72.5%



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

MEMORANDUM

DATE:

November 6, 2018

TO:

Nancy Olesen, Senior Purchasing Agent

Purchasing Division

THRU:

Sandy-Michael McDonald, Director

Office of Economic and Small Business Development

FROM:

Freddy Castillo, Small Business Development Manager

Office of Economic and Small Business Development

RE:

Bid No. PNC2117205C1- Utility Analysis Zone (UAZ)-122

County Business Enterprise (CBE) Review

The Office of Economic and Small Business Development (OESBD) has conducted a review of the respondents' CBE participation for the above-referenced contract. CBE Participation for this solicitation is calculated on the base bid amount. Eight (8) bids were received and reviewed. An overview is provided as follows:

The CBE Goal for this project: 30%

Met the CBE Requirements:

Firms	Category	Percentage
Man-Con, Incorporated		
Amos Supply, Inc.	CBE	12.47%
Betancourt Construction, Inc.	CBE	1.12%
Compass Point Surveyors, PL	CBE	1.93%
Rocklan Earth Services, Inc.	CBE	11.68%
Triple Nickel Paving, Inc.	CBE	3.53%
	Tota	30.73%

- Contractor's Bid Amount: \$12,854,328.55
- CBE Participation Commitment: 30.73%

Southern Underground Industries, Inc. (prime) CBE

- Contractor's Bid Amount: \$13,334,443.10
- CBE Participation Commitment: 72.5%

Met the Firms	e CBE Requirements (cont.):	Category		Percentage
	Mancini & Sons, Inc. (prime)	Category		rerecitage
David	Betancourt Construction, Inc. Bon's Barricades, Inc. Bottomley Aviation, Inc. dba Smith Aerial Photo Champion Controls, Inc. Compass Point Surveyors, PL Corcel Corp Quality Transport & Equipment, Inc. Triple Nickel Paving, Inc.	CBE CBE CBE CBE CBE CBE CBE CBE	Total	.99% .45% .08% .55% 1.82% 11.19% 4.74% <u>10.28%</u> 30.10%
•	Contractor's Bid Amount: \$13,656,211.95 CBE Participation Commitment: 30.10%			
Ric- Ma	An Construction of Florida, Inc. (prime) Betancourt Construction, Inc. Bon's Barricades, Inc. Compass Point Surveyors, PL Corcel Corp Gardening Angel Nursery Micar Trucking, Inc. Triple Nickel Paving, Inc. Wettaps	CBE CBE CBE CBE CBE CBE CBE	Total:	1.0% 0.4% 1.7% 8.4% 0.2% 3.9% 13.9% 0.6% 30.1%
:	Contractor's Bid Amount: \$14,631,181.53 CBE Participation Commitment: 30.1%			
Lanzo	Construction Co., Florida (prime) Betancourt Construction, Inc. Corcel Corp Rocklan Earth Services, Inc. Triple Nickel Paving, Inc.	CBE CBE CBE	Total:	9.1% 8.7% 4.9% <u>7.4%</u> 30.1%

- Contractor's Bid Amount: \$15,185,047.50
- CBE Participation Commitment: 30.1%

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Met the CBE Requirements (cont.):

Firms	Category	Percentage
Ric-Man International (prime)		
Amos Supply, Inc.	CBE	13.49%
Betancourt Construction, Inc.	CBE	3.31%
Bottomley Aviation dba Smith Aerial Photos	CBE	.06%
Champion Controls, Inc.	CBE	.47%
Chin Diesel, Inc.	CBE	5.11%
Triple Nickel Paving, Inc.	CBE	8.29%
	Tota	d: 30.73%

- Contractor's Bid Amount: \$16,084,467.80
- CBE Participation Commitment: 30.73%

Did not meet the CBE Requirements: Firms SkyData UAV (prime)	Category Non-CBE	Percentage 0%
 Contractor's Bid Amount: \$20,250.00 CBE Participation Commitment: 0% 		
Giannetti Contracting Corp (prime) Betancourt Construction, Inc. Bon's Barricades, Inc. Compass Point Surveyors, PL Corcel Corp W.S. Sod & Landscaping, Inc.	CBE CBE CBE CBE	1.15% .39% 2.00% 4.80% <u>.80%</u> tal: 9.14%

- Contractor's Bid Amount: \$12,453,491.51
- CBE Participation Commitment: 9.14%

Compliance Comments

Man- Con Incorporated; Southern Underground Industries, Inc.; David Mancini & Sons, Inc.; Ric- Man Construction of Florida, Inc.; Lanzo Co. Construction of Florida and Ric-Man International submitted all the required documentation within the specified time frame; therefore, they are deemed compliant with the CBE program requirements of the solicitation.

SkyData UAV initially did not submit a CBE Letter of Intent (LOI) for this solicitation. The firm was given three (3) business days to submit their LOI in accordance with the solicitation requirements. SkyData UAV did not submit an LOI; therefore, they are not in compliance with the CBE program requirements for this solicitation.

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Compliance Comments (cont.)

Giannetti Contracting Corp initially did not meet the CBE Participation goal for this solicitation. The firm was given three (3) days to provide proof of their good faith efforts. Upon review of Giannetti Contracting Corp's good faith efforts, OESBD has determined that they did not meet the quality, quantity and extent in their various efforts to meet the goal for this solicitation in accordance with Section 1.81.5 (d) (2) of the Broward County Business Opportunity Act of 2012, as amended. Therefore, Giannetti Contracting Corp is not in compliance with the CBE program requirements for this solicitation.

In addition, per Section 1-81.5 (e) (3) Determination of a Good Faith Effort of the Broward County Equal Opportunity Act of 2012, as amended states: "In determining whether a bidder has made a good faith effort, the Program Director may also consider the level of participation proposed by other bidders. The closer the bidder's proposed participation is to the goal or to the proposed participation by other bidders, the greater the indication of good faith effort by the bidder." There were eight (8) bids submitted for this project of which six (6) bids met or exceeded the CBE requirement. Therefore, it is determined that Giannetti Contracting Corp is non-compliant to the CBE program requirements.

cc: Maribel Feliciano, Assistant Director, OESBD Francisco Reina, Construction Project Manager, WWS James Vose, Jr., Small Business Development Specialist, OESBD