



TO: Michal Durden, Purchasing Agent, Senior
Purchasing Division

FROM: Trevor M.A. Fisher, P.E. Asst. Aviation Chief Development Officer
Capital Improvement Projects, Airport Development, Aviation Department

SUBJECT: Solicitation No.: PNC2116454C1
Westside Water Main Extension Loop

Recommended Vendor: Southern Underground Industries, Inc.
Recommended Group(s)/Line Item(s): Line Item No. 1 thru 53
Initial Award Amount: \$2,221,124 Potential Total Amount: N/A
Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- I am satisfied with the Vendor's financial background and/or rating and payment performance.
- Not applicable for this solicitation.

LITIGATION HISTORY: (check one)

- I have reviewed the Litigation History Form and there is no issue of concern.
- Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- Vendor received an overall rating ≥ 2.59 on all evaluations.
- No evaluations within the past three years contained any items rated a score of 2 or less.
- Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
- Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
- Past evaluations are not relevant to the scope of this contract.
- No past Performance Evaluations exist in Contracts Central.

AND

- Reference Verification Forms are attached.


OR

- Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Trevor M.A. Fisher, P.E. TITLE: Officer
(Individual authorized to administer the contract.)

SIGNATURE:  DATE: January 8, 2019



Vendor Reference Verification Form

Broward County Solicitation No. and Title: PNC2116454C1 - Westside Water Main Extension Loop
 Reference for: (Name of Firm) Southern Underground Industries, Inc.
 Organization/Firm Name providing reference: Tohopekaliga Water Authority
 Contact Name/Title: Edwin Matos
 Contact E-mail: ematos@tohowater.com
 Contact Phone: (407)-944-5000
 Name of Referenced Project: Simpson Road 30" Water Main Project
 Contract No.
 Contract Amount: \$2,084,625.00
 Date Services Provided: 12/16 to 1/18

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
 Installation of approximately 3200 LF of 30" DIP Water Main and 1300 LF of 30" Fusible PVC via HDD along an Osceola County Roadway.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 Mr. Matos mentioned the General Contractor performed work ahead of schedule and that will hire again to perform construction services.

References Checked By
 Name: Luis Jurado Title: Principal
 Division/Department: Premiere Design Solutions, Inc. Date of Verification: October 25, 2018



Vendor Reference Verification Form

Broward County Solicitation No. and Title: PNC2116454C1 - Westside Water Main Extension Loop
 Reference for: (Name of Firm) Southern Underground Industries, Inc.
 Organization/Firm Name providing reference: City of Miramar Water Utilities Department
 Contact Name/Title: Jody C. Kirkman, P.E.
 Contact E-mail: jkirkman@miramarfl.gov
 Contact Phone: (954)-883-5065
 Name of Referenced Project: Flamingo Road Reclaimed Water Main Project
 Contract No.
 Contract Amount: \$1,260,000.00
 Date Services Provided: 5/15 to 4/17

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
 Design-Build project included installation of approximately 9,500 LF of 8-in HDPE and PVC reclaimed water main along the Flamingo Road via Horizontal Directional Drill and via open cut.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 General contractor did a great job working on a residential area minimizing residents complaints by being proactive and keeping the community informed.

References Checked By
 Name: Luis Jurado Title: Principal
 Division/Department: Premiere Design Solutions, Inc. Date of Verification: November 01, 2018



Vendor Reference Verification Form

Broward County Solicitation No. and Title: PNC2116454C1 - Westside Water Main Extension Loop
 Reference for: (Name of Firm) Southern Underground Industries, Inc.
 Organization/Firm Name providing reference: Pasco County
 Contact Name/Title: Ivan Martinez/ Engineer II
 Contact E-mail: imartinez@pascocountyfl.net
 Contact Phone: (787)-550-7561
 Name of Referenced Project: Water Edge RW Trans Main
 Contract No.
 Contract Amount: \$2,826,605.00
 Date Services Provided: 2/17 to On-going
 (list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
 Installation of approximately 14,000 LF of 16" reclaimed water pipe and 6,000 LF of 18" HDPE pipe.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 Mr. Martinez mentioned the GC has performed the original scope of work within the expected schedule and budget. Project is on-going since Pasco County added additional scope of work. Mr. Martinez said they will hire the GC again for new projects as they are very professional and excellent to deal with.

References Checked By
 Name: Luis Jurado Title: Principal
 Division/Department: Premiere Design Solutions, Inc. Date of Verification: December 17, 2018



PREMIERE DESIGN SOLUTIONS, INC

12781 Miramar Pkwy, Suite 205, Miramar, FL 33027

Tel: (954) 237-7850 Fax: (954) 337-2332

November 1, 2018

Mr. Luis Ramirez
Construction Project Manager
Broward County Aviation Department
2200 SW 45th Street, Suite 101
Dania Beach, FL 33312

**REF: Bid Review of Lowest Responsive/Responsible CBE Bidder
Westside Water Main Expansion Loop – BCAD No. 3922 – Bid#PNC2116454C1
PDS Project No. 15110009**

Premiere Design Solutions, Inc. (PDS) has been asked by the Broward County Aviation Department (BCAD) to review the bids received for the reference project, focusing on the lowest responsive/responsible CBE bidder (Southern Underground Industries) and two other CBE bidders that responded to the solicitation. All bids were reviewed, tabulated and are presented with this letter, as a tabulation comparison checking line item bid prices against our Independent Cost Estimate (ICE) and the average cost of the other bidders.

PDS has attached two bid tabulations, one includes a comparison between bid prices of all bidders, and the other includes a comparison between the three Broward County CBE bidders. As this contract is a CBE reserved contract, and as requested by the Client, this letter analysis focuses on the comparison between prices of Broward County CBE Bidders.

We have highlighted major deviations from the independent cost estimate (ICE) and from the average price bid. These are deviations that include differentials of over or under 90% of the ICE or average cost.

Southern Underground Industries (SUI) has two items that exceeded the ICE unit cost by over 100%. They are “Excess Insurance and Mobilization” and “6-inch by 6-inch MJ Wet Tap” and are highlighted in red. A comparison between SUI bid prices and the average bid prices shows no major discrepancies. The highest discrepancy found when comparing the bid prices with the average bids was for the “Type F Curb & Gutter”, but when analyzing this item, it was found that another contractor had bid an extremely low number for this item, making this line item non-representative. Various other items have smaller discrepancies, some higher and some lower, shown in our attached table with positive and negative percentage deviations from the ICE and Average Bid Prices.

In general, other than the items mentioned above, we have not found major imbalances on the bid prices submitted by SUI, and in our opinion, their bid is balanced and reasonable in its representation.

In addition to the tabulation and bid price reviews, **PDS** contacted the following references:

- Mr. Edwin Matos
Tohopekaliga Water Authority
- Mr. Michael Hagerty, P.E.
Broward County Water and Wastewater Services
- Mr. Jody Kirkman, P.E.
City of Miramar Water Utilities

Both Mr. Matos and Mr. Hagerty mentioned that the past performance of this bidder is acceptable and concurred to mention that they would work with them again without hesitation. Mr. Kirkman mentioned that SUI worked in a residential area maintaining resident complaints at a minimum by keeping the community informed during the construction process.

PDS also reviewed the information provided about litigation history, bond, financial information, and general concurrence with bid requirements, and have found no objection to the recommendation for award to this bidder, Southern Underground Industries, as the lowest and responsible bidder.

If you have any questions please contact me at 954.237.7850 Ext. 701.

Sincerely,



Luis Jurado, PE
Premiere Design Solutions, Inc.
President

c.c. Susana Bernal, Keith

Attachments: Tabulation of Bid Prices comparing with Broward CBE Bidders
Tabulation of Bid Prices comparing with All Bidders
Verified Reference Forms