



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex
115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301
954-357-6400 • FAX 954-357-5674 • TTY 954-357-5664

MEMORANDUM

DATE: February 20, 2019

TO: Lori Vassello, Senior Contract/Grant Administrator
Aviation Department

FROM: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development

SANDY-MICHAEL MCDONALD Digitally signed by SANDY-MICHAEL MCDONALD Date: 2019.02.20 12:58:29 -0500

SUBJECT: RFP No. R1073611P1 – Janitorial Services at the Fort Lauderdale-Hollywood International Airport (Group 1: Terminal 1 and Rental Car Center)
CBE Compliance Evaluation – Second Amendment

This memorandum supersedes the memorandum previously issued on February 7, 2019.

The Office of Economic and Small Business Development (OESBD) has evaluated Sunshine Cleaning Systems, Inc.'s (Sunshine's) (prime's) utilization of CBE firms. The CBE participation to date is 35.44%. An overview of the evaluation follows:

The CBE Goal for this project was 25%.
The Prime Contractor committed to 35% CBE participation.

Participation Performance

<u>Subcontractor Utilization</u>	<u>Original Percentage</u>	<u>Reported Amount</u>	<u>Verified Paid Amount / %</u>
Ann's Janitorial Services, Inc.	3.00%	\$ 527,624.19	\$ 527,624.19
Chi-Ada Corporation	25.00%	\$5,819,189.89	\$5,819,189.89
Patrick Cleaning Systems, Inc.	7.00%	<u>\$1,975,092.41</u>	<u>\$1,975,092.41</u>
Total Participation	35.00%	\$8,321,906.49	\$8,321,906.49

- Original Contract Amount: \$14,279,846.00
- First Amendment Amount: \$11,448,226.00
- Current Contract Amount: \$25,728,072.00
- Total Payments to Prime: \$23,484,587.26
- Total Prime Payments to CBE Firms: \$8,321,906.49
- Total CBE Participation Date: 35.44% (\$8,321,906.49/\$23,484,587.26)

Proposed Second Amendment – Sunshine's CBE commitment remains 35%.

- Amount of proposed Second Amendment: \$3,889,872.00
- Revised contract amount through proposed Second Amendment: \$29,617,944.00
- The proposed Second Amendment to the agreement will extend the contract for six (6) months from April 1, 2019 through September 30, 2019.

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CBE Compliance Evaluation – Second Amendment

CBE Compliance Comments:

Sunshine's current CBE participation is 35.44%. Participation was verified through an independent payment verification process.

OESBD will continue to monitor this contract for compliance with the CBE Program requirements.

cc: Maribel Feliciano, Assistant Director, OESBD
Freddy Castillo, Small Business Development Manager, OESBD
Donna-Ann Knapp, Small Business Development Specialist, OESBD