



**TO:** Mark Roberts  
Purchasing Division  
**FROM:** Barney L. McCoy  
Director-Service and Capital Planning, Transit Division  
**SUBJECT:** Solicitation No.: PNC2114457B1  
Insert Solicitation Title: West Regional Terminal ADA Site Improvements

Recommended Vendor: Continental Construction USA LLC  
Recommended Group(s)/Line Item(s): 01-01 thru 10-01 (including VPR)  
Initial Award Amount: \$512,571.00 Potential Total Amount: \$512,571.00  
Initial Contract Term: One Year Contract Term, including Renewals: One Year

**CONCURRENCE:**

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I  
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

**FINANCIAL BACKGROUND/D & B REPORT: (check one)**

I am satisfied with the Vendor's financial background and/or rating and payment performance.  
 Not applicable Provide explanation if choosing this option

**LITIGATION HISTORY: (check one)**

I have reviewed the Litigation History Form and there is no issue of concern.  
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

**PAST PERFORMANCE: (check all that apply)**

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- Vendor received an overall rating  $\geq 2.59$  on all evaluations.
- No evaluations within the past three years contained any items rated a score of 2 or less.
- Vendor received a rating  $\leq 2.59$  on an evaluation(s). Refer to additional information.
- Vendor received a score of  $\leq 2$  on an individual item(s). Refer to additional information.
- Past evaluations are not relevant to the scope of this contract.
- No past Performance Evaluations exist in Contracts Central.

**AND**

Reference Verification Forms are attached.

**OR**

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

**NON-CONCURRENCE:**

I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Barney McCoy TITLE: Transit Director  
(Individual authorized to administer the contract.)

SIGNATURE:  DATE: 12/20/18



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: PNC2114457B1, West Regional Terminal, ADA Site Improvements  
 Reference for: (Name of Firm) Continental Construction USA, LLC  
 Organization/Firm Name providing reference: Nugard  
 Contact Name/Title: Luis Riquezes  
 Contact E-mail:  
 Contact Phone: 305-986-2869  
 Name of Referenced Project: Brickell House  
 Contract No.  
 Contract Amount: \$500,000  
 Date Services Provided: Dec 2015 to Mar 2016

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
**Concrete Sidewalk, removal, repair and replacement**

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**

References Checked By  
 Name: Ralph Viola Title: Construction Project Manager  
 Division/Department: Transit / Transportation Date of Verification: November 28, 2018



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: PNC2114457B1, West Regional Terminal, ADA Site Improvements  
 Reference for: (Name of Firm) Continental Construction USA, LLC  
 Organization/Firm Name providing reference: Premiere Design Solutions  
 Contact Name/Title: Franklin Uribe, Project Manager  
 Contact E-mail:  
 Contact Phone: 704-502-1669  
 Name of Referenced Project: Pump House Road  
 Contract No.  
 Contract Amount: \$ 400,000  
 Date Services Provided: 3/2016 to 9/2016

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
 0.5 mile public road construction, installation of underground utilities, curb, sidewalk through new housing development

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**  
 No issues with contractor

References Checked By  
 Name: Ralph Viola Title: Constructor Project Manager  
 Division/Department: Transit / Transportation Date of Verification: November 28, 2018



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: PNC2114457B1, West Regional Terminal, ADA Site Improvements  
 Reference for: (Name of Firm) Continental Construction USA, LLC  
 Organization/Firm Name providing reference: Broward County Water & Wastewater Services  
 Contact Name/Title: Mike Hagerty / Patrick MacGregor  
 Contact E-mail: mhagerty@broward.org; pamacgregor@broward.org  
 Contact Phone: 954.831.3217; 954.831.0904  
 Name of Referenced Project: Hillsboro Pines Improvement Project  
 Contract No. Y2112413C1  
 Contract Amount: \$928,387.50  
 Date Services Provided: 06/2017 to present

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
**Construction and installation of private sanitary laterals and private water service(s) for property owners in the Hillsboro Pines Neighborhood.**

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**  
**Mike Hagerty (Project Manager - Water and Wastewater) requested that the author of the Construction Evaluation (Mr. Patrick MacGregor) be contacted to complete the verification form. Patrick MacGregor was contacted via phone and provided the relevant responses (shown above) and added that the vendor (Continental Construction) received an overall evaluation of 2.71 for the project in question and is recommended for future work with Water and Wastewater / Broward County.**

References Checked By  
 Name: Ralph Viola Title: Construction Project Manager  
 Division/Department: Transit / Transportation Date of Verification: November 28, 2018



Transportation Department  
**TRANSIT DIVISION / Service and Capital Planning**  
1 N. University Drive, Suite 3100A • Plantation, Florida 33301 • 954-357-8300 • FAX 954-357-8482

### Summary of Discussion with Past Project Managers

Date: April 18, 2018

By: Ralph Viola, Project Manager

Discussion reviewed and confirmed by author - 11.28.18

#### **Construction Contract: Y2112413C1 - HILLSBORO PINES NP BP2**

Final Construction Evaluation – 03.28.18

Prime Vendor: **CONTINENTAL CONSTRUCTION USA LLC**

Past Project Manager: Michael Hagerty

Under Contract Y2112413C1 - CONTINENTAL CONSTRUCTION USA LLC received a Final construction evaluation rating of 2.71 on March 28<sup>th</sup> 2018. Specifically, the contractor earned a poor rating of 2.0 on the following sections

#### A) Project Management

1. How actively did the vendor communicate with subvendors and others involved in project? [2 – **Poor**]

Reason: Continental needed to do a better job controlling their subcontractors including supervising their work and handling resident complaints caused by their subcontractors

2. How adequate and effective was the vendor's coordination and control of subvendors' work and documentation? [2 – **Poor**]

Reason: Continental needed to do a better job controlling their subcontractors including supervising their work and handling resident complaints caused by their subcontractors

3. How well did the vendor control the project by providing recommendations, addressing issues, participating in decision making, and working with government officials and the County? [2 – **Poor**]

Reason: Continental needed to do a better job coordinating with permitting agencies, commercial plumbing permits required a sketch of how the utilities would be routed

4. How well did the vendor conform to the permit requirements? [2 – **Poor**]

Reason: County staff ended up preparing the sketch and asking the contractor on several occasions to show there piping on the sketch, this took months to resolve.

#### B) Business Practices

1. How well did the vendor manage business relationships with subvendors by ensuring that subvendors were promptly paid? [2 – **Poor**]

Reason Contractor went through several subcontractors until they found one willing to do the work. When asked if they were going to meet their CBE goal they stated no and took months to follow up with a plan to meet the goal.

#### C) Cost Control

1. How actively did the vendor pursue/take aggressive action in obtaining documents such as building permits, Certificate of Occupancy and other required documents on a timely basis? [2 – **Poor**]

Reason: On several occasions the contractor claimed to be waiting on the permitting agency to issue a permit, when staff looked into the problem they learned the contractor had not provided all documents needed.

2. How actively did the vendor participate in overcoming problems with other vendors, building officials, and/or regulatory agencies? [2 – Poor]

Reason: On one occasion a subcontractor with the plumbing license had actually asked that the permit not be issued.

#### D) Timeliness:

1. How timely and accurate were payment requests when submitted? [2 – Poor]

Reason: Staff provided a sample of a completed pay request to the contractor at the beginning of the project. Pay requests 2 and 3 had several mistakes and staff ended up writing the pay request and sending to contractor to get it correct. The backup spreadsheet provided by the contractor was basically a list of addresses, staff created a spreadsheet using the unit price line items from the contract so the pay request could be processed.

#### E) Change Order Management:

1. How accurate and timely were the preliminary estimates of the value of change orders/amendments provided by the vendor? [2 – Poor]

Reason: A sample change order with proper backup showing time, materials and equipment was provided to the contractor at the beginning of the project.

2. How accurate and timely were change orders/amendments processed with the proper documentation? [2 – Poor]

Reason: The contractor's idea of backup for a change order was a quote from the subcontractor with a 7.5% markup. No breakdown of time, materials and equipment.

#### F) Quality of Work

1. How closely were industry standard construction methods followed? [1 – Unsatisfactory]

Reason: At 4930 NW 74th Place the plumbing subcontractor started laying the sewer lateral at minimum grade at the out building using a hand level. When they arrived at the cleanout at the property line the cleanout was too shallow. The industry standard would have been to set up a surveying level and take elevations at the cleanout and floor slab of the out building before digging up 270' of a residents front yard.

**Evaluation Summary Remarks from Water & Wastewater Engineering: Contractor appeared to improve as the project progressed. Continental Construction USA LLC is RECOMMENDED for Future Contracts**