



TO: Angela Brown
Purchasing Division
FROM: Richard Waskiewicz, Enterprise Director of Facilities/Maintenance
Aviation Department
SUBJECT: Solicitation No.: OPN2117226B1
Solicitation Title: Air Hose Trolley System for PC Air Units

Digitally signed by
Richard Waskiewicz
Date: 2018.10.15
14:34:47 -04'00'
RAW

Recommended Vendor: Airport & Commercial Equipment Suppliers, Inc., d/b/a A.C.E.S., Inc.
Recommended Group(s)/Line Item(s):
Initial Award Amount: \$527,868.00 Potential Total Amount: \$527,868.00
Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- I am satisfied with the Vendor's financial background and/or rating and payment performance.
- Not applicable for this solicitation

LITIGATION HISTORY: (check one)

- I have reviewed the Litigation History Form and there is no issue of concern.
- Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- Vendor received an overall rating ≥ 2.59 on all evaluations.
- No evaluations within the past three years contained any items rated a score of 2 or less.
- Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
- Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
- Past evaluations are not relevant to the scope of this contract.
- No past Performance Evaluations exist in Contracts Central.

AND

- Reference Verification Forms are attached.

OR

- Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Windelle Jean-Pierre TITLE: Contract/Grant Administrator
(Individual authorized to administer the contract.)

Windelle Jean-
SIGNATURE: Pierre

Digitally signed by Windelle Jean-Pierre
DN: dc=local, dc=fll-airport,
ou=FLLUSERS, cn=Windelle Jean-Pierre
Date: 2018.10.12 12:17:47 -04'00'

DATE: October 12, 2018



Vendor Reference Verification Form

Broward County Solicitation No. and Title: OPN2117226B1, Air Hose Trolley System for PC Air Units

Reference for: (Name of Firm) Airport & Commercial Equipment Suppliers, Inc., d/b/a A.C.E.S., Inc.

Organization/Firm Name providing reference: JS Tech Service, LLC

Contact Name/Title: John Schleider

Contact E-mail: js.tech@comcast.net

Contact Phone: 610.547.3090

Name of Referenced Project: various airport & traffic equipment

Contract No.

Contract Amount: \$50,000

Date Services Provided:

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Part supply and support of airport systems and other specialized equipment.

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service

- a. Responsive Needs Improvement Satisfactory Excellent Not Applicable
- b. Accuracy Needs Improvement Satisfactory Excellent Not Applicable
- c. Deliverables Needs Improvement Satisfactory Excellent Not Applicable

2. Vendor's Organization

- a. Staff expertise Needs Improvement Satisfactory Excellent Not Applicable
- b. Professionalism Needs Improvement Satisfactory Excellent Not Applicable
- c. Turnover Needs Improvement Satisfactory Excellent Not Applicable

3. Timeliness of:

- a. Project Needs Improvement Satisfactory Excellent Not Applicable
- b. Deliverables Needs Improvement Satisfactory Excellent Not Applicable

Additional Comments: (provide on additional sheet if needed)

Very responsive to inquiry and any support of deliverables.

References Checked By

Name: Windelle Jean-Pierre

Title: Contract/Grant Administrator

Division/Department: BCAD Maintenance Division

Date of Verification: October 11, 2018



Vendor Reference Verification Form

Broward County Solicitation No. and Title: OPN2117226B1, Air Hose Trolley System for PC Air Units

Reference for: (Name of Firm) Airport & Commercial Equipment Suppliers, Inc., d/b/a A.C.E.S., Inc.

Organization/Firm Name providing reference: ADB Safegate

Contact Name/Title: Rich Weyandt

Contact E-mail: rich.weyandt@adbsafegate.com

Contact Phone: (763) 535-9299

Name of Referenced Project: various airport & traffic equipment

Contract No. Open PO

Contract Amount: \$50,000

Date Services Provided: CY 2018

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

We have had a long standing relationship with A.C.E.S for both procurement sourcing and technical support.

Please rate your experience with the referenced Vendor:

| | Needs Improvement | Satisfactory | Excellent | Not Applicable |
|---------------------------------------|--------------------------|--------------------------|-------------------------------------|--------------------------|
| 1. Vendor's Quality of Service | | | | |
| a. Responsive | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| b. Accuracy | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| c. Deliverables | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| 2. Vendor's Organization | | | | |
| a. Staff expertise | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| b. Professionalism | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| c. Turnover | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| 3. Timeliness of: | | | | |
| a. Project | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| b. Deliverables | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

Additional Comments: (provide on additional sheet if needed)

We have worked with A.C.E.S since 2002 and had had only positive results.

References Checked By

Name: Windelle Jean-Pierre

Title: Contract/Grant Administrator

Division/Department: BCAD Maintenance Division

Date of Verification: October 12, 2018



Vendor Reference Verification Form

Broward County Solicitation No. and Title: OPN2117226B1, Air Hose Trolley System for PC Air Units

Reference for: (Name of Firm) Airport & Commercial Equipment Suppliers, Inc., d/b/a A.C.E.S., Inc.

Organization/Firm Name providing reference: FL Transcor

Contact Name/Title: Anthony Robbins

Contact E-mail: anthony.robbins@fltranscor.com

Contact Phone: (904) 783-3302

Name of Referenced Project: various traffic equipment

Contract No. #OPN2115556B1_1

Contract Amount: Ongoing

Date Services Provided: 10/10/18 to current

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Provided my company with pavement marking materials.

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service

- a. Responsive Needs Improvement Satisfactory Excellent Not Applicable
- b. Accuracy Needs Improvement Satisfactory Excellent Not Applicable
- c. Deliverables Needs Improvement Satisfactory Excellent Not Applicable

2. Vendor's Organization

- a. Staff expertise Needs Improvement Satisfactory Excellent Not Applicable
- b. Professionalism Needs Improvement Satisfactory Excellent Not Applicable
- c. Turnover Needs Improvement Satisfactory Excellent Not Applicable

3. Timeliness of:

- a. Project Needs Improvement Satisfactory Excellent Not Applicable
- b. Deliverables Needs Improvement Satisfactory Excellent Not Applicable

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Windelle Jean-Pierre

Title: Contract/Grant Administrator

Division/Department: BCAD Maintenance Division

Date of Verification: October 11, 2018