



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex

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MEMORANDUM

DATE: November 16, 2018

TO: James Bailey, Program/Project Coordinator
Fleet Services Division – Transportation Department

THRU: Sandy-Michael McDonald, Director *SM*
Office of Economic and Small Business Development

FROM: Freddy Castillo, Small Business Development Manager *FC*
Office of Economic and Small Business Development

SUBJECT: No CBE Goal for 2019 Model Vehicles

The Fleet Services Division is seeking a contractual mechanism for the purchase of cars, light trucks, SUVs, vans and like vehicles. This procurement request is required to provide 116 replacement vehicles of the approximately 1,100 County owned or leased general purpose vehicles which have reached or exceeded their useful lifecycle or have been deemed no longer cost effective to maintain or repair. The using agency is requesting permission to access the Florida Sheriff's Association (FSA) contract #FSA18-VEL26.0. Fleet has determined the sources available on the FSA Contract will provide more economical pricing and supply of various makes and models to meet the vehicle needs of the County. The contract is a competitively bid solicitation. A review of the County Certified Firm Directory revealed there are no certified County Business Enterprise (CBE) firm that can provide this commodity. Therefore, consistent with the Broward County Business Opportunity Act of 2012, as amended, Sec. 1-81.3 (1) (a), if there are fewer than two (2) certified CBEs available to participate in a specific project, no CBE goal will be applicable.

However, in accordance with Sec. 1-81.10 (a) (1) of the Broward County Business Opportunity Act, as amended, if a responsive, responsible bid is received from a certified CBE or SBE firm that is within ten percent (10%) of the lowest bid received from a non-CBE or non-SBE firm, the CBE or SBE shall be offered the opportunity to match the lowest responsive, responsible bid. The CBE or SBE firm shall be deemed the lowest responsive, responsible bidder. In addition, Section 1-81.10 (a) (2) states, in part, that if the Evaluation Committee determines that a non-CBE proposer, who responds to a Request for Proposal (RFP), is the highest-ranked proposer, and a responsive, responsible CBE receives a score within five percent (5%) of the non-CBE's score, the highest-ranked CBE proposer shall be considered the highest-ranked proposer and shall have the opportunity to proceed to negotiations with the County for award of the contract.

This contract is NOT subject to the Broward County Workforce Investment Program.

Eligibility for the CBE program is based on economic/size standards; the program does not utilize race or gender criteria for either certification or goal methodology purposes. CBE goals are based on our examination of the scope of work and cost estimate as submitted to the Office of Economic and Small Business Development by the using agency.

If you have any concerns regarding available subcontracting opportunities, please contact our office at (954) 357-6400.

Cc: Marcia Young, Small Business Development Specialist, OESBD