# PORT EVERGLADES FRANCHISE APPLICATION

An application will not be deemed complete and ready for processing until all required documents and fees are received.
A separate application must be filed for each type of franchise applied for.
FRANCHISE TYPE CHECK ONE  STEAMSHIP AGENT  STEVEDORE
CARGO HANDLER TUGBOAT & TOWING VESSEL BUNKERING
VESSEL OILY WASTE REMOVAL VESSEL SANITARY WASTE WATER REMOVAL
MARINE TERMINAL SECURITY  MARINE TERMINAL SECURITY  MARINE TERMINAL SECURITY
FIREARMS CARRYING SECURITY PERSONNEL NON-FIREARMS CARRYING SECURITY PERSONNEL
Note: Applicant is the legal entity applying for the franchise. If the Applicant is granted the franchise, it will be the named franchisee. All information contained in this application shall apply only to the Applicant, and not to any parent, affiliate, or subsidiary entities.
Applicant's  Name  SEAPORT HUB AGRENCIES, INC.  (Name as it appears on the certificate of incorporation, charter, or other legal documentation as applicable, evidencing the
legal formation of the Applicant)
Applicant's Business Address ///0 Brickell Ave Miami, FL 33/31
Phone # (305) 372-9181 E-mail address CPAEZ @ SEAPORTAGENCIES. COM
Fax #: (305) 372-9856
Name of the person authorized to bind the Applicant (Person's signature must appear on Page 13.)
Name CAMPO E. PAEZ  Title VICE PRESIDENT
IL CC POCCINENT
Title V/CE / RESIDE W
Business Address /// BRICKELL AVE SUITE 805 Miami, FL33131
ALLO PLANTS PLANTS ON MARCHAN
Business Address ///0 BRICKELL AVE SUITE 805 Minmi, PL33131
Business Address ///0 BRICKELL AVE SUITE 805 MIAMI, FL33131  Number / Street City/State/Zip  Phone # (305) 372-9181 E-mail address CPAEZ @ SENPORT AGENCIES COM
Business Address /// BRICKELL AVE SUITE 805 Minmi, FL33131  Number / Street City/State/Zip  Phone # (305) 372-9181 E-mail address CPRE2 @ SEAPORT AGENCIES.COM  Fax #: (305) 372-9856  Provide the Name and Contact Information of Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):
Business Address /// BRICKELL AVE SUITE 805 Miami, FL33131  Number/ Street City/State/Zip  Phone # (305) 372-9181 E-mail address CPRE2 @ SEAPORT AGENCIES COM  Fax #: (305) 372-9856  Provide the Name and Contact Information of Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):  Representative's Name  Representative's Title
Business Address /// BRICKELL AVE SUITE 805 Miami, FL33131  Number/ Street City/State/Zip  Phone # (305) 372-9181 E-mail address CPRE2 @ SEAPORT AGENCIES COM  Fax #: (305) 372-9856  Provide the Name and Contact Information of Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):  Representative's Name  Representative's Title
Business Address /// BRICKELL AVE SUITE 805 Minmi, FL33131  Phone # (305) 372-9181 E-mail address CPRE2 @ SELPORT AGENCIES.COM  Fax #: (305) 372-9856  Provide the Name and Contact Information of Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):  Representative's Name
Business Address /// BRICKELL AVE SUITE 805 Minmi, FL33131  Phone # (305) 372-9181 E-mail address CPRE2 @ SELPORT AGENCIES.CO4  Fax #: (305) 372-9856  Provide the Name and Contact Information of Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):  Representative's Name  Representative's Title  Representative's Business Address  Number / Street City/State/Zip

1

PLEASE COMPLETE THIS APPLICATION AND LABEL ALL REQUIRED BACKUP DOCUMENTATION TO CLEARLY IDENTIFY THE SECTION OF THE APPLICATION TO WHICH THE DOCUMENTATION APPLIES (I.E...., SECTION A, B, C, etc.).

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1. List the name(s) of Applicant's officers, including, CEO, COO, CFO, director(s), member(s), partner(s), shareholder(s), principal(s), employee(s), agents, and local representative(s) active in the management of the Applicant.

Officers:	
Title PRESIDENT DECR.	ETARY, DIRECTOR
First Name CAMPO	Middle Name ELIAS
Lact Name PAGZ MARL	
Business Street Address ///0 /3/	ZICKELL AVE. SUITE 805
City, State, Zip Code Miami, FL	33/3/
Phone Number (305) 372-9181	Fax Number (305) 372-9856
Email Address CPAEZ	@ SEAPORT AGENCIES.COM
THA -	
Title	Middle Name
I and Name	Middle Name
Last Name	<del></del>
Gita State Zin Code	
City, State, Zip Code	Env Number (
Phone Number ()	Fax Number ()
Email Address	
Title	
TitleFirst Name	Middle Name
Last Name	
Business Street Address	
City, State, Zip Code	
Phone Number ( )	Fax Number ()
Email Address	@ .
Title	
First Name	Middle Name
Last Name	
Business Street Address	
City, State, Zip Code	
Phone Number ()	Fax Number ()_
Email Address	

Attach additional sheets if necessary.

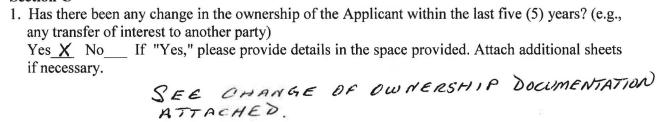
2. RESUMES: Provide a resume for each officer, director, member, partner, shareholder, principal, employee, agent, and local representative(s) active in the management of the Applicant, as listed above.

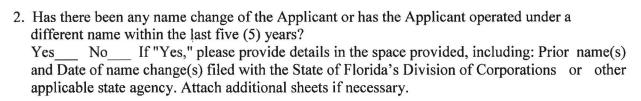
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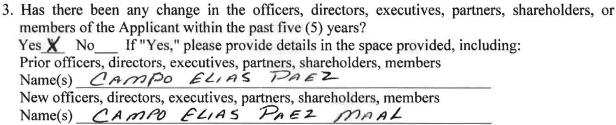
1.	Place checkmark to describe the Applic	cant:		
	( ) Sole Proprietorship (×) Corporation (	) Partnership (	) Joint Venture (	) Limited Liability Company

2. Provide copies of the documents filed at the time the Applicant was formed including Articles of Incorporation (if a corporation); Articles of Organization (if an LLC); or Certificate of Limited Partnership or Limited Liability Limited Partnership (if a partnership). If the Applicant was not formed in the State of Florida, provide a copy of the documents demonstrating that the Applicant is authorized to conduct business in the State of Florida.

#### Section C







Also supply documentation evidencing the changes including resolution or minutes appointing new officers, list of new principals with titles and contact information, and effective date of changes. Attach additional sheets if necessary.

#### Section D

Provide copies of all fictitious name registrations filed by the Applicant with the State of Florida's Division of Corporations or other State agencies. If none, indicate "None"\_\_\_\_\_.

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1.	Has the Applicant acquired another business entity within the last five (5) years?
	Yes No_ If "Yes," please provide the full legal name of any business entity which the
	Applicant acquired during the last five (5) years which engaged in a similar business activity as
	the business activity which is the subject of this Port Everglades Franchise Application.
	If none, indicate "None"

2. Indicate in the space provided the date of the acquisition and whether the acquisition was by a stock purchase or asset purchase and whether the Applicant herein is relying on the background and history of the acquired firm's officers, managers, employees and/or the acquired firm's business reputation in the industry to describe the Applicant's experience or previous business history. Attach additional sheets if necessary.

3.	Has the Applicant been acquired by another business entity within the last five (5) years?
	Yes No_ / If "Yes," provide the full legal name of any business entity which acquired the
	Applicant during the last five (5) years which engaged in a similar business activity as the
	business activity which is the subject of this Port Everglades Franchise Application.
	If none, indicate "None"

4. Indicate in the space provided the date of the acquisition and whether the acquisition was by a stock purchase or asset purchase and whether the Applicant herein is relying on the background and history of the parent firm's officers, managers, employees and/or the parent firm's business reputation in the industry to describe the Applicant's experience or previous business history. Attach additional sheets if necessary.

#### **Section F**

Provide the Applicant's previous business history, including length of time in the same or similar business activities as planned at Port Everglades.

#### Section G

- 1. Provide a list of the Applicant's current managerial employees, including supervisors, superintendents, and forepersons.
- 2. List the previous work history/experience of the Applicant's current managerial employees, including their active involvement in seaports and length of time in the same or similar business activities as planned at Port Everglades.

## **Section H**

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. <u>Use this form for each seaport listed</u>. Photocopy additional pages as needed (one page for each seaport listed).

If none, state "None"	·
Seaport	Number of Years Operating at this Seaport

List below all of the Applicant's Clients for which it provides services at the seaport listed above.

Client Name (Company)	Number of Years Applicant has Provided Services to this Client
LUKOIL	16 YRS
VITOL	ZI YRS
GILENCORFE	21 YRS
FREEPOINT	5 YRS
MATCON	74RS
TRANSGAS	11 YRS
PETROCHINA	11425
BP	8 425
REPGOL	2 yrs
CASTLETON	4 yrs
METICHEM	3 YRS

#### Section I

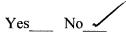
1. Provide a description of all past (within the last five (5) years) and pending litigation and legal claims where the Applicant is a named party, whether in the State of Florida or in another jurisdiction, involving allegations that Applicant has violated or otherwise failed to comply with environmental laws, rules, or regulations or committed a public entity crime as defined by Chapter 287, Florida Statutes, or theft-related crime such as fraud, bribery, smuggling, embezzlement or misappropriation of funds or acts of moral turpitude, meaning conduct or acts that tend to degrade persons in society or ridicule public morals.

The description must include all of the following:

- a) The case title and docket number
- b) The name and location of the court before which it is pending or was heard
- c) The identification of all parties to the litigation
- d) General nature of all claims being made

If none, indicate "None" None".

2. Indicate whether in the last five (5) years the Applicant or an officer, director, executive, partner, or a shareholder, employee or agent who is or was (during the time period in which the illegal conduct or activity took place) active in the management of the Applicant was charged, indicted, found guilty or convicted of illegal conduct or activity (with or without an adjudication of guilt) as a result of a jury verdict, nonjury trial, entry of a plea of guilty or nolo contendere where the illegal conduct or activity (1) is considered to be a public entity crime as defined by Chapter 287, Florida Statutes, as amended from time to time, or (2) is customarily considered to be a white-collar crime or theft-related crime such as fraud, smuggling, bribery, embezzlement, or misappropriation of funds, etc. or (3) results in a felony conviction where the crime is directly related to the business activities for which the franchise is sought.



If you responded "Yes," please provide all of the following information for each indictment, charge, or conviction:

- a) A description of the case style and docket number
- b) The nature of the charge or indictment
- c) Date of the charge or indictment
- d) Location of the court before which the proceeding is pending or was heard
- e) The disposition (e.g., convicted, acquitted, dismissed, etc.)
- f) Any sentence imposed
- g) Any evidence which the County (in its discretion) may determine that the Applicant and/or person found guilty or convicted of illegal conduct or activity has conducted itself, himself or herself in a manner as to warrant the granting or renewal of the franchise.

## **Section J**

The Applicant must provide a current certificate(s) of insurance. Franchise insurance requirements are determined by Broward County's Risk Management Division and are contained in the Port Everglades Tariff No. 12 as amended, revised or reissued from time to time. The Port Everglades Tariff is contained in the Broward County Administrative Code, Chapter 42, and is available for inspection on line at: http://www.porteverglades.net/development/tariff.

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1.	The Applicant must provide its most recent audited or reviewed financial statements prepared in accordance with generally accepted accounting principles, or other documents and information which demonstrate the Applicant's creditworthiness, financial responsibility, and resources which the Port will consider in evaluating the Applicant's financial responsibility.
2.	Has the Applicant or entity acquired by Applicant (discussed in Section E herein) sought relief

1	Has the Applicant or entity acquired by Applicant (discussed in Section E herein) sought relief under any provision of the Federal Bankruptcy Code or under any state insolvency law filed by or against it within the last five (5) year period?  Yes No  If "Yes," please provide the following information for each bankruptcy or insolvency proceeding:  a) Date petition was filed or relief sought b) Title of case and docket number c) Name and address of court or agency d) Nature of judgment or relief e) Date entered
i 3 4 1	Has any receiver, fiscal agent, trustee, reorganization trustee, or similar officer been appointed in the last five (5) year period by a court for the business or property of the Applicant?  Yes No  If "Yes," please provide the following information for each appointment:  a) Name of person appointed  b) Date appointed  c) Name and address of court  d) Reason for appointment
4.	Has any receiver, fiscal agent, trustee, reorganization trustee, or similar officer been appointed in the last five (5) year period by a court for any entity, business, or property acquired by the Applicant?  Yes No If "Yes," please provide the following information for each appointment:  a) Name of person appointed b) Date appointed c) Name and address of court d) Reason for appointment
List Nam Con Lega City Phon	four (4) credit references for the Applicant, one of which must be a bank. Use this format:  ne of Reference

#### Section M

1. Security: Pursuant to Port Everglades Tariff 12, Item 960, all Franchisees are required to furnish an Indemnity and Payment Bond or Irrevocable Letter of Credit drawn on a U.S. bank in a format and an amount not less than \$20,000 as required by Broward County Port Everglades Department.

2.	Has the Applicant been denied a bond or letter of credit within the past five (5) years?
	Yes No
	If "Yes," please provide a summary explanation in the space provided of why the Applicant was denied. Use additional sheets if necessary.

#### Section N

- 1. Provide a list and description of all equipment currently owned and/or leased by the Applicant and intended to be used by the Applicant for the type of service(s) intended to be performed at Port Everglades including the age, type of equipment and model number.
- 2. Identify the type of fuel used for each piece of equipment.
- 3. Indicate which equipment, if any, is to be domiciled at Port Everglades.
- 4. Will all equipment operators be employees of the Applicant, on the payroll of the Applicant, with wages, taxes, benefits, and insurance paid by the Applicant?
  Yes \_\_\_\_ No\_\_\_
  If "No," please explain in the space provided who will operate the equipment and pay wages, taxes, benefits, and insurance, if the franchise is granted. Use additional sheets if necessary.

#### **Section O**

Provide a copy of the Applicant's current Broward County Business Tax Receipt (formerly Occupational License).

#### Section P

- 1. Provide a copy of Applicant's safety program.
- 2. Provide a copy of Applicant's substance abuse policy.
- 3. Provide a copy of Applicant's employee job training program/policy.
- 4. Provide information regarding frequency of training.
- 5. Include equipment operator certificates, if any.

## Section Q

1.	Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or fines from any federal, state, or local environmental regulatory agencies?  Yes No
2.	Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or civil penalties from the U.S. Coast Guard? Yes No
3.	Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or fines from the Occupational Safety and Health Administration?  Yes No

If you responded "Yes" to any of this section's questions 1, 2, or 3 above, please provide a detailed summary for each question containing the following information:

- a) Name and address of the agency issuing the citation or notice
- b) Date of the notice
- c) Nature of the violation
- d) Copies of the infraction notice(s) from the agency
- e) Disposition of case
- f) Amount of fines, if any
- g) Corrective action taken

Attach copies of all citations, notices of violations, warning notices, civil penalties and fines issued by local, state, and federal regulatory agencies, all related correspondence, and proof of payment of fines.

4. Provide a statement (and/or documentation) which describes the Applicant's commitment to environmental protection, environmental maintenance, and environmental enhancement in the Port.

#### Section R

Provide written evidence of Applicant's ability to promote and develop growth in the business activities, projects or facilities of Port Everglades through its provision of the services (i.e., stevedore, cargo handler or steamship agent) it seeks to perform at Port Everglades. For first-time applicants (stevedore, cargo handler and steamship agent), the written evidence must demonstrate Applicant's ability to attract and retain new business such that, Broward County may determine in its discretion that the franchise is in the best interests of the operation and promotion of the port and harbor facilities. The term "new business" is defined in Chapter 32, Part II of the Broward County Administrative Code as may be amended from time to time.

If you have checked an Applicant box for VESSEL BUNKERING, VESSEL OILY WASTE REMOVAL, VESSEL SANITARY WASTE WATER REMOVAL, OR MARINE TERMINAL SECURITY, the following additional information is required: VESSEL BUNKERING Section T- A Letter of Adequacy from the U.S. Coast Guard and a copy of the applicant's operations manual approved by the U.S. Coast Guard. Section V- A copy of the applicant's Oil Spill Contingency Plan for Marine Transportation Related Facilities approved by the U.S. Coast Guard. Section W- A Terminal Facility Discharge Prevention and Response Certificate with a copy of an approved Oil Spill Contingency Plan from the Florida Dept. of Environmental Protection. Section Z- An approved Discharge Cleanup Organization Certificate from the Florida Dept. of Environmental Protection which has been issued to the applicant or to its cleanup contractor with a copy of the cleanup contract showing the expiration date. VESSEL OILY WASTE REMOVAL Section S - Certificate of Adequacy in compliance with the Directives of MARPOL 73/75 and 33 CFR 158, if applicable. Section T- A Letter of Adequacy from the U.S. Coast Guard and a copy of the Applicant's operations manual approved by the U.S. Coast Guard. Section U- A Waste Transporter License from the Broward County Environmental Protection Department identifying the nature of the discarded hazardous (or non-hazardous) material to be transported. Section V- A copy of the Applicant's Oil Spill Contingency Plan for Marine Transportation Related Facilities approved by the U.S. Coast Guard. Section W- A Terminal Facility Discharge Prevention and Response Certificate with a copy of an approved Oil Spill Contingency Plan from the Florida Dept. of Environmental Protection. Section X- A Used Oil Collector, Transporter, and Recycler Certificate from the Florida Dept. of Environmental Protection. Section Y- An Identification Certificate from the U.S. Environmental Protection Agency. Section Z- An approved Discharge Cleanup Organization Certificate from the Florida Dept. of Environmental Protection which has been issued to the Applicant or to its cleanup contractor with a copy of the cleanup contract showing the expiration date. VESSEL SANITARY WASTE WATER REMOVAL Section U- A Waste Transporter License from the Broward County Environmental Protection Department identifying the nature of the discarded hazardous (or non-hazardous) material to be transported. **Section Z1-** A copy of the Applicant's operations manual. Section Z2- A Septage Receiving Facility Waste Hauler Discharge Permit from the Broward County Water and Wastewater Services Operations Division.

**Section N1-** A list of all metal detection devices, walk-through and hand held, as well as all luggage and carryon x-ray machines owned or leased, to be used or domiciled at Port Everglades. Listing must include brand name and model.

Section N2- A copy of all manufacturers recommended service intervals and name of

MARINE TERMINAL SECURITY

company contracted to provide such services on all aforementioned equipment.

**Section N3-** A description of current method employed to assure all equipment is properly calibrated and functioning.

**Section N4-** current training requirements and training syllabus for employees operating x-ray equipment. Highlight emphasis on weapon and contraband identification. Include equipment operator certificates, if any.

Section O1- Provide copies of all local, state and federal licenses, including:

- a. A copy of the Applicant's State of Florida Business License.
- **b.** A copy of security agency's Manager's "M" or "MB" License and a copy of the security agency's "B" or "BB" License issued by the Florida Department of Agriculture and Consumer Services.

# Section P3- SECURITY GUARDS / SUPERVISORS

- **a.** Provide Applicant's background requirements, education, training etc., for personnel hired as security guards.
- **b.** Provide historic annual turnover ratio for security guards.
- **c.** Provide a copy of Applicant's job training program/policy including a copy of training curriculum and copies of all manuals and take-home materials made available to security guards. Include information regarding frequency of training.
- **d.** Provide background requirements, experience, licensing and any and all advanced training provided to supervisory personnel.
- e. Provide present policy for individual communication devices either required of security guards or supplied by the employer.
- **f.** Provide procurement criteria and source as well as Applicant's certification requirements for K-9 workforce.
- **g.** Provide information on the number of security guards / supervisors currently employed or expected to be employed to provide security services at Port Everglades.

Supervisors _	
Class D Guards_	
Class G Guards	
K-9 Handlers	

#### Port Everglades Tariff 12

References to the Port Everglades Tariff 12 as amended or reissued: http://www.porteverglades.net/development/tariff

#### **Application Fees**

The following fees have been established for franchised businesses at Port Everglades. Initial processing fees are nonrefundable. A franchise is required for each category of business.

#### Stevedore

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Initial processing fee, assignment fee, or reinstatement fee $ 11,000.00
Annual Fee
    4,000.00
Cargo Handler
Initial processing fee, assignment fee, or reinstatement fee $ 11,000.00
Annual Fee
    4,000.00
Steamship Agent
Initial processing fee, assignment fee, or reinstatement fee $
4,000.00
Annual Fee
$
     2,250.00
Tugboat and Towing
Initial processing fee, assignment fee, or reinstatement fee $ 26,000.00
Annual Fee
By Contract
Vessel Bunkering, Vessel Oily Waste Removal,
Vessel Sanitary Waste Water Removal
Initial processing fee, assignment fee, or reinstatement fee $
                                                                 4,000.00
        Annual Fee
    2,250.00
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For first-time franchise Applicants, both the initial application fee and the annual fee must be submitted at time of application. Thereafter, annual franchise fees are due and payable each year on the franchise anniversary date, which is defined as the effective date of the franchise.

Note: Check(s) should be made payable to:

BROWARD COUNTY BOARD OF COUNTY COMMISSIONERS and be mailed with this application to: Port Everglades Business Administration Division

1850 Eller Drive, Fort Lauderdale, FL 33316

## **Required Public Hearing**

Staff review of this application will not commence until such time as all of the above requested information and documentation has been provided and the franchise application has been determined by staff to be complete. All of the above requested information and Sections are required to be completed prior to the scheduling of the public hearing. Staff will request that the Broward County Board of County Commissioners set a public hearing to consider the franchise application and hear comments from the public. The Applicant will be notified of the Public Hearing date and must plan to attend the Public Hearing.

By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct. Applicant understands that providing false or misleading information on this application may result in the franchise application being denied, or in instances of renewal, a franchise revoked. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Broward County during the franchise application process or during any inquiries, investigations, or public hearings.

Applicant further understands that if there are any changes to the information provided herein (subsequent to this application submission) or to its officers, directors, senior management personnel, or business operation as stated in this application, Applicant agrees to provide such updated information to the Port Everglades Department of Broward County, including the furnishing of the names, addresses (and other information as required above) with respect to persons becoming associated with Applicant after its franchise application is submitted, and any other required documentation requested by Port Everglades Department staff as relating to the changes in the business operation. This information must be submitted within ten (10) calendar days from the date of any change made by the Applicant.

Applicant certifies that all workers performing functions for Applicant who are subject to the Longshore and Harbor Workers' Act are covered by Longshore & Harbor Workers' Act, Jones Act Insurance, as required by federal law.

This application and all related records are subject to Chapter 119, F.S., the Florida Public Records Act.

By its execution of this application, Applicant acknowledges that it has read and understands the rules, regulations, terms and conditions of the franchise it is applying for as set forth in Chapter 32, Part II, of the Broward County Administrative Code as amended, and agrees, should the franchise be granted by Broward County, to be legally bound and governed by all such rules, regulations, terms and conditions of the franchise as set forth in Chapter 32, Part II, of the Broward County Administrative Code as amended.

The individual executing this application on behalf of the Applicant, personally warrants that s/he has the full legal authority to execute this application and legally bind the Applicant.

Signature of Applicant's Authorized Representative Date Signed 01/21/1
Signature name and title - typed or printed CAMPO ELIAS PAEL MAAL V.P.
Witness Signature (*Required*) Witness name-typed or printed  MARCIA
Witness Signature (*Required*)
Witness name-typed or printed FORGY E. PAE2  If a franchise is granted, all official notices/correspondence should be sent to:
Name Title
Address Phone ( )

## To whom it may concern:

Regarding Section A in the Port Everglades Franchise Applications, the following are the names of the current officers of our company:

First Name: Campo Middle Name: Elias

**Last Name : Paez Munoz** 

**Title: President** 

Business Address: 1110 Brickell Avenue, Suite 805

City, State, Zip Code: Miami, Florida 33131 Fax Number: (305)372-9856

Phone Number: (305)372-9809

Email address: presidencia@seaport.com.ve

First Name: Campo Middle Name: Elias

Las Name: Paez Maal Title: Vice-President

**Business Address: 1110 Brickell Avenue, Suite 805** 

City, State, Zip Code: Miami, Florida 33131

Phone Number: (305)372-9809 Fax Number: (305)372-9856

Email address: cpaez@seaportagencies.com

First Name: Jorge Middle Name: Elias

Las Name: Paez Maal

**Title: Manager of Operations** 

**Business Address: 1110 Brickell Avenue, Suite 805** 

City, State, Zip Code: Miami, Florida 33131

Phone Number: (305)372-9809 Fax Number: (305)372-9856

Email address: cpaez@seaportagencies.com

# Campo Elias Paez

355 Isla Dorada Blvd. Coral Gables, FL 33143 (786) 239-6798 paezcampo@yahoo.com

**EDUCATION** 

Florida International University, Miami, FL.

Bachelor of International Business.

**EXPERIENCE** 

Seaport Hub Agencies, Inc. Miami, FL.

Vice President (2006 – Current)

Noble Americas Corp. Stamford, CT.

Operations for Latin America (2001 - 2006)

Aivepet, C.A. Caracas, Venezuela.

Marketing and Operations Manager (1999-2001)

Aivepet International, S.A. Miami, FL.

Administration Assistance.

**LANGUAGES** 

Fluent in Spanish and English.

**SKILLS** 

Proficiency in Microsoft Office applications.

#### RECOMMENDATIONS

Available Upon Request.

# **JORGE E PAEZ**

185 SW 7th Street Apt 2906 Miami, FL 33130 • jorgepaez@gmail.com • cell: 305.505.5192

#### **QUALIFICATIONS**

Fully bilingual; Competent at multitasking and troubleshooting processes. Possess strong management abilities and finance comprehension, results-oriented professional with superior relationship building and project management skills. A team oriented individual, with high level of literacy and clarity when communicating trading ideas/complex concepts. Continuously expose and accustomed to working under a fast-paced demanding environment, as well able to adjust to any situation that demand effective and swift resolution.

#### PROFESSIONAL EXPERIENCE

VESSEL AGENTS, Seaport Hub Agencies, Inc, Miami Florida Operations – Operations Coordinator Jul 2006- Current

- Responsible for establishing and maintaining client relationships with corporations, agencies and vendors. Served
  as point of contact for different clients
- Identified and evaluated new opportunities that would translate into profits and at the same time expand our services to our clientele.
- Coordinated and supervise the effective operations of our offices within the US, as well as dealing with subcontracted services globally. Effective at breaching cultural differences in order to keep our Global service performances fitting to the demands and expectations of our clients.
- Traveled to the Caribbean and throughout our US Offices to support and evaluate the services rendered to our customers.
- Responsible of preparing proforma estimates that would reflect the upcoming cost incurred prior to the services to
  be performed on behalf of our clients. Effectively manage to build a strong and trustworthy relationship with
  service suppliers in order to obtain considerable discounts and effective reliable service that benefited all parties
  involved.
- Formulated policies, manage daily operations, and plan the use of the company human resource in order to improve the exchange of information with our clients and service providers.
- Monitored operations, including quality control, to ensure the optimal service provided by our different offices and sub contracted agents nationally and worldwide.

CUSTOMER RELATIONS, Free Phone Factory, Inc, Hollywood Florida Retail - Store Manager

Jan 2003 – May 2005

- ------
- Organize and operate the store with approximately \$10,000 per month in transactions.
- Carry out necessary measures for recruiting, training and coordinating 3 store personnel.
- Responsible for merchandising and ordering features along with necessary cash and inventory control.
- Conducted essential measures for coordinating particular events and promotions.
- Formulate daily and weekly sales and activities reports.
- Participant in local market enhancement program along with making advertising planning.

## **EDUCATION**

FLORIDA INTERNATIONAL UNIVERSITY, Miami, Florida Master of Business Administration (Professional MBA)

March, 2011

Balance full-time employment and graduate studies

FLORIDA INTERNATIONAL UNIVERSITY, Miami Florida **Bachelor in Management Information Systems**Balance full-time employment and graduate studies

Jan, 2006

#### SKILLS:

**Computer:** Windows, MAC OS. Proficiency in Microsoft Office applications, SQL, SQL Services, Quick books 2011 **Languages:** Fluent in English and Spanish



Department of State

I certify the attached is a true and correct copy of the Articles of Incorporation of SEAPORT HUB AGENCIES, INC., a corporation organized under the laws of the State of Florida, filed on August 2, 2005, as shown by the records of this office.

The document number of this corporation is P05000107549.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Fourteenth day of January, 2015

CR2EO22 (1-11)

Ken Aetzner Secretary of State 07/30/2005 12:52 8502970283

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ARTICLES OF INCORPORATION

TALLAHASSEE FLORIDA

OF

SEAPORT HUB AGENCIES, INC

The nudersigned incorporator, for the purpose of forming a corporation under the Florida Business Corporation Act, hereby adopts the following Articles of Incorporation:

#### ARTICLE I NAME

The name of the corporation shall be SEAPORT HUB AGENCIES, INC. the existence of this corporation shall commence upon the filing of these Articles of Incorporation and shall continue perpetually unless discoved by law.

#### ARTICLE II PRINCIPAL OFFICE

The principal place of business and mailing address of this corporation shall be: 2600 S. Douglas Road, PH-6, Coral Gables, Florida 33134

# ARTICLE III NATURE OF BUSINESS

This corporation may engage or transact in any or all lawful activities or business permitted under the laws of the United States, the State of Florida or any other state, country, territory or nation.

#### ARTICLE IV CAPITAL STOCK

The number of shares of stock that this corporation is authorized to have outstanding at any one time is 1,000 shares of common stock with par value of one (\$1.00) dollar per share.

165000184766

Florida Department of State

DIVISION OF CORPORATIONS



Department of State / Division of Corporations / Search Records / Detail By Document Number /

# **Detail by Entity Name**

Florida Profit Corporation

SEAPORT HUB AGENCIES, INC.

**Filing Information** 

**Document Number** 

P05000107549

**FEI/EIN Number** 

20-3318364

**Date Filed** 

08/02/2005

State

FL

Status

**ACTIVE** 

Principal Address

1110 BRICKELL AVE

STE. 805

MIAMI, FL 33131

Changed: 01/10/2014

**Mailing Address** 

1110 BRICKELL AVE

STE. 805

MIAMI, FL 33131

Changed: 01/10/2014

Registered Agent Name & Address

PAEZ MAAL, CAMPO ELIAS

1110 BRICKELL AVE

STE. 805

MIAMI, FL 33131

Name Changed: 10/24/2017

Address Changed: 01/10/2014

Officer/Director Detail
Name & Address

Title President, Secretary, Director

PAEZ MAAL, CAMPO ELIAS 1110 BRICKELL AVE., STE: 805

MIAMI, FL 33131

Report Year	<b>Filed Date</b>	
2017	04/21/2017	
2017	10/24/2017	
2018	01/25/2018	
Document Image	<u>s</u>	
01/25/2018 ANNUA	AL REPORT	View image in PDF format
10/24/2017 AMENI	DED ANNUAL REPORT	View image in PDF format
04/21/2017 ANNUA	AL REPORT	View image in PDF format
01/22/2016 ANNUA	AL REPORT	View image in PDF format
01/09/2015 ANNUA	AL REPORT	View image in PDF format
01/10/2014 ANNUA	AL REPORT	View image in PDF format
01/28/2013 ANNUA	AL REPORT	View image in PDF format
03/19/2012 ANNUA	AL REPORT	View image in PDF format
02/10/2011 ANNUA	AL REPORT	View image in PDF format
02/04/2010 ANNUA	AL REPORT	View image in PDF format
04/28/2009 ANNUA	AL REPORT	View image in PDF format
03/20/2008 ANNUA	AL REPORT	View image in PDF format
03/26/2007 ANNUA	AL REPORT	View image in PDF format
09/27/2006 ANNUA	AL REPORT	View image in PDF format
02/20/2006 ANNUA	AL REPORT	View image in PDF format
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Florida Department of State, Division of Corporations

07/30/2005 12:52

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# ARTICLE V INITIAL REGISTERED AGENT AND ADDRESS

The name of the initial registered agent is:

Jose I. Padial, CPA 2600 S. Douglas Road PR-6 Coral Gables, Florida 33134

#### ARTICLE VI INCORPORATOR

The name and street address of the incorporator to these Articles of Incorporation is:

Campo Elias Paez 2600 S. Douglas Road PH-6 Coral Gables, Florida 33134

#### ARTICLE VII OFFICERS AND DIRECTORS

The initial board of directors of the corporation shall be composed of one director. The name and address of the initial officers and directors who shall hold office for the first year of the corporation, or until a successor is elected or appointed is:

Campo Elias Pacz 2600 S. Douglas Rd PH-6 Coral Gables, Florida, 33134 President and Secretary

The undersigned Incorporator has executed these Articles of Incorporation this 30 3 da of 2005

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# CERTIFICATE OF DESIGNATION

#### REGISTERED AGENT/REGISTERED OFFICE

Pursuant to the provision of sections 607.0501, Florida Statutes, the undersigned corporation, organized under the laws of the State of Florida, submits the following statement in designating the registered office/registered agent, in the State of Florida.

- 1. The name of the corporation is: SEAPORT HUB AGENCIES, INC.
- 2. The name and address of the registered agent and office is:

Jose I. Padiai, CPA 2600 S. Douglas Road PH- 6 Coral Gables, Florida 33134

Having been named as Registered Agent and to accept service of process for the above stated corporation at the place designated in this certificate, I hereby accept the appointment as Registered Agent and agree to act in this capacity. I further agree to comply with the provisions of the statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as Registered Agent.

Jose I. Padial, CPA, Registered Agent

Dated: Puly 30 , 2005

2005 AUG - 2 AM IO: 45

JULIANY OF STATE

H05000184766

# CONSENT ACTION BY THE SOLE SHAREHOLDER OF SEAPORT HUB AGENCIES, INC.

The undersigned, being the Sole Shareholder of SEAPORT HUB AGENCIES, INC., a Florida corporation ("Corporation"), does hereby waive all formal requirements, including the necessity of holding a formal or informal meeting, and any requirements for notices and does hereby consent in writing to the adoption of the following resolutions:

#### IT IS HEREBY

**RESOLVED**, that effective immediately, the resignation of Campo Elías Páez as President, Secretary and Director of the Corporation is hereby accepted.

#### AND FURTHER

**RESOLVED**, that the individual indicated below, shall be appointed to the offices appearing alongside his name effective immediately:

Campo Elías Páez Maal - President, Secretary and Director

#### AND FURTHER

**RESOLVED**, that the Officers and Directors of the Corporation will now be comprised of the following individual:

Campo Elías Páez Maal - President, Secretary and Director

This Consent shall be effective as of the 23 day of October, 2017.

Campo Elías Páez Maal, as Trustee of the CEPM Trust, Shareholder

CAMPO ELÍAS PÁEZ MAAL, as Tust

# ACCEPTANCE OF APPOINTMENT

I, Campo Elías Páez Maal, hereby accept my appointment as a President, Secretary and Director of SEAPORT HUB AGENCIES, INC., a Florida corporation with immediate effect.

Dated the 23 day of October, 2017.

CAMPO ELÍAS PÁEZ MAAL

# RESIGNATION

I hereby resign as President, Secretary and Director of SEAPORT HUB AGENCIES, INC., a Florida corporation, effective the **23** day of October 2017.

Certificate	For 100 Shares  Issued to	From whom transferred			Received for	EXHIBIT Page 26 of 5 Certificates 100	
No3_		No.ORIGINAL CERTIFICATE	No.Original Shares	No.ofShares Transferred	this	day.of	
	Dated	2	100	100			
		22111223 12 2		W111070 (X)	-,"-,1: -,-: + ==	91111111111	





Campo Elias Paez jr. Tel: 305 372 9809 Fax: 305 372 9856

Miami,

To Whom It May Concern:

Regarding Section  $\mathcal{D}$  on the Port Everglades Franchise Application, the section is not applicable to our Company since the only name it has and always was Seaport Hub Agencies, Inc., so there are none fictitious names name registrations filed by our company with the State of Florida's Division of Corporations or other State agencies.

Sincerely yours.

Campo Elias Paez Jr.

Vicepresident of Seaport Hub Agencies, Inc.



Campo Elias Paez jr. Tel: 305 372 9809 Fax: 305 372 9856

Miami,

To Whom It May Concern:

Regarding Section  $\mathcal{E}$  on the Port Everglades Franchise Application, the section is not applicable to our Company in parts 1 and 2, since there is none legal name of any business entity acquired by our company during the last 5 (five) years which engaged in a similar business activity as the business activity which is the subject of this Port Everglades Franchise Application. Therefore it is also non applicable for our company to indicate the date of the acquisition and whether the acquisition was by a stock purchase or asset and whether our company is relying on the background and history of the acquired firm's officers, managers, employees and/or the acquired firm's business reputation in the industry to describe our company's experience or previous business history.

Sincerely yours.

Campo Elias Paez Jr.

Vicepresident of Seaport Hub Agencies, Inc.

To whom it may concern:

Regarding **Section F Business History** on the Port Everglades Franchise Application, this section will be better addressed with the following:

Seaport Agencies was founded in Venezuela in 1998. After a short time became one of the biggest and best structured shipping agency companies in Venezuela. Today Seaport Agencies is an international company, having operations eight countries; Aruba, Bonaire, Curacao, Bahamas, Trinidad, Panama, USA and Venezuela.

With an experienced and professional team with more than thirty years in agency services, shipping, inspection and oil transportation, Seaport Agencies has become one of the most reliable and identifiable Agency Service Company in Venezuela and the Caribbean ports.

Its key strengths are handling tankers of crude and petroleum products, LPG, Petroleum Coke, Sulfur, Asphalt, Urea and a wide variety of dry bulk cargoes.

Our unique mission is to provide our customers with a professional ship agency service with valuable information 24 hours per day, 7 days per week, and 365 days per year. We are particularly conscious of our professional and ethical image by watching over our customers' interest, while cos effectively managing their funds contacting them with prompt, relevant and complete information so we can adapt to changes as required.

Presently, Seaport Hub Agencies, Inc. is an American Company formed under the laws of the state of Florida since the year 2005. Seaport Hub Agencies, Inc. is owned 100% by a Florida Trust whose beneficiary is Campo Elias Paez Maal, an American Citizen. (Attached herein are the documents explaining the ownership of the company as of October 23, 2017).



Seaport Hub Agencies, Inc.

Regarding **Section G.1**: List of managerial employees, including supervisors, superintendents and forepersons.

Mr. Campo Elias Paez, Sr., President

Mr. Campo Elias Paez, Jr., Vice President

Ms. Mara Curi, General Manager

Mr. Jorge E. Paez, Operations Manager

Regarding Section G.2: List the previous work history/experience of Applicant's current managerial employees, including their active involvement in seaports and length of time in the same or similar business activities as planned for Port Everglades.

The President of the company, Mr. Campo Elias Paez, is a Chemical Engineer graduated from Atlantic University in Colombia. Has over 30 years of experience in the Petroleum Industry. He was previous partner and president of an Inspection Company in Venezuela.

The Vice President of the company, Mr. Campo Elias Paez, Jr., is a Bachelor in International Business graduated from Florida International University in Miami, Florida. Has over 10 years of experience in the petroleoum industry (5 years in Noble Americas Corp a trading company and 3 years in Aivepet a petroleum inspection company in Venezuela.

The General Manager of the company, Ms. Mara Curi is a Bachelor in Corporation and Organizational Studies graduated from the Universiti of Connecticut. Has over 15 years of experience in Marketing, Public Relations and service companies.

The Operations Manager, Mr. Jorge Paez Maal has an MBA graduated from Florida International Univerty in Miami, Florida. Has over 10 years of experience in the petroleum Industry and previous experience in Customer Relations.



Seaport Hub Agencies, Inc.

To whom it may concern

Regarding Section I on the Port Everglades Franchise Application, the section is not applicable to our Company since none of the components of the section mentioned before apply to our company. Neither our company or any of our active personnel have past or pending litigations, legal claims, or violations in which Seaport Hub Agencies is a named party, whether in the State of Florida or in another jurisdiction, involving environmental laws, rules or regulations or a public entity crime as defined by Chapter 287, Florida Statutes, or theft-related crimes such as fraud, bribery, smuggling, embezzlement or misappropriation of funds or acts of moral turpitude, meaning conduct or acts that tend to degrade persons in society or ridicule public morals, and results of felony conviction.

Sincerely,

Vice President

**EXHIBIT 3** 

SEAPO-1

Page 32 of of ID: DUDA

DATE (MM/DD/YYYY)



# CERTIFICATE OF LIABILITY INSURANCE

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed.

lf tl	f SUBROGATION IS WAIVED, subject his certificate does not confer rights t	to the	ne te	rms and conditions of th	ne polic	cy, certain po lorsement(s)	olicies may r	require an endorsement	. As	tatement on
PRO	DDUCER			-899-5125	CONTA	CT MARC H	AIME			
Golden Global Insurance 3323 NE 163 ST STE 505			PHONE (A/C, No, Ext): 305-899-5125 (A/C, No, Ext): 305-899-6				99-5135			
NO	RTH MIAMI BEACH, FL 33160				E-MAIL ADDRE	SS: MARC@	GOGLO.NE	Τ (700,110).		
MA	RC HAIME				7,007,12					NAIC#
					INSURER(S) AFFORDING COVERAGE INSURER A: National Specialty Ins Comp					
INSU	JRED Seaport Hub Agencies Inc				INSURER B : Amtrust North America					
	1110 Brickell Ave # 805 Miami, FL 33131				INSURE					
	Miami, 1 E 33131				INSURE					
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CO	VERAGES CER	TIFIC	CATE	NUMBER:				REVISION NUMBER:		
IN C E	HIS IS TO CERTIFY THAT THE POLICIES NDICATED. NOTWITHSTANDING ANY REERTIFICATE MAY BE ISSUED OR MAY XCLUSIONS AND CONDITIONS OF SUCH	PERT POLI	REME AIN, CIES.	NT, TERM OR CONDITION THE INSURANCE AFFORD LIMITS SHOWN MAY HAVE	OF AN'	Y CONTRACT THE POLICIE REDUCED BY	OR OTHER IS DESCRIBED PAID CLAIMS.	DOCUMENT WITH RESPE	CT TO	WHICH THIS
INSR LTR	TYPE OF INSURANCE	ADDL	SUBR WVD	POLICY NUMBER		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	s	
Α	X COMMERCIAL GENERAL LIABILITY							EACH OCCURRENCE	\$	1,000,000
	CLAIMS-MADE X OCCUR			USC3200065		06/19/2018	06/19/2019	DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	50,000
	X MARINE GEN LIAB							MED EXP (Any one person)	\$	1,000
	X HIRED & NON OWNED							PERSONAL & ADV INJURY	\$	1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGREGATE	\$	2,000,000
	X POLICY PRO- JECT LOC							PRODUCTS - COMP/OP AGG	\$	EXCLUDED
	OTHER:								\$	
Α	AUTOMOBILE LIABILITY							COMBINED SINGLE LIMIT (Ea accident)	\$	1,000,000
	ANY AUTO			USC3200065		06/19/2018	06/19/2019	BODILY INJURY (Per person)	\$	
	OWNED AUTOS ONLY SCHEDULED AUTOS							BODILY INJURY (Per accident)	\$	
	X HIRED AUTOS ONLY X NON-OWNED AUTOS ONLY							PROPERTY DAMAGE (Per accident)	\$	
									\$	
	UMBRELLA LIAB OCCUR							EACH OCCURRENCE	\$	
	EXCESS LIAB CLAIMS-MADE							AGGREGATE	\$	
	DED RETENTION\$								\$	
В	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY							PER OTH- STATUTE ER		
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	N/A		TWC3762897		12/20/2018	12/20/2019	E.L. EACH ACCIDENT	\$	1,000,000
							3.	E.L. DISEASE - EA EMPLOYEE	\$	1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE - POLICY LIMIT	\$	1,000,000
SHI	CRIPTION OF OPERATIONS / LOCATIONS / VEHIC IPS AGENT ORKERS COMPENSATION / USL&		ACORE	101, Additional Remarks Schedu	ule, may b	e attached if mor	e space is requir	Yarmague) Nish Manag	Lyu	o
CE	RTIFICATE HOLDER				CANI	CELLATION		1//	7/	18
CE	KIIFICATE HOLDER				CANC	CELLATION		1/1	//	1 5
	Broward County Florida 1850 Eller Drive Suite# 60				THE	EXPIRATION	N DATE THE	ESCRIBED POLICIES BE C EREOF, NOTICE WILL I CY PROVISIONS.		
Fort Lauderdale, FL 33316				AUTHORIZED REPRESENTATIVE						

ACORD 25 (2016/03)

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# Seaport Hub Agencies, Inc. Balance Sheet

As of December 31, 2018

	Dec 31, 18
ASSETS	
Current Assets	
Checking/Savings	05.00
CHASE	-25.00 1.680.30
First Bank Puerto Rico Cash - Citibank	1,680.39 1,288,460.73
Total Checking/Savings	1,290,116.12
• •	1,200,110112
Accounts Receivable Accounts Receivable	2,721,641.41
Total Accounts Receivable	2,721,641.41
Other Current Assets	96,892.60
Total Current Assets	4,108,650.13
Fixed Assets	
Furniture & Equipment - Aruba	3,067.01
Vehicles	16,410.03
Equipment - St Croix	15,217.13
Equipment	34,280.13
Furniture & Fixtures	18,137.71
Leasehold Improvements	189,762.45
Accumulated Depreciation	-91,873.33
Total Fixed Assets	185,001.13
Other Assets	
St Croix Fundings	3,050.00
Security Deposits	3,136.50
Total Other Assets	6,186.50
TOTAL ASSETS	4,299,837.76
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	3,517,163.37
Total Accounts Payable	3,517,163.37
Other Current Liabilities	-1,101.00
Total Current Liabilities	3,516,062.37
Total Liabilities	3,516,062.37
Equity	
Capital Stock	1,000.00
Paid In Capital	582,333.56
Retained Earnings	130,592.75
Net Income	69,849.08
Total Equity	783,775.39
TOTAL LIABILITIES & EQUITY	4,299,837.76

6:38 PM 01/18/19 Accrual Basis

# Seaport Hub Agencies, Inc. Profit & Loss

**January through December 2018** 

	Jan - Dec 18
Ordinary Income/Expense Income	
Ship Brokerage Income	18,994,007.88
Total Income	18,994,007.88
Cost of Goods Sold Ship Brokerage Costs	16,997,893.79
Shipping Services	80.00
Total COGS	16,997,973.79
Gross Profit	1,996,034.09
Expense	1,925,463.41
Net Ordinary Income	70,570.68
Other Income/Expense Other Income Income	8,278.40
Total Other Income	8,278.40
Other Expense Other Expenses	9,000.00
Total Other Expense	9,000.00
Net Other Income	-721.60
Net Income	69,849.08



Seaport Hub Agencies, Inc.

To whom it may concern:

Regarding Section L on the Port Everglades Franchise Application, the following four credit references for our company are:

# Credit Reference #1

Name of reference: Citibank

Nature of Business: Finance and Banking

Contact Name: Carole Manrufo

Title: Business Banking Officer

Legal Business Street Address: 120 Biscayne Blvd.

City, State, Zip Code: Miami, Florida 33131

**Phone Number:** (305) 530-3273

#### Credit Reference #2

Name of reference: HSBC Private Bank

Nature of Business: Banking

Contact Name: Gabriel Porzecanski

Title: Business Banking Officer

Legal Business Street Address: 1441 Brickell Avenue, 17th Floor

City, State, Zip Code: Miami, Florida 33131

Phone Number: (305) 539-4715



Seaport Hub Agencies, Inc.

#### Credit References (Contn'd)

## Credit Reference #3

Name of reference: Jose I. Padial, P.A.

Nature of Business: Public Accountant

Contact Name: Jose I. Padial Title: President/Owner

Legal Business Street Address: 2600 Douglas Road PH6

City, State, Zip Code: Coral Gables, Florida 33134

**Phone Number:** (305) 443-8010

#### Credit Reference #4

Name of reference: Cantor & Webb P.A.

Nature of Business: Law Firm

Contact Name: Steven L. Cantor Title: Attorney at Law

Legal Business Street Address: 1001 Brickell Bay Drive, Suite 3112

City, State, Zip Code: Miami, Florida 33131

Phone Number: (305) 374-3886

Campo Elias Paez Jr. Vice President

## MISCELLANEOUS INDEMNITY BOND

		Bond No 9166780
KNOW	ALL MEN BY THESE PRESENTS:	
	The Control of the Co	
Washingt busines called th	s at <u>1450 American Lane Ste. 1100 Schaumburg, IL 60173</u> and authone Surety), are held and firmly bound unto <u>MIAMI-DADE</u>	as Principal (hereinafter called the Principal), and corporation of the State of <a href="New Hampshire">New Hampshire</a> , having its principal place of prized to do business in the State of New York, as Surety (hereinafter COUNTY – PORT MIAMI (hereinafter called the Obligee) in the penal
be mad	e, the Principal and Surety hereby binds themselves, the erally, firmly by these presents.	DOLLARS ( <u>\$20,000.00</u> ), for which payment, well and truly to eir respective legal representatives, successors and assigns, jointly
WHERE	AS, the Principal has entered into Agreement	
NOW, T carry ou force an	t the covenants, terms and conditions of said agreeme	N IS SUCH, That, if the Principal shall well and truly perform and nt, then this obligation is to be void, otherwise to remain in full
shall, as	vent of failure by the Principal to carry out and perform a soon as practical, but no later than 180 days, or when f such default to the Surety at their office at 1450 America	any of said covenants, terms and conditions, then the Obligee notice of intention to terminate is sent to principal, send written in Lane Ste. 1100 Schaumburg, IL 60173
It is undo	erstood by and between the parties hereto that this boning written notice of such cancellation to Seaport Hub Ager	d may be canceled by the Obligee at any time and by the Surety
MIAMI-I Cancella	DADE COUNTY - PORT MIAMI when, not attion of this bond shall not, however, affect any liability in the state of the state	less than 30 days thereafter, such cancellation shall be effective. ncurred prior to such cancellation.
maintain	d, however, that irrespective of any of the provisions of ed against the Surety on this bond unless same is brou shorter period of time for filing suit as may be provided	the agreement to the contrary, no suit or action shall be had or aght or instituted within 2 years after the termination of the bond by statute.
Provided 28th day	f, however, that the term of this bond shall be for a periof January 2020 .	od commencing 29th day of January 2019 and ending
It is unde Surety C	erstood by and between the parties hereto that any rene company.	ewals or change in bond limit shall be at the discretion of the
Signed a	and sealed by the Principal and the Surety on this	day of January , 2019
		Washington International Insurance Company
Ву:	Seaport Hub Agencies, Inc.	By: By: COROGO W.
Name:	Campo E. Paez, Sr.	Marisol Gasca , Attempt p-Fale 4
Title:	President	THE SHIP CHILD
S-5256 (7/	99)	ARTHURINA

#### SWISS RE CORPORATE SOLUTIONS

## NORTH AMERICAN SPECIALTY INSURANCE COMPANY WASHINGTON INTERNATIONAL INSURANCE COMPANY

#### GENERAL POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, THAT North American Specialty Insurance Company, a corporation duly organized and existing under laws of the State of New Hampshire, and having its principal office in the City of Overland Park, Kansas, and Washington International Insurance Company, a corporation organized and existing under the laws of the State of New Hampshire and having its principal office in the City of Overland Park, Kansas, each does hereby make, constitute and appoint:

MAYA MACKEY, DOMINICA RUBEK, MEGAN LEAHY, DANIELLE CARLBORG, JENNA STEWART, DEBRA Moneil, KATHLEEN DORMAN, JAMES LAI, JANET ACEVEDO, THOMAS O'BRIEN, TAMI ANDREWS, CANDACE STOKES, BETH LINGLE, MARISOL GASCA, GLENN PATTON, MONTSERRAT HERNANDEZ, NORMA MENJIVAR, AND PATRICE LAFAYETTE JOINTLY OR SEVERALLY Its true and lawful Attorney(s)-in-Fact, to make, execute, seal and deliver, for and on its behalf and as its act and deed, bonds or other writings obligatory in the nature of a bond on behalf of each of said Companies, as surety, on contracts of suretyship as are or may be required or permitted by law, regulation, contract or otherwise, provided that no bond or undertaking or contract or suretyship executed under this authority shall exceed the amount of: FIVE HUNDRED THOUSAND (\$500,000.00) DOLLARS This Power of Attorney is granted and is signed by facsimile under and by the authority of the following Resolutions adopted by the Boards of Directors of both North American Specialty Insurance Company and Washington International Insurance Company at meetings duly called and held on the 9th of May, 2012: "RESOLVED, that any two of the Presidents, any Managing Director, any Senior Vice President, any Vice President, any Assistant Vice President, the Secretary or any Assistant Secretary be, and each or any of them hereby is authorized to execute a Power of Attorney qualifying the attorney named in the given Power of Attorney to execute on behalf of the Company bonds, undertakings and all contracts of surety, and that each or any of them hereby is authorized to attest to the execution of any such Power of Attorney and to attach therein the seal of the Company; and it is FURTHER RESOLVED, that the signature of such officers and the seal of the Company may be affixed to any such Power of Attorney or to any certificate relating thereto by facsimile, and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seal shall be binding upon the Company when so affixed and in the future with regard to any bond, undertaking or contract of surety to which it is attached." Milling Steven P. Anderson, Senior Vice President of Washington International Insurance Company enior Vice President of North American Specialty Insurance Company & Senior Vice President of North American Specialty Insurance Company IN WITNESS WHEREOF, North American Specialty Insurance Company and Washington International Insurance Company have caused their official seals to be hereunto affixed, and these presents to be signed by their authorized officers this 17th day of 2017. North American Specialty Insurance Company Washington International Insurance Company State of Illinois SS: County of Cook October , 2017, before me, a Notary Public personally appeared Steven P. Anderson, Senior Vice President of Washington International Insurance Company and Senior Vice President of North American Specialty Insurance Company and Michael A. Ito, Senior Vice President of Washington International Insurance Company and Senior Vice President of North American Specialty Insurance Company, personally known to me, who being by me duly sworn, acknowledged that they signed the above Power of Attorney as officers of and acknowledged said instrument to be the voluntary act and deed of their respective companies. DFFICIAL DEFINITION OF THE PROPERTY OF THE PRO OFFICIAL SEAL M. Kenny, Notary Public I, Jeffrey Goldberg , the duly elected Assistant Secretary of North American Specialty Insurance Company and Washington International Insurance Company, do hereby certify that the above and foregoing is a true and correct copy of a Power of Attorney given by said North American Specialty Insurance Company and Washington International Insurance Company, which is still in full force and effect. IN WITNESS WHEREOF, I have set my hand and affixed the seals of the Companies this 24 day of

Jeffrey Goldberg, Vice President & Assistant Secretary of
Washington International Insurance Company & North American Specialty Insurance Company



To whom it may concern:

Regarding **Section N** Part 1 on the Port Everglades Franchise Application, the following equipment owned by Seaport will be provided to the employees in order to be used as personal equipment:

- Chemical Resistance gloves
- Hard hat
- Industrial boots
- Laptop
- Personal Flotation Device

Regarding Section N Part 2 on the Port Everglades Franchise Application, this section does not apply to the items above since fuel is not required for their function.

Regarding Section N Part 3 on the Port Everglades Franchise Application, this section does not apply to our Company since no equipment is domiciled by Port Everglades.

Regarding **Section N** Part 4 on the Port Everglades Franchise Application, all personnel using the equipment will be employed by the Company and be paid wages, deducted taxes, awarded benefits and offered insurance.

Campo Elias Paez Jr.

Vice President

## BROWARD COUNTY LOCAL BUSINESS TAX RECEIPTPage 40 of 56

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000 VALID OCTOBER 1, 2018 THROUGH SEPTEMBER 30, 2019

DBA:
Business Name: SEAPORT HUB AGENCIES INC

Receipt #: 379-288041
Business Type: (VESSEL AGENT)

Owner Name: CAMPO E PAEZ

Business Location: 1110 BRICKELL AVE S-805

MIAMI DADE COUNTY

Business Opened: 12/18/2017

State/County/Cert/Reg:

Business Phone: 305-372-9181

**Exemption Code:** 

Rooms

Seats

**Employees** 

Machines

**Professionals** 

		For	Vending Business Only	у		
	Number of Machines:			Vending Type:		
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
45.00	0.00	0.00	0.00	0.00	0.00	45.00

#### THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

#### Mailing Address:

SEAPORT HUB AGENCIES INC 1110 BRICKELL AVE S-805 MIAMI, FL 33131

Receipt #1CP-17-00014672 Paid 07/18/2018 45.00 07/17/2018 Effective Date

#### 2018 - 2019

## BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000 VALID OCTOBER 1, 2018 THROUGH SEPTEMBER 30, 2019

**Business Name:** 

SEAPORT HUB AGENCIES INC

Receipt #: 379-288041

Business Type: ALL OTHERS (VESSEL AGENT

Owner Name: CAMPO E PAEZ

Business Location: 1110 BRICKELL AVE S-805

Business Opened: 12/18/2017

MIAMI DADE COUNTY

State/County/Cert/Reg: **Exemption Code:** 

Business Phone: 305-372-9181

**Number of Machines:** 

0.00

Transfer Fee

**Professionals** 

Rooms

Signature

Tax Amount

45.00

Seats

**Employees** 

For Vending Business Only

Penalty

0.00

0.00

Machines

Vending Type: Prior Years Collection Cost Total Paid 0.00 45.00

Receipt #1CP-17-00014672 Paid 07/18/2018 45.00 07/17/2018 Effective Date



To whom it may concern:

# Regarding Section P on the Port Everglades Franchise Application, this section will be better addressed with the following:

The safety and health of every employee of Seaport is our main priority. We are committed to furnishing a safe and healthful work environment. Employees are expected to use required safety equipment, follow safe work practices in the office and on every terminal, caution any employee observed working unsafely, and cooperate in all safety and health matters. Compliance with this policy will enable us to work together in a productive and accident fee environment.

It is the policy of Seaport to provide a safe and healthful workplace for all of our employees and to observe all applicable safety and health regulations. Management and our employees have and will continue to maintain a safety and health program in which all employees follow safe work practices, are able to recognize unsafe conditions, and timely hazard control is achieved. Safety and health is a necessary part of each employee's job and active participation and adherence to this program is a condition of employment at our company. No employee is required to work at a job which is not safe. It is our goal to completely eliminate accidents and injuries at our workplace. On account of the many different potentially hazardous conditions associated with our industry, we must all maintain a constant safety and health awareness to achieve this goal. This policy has equal importance with other company policies of providing the best quality and most productive service in our industry.

Each employee has a personal responsibility for accident and incident prevention; not only for oneself but for the co-workers as well. Remember no job activity is so urgent that it cannot be done safely. Therefore, it is up to each and every employee of this company to maintain safe work habits and always remain alert to potential hazards.

We are committed to compliance with applicable safety and health laws and regulations and strongly believe that (2) work related injuries and illnesses can be prevented, (2) management and employees are jointly responsible for incident prevention and creating a sage and healthful work environment, (3) hazards can be prevented, (4) well trained personnel are essential, and (5) safety and health makes good business sense.

We must all join together in promoting safety and health and take every reasonable measure to assure safe working conditions exist throughout our company.



## Regarding Section P Part 2 on the Port Everglades Franchise Application:

#### **Substance Abuse Policy**

Since our employees are our most valuable resources, and the safety of our employees and the public are important to us, we have developed and published this substance abuse policy to help us contribute to the solution of this very difficult health and social problem. Our policy is intended to accurately detect and deter the use and abuse of drugs and alcohol in our workplace, while respecting the dignity and privacy of all of our employees.

The Company establishes its policy with regards to the use of illegal drugs and the consumption of alcohol and applies to all personnel that might work or visit this Company.

#### **DRUGS**

The use of any illegal drugs, possession, distribution or selling is strictly prohibited in this establishment. The Company will not employ anyone that has a record of using illegal drugs or prescribed drugs abuse. Should any employee be found violating this company drug policy, said employee will be dismissed immediately and turned over to the authorities.

#### **ALCOHOL**

The consumption of alcohol is prohibited in this establishment. The excess consumption of alcohol takes a serious effect on your health and habits. It makes an individual not able to give an effective function in his/her working program which gives a lower standard of principles to the owner of this company and likewise, to the owners of vessels.

#### **BEWARE**

This Company will not employ anyone who is in usage or has had any record of illegal drugs or abusive consumption of alcohol.

All employees are subject to be tested at any time to detect drugs and alcohol abuse.



#### Regarding Section P Part 3 on the Port Everglades Franchise Application:

#### **Employee Job Training Program/Policy**

At Seaport Agencies, every employee has room to expand upon their skills by learning from their co-workers, training programs and other independent means. When the individual is selected as an employment candidate, we expect them to possess some of the skills required to perform the basic necessities of the position. We will develop the employee's skills beyond this foundation.

During the first three months of employment with us, the employee will be trained by one or more peers in the daily requirements of the position. We will expect them to learn the training materials and policies given during this time. We understand it can be overwhelming, however we expect new employees to "hit the ground running" as our work environment is quite competitive and fast paced.

Our goal is to qualify employees during training-not disqualify them. We expect the employee to ask questions or let a manager know immediately if he/she is falling behind, receiving contradictory information or do not understand any aspect of the responsibilities given him/her.

As a new recruit the employee will have the opportunity to enhance his/her knowledge through different courses that we offer or send the individual to complete. Such as:

- Business of Shipping Intensive
- ISO 9001:2000 Quality Standards
- BIMCO Training
- Master Class Workshop
- Maritime Security Officer Training
- Tanker Operations
- International Ship and Port Facilities Security Code (ISPS).



## Regarding Section P Part 4 on the Port Everglades Franchise Application:

The personnel in our company are part of a yearly seminar that Seaport dictates to all of our employees, as well as courses that are needed or will help the employee's performance.

Campo Elias Paez, Jr.

Vice President



	seuport nub Agencies, inc.
To Whom it may concern	
Regarding Section P.5 – Equipment Operator Certific	ates. The Section is not applicable to our Company.
Sincerely,	
Campo Elias Paez Maal President	



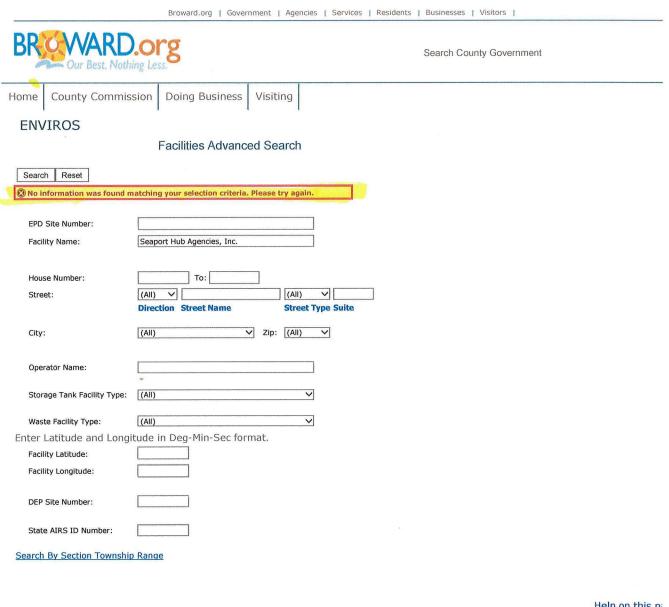
To whom it may concern:

Regarding **Section Q** on the Port Everglades Franchise Application, the section is not applicable to our Company since none of the components of the section mentioned before apply to our company. Our company has never received any citations, notices of violations, warning notices, or fines from any federal, state, or local environmental regulatory agencies, the Coast Guard or from the Occupational Safety and Health Administration.

Sincerely,

Campo Elias Paez, Jr.

Vice President



Help on this pa



- Contact Us
- Comments and Suggestions
- Report a Complaint
- Site Map

- Broward.org
- Terms of Use
- Subscribe













Florida Department of Environmental Protection

#### **Hazardous Waste Facilities Search Results**

Selection Criteria for This Handler Search:

EPAID: %; Name: %SEAPORT HUB AGENCIES, INC.; Address: %; City: %; County: %

For Facility Data Links:

For a Generator Status History:

Activities -- provides a list of RCRA compliance activities and click on the Status. - NNOT indicates a facility is a Non-Notifier and may not have been issued the associated EPAID - violations.

Check with DEP before using that EPAID!

Mapping in GIS -- this opens a [NEW IMPROVED] GIS

Legend of Status Types

mapping tool focused on the facility.

Documents -- this provides a list of electronic documents

available online.

Error Reporting -- send us feedback to address data errors.

County Verification -- County or RPC verification of Facility and Waste for this site.

EPA ID Name

County

Address

Contact

Status

As of

Data Links

Search has retrieved 0 Facilities

#### Legend of Status Types:

LQG - Large Quantity Generator

SQG - Small Quantity Generator

CES - Conditionally Exempt Small Quantity Generator

UOT - Used Oil Transporter

TRA - Hazardous Waste Transporter

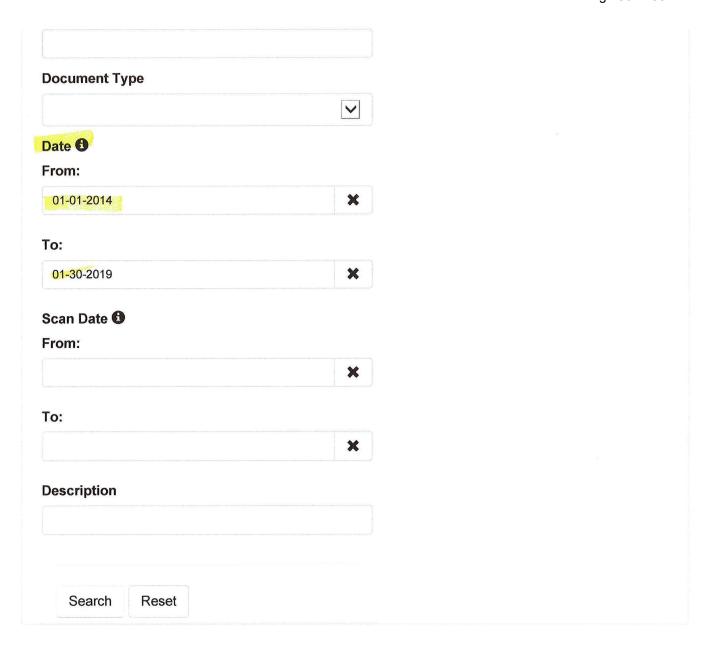
TSD - Treatment/Storage/Disposal Facility

CLO - Closed

NHR - Non-Handler of Hazardous Waste



2 Search		
seaport hub agencies, Inc.	Search	
Search returned 0 results		No Results
Attribute Search	,	
Facility Name		
seaport hub agencies, inc.		
Case Number		
Folio (Exclude Dashes)		
Less Fields ❤		
House Number		
Street Direction		
	~	
Street Name		
Street Type		
	<b>~</b>	*
Unit #		
Zip Code		





## **Establishment Search**

### Reflects inspection data through 01/28/2019

This page enables the user to search for OSHA enforcement inspections by the name of the establishment. Information may also be obtained for a specified inspection or inspections within a specified SIC.

earch By:				
		Your search did not return any re	esults.	
Establishment	seaport hub agencie	es, inc.		
	(This box can also be t	used to search for a State Activity Number	ber for the following states: NC, SC, KY, IN, OR and W.	(A)
State	All States	Fed & State		
OSHA Office	All Offices	V		
Site Zip Code				
Case Status	All	○ Open		
Violation Status	All      With Viola	ations O Without Violations		
Inspection Date				
Start Date	January	1 2014		
	January	30 2019		
End Date	Various teachers and a second contract of the			
End Date	Submit Rese	et		

#### **NOTE TO USERS**

The Integrated Management Information System (IMIS) was designed as an information resource for in-house use by OSHA staff and management, and by state agencies which carry out federally-approved OSHA programs. Access to this OSHA work product is being afforded via the Internet for the use of members of the public who wish to track OSHA interventions at particular work sites or to perform statistical analyses of OSHA enforcement activity. It is critical that users of the data understand several aspects of the system in order to accurately use the information.

## Establishment Search Page | Occupational Safety and Health Administration

EXHIBIT 3 Page 2 of 2

events occur in the course of agency activities. Until cases are closed, IMIS entries concerning specific OSHA inspections are subject to Sandfulfig correction and updating, particularly with regard to citation items, which are subject to modification by amended citations, settlement agreements, or as a result of contest proceedings. THE USER SHOULD ALSO BE AWARE THAT DIFFERENT COMPANIES MAY HAVE SIMILAR NAMES AND CLOSE ATTENTION TO THE ADDRESS MAY BE NECESSARY TO AVOID MISINTERPRETATION.

The Integrated Management Information System (IMIS) is designed and administered as a management tool for OSHA to help it direct its resources. When IMIS is put to new or different uses, the data should be verified by reference to the case file and confirmed by the appropriate federal or state office. Employers or employees who believe a particular IMIS entry to be inaccurate, incomplete or out-of-date are encouraged to contact the OSHA field office or state plan agency which originated the entry.

## **UNITED STATES** DEPARTMENT OF LABOR

Occupational Safety and Health Administration 200 Constitution Ave NW Washington, DC 20210 **℃** 800-321-6742 (OSHA) TTY www.OSHA.gov

#### **FEDERAL GOVERNMENT**

White House Disaster Recovery Assistance USA.gov No Fear Act Data U.S. Office of Special Counsel

#### **OCCUPATIONAL SAFETY AND HEALTH**

Frequently Asked Questions A - Z Index Freedom of Information Act Read the OSHA Newsletter Subscribe to the OSHA Newsletter **OSHA Publications** Office of Inspector General

#### **ABOUT THE SITE**

Freedom of Information Act Privacy & Security Statement Disclaimers Important Website Notices Plug-Ins Used by DOL Accessibility Statement

From: <u>efoia@uscg.mil</u>
To: <u>Osorno-Belleme, Angela</u>

Subject: RE: Your Freedom of Information Act (FOIA)/Privacy Act (PA) 2019-CGFO-00756

**Date:** Tuesday, January 22, 2019 1:16:21 PM

Attachments: Non-DoD Source Freedom of Information Act Request1.msg

#### Ms. Osorno-Belleme,

This acknowledges receipt of your January 22, 2019, Freedom of Information Act (FOIA) request to the U.S. Coast Guard (USCG). Your request was received on January 22, 2019 and has been assigned FOIA[PA] number 2019-CGFO-00756.

We have queried the appropriate component of the USCG for responsive records. If any responsive records are located, they will be reviewed for determination of releasability. Please be assured that one of the processors in our office will respond to your request as expeditiously as possible. We appreciate your patience as we proceed with your request.

Please note that due to a lapse in federal funding a delay in processing will occur.

You may check the status of your request by entering FOIA[PA] request number 2019-CGFO-00756 into the following site: <a href="http://www.dhs.gov/foia-status">http://www.dhs.gov/foia-status</a>. Request status is updated and refreshed on a nightly basis electronically.

You may contact this office via telephone at 202-475-3522 or via email at <u>EFOIA@uscg.mil</u> if you have any further questions.

Sincerely,

U.S. Coast Guard FOIA/PA Office

To whom it may concern:

Regarding **Section R** on the Port Everglades Franchise Application, this section will be better addressed with the following:

Seaport Hub Agencies, Inc. was founded in Florida in 2005 as an international steamship agency company. We have built a world-class business by stressing service and performance, connecting customers to the USA economy mainly in the US Gulf Coast, Florida and the Caribbean.

We count with a professional team with more than thirty years of experience in the agency services, shipping, inspection and oil transportation.

The Company has 130 employees based in different countries. In the United States we have strong presence in St. Croix, Houston and New Orleans. Seaport has a long-term perspective reason why we would like to increase our presence in all of the ports in the United States.

We aim to create sustained shared value while earning the trust of our customers and service partners. By knowing the Port Everglades and being active here, we are very sure that Seaport can bring more business into this area.

At this time we have several customers that regularly call Port Everglades and the services were performed by Wilhemsen. As we learned that Wilhemsen is considering leaving the area, we have proactively negotiated with them so that we may represent them locally with our team.



Seaport Hub Agencies, Inc. 1110 Brickell Ave. S-805 Miami, Florida 33131 T. +1-305-372-9809 F. +1305-372-9856

Section R.

#### **SEAPORT AGENCIES**

Seaport Agencies was founded in 1998 and today is an international steamship agency company, with 16 offices operating in 8 countries as Venezuela, Aruba, Bahamas, Bonaire, Curacao, Trinidad, Panama, and the United States. We have built a world-class international business by stressing service and performance, connecting customers to the global economy mainly in the Caribbean for two decades.

We count with a professional team with more than 30 years of experience in the agency services, shipping, inspection, and oil transportation.

The Company have 130 employees based in different countries, in USA we have strong presence in St. Croix, Houston and New Orleans. Seaport has a long-term perspective reason why we would like to increase our presence at USA Ports.

We aim to create sustained shared value while earning the trust of our customers and service partnerts. By knowing the port, being active here, we are pretty sure that could bring more business into your area.

At this moment we have several customers that regulary call your port and the services were performed by Wilhemsen, but knowing that they are considering leaving the area, we are talking to them to represent them locally with our team.