Bid No. GEN2116890B1 Industrial Hygiene Laboratory Services (Price Analysis)

Agency: Purchasing Division Agent: Darnell Kimbrew



Tabulation of Bids				EMSL Analytical, Inc. GEN2116890B1		EMSL Analytical, Inc. G1383107B1		% Annual Price	
ltem	Commodity Code Description	Qty	Unit	Annual	Total Price	Unit Price	Total Price	Total Price	
1	Industrial Hygiene Laboratory Services	1	Lump Sum	\$110,245.00	\$110,245.00	\$109,296.50	\$109,296.50		2.61%
									2.61%
	Total:				\$110,245.00		\$109,296.50		

EMSL is the current contractor.

EMSL offer a voluntary price reduction from \$112,230 to \$110,245.

The Pricing from the previous contract has increased 10.29% per CPI/PPI.

EMSL confirmed that their bid contains pricing that is less than their list price for current customers and the pricing offered to Broward County is the lowest

Broward County Purchasing Division performed due diligence by seeking procurements for the same or similar services. Miami Dade County, Palm Beach County and Palm Beach County were contacted for price comparisons. Due to the specific nature of the service nature solicited, comparable prices were not found.