



Insurance | Risk Management | Consulting

November 30, 2018

Mr. George Tablack, CPA
Chief Financial Officer
Broward County
115 S. Andrews Avenue
Room 513
Fort Lauderdale, FL 33301

Re: Convention Center Expansion/Renovation and Hotel Project

Dear George,

As was discussed in your meeting with Tony Abella, Jr., on November 19th, Arthur J. Gallagher & Co. recognizes that the Convention Center Expansion/Renovation and Hotel Project represents a unique departure from the majority of the capital improvement projects the County has undertaken which fall within the scope of our brokerage service agreement currently in force.

We are in agreement that due to the unique nature of this project, the County should segregate this project and conduct a separate RFP/RFQ for brokerage services relating specifically to this project.

We look forward to the opportunity to respond to this new RFP/RFQ as we believe it will provide our team the opportunity to once again demonstrate our team's capabilities to the County's selection committee.

We thank you for your kind consideration and look forward to many years of a continued partnership between Broward County and Arthur J. Gallagher & Co.

Sincerely,

A handwritten signature in black ink, appearing to read 'Zeb Holt', written over a large, stylized loop.

Zeb Holt
Regional Executive Vice President - Florida