



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**

Governmental Center Annex  
115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301  
954-357-6400 • FAX 954-357-5674 • TTY 954-357-5664

**MEMORANDUM**

**DATE:** October 12, 2018

**TO:** Curtis Celestine, Expansion Project Administrator  
Aviation Department

**THRU:** Sandy-Michael McDonald, Director *SM*  
Office of Economic and Small Business Development

**FROM:** Freddy Castillo, Small Business Development Manager *FC*  
Office of Economic and Small Business Development

**SUBJECT:** Contract No. N0923313P1 – Construction Project Manager (CPM) for Terminal 4 Gate Replacement  
**Compliance Evaluation – Third Amendment**

The Office of Economic & Small Business Development (OESBD) has evaluated Turner Construction Company's (Turner's) (prime) utilization of CBE subcontracted firms. The CBE participation to date is 36.55%. An overview of the evaluation follows:

The CBE Goal for this project was 25%.  
The Prime has committed to 28.20% CBE participation.

**Participation Performance**

<b><u>CBE Subcontractors</u></b>	<b><u>Committed Percentage</u></b>	<b><u>Reported Amount</u></b>	<b><u>Verified Paid Amount /%</u></b>
Keith & Associates, Inc.	20.50%	\$ 12,456,652.81	\$ 12,456,652.81
Asset Builders, LLC d/b/a Messam Construction	4.00%	\$ 2,186,811.55	\$ 2,186,811.55
DeRose Design Consultants, Inc.	2.70%	\$ 1,300,000.00	\$ 1,300,000.00
Shiff Construction & Development, Inc.	1.00%	\$ 556,627.04	\$ 556,627.04
<b>Total Participation</b>	<b>28.20%</b>	<b>\$ 16,500,091.40</b>	<b>\$ 16,500,091.40</b>

- Original Contract Amount: \$25,175,738.00
- 1<sup>st</sup> through 2<sup>nd</sup> Amendment Amount: \$31,099,048.00
- Revised Contract Amount: \$56,274,786.00
- Total Payments to Prime: \$45,140,953.93
- Total Prime Payments to CBE Subcontractors: \$16,500,091.40
- Total CBE Attainment to Date: 36.55% (\$16,500,091.40 / \$45,140,953.93)

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**Compliance Evaluation – Third Amendment**

**Proposed Third Amendment** – The Prime's CBE commitment remains 28.20%  
The purpose of the proposed Third Amendment is to increase the agreement amount.

- Amount of Proposed Third Amendment: \$5,706,437.00
- Revised Contract Amount Through Proposed Third Amendment: \$61,981,223.00

**CBE Compliance Comments:**

Turner's current CBE participation is 36.55%. Participation was verified through an independent payment verification process.

cc: Donna-Ann Knapp, Small Business Development Specialist, BCAD/OESBD