



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

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MEMORANDUM

DATE: February 20, 2019

TO: Lori Vassello, Senior Contract/Grant Administrator
Aviation Department

FROM: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development

SUBJECT: RFP No. R1073611P2 – Janitorial Services at the Fort Lauderdale-Hollywood International Airport (Group 2: Terminals 2, 3, 4 and the Airport Operations Control Center)
CBE Compliance Evaluation – Second Amendment

SANDY-MICHAEL MCDONALD Digitally signed by SANDY-MICHAEL MCDONALD Date: 2019.02.20 13:08:37 -0500

This memorandum supersedes the memorandum previously issued on February 12, 2019.

The Office of Economic and Small Business Development (OESBD) has evaluated Sunshine Cleaning Systems, Inc.'s (Sunshine's) (prime's) utilization of CBE firms. The CBE participation to date is 25.59%. An overview of the evaluation follows:

The CBE commitment for this project is 25%.

Participation Performance

<u>Subcontractor Utilization</u>	<u>Original Percentage</u>	<u>Revised Percentage</u>	<u>Reported Amount</u>	<u>Verified Paid Amount / %</u>
Ann's Janitorial Services, Inc.	0.00%	3.00%	\$ 486,743.44	\$ 486,743.44
Emily K. Evan's Cleaning Services, Inc.	10.00%	1.65%	\$ 662,774.96	\$ 662,774.96
NAPM Enterprises, Inc.	5.00%	7.00%	\$3,392,009.41	\$3,392,009.41
Patrick Cleaning Systems, Inc.	10.00%	15.00%	\$4,153,909.09	\$4,153,909.09
Total Participation	25.00%	26.65%	\$8,695,436.90	\$8,695,436.90

- Original Contract Amount: \$20,780,684.00
- Approved Adjustment Amount: \$999,577.78
- First Amendment Amount: \$18,280,547.00
- Current Contract Amount: \$40,060,808.78
- Total Payments to Prime: \$33,975,780.11
- Total Prime Payments to CBE Firms: \$8,695,436.90
- Total CBE Participation Date: 25.59% (\$8,695,436.90/\$33,975,780.11)

Proposed Second Amendment – Sunshine's CBE commitment remains 25.00%.

- Amount of proposed Second Amendment: \$4,766,172.00
- Revised contract amount through proposed Second Amendment: \$44,826,980.78

RFP No. R1073611P2 – Janitorial Services at the Fort Lauderdale-Hollywood International Airport
(Group 2: Terminals 2, 3, 4 and the Airport Operations Control Center)

CBE Compliance Evaluation – Second Amendment

- The proposed Second Amendment to the agreement will extend the contract for six (6) months from April 1, 2019 through September 30, 2019.

CBE Compliance Comments:

Sunshine's current CBE participation is 25.59%. The prime contractor is exceeding the 25% commitment indicated in its agreement with the County.

Participation was verified through an independent payment verification process.

OESBD will continue to monitor this contract for compliance with the CBE Program requirements.

cc: Maribel Feliciano, Assistant Director, OESBD
Freddy Castillo, Small Business Development Manager, OESBD
Donna-Ann Knapp, Small Business Development Specialist, BCAD/OESBD