO CONFIRM AGAIN by staff at the Purchasing Division on November 30<sup>th</sup> 2018 knowing the County Were Aware of this matter because ADS/WHPM Dr Wan send a letter on August 1<sup>st</sup> 2018 to the County they already said 6-8 weeks, ADS/WHPM owner told me that is was wrong the county pursue his Marketing Outsource ADS after they had a letter to support Pharmacare Intl Inc I believe it is fair to all Vendors why Bidsync is a secure website for bidding that changes cannot be made and the County shouldn't pursue ADS since they bid 6-8 weeks after PO. (Bidsync should have the proof to all ) 1. That was enough evident ADS shouldn't recommended for Award and the 2. County shouldn't pursue them knowing they are my Manufacturer. I believed they were others lower bidder than ADS that also bid 6-8 weeks after PO which ADS should failed the same**

**way for not meeting the 1-5 days requested by BARC. I feel the County knew ADS/WHPM are my manufacturer why they pursue them even though they said 6-8 weeks. At that point ADS/WHPM thought of using my Open Order PO to supply my territory since they were pursue by the County according to DR Wan. They think I will lose so they will use my OPEN PO that were on it's way from China.**

**Broward Purchasing and Broward County Addiction and Recovery Center, with the office of Mr. Mc Donald's, OSBDE as a Certified Small Local Business in Broward County and a Woman Own Business in the State of Florida, also 10 years with my manufacturer WHPM/ADS. Dr John Wan is the Owner I feel that you should take this into consideration and resolve this matter.**

**C. Pharmicare Intl Inc, feel strongly that this is conflict of interest and ADS/WHPM shouldn't be contacted after the letter stated that they were backing Pharmicare Intl inc and what was on BidSYNC. It is not fair what I have done over the Past 8 years being a faithful Vendor to Broward County, especially BARC, when others Vendors drop out, Pharmicare Intl Inc always pick up the pieces as I did in 2016 when The Drug Test Consultant failed and the solicitation had resolicited when I won. I configured this new specialty items, BARC that no other in the Market keeps inventory because of the configuration that includes Fentanyl and Alcohol is a all in one test that is not FDA and even ADS/WHPM had me sign a waiver for this particular item because it is a unusual item when FEN and ALCO in one test.. ADS/WHPM said because the County pursue them even though they sent a letter. They express not wanting to lose the bid since they had an Open PO for us, with the product on it way from China and I was losing then it escalated.**

**In 2016, PHARACARE INTL INC invested money and time took the risk on this particular specialty products that was not FDA Approved, kept inventory when Ms Polly Cacurak at BARC waived the FDA and no one even did not wanted to configured and keep in stock which Pharmicare Inc did. Pharmicare Intl always kept 6 months inventory at a time to service BARC account timely mannerly.**

- 2. Under Certified SBE Pharmicare Intl Inc ,to my knowledge was the Award Winner for this same solicitation that went out back in Open Market Since Mr Darnell had already sent to my email address an email asking for Our insurances which were sent, he sent us the tab sheet by email as the winner, when I stock up and had open PO at WHPM/ADS as the winner to not let BARC lack supplies of Drug test. When I found out it was disputed or protest because OSBDE had the opportunity to say that the solicitation most suited SBE instead they failed us! Track records of this Solicitation can prove that it mostly suit the Sheltered Market Program because of the task involved from tract records why I feel violated and were not treated fairly.**

**I proved in my Protest the same two company that BARC, Polly Cacurak used against Pharmicare Intl Inc to resolicited this to Open Market Solicitation, Clarity Diagnostic and Phamatech Inc had price increase in the second solicitation under Open Market for the same exact Drug Test product when they realized the task involved. It was legitimate the all 7th lower bidder than Pharmicare Intl inc wrote the deliver was within 6-8 weeks because of the special configuration why I knew something is unfair. My manufacturer shouldn't be pursue by Broward County to use my Open Purchase Order to sell to my Potential Award. My manufacturer said yes because they were perused after a letter.**

**PHARMACRE INTL LINC took the risk to keep in stock a product that no one keeps in stock and my manufacturer is still wrong even they say that the County shouldn't pursue them.**

**In 2018 without warning BARC re solicited the Bid when Pharmicare Intl inc Held the Contract. My knowledge I responded yes to the Renewal Notice in 2017 why I had Open PO from China through ADS/WHPM. At that time I had Open PO with ADS/WHPM In 2016 when the Drug Test consultant, a manufacturer won the exact solicitation, they couldn't preform when Pharmicare Intl Inc was at BARC rescue why they should understand that this solicitation indeed suits Sheltered Market Program from track records.**

**PHARMACARE INTL INC legitimate won the Bid under SBE in March 2018, should this be consider by BARC or the County and OSBD? The OSBDE couldn't have protect us then, knowing tract records showed it suits Sheltered Market because of the task, service involved that most manufacturers don't give ?**

**Plus investigation will show that WHPM/ADS couldn't win since Bid sync should prove they said 6-8 weeks originally.**

**Thank you for revision of this matter, excuse me for any grammatical or verbal error. I can be available for an in person meeting should you considered.**

**Faithfully yours,  
Veronica Singh**

# **Pharmacare International, Inc.**

7909 NW 40th St Davie, Florida, USA 33024

TEL: 954 253 7288, FAX 954 589 1305

Email: [Pharmacareintl@msn.com](mailto:Pharmacareintl@msn.com)

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**Att: Brenda J Billingsley**

Broward County Purchasing Director

115S Andrews Room 212

Ft Lauderdale, Fl 33301

01/15/2019

## **Official Response to Protest Result Solicitation No GEN2117240B1 Drug Test and Drug Test Supplies**

- 1. I believe even though PHARMACARE INTL INC was on spot 7th Lowest Bidder I have adequate interest in this bid. All the others including my Manufacturer ADS/WHPM from 1-6<sup>th</sup> bid on Bidsync on the closing date July 31<sup>st</sup> 2018, they bid, that they can deliver within be 6-8 weeks after Purchase Order which did not reach the County's request in the Bid Package. The county ask for 1-5 days in the Bid package.  
(Bidsync system were created to protect both Buyers and Sellers and will have original Bid records)**
- 2. Pharmacare International Inc won this bid in 2017 when I configure this Specialty Product 10 panel and 12 panel Drug test specifically for BARC that includes Fentanyl and Alcohol which involved Risk that none company in the Open Market took the risk.**

**Because BARC did not renew the bid with Pharmacare Intl Inc as expected in March 2018, they resolicited this Drug and Drug test Supplies, Pharmacare Intl Inc was again for the 2<sup>nd</sup> time the winner under Sheltered Market on May 2018. I knew because I had submitted my Insurances etc to Mr Darnell by email that he requested. Under Sheltered Market. When I got the response it was too late.**

**I was not protected by the OSBDE why it went out again in Open Market. From previous records Mr Mc Donald Office should have told Ms Polly Cacurak from BARC that the bid is better for Sheltered Market since it is both Service and sales from past records of this products and the drop out from Manufacturers out of State. I expected BARC to know that based on past records and experience.**

**On July 31<sup>st</sup> 2018 the closing day for the Open Market Re solicitation for Drug and Drug Test supplies the 1- 6<sup>th</sup> bidders could not bid 1-5 days for this product because of the Specialty Product. Even my Manufacturer WHPM/ADS did not have it then because they**

**ONLY manufacture this item SPECIFICALLY for Pharmacare Intl Inc upon request and a Purchase Order that I sign a waiver to make it without FDA. Dr Wan the owner for both ADS/WHPM told me verbally that the County Clerk approach them which was unethical but his outsource manager said yes because they were told that I am on the 7<sup>th</sup> list and I cannot win! At that time when the County reconfirm with them they had my Open Purchase Order on it way or make a new Purchase Order so they use my configuration not to lose the bid. He told me, they did not expect to win the Bid because others on the 6<sup>th</sup> list were lowers. It is an unusual act of the County Staff to approach my manufactures since they had a letter saying WHPM/ADS were fully supporting Pharmacare Intl Inc 2. That they originally said 6-8 weeks delivery on BIDSYNC**

**Bidsync records will show My Manufacturer ADS/WHPM bid 6-8 weeks originally on Bidsync and they SHOULD NOT be contacted again by the county staff to re confirm, this is an unusual Act that has to be addressed.**

**I believed Pharmacare Intl Inc Is fairly priced for the Drug Test and Supplies knowing the Risk and work involved. The 7 out of state Company bid 6-8 weeks, the disqualified.**

**I believed based on PHARMACARE INTL INC HAVING THE PRODUCTS ON HAND, I BID AT 1-5 DAYS , I AM FAIRLY PRICE FOR THE TASK**

**Knowing my Manufacturer ADS/WHPM originally bid 6-8 weeks. That they intended to use my custom Developed configuration to sell to Broward County I should be granted this AWARD.**

**Respectfully Yours**

**Veronica.Singh**

**Copy by Certified Mail.**

**Copy to OSBDE**