



AVIATION DEPARTMENT - Fort Lauderdale/Hollywood International Airport
2200 SW 45th Street, Suite 101 • Dania Beach, Florida 33312 • 954-359-6100

ATTENTION

Dear Vendor:

Thank you for your interest in doing business with Broward County at Fort Lauderdale-Hollywood International Airport. We look forward to a very successful procurement process.

Please take notice of the response submittal requirements outlined in this solicitation. Read and follow the instructions very carefully, as any misinterpretation or failure to comply with instructions could lead to your proposal being rejected. Any change(s) to this solicitation will be conveyed through the written addendum process. All addenda are posted on the FLL website, <http://www.broward.org/Airport/Business/Pages/Solicitations.aspx>. Please read carefully and follow all instructions provided on the addenda, as well as the instructions provided in the original solicitation. **It is the responsibility of all potential vendors to monitor the Aviation Department's website for any changing information prior to submitting their proposal.**

It is the intent of the Broward County Aviation Department to provide quality services. If you have any questions, please e-mail the Project Manager, Ron Oster, Broward County Aviation Department, at roster@broward.org. Again, thank you for your continued interest in doing business with Broward County at Fort Lauderdale-Hollywood International Airport.

Sincerely,

Mark E. Gale, A.A.E.
CEO/Director of Aviation



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Request for Proposals (RFP)
RFP #2018-06-12-0-AV-04
Parking Management Services for the
Fort Lauderdale-Hollywood International Airport Public and
Employee Parking Facilities

Procurement Authority

Pursuant to the Broward County Administrative Code and Concession Policy, the Broward County Commission invites qualified firms to submit proposals for consideration to provide services on the following project:

Parking Management Services for the Fort Lauderdale-Hollywood International Airport Public and Employee Parking Facilities

Scope of Service

Broward County ("County") is seeking proposals from qualified and experienced firms to operate and manage all functions of the Public Parking Area, the Employee Parking Area, and the Support Space (collectively, the "Parking Facilities") at Fort Lauderdale-Hollywood International Airport ("Airport"), as more fully detailed in the draft agreement advertised with this RFP ("Draft Agreement"). The awarded agreement will be for a term of five (5) years.

The successful proposer will have the rights to manage and operate the Parking Facilities twenty-four (24) hours per day, seven (7) days per week. The Airport's Parking Facilities are currently managed by SP Plus Parking Corporation and includes the Parking Access and Revenue Control System ("PARCS") provided by HUB Parking Technology, Incorporated. The Parking Facilities are comprised of an employee parking surface parking lot, three curbside valet parking locations, and three interconnected parking garages with capacity of approximately sixteen thousand (16,000) spaces, which generated approximately fifty (50) million dollars in Gross Revenues for Fiscal Year 2017.

The successful proposer will be required to provide sufficient staffing for all shifts to perform the required services. Proposer's staff must attend all County-required training classes as directed by County. Proposer's staff shall include a qualified onsite manager responsible for the overall activities relating to the management of the Parking Facilities who shall be on call 24 hours per day, including weekends and holidays, and shall respond to complaints from the public and County. Proposer's staff shall be defined by the Operating Plan proposed by the proposer and approved by County. The onsite manager shall be the point of contact for County and serve as the proposer's representative at coordination meetings. Proposer's staff shall dress in a uniform attire approved by County, and conduct business in a professional manner at all times.

In addition, the successful proposer will participate in various coordination meetings and collaborate with County staff and other airport stakeholders to develop best management practices and procedures. At the direction of County, the proposer shall provide monthly invoices to County detailing contractual expenses, and must prepare and maintain operational activity reports on operational issues (e.g., staffing) and statistics as directed by County's Contract Administrator.



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Exhibit 2 provides historical data for operations of the Parking Facilities.

Airport Concession Disadvantaged Business Enterprise Plan

In addition to submitting an Airport Concession Disadvantaged Business Enterprise (ACDBE) participation plan as part of its proposal, successful proposers shall comply with the requirements of the ACDBE Program and acquire all necessary permits and licensing. Successful proposers will also be responsible for quarterly reporting of ACDBE participation to the County on a form to be supplied by the County's Office of Economic and Small Business Development.

Airport Information

Fort Lauderdale-Hollywood International Airport ("Airport") is centrally located just 21 miles north of Miami International Airport and 42 miles south of West Palm Beach International Airport. This strategic location provides an area of over 5 million people. The population is affluent and leads the state in travel expenditures.

The Broward County Aviation Department is a self-supporting department of Broward County. It does not rely on local tax dollars for operations and capital improvements. The Airport is located in Greater Fort Lauderdale in the heart of Florida's Gold Coast. The Airport is ranked 19th in the United States in total passenger traffic and 8th in domestic origin and destination passengers. With more than 700 flights a day, the Airport offers nonstop service to more than 75 US cities and global connectivity to more than 60 international destinations in 33 countries. The Aviation Department also operates North Perry Airport, a general aviation airport for private and charter aircraft operators.

To meet the growing demand and in preparation for the future, the Airport is currently in the midst of a \$3.2 billion expansion and development program. The Airport is one of the economic engines that drive Broward County and provides 15,000 direct airport jobs and generates \$13.2 billion annually for the local economy.

Call 954-359-6100 for more information. For updates on airport programs and services, follow us on [Twitter](#), like us on [Facebook](#) or visit [fll.net](#).

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Submittal Instructions

This solicitation is open to the general marketplace.

Interested firms may supply requested information in the "Evaluation Criteria" section by typing right into the document using Microsoft Word. Firms may also prepare responses and any requested ancillary forms using other means but following the same order as presented herein. In submitting a response to this solicitation, the Proposer, shall be the entity that will be entering into an agreement with Broward County to provide the services identified above for this project. Proposer may consist of any formal business entity authorized to do business in the State of Florida (i.e., Partnership, Corporation, Joint Venture, Sole Proprietorship, etc.).

Submit six [6] CDs, containing the following files:

CD or DVD discs included in the submittal **must be finalized or closed** so that no changes can be made to the contents of the discs.

IT IS IMPORTANT THAT EACH CD BE LABELED WITH THE COMPANY NAME, RFP NUMBER AND TITLE, AND THEN PLACED IN AN INDIVIDUAL DISC ENVELOPE.

1. A single PDF file that contains your entire response with each page of the response in the order as presented in the RFP document, including any attachments.
2. Responses to the Evaluation Criteria questions are to be provided in the following formats:
 - a. Microsoft Word for any typed responses.
 - b. Microsoft Excel for any spreadsheets
 - c. Pictures, drawings and illustrations in portable document format (.pdf).

Additionally submit:

1. **One (1) original hard copy of your response (with all original required signatures, marked as "ORIGINAL" on the front cover), as well as**
2. **Five (5) printed copies of your response.**

The response to the RFP should be sealed listing the following information:

**REQUEST FOR PROPOSALS
RFP #2018-06-12-0-AV-04
Parking Management Services for the Fort Lauderdale-Hollywood International Airport
Public and Employee Parking Facilities**

It is the responsibility of each firm to assure that the information submitted in both its written response and CDs are consistent and accurate. If there is a discrepancy, the information provided in the written response shall govern.



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Required Forms

This Request for Proposal requires the following CHECKED forms to be returned:
(Please initial each Attachment being returned)

Documents submitted to satisfy responsiveness requirement(s) indicated with an **(R)** must be attached to the RFP submittal and returned at the time of the opening deadline.

			Verification of return (Please Initial)
Attachment A	Parking Facility Areas	<input type="checkbox"/>	_____
Attachment B	Map of Administration Office Location	<input type="checkbox"/>	_____
Attachment C1	Letter of Intent (ACDBE)	<input checked="" type="checkbox"/>	_____
Attachment C2	Evaluation of Good Faith Effort	<input checked="" type="checkbox"/>	_____
Attachment C3	Concession (ACDBE) Activity Report	<input checked="" type="checkbox"/>	_____
Attachment D	Vendor's List (Non-Certified Subcontractors and Suppliers Information)	<input checked="" type="checkbox"/>	_____
Attachment E	Lobbyist Registration – Certification	<input checked="" type="checkbox"/>	_____
Attachment F	Litigation History	<input checked="" type="checkbox"/>	_____
Attachment G	Insurance Requirements	<input checked="" type="checkbox"/>	_____
Attachment H	Cone of Silence Certification	<input checked="" type="checkbox"/>	_____
Attachment I	Living Wage Ordinance	<input checked="" type="checkbox"/>	_____
Attachment J	Non-Collusion Statement Form	<input checked="" type="checkbox"/>	_____
Attachment K	Scrutinized Companies List Certification	<input checked="" type="checkbox"/>	_____
Attachment L	Drug Free Workplace Policy Certification	<input checked="" type="checkbox"/>	_____
Attachment M	Pricing Sheets (R)	<input checked="" type="checkbox"/>	_____

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Send all requested materials to:

Broward County Aviation Department
2200 SW 45th Street, Suite 101
Dania Beach, FL 33312
ATTN: Ron Oster
RFP Number: 20180612-0-AV-04

Broward County Aviation Department (the Aviation Department) must receive submittals no later than **January 16, 2019 at 4:30pm**. The Aviation Department will not accept electronically transmitted, late, or misdirected submittals. If fewer than three (3) interested firms respond to this solicitation, the Director of Aviation may extend the deadline for response submittals by up to four (4) weeks. Submittals will only be opened following the final submittal due date.

For Additional Project Information Contact:

Ron Oster, Manager, Parking Operations
Broward County Aviation Department
Phone: (954) 359-251
Email: roster@broward.org

Pre-Response Conference

A **Pre-Response Conference**, which will include a tour of the operating areas and will be held on **December 5, 2018**. Attendance at the pre-response conference is optional, however is strongly recommended to allow proposers the opportunity to clarify any concerns they may have regarding the solicitation.

DATE: December 5, 2018

TIME: 10:30am

LOCATION: Broward County Aviation Department
2200 SW 45th Street, Suite 101
Dania Beach, FL 33312

Pre-Submittal Conference Agenda

1. Introduction and project overview – estimated 30 minutes
2. Facility tour (garages & Employee lot) transportation will be provided – estimated 60 – 90 minute
3. Return to the Administration Building for questions and answers – estimated 30 – 60 minutes

NOTE: TO PARTICIPATE IN THE SITE TOUR YOUR FIRM WILL NEED TO PRE-REGISTER BY 5 PM ON WEDNESDAY, NOVEMBER 28TH, BY E-MAILING OR CALLING RON OSTER AT THE E-MAIL ADDRESS/PHONE NUMBER SHOWN ABOVE. THERE WILL BE A LIMIT OF 2 MEMBERS PER FIRM FOR THE SITE TOUR.

THIS WILL BE THE ONLY ORGANIZED TOUR OF THE FACILITY SCHEDULED BY BCAD



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Inquiry Period

Wednesday, December 5, 2018 through Friday, December 15, 2018 at 4:30 p.m. All inquiries regarding this RFP shall be made in writing, either through mail or e-mail. Oral or telephonic inquiries will not be responded to, except for requests for ADA accommodations, as discussed below. Following the end of the inquiry period, one or more addenda will be issued to respond to all substantive inquiries. No individual responses to inquiries will be provided.

FOR ADDITIONAL PROJECT INFORMATION CONTACT:

Project Manager: Ron Oster, Manager, Parking Operations
Broward County Aviation Department
Address: 2200 SW 45th Street, Suite 101
Dania Beach, FL 33312
E-mail: roster@broward.org

Copies of the Request for Proposals may be obtained from the Aviation Department at the above address. This Request for Proposals is also available for downloading from the Internet at <http://www.broward.org/Airport/Business/Pages/Solictations.aspx>

In accordance with the Americans with Disabilities Act of 1990, all persons who are disabled and who need special accommodations to participate in any proceeding concerning this RFP because of that disability shall contact Mr. Oster no later than five (5) days prior to the proceeding. Mr. Oster may be contacted at the Aviation Department, 2200 SW 45th Street, Suite 101, Dania Beach, FL 33312, telephone number (954) 359-2251; (954) 364-4043 via Florida Relay Service for TTY Service.

Evaluation Process

An Evaluation Committee (EC) will be responsible for recommending the most qualified firm(s). The process for this procurement may proceed in the following manner:

Review Responses

After the closing date of the RFP, the Aviation Department's technical staff will review and summarize the responses for the EC. Technical staff will have only such authority as may be delegated by the EC or the Board. Without such delegated authority, technical staff serves purely in an information gathering capacity and prepares a matrix of responses submitted by the firms. The matrix contains the Minimum Requirements and items described in the Evaluation Criteria section of this RFP. It also contains the results of staff research and reviews of responses and Proposers. The matrix is a tool that the EC may use in its decision-making process.

Staff will also identify any incomplete responses. The Project Manager will review the information provided in the matrix and will make a recommendation to the Evaluation Committee as to each firm's responsiveness to the requirements of the RFP. The final determination of responsiveness rests solely on the decision of the Evaluation Committee.

At any time prior to award, the awarding authority may find that a Proposer is not responsible to receive a particular award. The awarding authority may consider the following factors, without limitation:



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debarment or removal from the authorized vendors list or a final decree, declaration or order by a court or administrative hearing officer or tribunal of competent jurisdiction that the offeror has breached or failed to perform a contract, claims history of the offeror, performance history on a County contract(s), an unresolved concern, or any other cause under this code and Florida law for evaluating the responsibility of a Proposer.

Short-Listing

The EC will meet to create a short-list of the most qualified firms. The matrix and staff analysis report is a tool that the EC may use in its decision-making process. The County will not consider oral or written communications, prior to the conclusion of short-listing the firms, which may vary the terms of the submittals. The EC will present to the selected proposer the Draft Agreement. The Agreement will be subject to approval by the Broward County Board of County Commissioners (Commission).

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Evaluation Criteria

The following list of Evaluation Criteria totals 100 points. Subsequent pages will further detail and define the Evaluation Criteria which are summarized with their numerical point ranges.

Evaluation Criteria	Maximum Number of Points
Experience managing airport parking programs and facilities in similar size and scope of services in comparison to Fort Lauderdale-Hollywood International Airport. List locations with verifiable references: (20 Points)	
1. Provide name, location, type of facility, number of spaces, type of parking services or products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).	5
2. For each of the above, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.	5
3. For each of the above, provide the total number of transactions, and the number of years your firm has managed the facility.	5
4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.	5
Organizational Structure and Staffing: (20 Points)	
5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.	10
6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).	10
Management and Operations Plan: (40 Points)	
7. Describe your Revenue Collection and Auditing Procedure and Payment Card Industry Data Security Standards (PCI DSS).	10
8. Describe your Customer Service Initiatives, Customer Loyalty Program, Marketing and Promotional Activities.	10
9. Describe your Cost Saving Initiatives, Flexible Rate Structure and Online Parking Reservation System.	10
10. Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking.	5
11. Provide an Employee Motivation and Training Program Plan for Employee, Self and Valet Parking.	5
Management Fee and Salaries/Wages/Benefits: (20 Points)*	20
Total from Table 11	
TOTAL NUMBER OF POINTS	100

***Total points awarded for price will be determined by applying the following formula: (Lowest Proposed Price/ Proposer's Price) x 20 = Price Score**

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*Please note that prices may be negotiated in the best interest of the County after the scoring is completed.

Cone of Silence

At the time of the Evaluation Committee appointment in this RFP process, a Cone of Silence will be imposed. Section 1-266, Broward County Code of Ordinances as revised, provides that after Evaluation Committee appointment, potential vendors and their representatives are substantially restricted from communicating regarding this RFP with the County Administrator, Deputy and Assistants to the County Administrator and their respective support staff, or any person appointed to evaluate or recommend selection in this RFP process. For communication with County Commissioners and Commission staff, the Cone of Silence allows communication until the Initial Evaluation Committee Meeting. After the application of the Cone of Silence, inquiries regarding this RFP should be directed to the Project Manager.

The Cone of Silence terminates when the County Commission or other awarding authority takes action which ends the solicitation.

Presentations/Interviews/Ranking

Final Evaluation Meeting: All proposers that are found to be both responsive and responsible to the requirements of the RFP will have an opportunity to make an oral presentation to the EC on their approach to this project and their ability to perform. The EC may provide a list of subject matters for the presentation. The proposers will have 15 minutes to present, but the question-and answer time may vary.

A copy of each presentation (hard copy, CD, or jump drive, or a combination thereof) must be given to the Project Manager, or designee, prior to beginning of the proposer's presentation to retain in County files.

Ranking

The EC shall report the ranking for County approval, who will advise the members of the Board in writing of the ranking, in order of preference, on which the award will be based.

Negotiation and Award

If the Board does not object to the ranking results, staff will attempt to negotiate a contract with the first ranked firm. If an impasse occurs, the County ceases negotiation with the firm and begins negotiations with the next-ranked firm. The final negotiated contract will be forwarded by the staff to the Board for approval.

Criteria for Breaking Ties

In the event of a deadlock amongst the members of the EC in the ranking of the proposers, the following tie-breaker criteria will be used to break the tie:

1. A re-vote of only the tied proposers by the EC.

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2. Preference to proposer receiving a majority of the total first-place votes on the re-vote by the EC. First place votes are determined by the highest score given by each EC member so, by way of example, if two EC members give the highest score to Company A (two first place votes) and one EC member gives the highest score to Company B (one first place vote), Company A would be the winner based on this tie-breaker criteria.
3. If items 1-2 do not break the tie vote, the proposer shall be selected by the Board of County Commissioners.

Posting of Solicitation and Proposed Contract Awards

The Broward County Aviation Department’s website is the location for the County's posting of all solicitations and contract award results. It is the obligation of each Vendor to monitor the website in order to obtain complete and timely information.

Proposer Protest

Sections 21.118 and 21.120 of the Broward County Procurement Code set forth procedural requirements that apply if a Proposer intends to protest a solicitation or proposed award of a contract and state in part the following:

- (a) Any protest concerning the bid or other solicitation specifications or requirements must be made and received by the County within seven (7) business days from the posting of the solicitation or addendum on the Aviation Department’s website. Such protest must be made in writing to the Director of Purchasing. Failure to timely protest RFP specifications or requirements is a waiver of the ability to protest the specifications or requirements.
- (b) Any protest concerning a solicitation or proposed award above the award authority of the Director of Purchasing, after the bid opening, shall be submitted in writing and received by the Director of Purchasing within five (5) business days from the posting of the recommendation of award.
- (c) Any actual or prospective Proposer who has a substantial interest in and is aggrieved in connection with the proposed award of a contract which does not exceed the amount of the award authority of the Director of Purchasing, may protest to the Director of Purchasing. The protest shall be submitted in writing and received within three (3) business days from the posting of the recommendation of award.
- (d) For purposes of this section, a business day is defined as Monday through Friday between 8:30 a.m. and 5:00 p.m. Failure to timely file a protest within the time prescribed for a solicitation or proposed contract award shall be a waiver of the Proposer's right to protest.
- (e) As a condition of initiating any RFP protest, the protestor shall present the Director of Purchasing a nonrefundable filing fee in accordance with the table below.

Estimated Contract Amount	Filing Fee
\$30,000 - \$250,000	\$ 500
\$250,001 - \$500,000	\$1,000
\$500,001 - \$5 million	\$3,000



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Over \$5 million	\$5,000
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If no contract proposal amount was submitted, the estimated contract amount shall be the County's estimated contract price for the project. The County may accept cash, money order, certified check, or cashier's check, payable to Broward County Board of Commissioners.

Rejection of Responses

The EC may choose at any time prior to award to recommend to the Board that this procurement be cancelled and that all proposals be rejected. Such determination may be made for any reason.

Public Records and Exemptions

Broward County is a public agency subject to Chapter 119, Florida Statutes. As required by Chapter 119, Florida Statutes, the contractor and all subcontractors for services shall comply with Florida's Public Records Law. To the extent contractor is acting on behalf of the COUNTY pursuant to Section 119.0701, Florida Statutes, the contractor and its subcontractors shall:

1. Keep and maintain public records that ordinarily and necessarily would be required by the County in order to perform the service;
2. Provide the public with access to such public records on the same terms and conditions that the County would provide the records and at a cost that does not exceed that provided in Chapter 119, Fla. Stat., or as otherwise provided by law;
3. Ensure that public records that are exempt or that are confidential and exempt from public record requirements are not disclosed except as authorized by law; and
4. Meet all requirements for retaining public records and transfer to the County, at no cost, all public records in possession of the contractor upon termination of the contract and destroy any duplicate public records that are exempt or confidential and exempt. All records stored electronically must be provided to the County in a format that is compatible with the information technology systems of the agency.

Upon receipt, all response submittals become "public records" and shall be subject to public disclosure consistent with Chapter 119, Florida Statutes.

Any firm that intends to assert any materials to be exempted from public disclosure under Chapter 119, Florida Statutes must submit the document(s) in a separate bound document labeled "Name of Firm, Attachment to Proposal Package, RFP# - Confidential Matter". The firm must identify the specific statute that authorizes the exemption from the Public Records Law. CD or DVD discs included in the submittal must also comply with this requirement and separate any materials claimed to be confidential.

Failure to provide this information at the time of submittal and in the manner required above may result in a recommendation by the Evaluation Committee that the response is non-responsive.

Any claim of confidentiality on materials that the firm asserts to be exempt and placed elsewhere in the submittal will be considered waived by the firm upon submission, effective after opening.

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Please note that the financial statement exemption provided for in Section 119.071(1) c, Florida Statutes only applies to submittals in response to a solicitation for a "public works" project.

Please be aware that submitting confidential material may impact full discussion of your submittal by the Evaluation Committee because the Evaluation Committee will be unable to talk about the details of the confidential material(s) at the public Evaluation Committee meeting.

Copyrighted Materials

Copyrighted material will be accepted as part of a submittal only if accompanied by a waiver that will allow the County to make paper and electronic copies necessary for the use of County staff and agents. It is noted that copyrighted material is not exempt from the Public Records Law, Chapter 119, Florida Statutes. Therefore, such material will be subject to viewing by the public, but copies of the material will not be provided to the public.

Right of Appeal

Pursuant to Section 21.83 of the Broward County Procurement Code, any vendor that has a substantial interest in the matter and is dissatisfied or aggrieved in connection with the Evaluation Committee's determination of responsiveness may appeal the determination.

The appeal must be in writing and sent to the Director of Purchasing within ten (10) calendar days of the determination by the Evaluation Committee to be deemed timely.

As required by Section 21.120, the appeal must be accompanied by an appeal bond by a person having standing to protest and must comply with all other requirements of this section. The institution and filing of an appeal is an administrative remedy to be employed prior to the institution and filing of any civil action against the County concerning the subject matter of the appeal.

Negotiations

It is the County's intent to conduct the first negotiation meeting no later than two (2) weeks after approval of the final ranking as recommended by the Committee. At least one of the representatives for the firm participating in negotiations with the County must be authorized to bind the firm.

If the negotiations are not successful within a reasonable timeframe (notification will be provided to the firm) an impasse will be declared and negotiations with the first-ranked firm will cease. Negotiations will begin with the next ranked firm, etc. until such time that all requirements of Concession Policy, Section 26.4 have been met.

Conditions, Instructions and Information for Proposers

Inquiries/Interpretations

All proposers shall carefully examine the RFP documents. Any ambiguities or inconsistencies shall be brought to the attention of Aviation Department staff in writing during the Inquiry Period. Failure to do so on the part of the proposer will constitute an acceptance by the Proposer of any subsequent decision. Any questions concerning the intent, meaning and interpretations of the RFP documents, including the

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attached draft Concession Agreement, shall be requested in writing, and received by the Aviation Department during the Inquiry Period. The County will not be responsible for any oral instructions made by any employee(s) of the County in regard to the RFP.

Addendum

Should revisions to the RFP documents become necessary, the County will post addenda information on the Airport's website. All proposers should periodically check the FLL.net web site at <http://www.broward.org/Airport/Business/Pages/Solictations.aspx> or contact the Aviation Department for addendum information. Failure to do so may result in the proposer submitting inaccurate information in the response, which could result in the rejection of the response as non-responsive.

Response Preparation Costs

Neither the County nor its representatives shall be liable for any expenses incurred in connection with the preparation of a response to this RFP. Proposer(s) understands that this RFP does not constitute an agreement or a contract between the proposer and the County. Proposer should prepare their responses simply and economically, providing a straightforward and concise description of the proposer's ability to meet the requirements of the RFP.

Accuracy of Response Information

By responding and signing the response, the proposer attests that the information submitted to the County is true, correct and accurate. The proposer also agrees that any false, inaccurate, misleading, exaggerated, or incorrect information provided as part of their submittal could be deemed inappropriate, responsible or non-responsive and shall be disqualified from further consideration.

Administrative Code

Except for those sections of the Procurement Code, Chapter 21, specifically cited to in this RFP, the Broward County Administrative Code, Chapter 26, Operational Policy, Aviation procedures apply in its entirety to this RFP.

Advertising

In submitting a response, proposer agrees not to use the results of this solicitation as a part of any commercial advertising, without the express written approval by the appropriate level of authority within the County.

Governing Law

The Concession Agreement shall be governed by the laws of the State of Florida, and the venue for any legal action will be Broward County, Florida.

Convicted Vendor List

A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit an offer to perform work as a consultant or contract with a public entity, and may not transact business with Broward County for a period of thirty-six (36) months from the date of being placed on the convicted vendor list.



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Projected Schedule

RFP Advertised Date: November 13, 2018
Pre-Response Conference: December 5, 2018
RFP Submittal Date: January 16, 2019
Initial Evaluation Meeting: TBD
Final Evaluation Meeting/ Short Listing/ Presentations: TBD

If three (3) or fewer responses are received, a combination Initial and Final Evaluation meeting may be held.

Refer to below website for evaluation committee meetings.

<http://www.broward.org/Commission/Pages/SunshineMeetings.aspx>

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Request for Proposals (RFP)
RFP #2018-06-12-0-AV-04
Parking Management Services for the
Fort Lauderdale-Hollywood International Airport Public and
Employee Parking Facilities

Responsiveness Criteria

Definition of a Responsive Proposer

A Responsive Proposer means a person who has submitted a proposal which conforms in all material respects to a solicitation. The proposal of a Responsive Proposer must be submitted on the required forms, which contain all required information, signatures, notarizations, insurance, bonding, security, or other mandated requirements required by the solicitation documents to be submitted at the time of proposal opening.

Failure to provide the information required below, at the time of submittal opening may result in a recommendation of non-responsive by the Director of Aviation or his designee. The Evaluation Committee will determine whether the firm is responsive to the requirements specified herein. The County reserves the right to waive minor technicalities or irregularities as is in the best interest of the County.

*****NOTICE TO PROPOSERS*****

Proposers are invited to pay strict attention to the following requirements of this RFP. The information being requested in this section will be used by the Evaluation Committee during the evaluation process and further consideration for contract award. Please be aware that Proposers have a continuing obligation to provide the County with any material changes to the information being requested in this RFP.

1. Non-Certified Subcontractors and Suppliers Information

The form set forth in Attachment D "Vendors List," should be submitted with your response to the RFP. However, it must be submitted within five (5) calendar days of County's request. Please provide the information for any sub-vendor(s) and major suppliers who will provide a service to the County for this solicitation.

2. Lobbyist Registration – Certification

A vendor who has retained a lobbyist(s) to lobby in connection with a competitive solicitation shall be deemed non-responsive unless the firm, in responding to the competitive solicitation, certifies, see Attachment E, that each lobbyist retained has timely filed the registration or amended registration required under Section 1-262, Broward County Code of Ordinances. If, after awarding a contract in connection with the solicitation, the County learns that the certification was erroneous, and upon investigation determines that the error was willful or

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intentional on the part of the vendor, the County may, on the basis, exercise any contractual right to terminate the contract for convenience.

The Lobbyist Registration Certification Form (Attachment E) should be completed and returned at the time of the RFP opening deadline and included within the submittal document.

3. Pricing

Price will be considered in the final evaluation and rating of the qualified firms. Included in this RFP solicitation as Exhibit 1 is a Price Sheet, which must be completed and returned with the RFP Submittal at the time of the opening deadline. Failure to fill out the Price Sheet as directed may result in a determination that your proposal is non-responsive.

Responsibility Criteria

Definition of Responsible Proposer

The following criteria will be used to determine the responsibility of the Proposer. A failure to meet any of these criteria may result in a determination of non-responsibility by the Evaluation Committee or the Board.

1. Airport Concession Disadvantaged Business Enterprise (ACDBE) Program Requirements:

Office of Economic and Small Business Development Program Requirements

In accordance with Title 49 of the Code of Federal Regulations, Parts 23 and 26 (49 CFR Parts 23 and 26), the Airport Concession Disadvantaged Business Enterprise (ACDBE) Program shall apply to this Contract. All persons or entities responding to this solicitation shall utilize, or attempt to utilize, ACDBE firms to perform at least the assigned participation goal ("ACDBE Goal") for this Contract.

The assigned ACDBE participation goal for this contract is listed below.

Business Enterprise Category	Assigned Participation Goal
Airport Concession Disadvantaged Business Enterprise (ACDBE)	24%

Compliance with ACDBE Goal requirements is a matter of responsibility. Information demonstrating such compliance must be submitted with your response to the solicitation. You must at least show an attempt to meet the ACDBE Goal by providing Letters of Intent (LOI). Alternatively, you may show your good faith efforts to meet the ACDBE Goal by providing the documents listed in the subsections below. Your failure to meet the ACDBE Goal or demonstrate your good faith efforts to meet the ACDBE Goal shall be grounds for a finding of non-responsibility. In connection with the ACDBE Goal, you may be deemed responsible in one of two ways.

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The first way you may be deemed responsible is by submitting LOIs (Attachment C1) from certified ACDBE firms which, cumulatively, fully meet the goal.

If you are unable to fully meet the ACDBE Goal, the second way you may be deemed responsible is by demonstrating your good faith efforts to meet the goal (“Good Faith Efforts”) and submitting a completed Application for Evaluation of Good Faith Effort (Attachment C2). Such Good Faith Efforts shall be consistent with the Guidance Concerning Good Faith Efforts provided by the federal Department of Transportation, found in 49 CFR 26, Appendix A. Without limiting the preceding sentence, documentation you may submit to demonstrate your Good Faith Efforts may include but is not limited to:

- i. Providing timely solicitation activities to certified ACDBE firms, including attendance at pre-bid meetings, advertisements, or written notices;
- ii. Identifying appropriate contract portions and scopes of work that certified ACDBE firms could potentially perform;
- iii. Providing timely and adequate information to the certified ACDBE firms (including plans and specifications);
- iv. Good faith negotiation with each interested, certified ACDBE firm (including names and contact information of each ACDBE firm considered) with an explanation as to why negotiations failed; and
- v. Investigating ACDBE qualifications and capabilities; list reason(s) if a certified ACDBE firm is rejected.

Additional Factors in Review of Good Faith Efforts: In evaluating your Good Faith Efforts, the County may also consider the success other persons or entities that have responded to the solicitation have had in meeting the ACDBE Goal.

Opportunity to Cure. OESBD shall review your response to the solicitation. If OESBD discerns your intent to meet the ACDBE Goal, but determines that your response contains technical errors or requires further documentation, then OESBD may provide you with three (3) business days to correct those errors or provide documentation.

Program Requirements for ACDBE participation:

For a firm's participation to be considered in meeting the ACDBE Goal, the firm must be certified as an ACDBE to perform the applicable work no later than the date your response to the solicitation is due to the Aviation Department.

Additionally, a certified ACDBE firm may only participate in a contract if it is performing a commercially useful function. A certified ACDBE firm performs a commercially useful function when it is responsible for execution of the work of the contract and is carrying out its responsibilities by actually performing, managing, and supervising the work involved. To perform a commercially useful function, the certified ACDBE firm must also be responsible, with respect to materials and supplies used on the contract, for negotiating price, determining quality and quantity, ordering the material, and installing (where applicable) and paying for the material itself.

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ACDBE participation shall be counted in accordance with 49 CFR 23.55.

Nothing herein shall be construed to indicate that a higher level of certified ACDBE firm involvement above the stated goal will give any person or entity that has responded to the

solicitation an advantage over other responders who have met the ACDBE Goal or shown Good Faith Efforts, as determined by the County.

A comprehensive listing of certified ACDBE firms is published in the Florida Department of Transportation

(FDOT) Business Directory and can be viewed at the following Unified Certification Program (UCP) website:

<https://fdotxwp02.dot.state.fl.us/EqualOpportunityOfficeBusinessDirectory/CustomSearch.aspx>

(1) If awarded, Proposer hereby acknowledges and agrees to abide by the rules, regulations and provisions promulgated by the Airport Concession Disadvantaged Business Enterprise Program for the Aviation Department, Broward County, Florida, as provided by the Board of County Commissioners, Broward County, Florida, pursuant to 49 CFR Parts 23 and 26, of the Regulations of the Office of the Secretary of the United States Department of Transportation. Proposer shall be required to comply with any and all additional applicable provisions of 49 CFR Parts 23 and 26. Proposer shall submit such reports as may be required by County in the form specified by the County, for the purpose of demonstrating compliance with this subsection.

(2) Contract Assurances: The following clauses pertaining to compliance with 49 CFR Part 23 shall become a part of your contract with Broward County upon award and shall be incorporated into the terms of your solicitations, subcontracts, material supply contracts and purchase orders. In the event the following clauses conflict with any other terms or provisions of this Agreement section, the clauses set forth in this Airport Concession Disadvantaged Business Enterprise shall control:

i. Nondiscrimination; Remedies - The Proposer or subcontractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this contract. The Proposer shall carry out applicable requirements of 49 CFR Part 23 in the award and administration of contracts subject to USDOT requirements. Failure by the Proposer to carry out these requirements is a material breach of this contract, which may result in the termination of this contract or such other remedy as the recipient deems appropriate.

ii. Participation by ACDBEs – It is the policy of Broward County that ACDBE firms, as defined herein, can compete fairly for opportunities as subcontractors, suppliers on all contracts awarded by the County to ensure a level playing field. The Proposer hereby agrees to take all necessary and reasonable steps, including compliance with the matters set forth in this Section 17.3, in accordance with 49 CFR Part 23, as amended, to ensure that the ACDBE firms have fair opportunity to compete for and perform contracts.

iii. Prompt Payment - The Proposer hereby agrees to pay its subcontractors and suppliers within thirty (30) days following receipt of the service or supplies. A finding of nonpayment to subcontractors and suppliers is a material breach of this Agreement. The Proposer shall include

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the foregoing prompt payment language in all of its contracts with subcontractors who participate on County projects subject to the regulations in 49 CFR Parts 23 and 26, as amended. Designated staff of the OESBD will conduct meetings with parties involved in prompt payment disputes to facilitate an amicable resolution.

iv. Contract Compliance Monitoring - Compliance monitoring is conducted to determine if Proposer and/or subcontractors are complying with the requirements of the ACDBE Program. Failure of the Proposer to comply with this provision may result in the County imposing penalties or sanctions pursuant to the provisions of the 49 CFR Parts 23 and 26 and the County's Business Opportunity Act of 2012, Ordinance 2012-33. Contract compliance will encompass monitoring for contract dollar achievement and ACDBE subcontractors utilization.

The Office of Economic and Small Business Development shall have the authority to audit and monitor all contracts and contract-related documents related to Broward County projects. The requirements of the ACDBE Program are applicable to Proposer and its subcontractors. Proposer shall be responsible for ensuring proper documentation with regard to its utilization and payment of ACDBE subcontractors.

For detailed information regarding the Airport Concession Disadvantaged Business Enterprise Program, please contact the Office of Economic and Small Business Development at (954) 357-6400 or visit the website at: <http://www.broward.org/econdev/Pages/default.aspx>.

At any time prior to award, the awarding authority may find that a Proposer is not responsible to receive a particular award. The awarding authority may consider the following factors, without limitation: debarment or removal from the authorized Proposers list or a final decree, declaration or order by a court or administrative hearing officer or tribunal of competent jurisdiction that the Proposer has breached or failed to perform a contract, claims history of the Proposer, performance history on a County contract(s), an unresolved concern, or any other cause under this code and Florida law for evaluating the responsibility of an Proposer.

2. Financial Information

Although the review of a Proposer's financial information is an issue of responsibility, failure to provide the financial documentation or to correctly assert a confidentiality claim pursuant the Florida Public Records Law and the solicitation requirements as stated in the Evaluation Criteria and Public Record and Exemptions sections may result in a recommendation of non-responsive by the EC.

3. Litigation History

Although the review of a Proposer's litigation history is an issue of responsibility, the failure to provide litigation history as required in the Evaluation Criteria may result in a recommendation of non-responsive by the EC. Attachment F - Litigation History must be completed and returned with the response.

4. Authority to Conduct Business in Florida

A Florida corporation or partnership is required to provide evidence with its response that the firm is authorized to transact business in Florida and is in good standing with the Florida Department of State.



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If not with its response, such evidence must be submitted no later than three business days from request from the County.

A foreign (out-of-state) corporation or partnership is required to provide evidence with its response that the firm is authorized to transact business in Florida and is in good standing with the Florida Department of State. If not with its response, such evidence must be submitted no later than three business days from request from the County.

A joint venture is required to provide evidence with its response that the joint venture, or at least one of the joint venture partners, is authorized to transact business in Florida and is in good standing with the Florida Department of State. If not with its response, such evidence must be submitted no later than three business days from request from the County. However, the joint venture is required to provide evidence prior to contract execution that the joint venture is authorized to transact business in Florida and provide County with a copy of the joint venture agreement. A joint venture is also required to provide with its response a Statement of Authority indicated that the individual submitting the joint venture's proposal has the legal authority to bind the joint venture. If not with its response, such evidence must be submitted to the County no later than three business days from County.

5. Insurance Requirements

Proposer must supply the insurance certificate or letter as specified in this solicitation, which insurance must meet the minimum requirements set forth in Attachment G.

Insurance requirements are determined by Broward County Aviation Department's Risk Manager and will be included in the Draft Agreement.

Although it is not necessary to have insurance in effect at the time of response to this RFP, as part of its response, Proposer must provide either a letter from their insurance carrier indicating that it is capable of obtaining insurance at least in the amount of the limits established on the Sample Certificate of Insurance, which is found in Attachment G to this RFP, or a sample insurance certificate from their carrier indicating the same. Please note that these insurance coverage amounts are minimums. You may carry higher limits, at your option, but you may not carry lower limits. The letter from your insurance carrier or the sample certificate should note that Broward County is a certificate holder and will appear as an Additional Insured for all General Liability coverage. Additionally, the letter or sample certificate should note that all coverage must include a 30-day notice of cancellation. For additional information, please contact Tracy Meyer, Broward County Aviation Department, Risk Insurance and Contracts Manager at (954) 359-7216.

6. Experience Criteria

The Proposer and/or managing principal of the Proposer shall have been in continuous existence for at least the last ten (10) years and shall have demonstrated experience in the operation, for the last three (3) consecutive years, of public parking facilities at one or more airports or comparable facilities. Each firm or organization shall have extensive experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.

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The Proposer must respond to EVERY item in the Evaluation Criteria. If a specific item does not apply to Proposer, then the Proposer must reply with "N/A" or "No" or "None" (or some similar wording).

7. Additional Requirements

- Proposer must complete and submit the Non-Collusion Form (Attachment J).
- Proposer, its principals, officers, or predecessor organization(s) may not have been debarred or suspended from bidding by any government during the last three (3) years.
- Proposer must provide no less than three (3) positive references for its operations, and staff investigations may not find any instances of significant legal or contractual problems for Proposers' operations at airports.
- Proposer must provide three (3) references that can attest to the positive financial position of the Proposer and staff investigations may not find any issues of significant financial issues that might impact the Proposer's ability to make its required financial investment and run its operations at the Airport.

Additionally, the awarding authority may consider the following factors, without limitation: debarment or removal from the authorized vendors list or a final decree, declaration or order by a court or administrative hearing officer or tribunal of competent jurisdiction that the offeror has breached or failed to perform a contract, claims history of the offeror, performance history on a County contract(s), an unresolved concern, or any other cause under the County's code and Florida law for evaluating the responsibility of an offeror.

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Responsibility/ Criteria

Please provide the information for the Evaluation/Responsibility Criteria by responding to the questions below:

With regard to the Evaluation criteria, each firm has a continuing obligation to provide the County with any material changes to the information requested. The County reserves the right to obtain additional information from interested firms.

<p>Responsibility Criteria –</p> <p>Company Profile</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>1. Supply legal firm name, headquarters address, local office addresses, state of incorporation and key firm contact names with their phone numbers and e-mail addresses.</p>	
<p>2. Supply the interested firm's federal ID number and Dun Bradstreet number.</p>	
<p>3. Is the interested firm legally authorized, pursuant to the requirements of the Florida Statutes, to do business in the State of Florida?</p>	<p><input type="checkbox"/> YES <input type="checkbox"/> NO</p>
<p>4. All firms are required to provide Broward County the firm's financial statements at the time of submittal in order to demonstrate the firm's financial capabilities.</p> <p>Failure to provide this information at the time of submittal may result in a recommendation that the response is nonresponsive. Each firm shall submit its most recent two (2) years of financial statements for review. The financial statements are not required to be audited financial statements. With respect to the number of years of financial statements required by this RFP, the firm must fully disclose the information for all years available; provided, however, that if the firm has been in business for less than the required number of years, then the firm must disclose for all years of the required period that the firm has been in business, including</p>	

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<p>Responsibility Criteria –</p> <p>Company Profile</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>any partial year-to-date financial statements. The County may consider the unavailability of the most recent year's financial statements and whether the firm acted in good faith in disclosing the financial documents in its evaluation.</p> <p>Any claim of confidentiality on financial statements should be asserted at the time of submittal. (see below)</p> <p>*****ONLY "IF" claiming Confidentiality*****</p> <p>The financial statements should be submitted in a separate bound document labeled "Name of Firm, Attachment to Proposal Package, RFP# - Confidential Matter". The firm must identify the specific statute that authorizes the exemption from the Public Records Law. CD or DVD discs included in the submittal must also comply with this requirement and separate any materials claimed to be confidential.</p> <p><u>Failure to provide this information at the time of submittal and in the manner required above may result in a recommendation that the response is non-responsive. Furthermore, Proposer's failure to provide the information as instructed may lead to the information becoming public.</u></p> <p>Please note that the financial statement exemption provided for in Section 119.071(1) c, Florida Statutes only applies to submittals in response to a solicitation for a "public works" project.</p>	

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<p>Responsibility Criteria –</p> <p>Company Profile</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>Litigation History Requirement:</p> <p>5. The County will consider a vendor's litigation history information in its review and determination of responsibility. All vendors are required to disclose to the County all "material" cases filed, pending, or resolved during the last three (3) years prior to the solicitation response due date, whether such cases were brought by or against the vendor, any parent or subsidiary of the vendor, or any predecessor organization. If the vendor is a joint venture, the information provided should encompass the joint venture (if it is not newly-formed for purposes of responding to the solicitation) and each of the entities forming the joint venture. For purpose of this disclosure requirement, a "case" includes lawsuits, administrative hearings and arbitrations. A case is considered to be "material" if it relates, in whole or in part, to any of the following:</p> <ol style="list-style-type: none"> 1. A similar type of work that the vendor is seeking to perform for the County under the current solicitation; 2. An allegation of negligence, error or omissions, or malpractice against the vendor or any of its principals or agents who would be performing work under the current solicitation; 3. A vendor's default, termination, suspension, failure to perform, or improper performance in connection with any contract; 4. The financial condition of the vendor, including any bankruptcy petition (voluntary and involuntary) or receivership; or 	

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<p>Responsibility Criteria –</p> <p>Company Profile</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>5. A criminal proceeding or hearing concerning business-related offenses in which the vendor or its principals (including officers) were/are defendants.</p> <p>Notwithstanding the descriptions listed in paragraphs 1 – 5 above, a case is not considered to be "material" if the claims raised in the case involve only garnishment, auto negligence, personal injury, workers' compensation, foreclosure or a proof of claim filed by the Proposer.</p> <p>For each material case, the Proposer is required to provide all information identified, on the attached "Litigation History" form. (Attachment F)</p> <p>A Vendor is also required to disclose to the County any and all case(s) that exist between the County and any of the vendor's subcontractors/ sub consultants proposed to work on this project.</p> <p>Failure to disclose any material case, or to provide all requested information in connection with each such case, may result in the vendor being deemed non-responsive. Prior to making such determination, the vendor will have the ability to clarify the submittal and to explain why an undisclosed case is not material.</p>	
<p>6. Has the interested firm, its principals, officers, or predecessor organization(s) been debarred or suspended from bidding by any government during the last three (3) years? If yes, provide details.</p>	<p><input type="checkbox"/> YES <input type="checkbox"/> NO</p>

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<p>Responsibility Criteria –</p> <p>Company Profile</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>7. List and describe all bankruptcy petitions (voluntary or involuntary) which have been filed by or against the Proposer, its parent or subsidiaries, predecessor organization(s), or any wholly-owned subsidiary during the past three (3) years. Include in the description the disposition of each such petition.</p>	
<p>8. List all business related claims, arbitrations, administrative hearings, and lawsuits that are pending or were filed during the last three (3) years brought by or against the firm, its predecessor organization(s), or any wholly-owned subsidiary including but not limited to those claims, arbitrations, administrative hearings and lawsuits that allege negligence, error, or omission, or default, termination, suspension, failure to perform, or improper performance of an obligations of a contract or a legal duty related to the contract. This list should include all case names; case, arbitration, or hearing identification numbers; identification of the project involved in the dispute; a description of the subject matter of the dispute; and the final outcome or current status if the matter has not become final.</p>	
<p>9. List and describe all criminal proceedings or hearings concerning business related offenses in which the interested firm, its principals, officers, predecessor organization(s), or wholly owned subsidiaries were defendants.</p>	
<p>10. Has your company ever failed to complete any work awarded to you?</p>	<p><input type="checkbox"/> YES <input type="checkbox"/> NO</p>
<p>11. Has your company ever been terminated from a contract? If so, where and why?</p>	<p><input type="checkbox"/> YES <input type="checkbox"/> NO</p>

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<p>Responsibility Criteria –</p> <p>Company Profile</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>Insurance Requirements</p> <p>12. Attached is a sample Certificate of Insurance, Attachment G. It reflects the insurance requirements deemed necessary for this project. It is not necessary to have this level of insurance in effect at the time of submittal but it is necessary to submit certificates indicating that the firm currently carries the insurance or to submit a letter from the carrier indicating upgrade availability. The first ranked firm will be required to have the insurance in-place prior to the initial Sunshine contract negotiation session.</p>	
<p>Additional Terms</p> <p>Legal Requirements</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>13. Standard Agreement Language: Identify any standard terms and conditions in the Draft Agreement with which the interested firm cannot agree. The standard terms and conditions for the resulting contract can be located at:</p> <p>Link for Standard Agreement Language Form provided by Assistant County Attorney will be inserted here.</p> <p>If you do not have computer access to the internet, call the Project Manager for this RFP to arrange for mailing, pick up, or facsimile transmission.</p>	<p><input type="checkbox"/> YES (Agree)</p> <p><input type="checkbox"/> NO</p> <p>If no, you need to specifically identify the terms and conditions with which you are taking exception since they will be discussed with the Evaluation Committee. Please be aware that taking exceptions to the County's standard terms and conditions may be viewed unfavorably by the Evaluation Committee and ultimately impact the overall evaluation of your submittal.</p>
<p>14. Cone of Silence: This County's ordinance prohibits certain communications among</p>	

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<p>Additional Terms</p> <p>Legal Requirements</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>vendors, county staff, and Evaluation Committee members. Identify any violations of this ordinance by any members of the responding firm or its joint ventures. The firm(s) submitting is expected to sign and notarize the Cone of Silence Certification (Attachment H).</p>	
<p>15. Public Entity Crimes Statement: A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit an offer to perform work as a consultant or contract with a public entity, and may not transact business with Broward County for a period of 36 months from the date of being placed on the convicted vendor list. Submit a statement fully describing any violations of this statute by members of the interested firm or its joint ventures.</p>	
<p>16. No Contingency Fees: By responding to this solicitation, each firm warrants that it has not and will not pay a contingency fee to any company or person, other than a bona fide employee working solely for the firm, to secure an agreement pursuant to this solicitation. For Breach or violation of this provision, County shall have the right to reject the firm’s response or terminate any agreement awarded without liability at its discretion, or to deduct from the agreement price or otherwise recover the full amount of such fee, commission, percentage, gift, or consideration.</p> <p>Submit an attesting statement warranting that the Responder has not and will not pay a contingency fee to any company or person, other than a bona fide employee working solely for the firm, to secure an agreement pursuant to this solicitation.</p>	

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<p>Additional Terms</p> <p>Legal Requirements</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>17. The provisions of the Broward County Living Wage Ordinance, Section 26-100, (“Living Wage Ordinance”) will apply to this agreement. In accordance with living wage ordinance, certain employers who do business with the county shall pay a living wage to its employees who work on service contracts providing covered services identified under the living wage ordinance. (Attachment I)</p>	
<p>18. Drug Free Workplace: Complete and submit Attachment L. Failure to provide a notarized Certification Form in your proposal indicating your compliance or willingness to comply with Broward County’s Drug Free Workplace requirements, in accordance with Broward County Sec. 1-71 may result in your firm being ineligible to be awarded a contract pursuant to Broward County’s Drug Free Workplace Ordinance and Procurement Code.</p>	
<p>19. Non-Collusion Statement: By responding to this solicitation, the vendor certifies that this offer is made independently and free from collusion. Vendor shall disclose on the attached “Non-Collusion Statement Form” (Attachment J) to their best knowledge, any Broward County officer or employee, or any relative of any such officer or employee as defined in Section 112.3135(1) (c), Florida Statutes (1989), who is an officer or director of, or had a material interest in, the vendor’s business, who is in a position to influence this procurement. Any Broward County officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed,</p>	

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<p>Additional Terms</p> <p>Legal Requirements</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>for purposes hereof, to be in a position to influence this procurement. For purposes hereof, a person has a material interest if they directly or indirectly own more than five (5) percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor. Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the Broward County Procurement Code.</p>	
<p>20. Scrutinized Companies List Certification: Any company, principals, or owners on the Scrutinized Companies with Activities in Sudan List or on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List is prohibited from submitting a bid, proposal or response to a Broward County solicitation for goods or services in an amount equal to or greater than \$1 million. The certification form is referenced as "Scrutinized Companies List Certification" (Attachment K) and should be completed and submitted with your proposal but must be completed and submitted prior to award.</p>	

Responsibility Criteria -

Experience Requirements

NOTE: In meeting the following Criteria, the County will consider the experience of the Proposer or in the event of a joint venture or partnership anyone of the companies or principals of such company forming the joint venture or partnership.

The Proposer and/or managing principal of the Proposer shall have been in continuous existence for at least the last ten (10) years and shall have demonstrated experience in the operation, for the last three (3) consecutive years, of public parking facilities at one or more airports or comparable facilities. Each firm or organization shall have extensive experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.

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Management Qualification, Experience and References:

The Proposer or a principal of Proposer shall provide demonstrated experience in the successful operation of operating a large scale public self and valet and employee parking facility at a medium or large sized airport, or a similar type of operation with equal size and operating characteristics, for the past three (3) consecutive years.

<i>Management Qualification, Experience and References</i>	Provide answers below. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.
1. Has Proposer or the largest shareholder of a joint venture, or at least one member firm or a partnership, have been in operation for at least the past three (3) years operating public, self and valet and employee parking facility at a medium or large sized airport, or a similar type of operation with equal size and operating characteristics?	
2. Using the Agreement/Permit Table below, Proposer shall list the locations, where it, or a principal of Proposer has demonstrated experience in the successful operation of a business of a nature similar to that contemplated in this RFP. At least one (1) location must be provided, but no more than five (5) are necessary. Please supply information regarding the venues that you believe are most comparable in size, scope, and nature of operation to the one contemplated for the Airport.	

a. Agreement/Permit Table:

Agreement/Permit Location	Term (start/end date)	# Facilities	Types of Service Provided (i.e. public self, valet and/or employee or all three)
(1)			
(2)			
(3)			
(4)			
(5)			

The company/agency name, as well as the name, title, telephone number and email address of a contact person who was responsible for managing the Proposer's agreement with the venue. Please note that in addition to any contacts listed below, as part of its review of Proposer's qualifications, the County may contact other venues where the Proposer has provided parking management services.

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b. Company/Agency Table:

Company/Agency with which agreement was entered into	Contact Name	Title	Telephone Number	Email Address
(1)				
(2)				
(3)				
(4)				
(5)				

c. Identify if such experience listed in the Company/Agency Table, above, is held by Proposer or principal of Proposer. If held by principal, provide the principal's name and the relationship of the principal to the Proposer, (i.e., majority shareholder, majority partner, corporate officer, franchisee, parent company, etc.):

d. If Proposer has not operated its business as public self and valet and employee parking facility Service Concession in the past, describe why the Proposer believes it can successfully provide such services at FLL.

e. In addition to the references listed in the Company/Agency Table above, provide the company name, contact person, title, telephone number and email address of a contact person for two (2) financial references who can speak to the financial condition of the Proposer.

Company Name	Contact Name	Title	Telephone Number	Email Address
(1)				
(2)				

f. Have any agreements held by Proposer or principal of Proposer or a parent or subsidiary of Proposer or principal of Proposer for the operation of an employee, public self and valet parking facility concession or franchise ever been canceled? If yes, provide further details:

Yes _____ No _____

If yes, provide further details: _____

g. Has the Proposer or principal of Proposer or a parent or subsidiary of Proposer ever been sued for issues pertaining to payments and/or performance? If yes, provide further details:

Yes _____ No _____

If yes, provide further details: _____

h. Has the Proposer and any principal of Proposer been the subject of any investigations of any State, Federal or local government or agency within the past 5 years? If yes, provide further details:

Yes _____ No _____



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If yes, provide further details: _____

Airport Concession Disadvantaged Business Enterprise (ACDBE) Program/Compliances:

Surety Information

Has Proposer or principal(s) of Proposer or a parent or subsidiary of Proposer or principal of Proposer identified to provide services under this Concession ever had a bond or surety cancelled or forfeited?

Yes _____ No _____

If yes, provide further information: _____

Customer Training Program

Does the Proposer or Principal of Proposer currently have a Customer Training Program?

Yes _____ No _____

If yes, provide details. _____

If no, will Proposer send its employees to FLL Cares Customer Training Program offered by the County?

Yes _____ No _____

Proposer Certification

By responding and signing this RFP, Proposer attests that the information submitted to the County is true, correct and accurate. The Proposer also agrees that any false, inaccurate, misleading, exaggerated, or incorrect information provided as part of their submittal could be deemed inappropriate and/or non-responsive and shall be disqualified from further consideration.

PROPOSER

DATE:

Signature

Print Name

Title

Evaluation Criteria

With regard to the Evaluation criteria, each firm has a continuing obligation to provide the County with any material changes to the information requested. The County reserves the right to obtain additional information from interested firms.

<p>Evaluation Criteria –</p> <p>Project Specific Criteria</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>Experience managing airport parking programs and facilities of similar size and scope of services in comparison to FLL. List locations with verifiable references</p> <p>1. Provide name, location, type of facility, number of spaces, type of parking services and products, number of fulltime employees and gross annual revenue from the management of the facilities. Provide references for each location, information must include contact information (name, phone, e-mail, address, etc.).</p>	
<p>Experience managing airport parking programs and facilities of similar size and scope of services in comparison to FLL. List locations with verifiable references</p> <p>2. For each of the above in question 1, provide the number of entry and exit points, the number of automated and staffed pay stations, the number of automated vehicle tolling lanes, the parking access and revenue control equipment hardware provider/ type/ model and the software provider and version.</p>	

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<p>Evaluation Criteria –</p> <p>Project Specific Criteria</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>Experience managing airport parking programs and facilities of similar size and scope of services in comparison to FLL. List locations with verifiable references.</p> <p>3. For each of the above in question 1, provide the total number of transactions and the number of years managing the facility.</p> <p>Experience managing airport parking programs and facilities of similar size and scope of services in comparison to FLL. List locations with verifiable references.</p> <p>4. Describe experience with "state of the art" real time devices and computerized revenue control systems programmed to process multiple rate classifications at a common parking cashier plaza.</p>	
<p>Organizational Structure and Staffing</p> <p>5. Provide an organizational chart for this project with job descriptions for each of the key positions in each section of Valet and Self-Parking, with a total number of employees in each position.</p>	
<p>Organizational Structure and Staffing</p> <p>6. Provide a detailed staffing plan for the management of this project in each section (Employee Lot, Valet and Self-Parking).</p>	
<p>Management and Operations Plan</p> <p>7. Describe your Revenue Collection and Auditing procedure, Payment Card Industry Data Security Standards (PCI DSS).</p>	
<p>Management and Operations Plan</p> <p>8. Describe your Customer Service Initiatives, Customer Loyalty Program, Marketing and Promotional Activities</p>	

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<p>Evaluation Criteria –</p> <p>Project Specific Criteria</p>	<p><i>Provide answers below. If you are submitting a response as a joint venture, you must respond to each question for each entity forming the joint venture. When an entire response cannot be entered, a summary, followed with a page number reference where a complete response can be found is acceptable.</i></p>
<p>Management and Operations Plan 9. Describe your Cost Saving Initiatives, Flexible Rate Structure, Online Parking Reservation System</p>	
<p>Management and Operations Plan 10. Describe/ provide your Standard Operating Procedures for Self-Parking, Employee Parking and Valet Parking and your Employee Motivation and Training Program</p>	
<p>Management and Operations Plan 11. Provide an Employee Motivation and Training Program Plan for Self and Valet Parking</p>	
<p>Management Fee and Salaries/Wages/Benefits: 12. Total from Table 11</p>	

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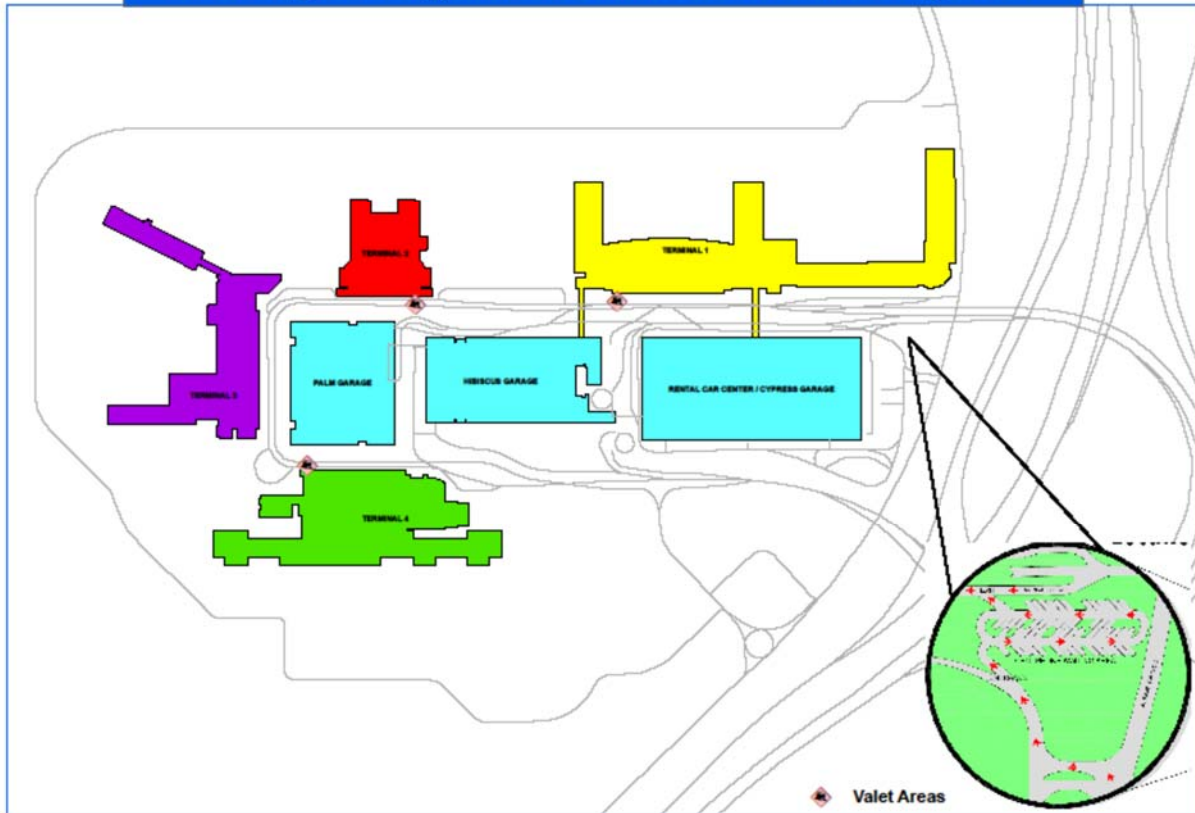
Attachments

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Attachment A – Parking Facilities Areas

**Fort Lauderdale-Hollywood International Airport
Parking Garages and Cell-Phone Waiting Area**



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* BCAD reserves the right to change any operational curbside areas, podiums, staging and pick-up locations at any time throughout the length of the contract.



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Attachment C1 – DBE/ACDBE Letter of Intent

OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
LETTER OF INTENT BETWEEN BIDDER/OFFEROR AND DISADVANTAGED BUSINESS ENTERPRISE (DBE) /
AIRPORT CONCESSIONS DISADVANTAGED BUSINESS ENTERPRISE (ACDBE) SUBCONTRACTOR/SUPPLIER
(Form to be completed and signed for each BE/ACDBE firm)

Solicitation Number:	Project Title:
-----------------------------	-----------------------

Bidder/Offeror Name: _____

Address: _____ City: _____ State: _____ Zip: _____

Authorized Representative: _____ Phone: _____ **DBE/ACDBE**

Subcontractor/Supplier Name: _____ Check

one: Address: _____

DBE City: _____ State: _____ Zip: _____ Phone: _____

ACDBE Authorized Representative: _____

- A. This is a letter of intent between the bidder/offeror on this project and a DBE/ACDBE firm for the DBE/ACDBE to perform subcontracting work on this project, consistent with Title 49 CFR Parts 26 or 23 as applicable.
- B. By signing below, the bidder/offeror is committing to utilize the above-named DBE/ACDBE to perform the work described below.
- C. By signing below, the above-named DBE/ACDBE is committing to perform the work described below.
- D. By signing below, the bidder/offeror and DBE/ACDBE affirm that if the DBE/ACDBE subcontracts any of the work described below, it may only subcontract that work to another DBE/ACDBE if it wishes to receive DBE/ACDBE credit for said work.

Work to be performed by DBE/ACDBE Firm			
Description	NAICS*	DBE/ACDBE Contract Amount†	DBE/ACDBE Percentage of Total Project Value

AFFIRMATION: I hereby affirm that the information above is true and correct.

Bidder/Offeror Authorized Representative

(Signature) (Title) (Date)

DBE/ACDBE Subcontractor/Supplier Authorized Representative

(Signature) (Title) (Date)

* Visit <http://www.census.gov/eos/www/naics/> to search. Match type of work with NAICS code as closely as possible.

† To be provided only when the solicitation requires that bidder/offer include a dollar amount in its bid-offer.

In the event the bidder/offeror does not receive award of the prime contract, any and all representations in this Letter of Intent and Affirmation shall be null and void.



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Attachment C2 – Evaluation of Good Faith Effort
APPLICATION FOR EVALUATION OF GOOD FAITH
EFFORT PURSUANT TO
TITLE 49 CFR PARTS 23 AND 26

SOLICITATION NO.:

Please check one of the following to indicate the program goal on this solicitation:

ACDBE

DBE

PROJECT NAME: _____

ADDRESS: _____

TELEPHONE: _____ FAX: _____

The undersigned representative of the prime contractor affirms that his/her company has contacted Disadvantaged Business Enterprise (DBE)/ Airport Concessions Disadvantaged Business Enterprise (ACDBE) certified firms in good faith effort to meet the DBE or ACDBE goal for this solicitation but has not been able to meet the goal. Consistent with the requirements of Title 49 CFR Part 26, Appendix A, the prime contractor hereby submits documentation (attached to this form) of good faith efforts made and requests to be evaluated under these requirements.

The prime contractor understands that a determination of good faith effort to meet the contract goal is contingent on both the information provided by the prime contractor as an attachment to this application and the other factors listed in Appendix A, of Title 49 CFR Part 26, as those factors are applicable with respect to this solicitation. The prime contractor acknowledges that the determination of good faith effort is made by the Director of the Office of Economic and Small Business Development, as the Disadvantaged Business Enterprise Liaison Officer (DBELO), in keeping with federal requirements.

SIGNATURE: _____

PRINT NAME/ _____

TITLE: DATE: _____

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Attachment C3 - Concession (ACDBE) Activity Report
OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex
115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301
954-357-6400 • FAX 954-357-5674 • TTY 954-357-5664

**AIRPORT CONCESSION DISADVANTAGED
BUSINESS ENTERPRISE (ACDBE)
QUARTERLY ACTIVITY REPORT**

Reporting Period: 1st Quarter (10/1/___ - 12/31/___) 2nd Quarter (01/1/___ - 03/31/___)
(Please check appropriate reporting period) 3rd Quarter (04/1/___ - 06/30/___) 4th Quarter (07/1/___ - 09/30/___)

Concessionaire: _____

Address: _____

Project Title: _____ Concession Type: _____

Concessionaire's Gross Receipts	Reporting Period <small>(listed above)</small>	Total Reported To Date <small>(for Fiscal Year)</small>
TOTAL	\$	\$

ACDBE Name (s)	Gross Receipts for Reporting Period (listed above)	ACDBE Participation % for this Reporting Period	Total ACDBE Gross Receipts Amount reported to date	Total ACDBE Participation % to Date
1.	\$	%	\$	%
2.	\$	%	\$	%
3.	\$	%	\$	%
TOTAL	\$	%	\$	%

Signature of authorized representative / Date

Phone

Print name of authorized representative

DBE CONCESSION YEAR 10/01/___ THROUGH 09/30/___



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**Attachment D - Vendor's List
(Non-Certified Subcontractors and Suppliers Information)**

THIS FORM SHOULD BE SUBMITTED WITH THE RFP; HOWEVER, IT MUST BE SUBMITTED WITHIN 5 CALENDAR DAYS OF COUNTY'S REQUEST.

Provide this information for any sub vendor(s) who will provide a service to the County for this solicitation. This includes major suppliers as well.

-
1. Firm's Name: _____
 2. Firm's Address: _____
 3. Firm's Telephone Number: _____ Firm's Email Address: _____
 4. Contact Name and Position: _____
 5. Alternate Contact Name and Position: _____
 6. Alternate Contact Telephone Number: _____ Email Address: _____
 7. Bid/Proposal Number: _____ Contracted Amount: _____
 8. Type of Work/Supplies Bid: _____ Award Date: _____
-

1. Firm's Name: _____
 2. Firm's Address: _____
 3. Firm's Telephone Number: _____ Firm's Email Address: _____
 4. Contact Name and Position: _____
 5. Alternate Contact Name and Position: _____
 6. Alternate Contact Telephone Number: _____ Email Address: _____
 7. Bid/Proposal Number: _____ Contracted Amount: _____
 8. Type of Work/Supplies Bid: _____ Award Date: _____
-

I certify that the information submitted in this report is in fact true and correct to the best of my knowledge

Signature	Title	Date
-----------	-------	------

Note: the information provided herein is subject to verification by the Aviation Department. Use additional sheets for more subcontractors or suppliers as necessary.



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Attachment E - Lobbyist Registration – Certification

This certification form should be completed and submitted with your proposal. If not included with the RFP submittal at the time of the RFP opening deadline, the Lobbyist Certification Form must be completed and returned by a date and time certain established by the County.

The Vendor, by virtue of the signature below, certifies that:

- a. It understands if it has retained a lobbyist(s) to lobby in connection with a competitive solicitation, it shall be deemed non-responsive unless the firm, in responding to the competitive solicitation, certifies that each lobbyist retained has timely filed the registration or amended registration required under Section 1-262, Broward County Code of Ordinances; and
- b. It understands that if, after awarding a contract in connection with the solicitation, the County learns that the certification was erroneous, and upon investigation determines that the error was willful or intentional on the part of the vendor, the County may, on that basis, exercise any contractual right to terminate the contract for convenience.

Based upon these understandings, the vendor further certifies that: (Check One)

- 1. _____ It has not retained a lobbyist(s) to lobby in connection with this competitive solicitation; however, if retained after the solicitation, the County will be notified.
- 2. _____ It has retained a lobbyist(s) to lobby in connection with this competitive solicitation and certified that each lobbyist retained has timely filed the registration or amended registration required under Section 1-262, Broward County Code of Ordinances.
- 3. _____ It is a requirement of this solicitation that the names of any and all lobbyists retained to lobby in connection with this solicitation be listed below:

Print Name of Lobbyist	Print Lobbyist's Firm
Print Name of Lobbyist	Print Lobbyist's Firm
	(Vendor Signature)
	(Print Vendor Name)

STATE OF _____

COUNTY OF _____

The foregoing instrument was acknowledged before me this ____ day of _____, 20____, by

_____ as _____ of
(Name of person whose signature is being notarized) (Title)

_____ known to me to be the person described herein, or who produced
(Name of Corporation/Company)

_____ as identification, and who did/did not take an oath.
(Type of Identification)

NOTARY PUBLIC:

(Signature)

(Print Name)

My commission expires: _____

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Attachment G - Insurance Requirements

Insurance Requirements for Parking Facility Management and Operation

the following coverage's are deemed appropriate for minimum insurance requirements for this project and will be required of the selected firm and identified in the negotiated agreement. Any deviation or change during the contract negotiation period shall be approved by Risk Management.

TYPE OF INSURANCE 1. ALL COI's be submitted on an ACCORD 25 form 2. ALL deductibles are vendors responsibility 3. Self Insurance and SIR's is not approved 4. No deductible greater than \$10,000.00	Limits on Liability in Thousands of Dollars		
		Each Occurrence	Aggregate
GENERAL LIABILITY [x] Commercial General Liability [x] Premises—Operations [x] Explosion & Collapse Hazard [x] Underground Hazard [x] Products/Completed Operations Hazard (5 years) [x] Contractual Insurance [x] Broad Form Property Damage [x] Personal Injury [x] mobil equipment	Bodily Injury		
	Property Damage		
	Bodily Injury and Property Damage Combined	\$ 2 mil landside \$ 5 mil airside	\$ 2 mil landside \$ 5 mil airside
	Personal Injury		
AUTO LIABILITY [x] Comprehensive Form [x] Owned [x] Hired [x] Non-owned [x] Any Auto If applicable	Bodily Injury (each person)		
	Bodily Injury (each accident)		
	Property Damage		
	Bodily Injury and Property Damage Combined	\$1 mil landside \$ 5 mil airside	
EXCESS LIABILITY [] Umbrella Form [] Other than Umbrella Form	Bodily Injury and Property Damage Combined	\$	\$
[x] GARAGE KEEPERS		\$2 mil	
[x] CRIME		\$2 mil	
[x] WORKER'S COMPENSATION AND EMPLOYER'S LIABILITY (NOTE *)	[x] STATUTORY Dollar values only:	**State exemption not accepted.	
		(each accident)	500K MIN
Description of Operations/Locations/Vehicles: Certificate must show on general liability and excess liability Additional Insured: Broward County . Also when applicable certificate should show Broward County as a named insured for property and builders risk and as a loss payee for installation floater when coverage's are required . Certificate Must be Signed and All applicable Deductibles shown. Indicate bid number, RLI,RFP, and project manager on COI.			
NOTE * - If the Company is exempt from Workers' Compensation Coverage, please provide a letter on company letterhead or a copy of the State's exemption which documents this status and attaché to the Certificate of Insurance for approval. If any operations are to be undertaken on or about navigable waters, coverage must be included for U.S. Longshoremen & Harbor Workers' Act/ & Jones Act CANCELLATION: Thirty (30) Day written notice of cancellation required to the Certificate Holder:			
Name & Address of Certificate Holder Broward County 2200 SW 45th Street, Suite #101, Dania Beach, FL 33312 : Parking		Date Issued _____	

Insurance_Limits_Form.03 Revised certificate of insurance 2005.DOC COI



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Attachment H - Cone of Silence Certification

The undersigned vendor hereby certifies that:

1. _____ the vendor has read Broward County's Cone of Silence Ordinance, Section 1-266, Article xiii, Chapter 1 as revised of the Broward County Code; and
2. _____ the vendor understands that the Cone of Silence for this competitive solicitation shall be in effect beginning upon the appointment of the Evaluation Committee (for Requests for Proposals - RFPs) or Selection Committee (for Request for Letters of Interest - RLIs) for communication regarding this RFP/RLI with the County Administrator, Deputy and Assistants to the County Administrator and their respective support staff or any person, including Evaluation or Selection Committee members, appointed to evaluate or recommend selection in this RFP/RLI process. For Communication with County Commissioners and Commission staff, the Cone of Silence allows communication until the initial Evaluation or Selection Committee Meeting.
3. _____ the vendor agrees to comply with the requirements of the Cone of Silence Ordinance.

(Vendor Signature)

(Print Vendor Name)

STATE OF _____

COUNTY OF _____

The foregoing instrument was acknowledged before me this ____ day of _____, 20____, by

_____ as _____ of
(Name of person whose signature is being notarized) (Title)

_____ known to me to be the person described herein, or who produced
(Name of Corporation/Company)

_____ as identification, and who did/did not take an oath.
(Type of Identification)

NOTARY PUBLIC:

(Signature)

_____ My commission expires: _____

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Attachment I - Living Wage Ordinance

Living Wage Ordinance Requirements:

- A. The County's estimated annual value of this contract is \$100,000.00 or greater, therefore, the Living Wage Ordinance Section 26-100, is applicable.
- B. The following is a summary of requirements contained the Living Wage Ordinance. This summary is not all-inclusive of the requirements of the Ordinance. If there is any conflict between the following summary and the language in the Living Wage Ordinance, the language in the Living Wage Ordinance shall prevail. These terms may supplement the specific requirements of the Living Wage Ordinance in order to effectuate its intent.
- C. In accordance with the Living Wage Ordinance, the Vendor agrees to pay the current minimum hourly wage rates to employees covered by the Living Wage Ordinance, as adjusted.
- D. There will be no increase in contract prices paid by the County to the Vendor due to any increase in wages required to be paid to employees covered by the Living Wage Ordinance.
- E. The Living Wage Ordinance Compliance Affidavit Form, should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.
- F. Further information about Vendor's obligations under the Living Wage Ordinance, may be obtained from the Purchasing Division's website at:
www.broward.org/Purchasing/Pages/LivingWageOrdinance.aspx
- G. The Vendor, under the terms of a contract awarded subject to the Living Wage Ordinance must comply with the requirements. By responding to a solicitation including the Living Wage Ordinance requirements, Vendor is hereby agreeing to comply with the provisions of the Ordinance and acknowledges awareness of the penalties for non-compliance.
- H. Living Wage Requirements: All covered employees, including those of the Vendor's subcontractors, providing services pursuant to the Vendor's contract, shall be paid wage rates in accordance with the Living Wage Ordinance, as adjusted. The Vendor and covered subcontractors, hereinafter referred to as "covered employer" may comply with this living wage provision by choosing to pay no less than the lower specified hourly wage rate when said employer also provides health benefits to its covered employees. Proof of the provision of health care benefits must be submitted to the County to qualify for the living wage rate for employees with health care benefits.
 - 1. Covered employees shall be paid not less than bi-weekly and without subsequent deduction or rebate. The covered employer shall pay living wage rates in accordance with federal and all other applicable laws such as overtime and similar wage laws.

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Attachment I - (CONTINUED)
Living Wage Ordinance

2. The covered employer must post in a prominent place at the site of the work and where paychecks are distributed, a notice (Living Wage rates poster) specifying the wages/benefits to be paid under the Living Wage Ordinance. This poster will be made available by the County. Vendors shall provide a copy of the requirements of the Living Wage Ordinance to any subcontractor submitting a bid/quote/proposal for a subcontract under this contract, prior to their submitting a bid to the Vendor.
 3. The covered employer shall provide the three-language statement to each covered employee with the employee's first paycheck and every six (6) months thereafter in the manner set forth by the Living Wage Ordinance.
- I. Living Wage - Indexing: The living wage rate and the health benefits payment shall be annually indexed to inflation consistent with indexing methodology set forth in the Living Wage Ordinance. The living wage rates will be published by the County on an annual basis.
 - J. Sanctions for Unpaid Wages: In the event of any underpayment of required wage rates by the covered employer, civil and/or administrative penalties may be assessed to include sanctioning a covered employer by requiring the covered employer to pay wage restitution to the affected employee or subcontractor or by other means of sanctioning in accordance with the Living Wage Ordinance.
 - K. Payroll; Basic Records; Reporting: Each covered employer shall maintain payroll records for all covered employees and basic records relating thereto and shall preserve them for a period of three (3) years beyond the termination or expiration of this contract. The covered employer shall make the covered employees' payroll records required available for inspection, copying or transcription by authorized representatives of the County for a period of three years from the termination date of any County Service Contract, and shall permit such representative to interview employees during working hours. Failure to submit the required reports upon request or to make records available may be grounds for termination of the contract. The service contractor is responsible for the submission of the information required by the Living Wage Ordinance and for the maintenance of records and provision of access to same by all covered subcontractors.
 1. The covered employer shall submit the payroll information required every six months, to the applicable using agency's Contract Administrator, including a copy of the complete payroll for one payroll period showing employer's payroll records for each covered employee working on the contract for covered services.
 2. Exemption: The covered employer may request and obtain an exemption from the requirement to report and file payroll records every six months from the Director of Purchasing. Covered employers may submit an original **Application for Exemption From Living Wage Ordinance Reporting Requirements Form** to apply for an exemption from these reporting requirements, prior to

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Attachment I - (CONTINUED)
Living Wage Ordinance

award. Failure to submit timely may result in rejection of Application for Exemption.

- i. Exemptions based on Wage History or Contractual Obligations (ex. Collective Bargaining Agreements) may be granted by the Director of Purchasing prior to contract award; however, an exemption may be canceled at any time by written notice to the covered employer.
- ii. The reporting exemption does not apply to any new covered employees hired after the date the exemption was granted. For newly hired covered employees, the covered employer may submit an additional exemption application to the Contract Administrator prior to the renewal of contract by the County.

- L. Subcontracts: Covered employees of Vendor's subcontractors, providing covered services pursuant to the Vendor's contract, shall be paid wage rates, as adjusted, in accordance with the Living Wage Ordinance. The Vendor shall insert in any subcontracts the applicable clauses as required by the Living Wage Ordinance and also a clause requiring the subcontractors to include these clauses in all other subcontracts. The Vendor shall be responsible for compliance by any subcontractor with the Living Wage Ordinance as it applies to their subcontract.
- M. Complaints and Hearings; Termination and Debarment: If a covered employee believes that he or she is not being paid in accordance with the Living Wage Ordinance the employee may file a complaint with the Office of Intergovernmental Affairs and Professional Standards in accordance with the County's Living Wage Complaint Procedures. Complaints will be investigated, determinations issued, and hearings afforded to the effected parties in accordance with the County's Living Wage Complaint Procedure. Covered employers found to have violated the Living Wage Ordinance may suffer any or all sanctions provided for in the Living Wage Ordinance, including wage restitution, damages, termination or suspension of payment under the contract, termination of the contract, and debarment. The Living Wage Ordinance also provides employees with a private right of action in court.



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**Attachment I - (CONTINUED)
Living Wage Ordinance**

LIVING WAGE ORDINANCE COMPLIANCE AFFIDAVIT FORM

The completed and signed form should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes. Vendor should scan and upload the completed, signed form(s) in BidSync.

Covered Employer:

Address: _____

Local Contact: _____ E-Mail Address: _____

Address:

Contract Amount:

Using Agency Served:

Solicitation No. and Title:

By signing below I hereby certify that the covered employees listed below: (please check one)

- A. Receive a minimum pay of \$_____ per hour and are provided health benefits valued at \$_____ per hour.
- B. Receive a minimum pay of \$_____ per hour and are not provided health benefits.

Provide names of hourly employees and their job classifications providing covered services for the above referenced contract:

Name	Job Class	A or B	Name	Job Class	A or B
_____	_____	Select	_____	_____	Select
_____	_____	Select	_____	_____	Select
_____	_____	Select	_____	_____	Select
_____	_____	Select	_____	_____	Select

(Attach additional sheets in the format above, if needed)

I, _____ of _____ hereby attest that
(Print Name) (Company)

(1) I have the authority to sign this notarized compliance affidavit, (2) the following information is true, complete and correct and (3) the Vendor certifies that it shall:

- a) Pay all employees working on this contract/project, who are covered by the Living Wage Ordinance, as amended, in accordance with wage rates and provisions of the Living Wage Ordinance;
- b) Provide the applicable living wage statement regarding wage rates with the employee's first paycheck or direct deposit receipt as required by the Living Wage Ordinance, as amended; and
- c) (IF APPLICABLE) If health care benefits are provided under "A" above, the health care benefit meets the standard health benefit plan as described in Section 627.6699 (12)(b)(4), Florida Statutes, as amended. As a principle officer of the covered employer, the undersigned affirms that the referenced Florida Statute has been reviewed and the covered employer's health plan meets all the elements required by the statute, as amended.

Signature Title

SWORN TO AND SUBSCRIBED BEFORE ME this _____ day of _____, 20____

STATE OF _____
COUNTY OF _____

Notary Public (Sign name of Notary Public) My commission expires: _____ (SEAL)



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Attachment I - (CONTINUED)
Living Wage Ordinance

APPLICATION FOR EXEMPTION FROM LIVING WAGE ORDINANCE REPORTING REQUIREMENTS FORM

An original certification must be provided prior to award of the contract. Failure to submit timely upon request of the County may result in rejection of Application for Exemption.

SECTION 1: COVERED EMPLOYER INFORMATION (SERVICE CONTRACTOR)

Company Name: _____ Contact Person: _____
Company Address: _____
City: _____ State: _____ Zip: _____ Phone: _____

SECTION 2: USING AGENCY AND SOLICITATION INFORMATION

Using Agency: _____
Solicitation No. and Title: _____
Using Agency Contact Name: _____ Agency Contact Phone: _____

Contract Amount: \$ _____

SECTION 3: EXEMPTION BASIS (Check one of the options below and submit supporting documentation as requested)

(LWO 26.103(f)(1); **Wage History**: Covered employer demonstrates to the satisfaction of the Director of Purchasing that its covered employees have been continuously paid the applicable living wage rates or higher wages for at least one (1) year prior to entering into the service contract.

Required documentation for this exemption basis: Attach prior payroll records or pay scale records (by job classifications) confirming this basis for exemption.

(LWO 26.103(f)(2); **Contractual**: Covered employer demonstrates to the satisfaction of the Director of Purchasing that the amounts paid to its covered employees are required by law or are required pursuant to a contractual obligation, such as a Collective Bargaining Agreement (CBA), union scale, etc.

Required documentation for this exemption basis: Attach a copy of the CBA or other contractual agreement with this application with the controlling language clearly marked, or a letter from the union stating that the union contract requires the CBA to supersede the LWO or other recognized company pay schedule as the basis for compensation provided that it exceeds the LWO wage rate amounts.

SECTION 4: CERTIFICATION AND NOTARIZED COMPLIANCE AFFIDAVIT

I, _____, of _____ hereby attest that
(Print Name) (Company)

(1) I have the authority to sign this notarized compliance affidavit, (2) the following information is true, complete and correct and (3) the Company certifies that its wages paid to employees providing covered services under this contract/project are at least equal to or greater than the living wage per the exemption basis selected above and in accordance with wage rates and provisions of the Living Wage Ordinance, as amended.

Signature Title

SWORN TO AND SUBSCRIBED BEFORE ME this _____ day of _____, 20 _____

STATE OF _____

COUNTY OF _____

Notary Public (Sign name of Notary Public) My commission expires: _____ (SEAL)

Personally Known or Produced Identification Type of Identification Produced: _____



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Attachment J - Non-Collusion Statement Form

By signing this offer, the vendor certifies that this offer is made independently and free from collusion. Vendor shall disclose below, to their best knowledge, any Broward County officer or employee, or any relative of any such officer or employee as defined in Section 112.3135 (1) (c), Fla. Stat. (1989), who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement. Any Broward County officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement. For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the Broward County Procurement Code.

<u>NAME</u>	<u>RELATIONSHIP</u>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

(Vendor Signature)

(Print Vendor Name)

In the event the vendor does not indicate any names, the County shall interpret this to mean that the vendor has indicated that no such relationships exist.

(Form is to be signed even if no names are listed)



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Attachment K - Scrutinized Companies List Certification

This certification form should be completed and submitted with your proposal but must be completed and submitted prior to award.

The Vendor, by virtue of the signature below, certifies that:

- a. The Vendor, owners, or principals are aware of the requirements of Section 287.135, Florida Statutes, regarding Companies on the Scrutinized Companies with Activities in Sudan List or on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List; and
- b. The Vendor, owners, or principals, are eligible to participate in this solicitation and not listed on either the Scrutinized Companies with Activities in Sudan List or on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List; and
- c. If awarded the Contract, the Vendor, owners, or principals will immediately notify the COUNTY in writing if any of its principals are placed on the Scrutinized Companies with Activities in Sudan List or on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List.

(Authorized Signature)

(Print Name and Title)

(Name of Firm)

STATE OF _____
COUNTY OF _____

The foregoing instrument was acknowledged before me this _____ day of _____, 20____, by _____ (name of person whose signature is being notarized) as _____ (title) of _____ (name of corporation/entity), known to me to be the person described herein, or who produced _____ (type of identification) as identification, and who did/did not take an oath.

NOTARY PUBLIC:

(Signature)

State of _____ at Large (SEAL)

(Print name)

My commission expires: _____



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Attachment L - Drug Free Workplace Policy Certification

THE UNDERSIGNED VENDOR HEREBY CERTIFIES THAT:

1. THE VENDOR HAS A DRUG FREE WORKPLACE POLICY AS IDENTIFIED IN THE COMPANY POLICY ATTACHED TO THIS CERTIFICATION.

AND/OR

2. THE VENDOR HAS A DRUG FREE WORKPLACE POLICY THAT IS IN COMPLIANCE WITH SECTION 287.087 OF THE FLORIDA STATUTES.

AND/OR

3. THE VENDOR HAS A DRUG FREE WORKPLACE POLICY THAT IS IN COMPLIANCE WITH THE BROWARD COUNTY DRUG FREE WORKPLACE ORDINANCE # 1992-08, AS AMENDED, AND OUTLINED AS FOLLOWS:

- (a) Publishing a statement notifying its employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the offeror's workplace...
(b) Establishing a continuing drug-free awareness program to inform its employees about:
(c) Giving all employees engaged in performance of the contract a copy of the statement required by subparagraph (a);
(d) Notifying all employees, in writing, of the statement required by subparagraph (a)...
(e) Notifying Broward County government in writing within 10 calendar days after receiving notice under subdivision (d) (ii) above...
(f) Within 30 calendar days after receiving notice under subparagraph (d) of a conviction, taking one of the following actions with respect to an employee who is convicted of a drug abuse violation...
(g) Making a good faith effort to maintain a drug-free workplace program through implementation of subparagraphs (a) through (f).

OR

4. THE VENDOR DOES NOT CURRENTLY HAVE A DRUG FREE WORKPLACE POLICY BUT IS WILLING TO COMPLY WITH THE REQUIREMENTS AS SPECIFIED IN NO. 3 (VENDOR SIGNATURE)

STATE OF (PRINT VENDOR NAME)

COUNTY OF

The foregoing instrument was acknowledged before me this day of 20, by

(Name of person whose signature is being notarized) as (Title) of

(Name of Corporation/Company) known to me to be the person described herein, or who produced

(Type of Identification) as identification, and who did/did not take an oath.

NOTARY PUBLIC:

(Signature)

(Print Name)

My commission expires:



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Attachment M - Pricing Sheets - Instructions

PRICING SHEETS ARE POSTED IN EXHIBIT 1 AS WORKSHEETS AND ARE TO BE COMPLETED AS DIRECTED WITHOUT MODIFICATION AND RETURNED AS PART OF THE RFP SUBMITTAL PRIOR TO THE RFP DEADLINE FOR SUBMISSION. FAILURE TO FILL OUT THE WORKSHEETS AS DIRECTED AND WITHOUT MODIFICATION MAY NEGATIVELY EFFECT THE EVALUATION OF YOUR PROPOSAL.

COST - PRICING PROPOSAL INSTRUCTIONS:

THE COST - PRICING PROPOSAL MUST BE SUBMITTED USING THE POSTED WORKSHEETS.

Note: THE WORKSHEET WILL NOT AUTOMATICALLY PERFORM ALL CALCULATIONS. PLEASE INSERT THE CALCULATIONS.

Sign and return this form acknowledging having read these instructions.

(Vendor Signature)

(Print Vendor Name)



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Attachment N

Draft
Parking Management Services for the
Fort Lauderdale-Hollywood International Airport Public and
Employee Parking Facilities

Click the hyperlink above to open Attachment N

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Exhibits

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Exhibit – 1 - Pricing Proposal Instructions and Worksheets

COST - PRICING PROPOSAL INSTRUCTIONS:

**THE COST - PRICING PROPOSAL IS TO BE SUBMITTED USING
THE POSTED SPREADSHEET AS DESCRIBED IN ATTACHMENT M.**

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(Exhibit - 1 Continued)
WORKSHEETS

(Should be returned with submittal)

THE FOLLOWING TABLES MUST COMPLETED AND SUBMITTED.

Table 1: Annual Management Fee Self & Employee Parking
Provide evidence of how was this fee calculated

Contract Year	Annual Management Fee
Year 1	\$
Year 2	\$
Year 3	\$
Year 4	\$
Year 5	\$
Total Contract Year 1-5	\$ *Insert this number in Table 11

Table 2: Annual Management Fee Valet Parking
Provide evidence of how was this fee calculated

Contract Year	Annual Management Fee
Year 1	\$
Year 2	\$
Year 3	\$
Year 4	\$
Year 5	\$
Total Contract Year 1-5	\$ *Insert this number in Table 11

***Annual Management fee is defined as Fixed Fee in Draft Agreement. Refer to Draft Agreement for components of Fixed Fee.**

(Exhibit - 1 Continued)



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**Table 3: EXCLUDING Salaries/Wages/Fringe Benefits
Reimbursable Expenses, as defined in the Draft Agreement
Self & Employee Parking
Provide additional details as deemed necessary**

Category	Year 1	Year 2	Year 3	Year 4	Year 5	Total Year 1-5
Salaries and wages	See Table 7	See Table 7	See Table 7	See Table 7	See Table 7	See Table 7
Fringe benefits	See Table 7	See Table 7	See Table 7	See Table 7	See Table 7	See Table 7
*Refer to Draft Agreement for list of Reimbursable Expenses and populate table						
Total Reimbursable Expenses						

***Table 3 will not be used for scoring. This is for informational purposes only.**

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(Exhibit - 1 Continued)

**Table 4: EXCLUDING Salaries/Wages/Fringe Benefits
Reimbursable Expenses, as defined in the Draft Agreement
Valet Parking**

Provide additional details as deemed necessary

Category	Year 1	Year 2	Year 3	Year 4	Year 5	Total Year 1-5
Salaries and wages	See Table 8	See Table 8	See Table 8	See Table 8	See Table 8	See Table 8
Fringe benefits	See Table 8	See Table 8	See Table 8	See Table 8	See Table 8	See Table 8
*Refer to Draft Agreement for list of Reimbursable Expenses and populate table						
Total Reimbursable Expenses						

*Table 4 will not be used for scoring. This is for informational purposes only.

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(Exhibit - 1 Continued)

**Table 5: Total Annual Management Fee and Reimbursable Expenses
Self & Employee Parking**

Contract Year	Annual Management Fee & Reimbursable Expenses
Year 1	\$
Year 2	\$
Year 3	\$
Year 4	\$
Year 5	\$
Total Contract Year 1-5	\$

**Table 6: Total Annual Management Fee and Reimbursable Expenses
Valet Parking**

Contract Year	Annual Management Fee & Reimbursable Expenses
Year 1	\$
Year 2	\$
Year 3	\$
Year 4	\$
Year 5	\$
Total Contract Year 1-5	\$

***Tables 5 and 6 will not be used for scoring. This is for informational purposes only.**

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(Exhibit - 1 Continued)

**Table 7: Salaries/Wages/Fringe Benefits
Proposed FTE Positions for Self & Employee Parking
Provide additional details as deemed necessary**

Positions	Number of FTE Positions	Hourly Rate	Hourly Fringe Benefits	Total Rate per Position
General Manager				
Assistant Manager				
Office Manager				
Supervisor				
Cashier				
Traffic Director				
Customer Service				
Auditor				
Administrative Staff				
Maintenance				
Inventory Taker				
Other				
Total Self & Employee Parking				\$ *Insert this number in Table 11

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(Exhibit - 1 Continued)

**Table 8: Salaries/Wages/Fringe Benefits
Proposed FTE Positions for Valet Parking
Provide additional details as deemed necessary**

Positions	Number of FTE Positions	Hourly Rate	Hourly Fringe Benefits	Total Rate per Position
General Manager				
Assistant Manager				
Office Manager				
Supervisor				
Cashier				
Runner				
Customer Service				
Maintenance				
Other				
Total Valet Parking				\$ *Insert this number in Table 11

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(Exhibit - 1 Continued)

Table 9 - Annual Operating Budget Self-Parking and Employee Parking			
	Reimbursable Expenses		
1	...		
2	...		
3	...		
	Subtotal Payroll Expenses		
4	...		
5	...		
6	...		
7	...		
8	...		
9	...		
10	...		
11	...		
12	...		
	Subtotal Non-Payroll Expenses		
13	Annual Management Fee		
	Total Reimbursable Expenses		
	Non-Reimbursable Expenses		
14	...		
15	...		
16	...		
17	...		
18	...		
19	...		
20	...		
21	...		
22	...		
23	...		
24	...		
	Total Non-reimbursable Expenses		
	Total Operating Budget		

*Table 9 will not be used for scoring. This is for informational purposes only.

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(Exhibit - 1 Continued)

Table 10: Annual Operating Budget – Valet Parking			
	Reimbursable Expenses		
1			
2			
3			
	Subtotal Payroll Expenses		
4			
5			
6			
7			
8			
9			
10			
11			
12			
	Subtotal Non-Payroll Expenses		
13	Annual Management Fee		
	Total Reimbursable Expenses		
	Non-Reimbursable Expenses		
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
	Total Non-reimbursable Expenses		
	Total Operating Budget		

*Table 10 will not be used for scoring. This is for informational purposes only.

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(Exhibit - 1 Continued)

Table 11: Scoring Criteria
Provide evidence of how was this fee calculated

Fee	Total
Annual Management Fee For Self & Employee Parking For Years 1-5 (Table 1)	\$
Annual Management Fee For Valet Parking For Years 1-5 (Table 2)	\$
Salaries/Wages/Fringe Benefits For Self & Employee Parking For Years 1-5 (Table 7)	\$
Salaries/Wages/Fringe Benefits For Valet Parking For Years 1-5 (Table 8)	\$
Total	\$ *This figure will be used for scoring

*For scoring purposes, only tables 1, 2, 7, 8, and 11 will be reviewed.

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Exhibit – 2 – Revenue History

REVENUE AND TRANSACTION INFORMATION

1. Self-Parking and Valet Parking Historical Information:

Fiscal Year	Gross Revenue*		Exit Transactions**	
	Self-Parking	Valet Parking	Self-Parking	Valet Parking
2015	\$35,356,554	\$6,604,835	2,140,249	102,888
2016	\$38,266,215	\$7,111,806	2,085,209	96,828
2017	\$38,425,797	\$7,608,737	2,188,671	100,577

*includes collected taxes **revenue transactions

2. Recent Revenue History:

FY 2018 Month	Daily Parking	Hourly Parking	Employee Parking	Valet Parking	TOTAL REVENUE
Oct 2017	\$3,251,161	\$469,873	\$208,068	\$740,865	\$4,669,967
Nov 2017	\$3,057,805	\$512,617	\$91,602	\$718,765	\$4,380,789
Dec 2017	\$2,869,420	\$579,082	\$127,647	\$627,375	\$4,203,524
Jan 2018	\$2,989,315	\$554,939	\$107,440	\$600,825	\$4,252,519
Feb 2018	\$2,702,696	\$465,284	\$121,872	\$582,925	\$3,872,777
Mar 2018	\$3,255,363	\$574,500	\$140,719	\$689,400	\$4,659,982

*includes collected taxes

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(Exhibit - 2 Continued)

3. Recent Transaction History*

FY 2018 Month	Daily Parking	Hourly Parking	Valet Parking	TOTAL TRANSACTIONS
Oct 2017	92,407	94,481	9,597	196,485
Nov 2017	106,249	90,161	9,047	205,457
Dec 2017	130,494	93,796	7,977	232,270
Jan 2018	118,944	93,071	7,580	219,595
Feb 2018	99,732	86,216	7,598	193,546
Mar 2018	124,104	103,110	8,738	235,952

*revenue transactions