

SHARED RIDE AND LIMOUSINE SERVICE CONCESSION AT FORT LAUDERDALE-HOLLYWOOD INTERNATIONAL AIRPORT
RFP NUMBER NO. 2018-06-05-0-AV-03 MATRIX 1 of 1

Evaluation Criteria	YELLOW AIRPORT LIMOUSINE SERVICE Operates under the name of GO AIRPORT SHUTTLE & EXECUTIVE CAR SERVICE	AMERICA SHUTTLE, INC. d/b/a SUPERSHUTTLE
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	Company Profile	GO AIRPORT SHUTTLE & EXECUTIVE CAR SERVICE	SUPERSHUTTLE
1.	Supply legal firm name, headquarters address, local office addresses, state of incorporation, and key firm contact names with their phone numbers and e-mail addresses.	<p>Yellow Airport Limousine Service, a Joint Venture</p> <p>Joint Venture Partners: Tri County Transportation, Inc., a Florida Corporation</p> <p style="padding-left: 40px;">All Broward Services, Inc., a Florida Corporation</p> <p>Address: 221 West Oakland Park Boulevard Fort Lauderdale, Florida 33311</p> <p>State of Incorporation: Florida for each Joint Venturer</p> <p>Key Contact Names: Lorraine Wilde, President & CEO All Broward Service, Inc. Telephone (954) 557-4566 lorraine@floridalimo.com John M. Camillo, President & CEO Tri County Transportation, Inc. (954) 565-8900, ext. 3920 jcamillo@blserviceinc.com</p>	<p>American Shuttle, Inc. d/b/a SuperShuttle</p> <p>Headquarters Address 2766 NW 62"d Street Miami, FL 33147</p> <p>Local Office Address 3300 SW 11th A venue Fort Lauderdale, FL 33315 Incorporated in Florida</p> <p>Ray Gonzalez, President & CEO (305) 310-3119 rgonzalez@transportationainerica.com Bob Beers, Project Manager (305) 308-8110 bbeers@transportationamerica.com</p>

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2.	Supply the interested firm’s federal ID number and Dun and Bradstreet number.	Yellow Airport Limousine Service Tax ID No. 59-2732074 No Dunn & Bradstreet Number	Federal ID Number: 80-0661662 Dun and Bradstreet Number: 54722902
3.	Is the interested firm legally authorized, pursuant to the requirements of the Florida Statutes, to do business in the State of Florida?	Respondent reported “Yes. The Joint Venture, as well as each Joint Venture Partner is licensed to do business in Florida. Respondent submitted a copy of State of Florida Corporation Certificate and certificates of Public Convenience and Necessity, tab 2 of the Respondents binder.	Respondent reported “Yes”. Respondent submitted a copy of State of Florida Corporation Certificate, Sunbiz.org and other information, tab 3 of the Respondents binder.
4.	All firms are required to provide Broward County the firm's financial statements at the time of submittal in order to demonstrate the firm's financial capabilities. Failure to provide this information at the time of submittal may result in a recommendation by the Director of Purchasing that the response is non-responsive. Each firm shall submit its most recent two (2) years of financial statements for review. The financial statements are not required to be audited financial statements. With respect to the number of years of financial statements required by this RFP, the firm must fully disclose the information for all years available; provided, however, that if the firm has been in business for less than the required number of years, then the firm must	Respondent submitted 2 years balance sheet and income statements. For verbatim Financial Material Review reference, tab N of the Evaluation Committee binder.	Respondent submitted 2 years of audited financial statements. For verbatim Financial Material Review reference, N of the Evaluation Committee

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<p>disclose for all years of the required period that the firm has been in business, including any partial year-to-date financial statements. The County may consider the unavailability of the most recent year's financial statements and whether the firm acted in good faith in disclosing the financial documents in its evaluation.</p> <p>Any claim of confidentiality on financial statements should be asserted at the time of submittal. (see below)</p> <p>*****ONLY "IF" claiming Confidentiality*****</p> <p>The financial statements should be submitted in a separate bound document labeled "Name of Firm, Attachment to Proposal Package, RFP# - Confidential Matter". The firm must identify the specific statute that authorizes the exemption from the Public Records Law. CD or DVD discs included in the submittal must also comply with this requirement and separate any materials claimed to be confidential.</p> <p><u>Failure to provide this information at the time of submittal and in the manner</u></p>		
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	<p><u>required above may result in a recommendation by the Director of Purchasing that the response is non-responsive. Furthermore, Proposer's failure to provide the information as instructed may lead to the information becoming public.</u></p> <p>Please note that the financial statement exemption provided for in Section 119.071(1) c, Florida Statutes only applies to submittals in response to a solicitation for a "public works" project.</p>		
5.	<p>Litigation History Requirement:</p> <p>The County will consider a vendor's litigation history information in its review and determination of responsibility. All vendors are required to disclose to the County all "material" cases filed, pending, or resolved during the last three (3) years prior to the solicitation response due date, whether such cases were brought by or against the vendor, any parent or subsidiary of the vendor, or any predecessor organization. If the vendor is a joint venture, the information provided should encompass the joint venture (if it is not newly-formed for purposes of responding</p>	<p>Respondent provided two (2) cases.</p> <p>County Attorney search provided additional violations. For verbatim litigation history, reference the County Attorney Memo, tab N of the Evaluation Committee binder.</p>	<p>Respondent provided zero (0) cases.</p> <p>County Attorney search provided additional violations. For verbatim litigation history, reference the County Attorney Memo, tab N of the Evaluation Committee binder.</p>

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<p>to the solicitation) and each of the entities forming the joint venture. For purpose of this disclosure requirement, a “case” includes lawsuits, administrative hearings and arbitrations. A case is considered to be "material" if it relates, in whole or in part, to any of the following:</p> <ol style="list-style-type: none"> 1. A similar type of work that the vendor is seeking to perform for the County under the current solicitation; 2. An allegation of negligence, error or omissions, or malpractice against the vendor or any of its principals or agents who would be performing work under the current solicitation; 3. A vendor's default, termination, suspension, failure to perform, or improper performance in connection with any contract; 4. The financial condition of the vendor, including any bankruptcy petition (voluntary and involuntary) or receivership; or 5. A criminal proceeding or hearing concerning business-related offenses in which the vendor or its principals (including 		
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<p>officers) were/are defendants.</p> <p>Notwithstanding the descriptions listed in paragraphs 1 – 5 above, a case is not considered to be "material" if the claims raised in the case involve only garnishment, auto negligence, personal injury, workers' compensation, foreclosure or a proof of claim filed by the Proposer.</p> <p>For each material case, the Proposer is required to provide all information identified, on the attached "Litigation History" form. (Attachment E)</p> <p>A Vendor is also required to disclose to the County any and all case(s) that exist between the County and any of the vendor's subcontractors/subconsultants proposed to work on this project.</p> <p>Failure to disclose any material case, or to provide all requested information in connection with each such case, may result in the vendor being deemed non-responsive. Prior to making such determination, the vendor will have the ability to clarify the submittal and to explain why an undisclosed case is not material.</p>		
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<p>6. Has the interested firm, its principals, officers, or predecessor organization(s) been debarred or suspended from bidding by any government during the last three (5) years? If yes, provide details.</p>	<p>Respondent reported "No".</p>	<p>Respondent reported "No".</p>
<p>7. List and describe all bankruptcy petitions (voluntary or involuntary) which have been filed by or against the Proposer, its parent or subsidiaries, predecessor organization(s), or any wholly-owned subsidiary during the past three (3) years. Include in the description the disposition of each such petition.</p>	<p>Respondent reported "None".</p>	<p>Respondent reported "None".</p>
<p>8. List all business related claims, arbitrations, administrative hearings, and lawsuits that are pending or were filed during the last three (3) years brought by or against the firm, its predecessor organization(s), or any wholly-owned subsidiary including but not limited to those claims, arbitrations, administrative hearings and lawsuits that allege negligence, error, or omission, or default, termination, suspension, failure to perform, or improper performance of an obligations of a contract or a legal duty related to the contract. This list should include all case names; case, arbitration, or hearing identification numbers; identification of the project</p>	<p>Respondent reported "None".</p>	<p>Respondent reported "None".</p>

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<p>9. List and describe all criminal proceedings or hearings concerning business related offenses in which the interested firm, its principals, officers, predecessor organization(s), or wholly owned subsidiaries were defendants.</p>	<p>Respondent reported "None".</p>	<p>Respondent reported "None".</p>
<p>10. Insurance Requirements: Attached (Attachment E) is a sample Certificate of Insurance. It reflects the insurance requirements deemed necessary for this project. It is not necessary to have this level of insurance in effect at the time of submittal but it is necessary to submit certificates indicating that the firm currently carries the type of insurance specified; or, if the Proposer does not currently carry the required limits, then the Proposer shall submit a letter from their carrier indicating that such coverage can be obtained and/or limits can be upgraded if such insurance is currently carried but at a lesser level. The first ranked firm will be required to have the</p>	<p>Respondent provided Certificates of Liability Insurance.</p> <p>Reference the Risk Management Memorandum, tab M in the Evaluation Committee binder.</p>	<p>Respondent provided Certificates of Liability Insurance.</p> <p>Reference the Risk Management Memorandum, tab M in the Evaluation Committee binder.</p>

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	insurance in-place prior to the initial Sunshine contract negotiation session.		
	Legal Requirements		
1.	<p>Draft Agreement Language: Identify any terms and conditions with which the interested firm cannot agree. The terms and conditions for the resulting contract can be located Attachment "Q".</p> <p>If you do not have computer access to the internet, call the Project Manager for this RFP to arrange for mailing, pick up, or facsimile transmission.</p>	Respondent reported "Yes".	<p>Respondent reported "SuperShuttle has thoroughly reviewed the attached Draft Agreement Language, and agrees and accepts all of the terms and conditions set forth therein.</p> <p>SuperShuttle takes no objection to any provisions of the Draft Agreement - Attachment Q."</p>
2.	<p>Cone of Silence:</p> <p>This County's ordinance prohibits certain communications among vendors, county staff, and Evaluation Committee members. Identify any violations of this ordinance by any members of the responding firm or its joint ventures. The firm(s) submitting is expected to sign and notarize the Cone of Silence Certification (Attachment G).</p>	<p>Respondent reported "All Broward Service, Inc- None. "</p> <p>Respondent reported Tri County Transportation, Inc-None"</p> <p>The executed Cone of Silence Certification form is submitted in the Respondent binder, tab 6.</p>	<p>Respondent reported "SuperShuttle has thoroughly reviewed the Cone of Silence Ordinance, as well as the Cone of Silence Certification and agrees to comply with all of the provisions set forth therein."</p> <p>The executed Cone of Silence Certification form is submitted in the Respondent binder, tab 12 of white tab.</p>

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<p>3. Public Entity Crimes Statement:</p> <p>A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit an offer to perform work as a consultant or contract with a public entity, and may not transact business with Broward County for a period of 36 months from the date of being placed on the convicted vendor list. Submit a statement fully describing any violations of this statute by members of the interested firm or its joint ventures.</p>	<p>Respondent reported "All Broward Service, Inc. – None."</p> <p>Respondent reported "Tri County Transportation, Inc. – None."</p>	<p>Respondent reported "SuperShuttle has thoroughly reviewed the Public Entity Crimes Statement, and hereby certifies that no person or affiliate of SuperShuttle has been placed on the convicted vendor list following a conviction for a public entity crime."</p>
<p>4. No Contingency Fees:</p> <p>By responding to this solicitation, each firm warrants that it has not and will not pay a contingency fee to any company or person, other than a bona fide employee working solely for the firm, to secure an agreement pursuant to this solicitation. For Breach or violation of this provision, County shall have the right to reject the firm's response or terminate any agreement awarded without liability at its discretion, or to deduct from the agreement price or otherwise recover the full amount of such fee, commission, percentage, gift, or consideration. Submit an</p>	<p>Respondent reported "Yellow Airport Limousine Service Joint Venture hereby warrants that it has not and will not pay a contingency fee to any company or person, other than a bona fide employee working solely for it, to secure an Agreement pursuant to this solicitation."</p>	<p>Respondent reported "SuperShuttle has thoroughly reviewed the No Contingency Fees provisions, and hereby warrants that the Company has not and will not pay a contingency fee to any company or person, other than a bona fide employee working solely for the firm, to secure an agreement pursuant to this solicitation."</p>

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<p>attesting statement warranting that the Responder has not and will not pay a contingency fee to any company or person, other than a bona fide employee working solely for the firm, to secure an agreement pursuant to this solicitation.</p>		
<p>5. Non-Collusion Statement: By responding to this solicitation, the vendor certifies that this offer is made independently and free from collusion. Vendor shall disclose on the attached "Non-Collusion Statement Form" (Attachment I) to their best knowledge, any Broward County officer or employee, or any relative of any such officer or employee as defined in Section 112.3135(1) (c), Florida Statutes (1989), who is an officer or director of, or had a material interest in, the vendor's business, who is in a position to influence this procurement. Any Broward County officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement. For</p>	<p>Respondent reported "Yellow Airport Limousine Service Joint Venture hereby certifies that this offer is made independently and free from collusion."</p> <p>The executed Non-Collusion Statement form is submitted in the Respondent binder, tab 7.</p>	<p>Respondent reported "SuperShuttle has thoroughly reviewed the Non-Collusion Statement, and hereby certifies that this offer is made independently and free from collusion."</p> <p>The executed Non-Collusion Statement form is submitted in the Respondent binder, tab 15 of white tab.</p>

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<p>purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor. Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the Broward County Procurement Code.</p>		
<p>6. Scrutinized Companies List Certification: Any company, principals, or owners on the Scrutinized Companies with Activities in Sudan List or on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List is prohibited from submitting a bid, proposal or response to a Broward County solicitation for goods or services in an amount equal to or greater than \$1 million. The certification form is referenced as "Scrutinized Companies List Certification" (Attachment J) and should be completed and submitted with your proposal but must be completed and submitted prior to award.</p>	<p>Respondent reported "Yellow Airport Limousine Service Joint Venture, All Broward Service, Inc., and Tri County Transportation, their owners, principals and officers are not on the Scrutinized Companies with Activities in Sudan List or on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List."</p> <p>Respondent submitted an executed Scrutinized Companies Certification, tab 8 of the Respondents binder.</p>	<p>Respondent reported "SuperShuttle has thoroughly reviewed the Scrutinized Companies List Certification, and hereby certifies that neither the Company nor any principals or owners are on the Scrutinized Companies with Activities in Sudan List or on the Scrutinized Company with Activities in the Iran Petroleum Energy Sector."</p> <p>Respondent submitted an executed Scrutinized Companies Certification, tab 16 of white tab, in the Respondents binder.</p>

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<p>7. The Broward County Living Wage Ordinance 2008-45, as amended, applies to the contract. In accordance with the living wage ordinance, certain employers who do business with the County shall pay a living wage to its employees who work on service contracts providing covered services identified under the living wage ordinance (Attachment P).</p>	<p>Respondent reported “No - does not apply to this agreement per Amendment 2.”</p>	<p>Respondent reported “Yes”.</p>
<p>Management Qualifications, Experience and References</p>		
<p>1. Has Proposer or the largest shareholder of a joint venture, or at least one member firm or a partnership, been in operation for at least the past three (3) years’ operating a shared ride and/or limousine service concession at a large sized US HUB airport, or a similar type operation with equal size and operating characteristics.</p> <p>Explain your experience for each of the bullet points in the Scope of Service.</p>	<p>Respondent reported “Yes. Yellow Airport Limousine Service, a Joint Venture between Tri County Transportation, Inc., and All Broward Services, Inc., has been the shared ride and private car concession operator at the Fort Lauderdale – Hollywood International Airport since 1986.”</p> <p>Staff comments: Respondent did not explain experience for each of the bullet points in the Scope of Service in the space provided for question 1.</p>	<p>Respondent reported “Yes, SuperShuttle has been in operation for at least the past six (6) and a half years, operating a shared-ride and limousine service concession at Miami International Airport (MIA) - one of the largest US HUB airports in the United States, and has independently operated similar type operations with equal size and operating characteristics as well as through affiliated entities.”</p> <p>For verbatim transcript reference Respondent binder, tab 18 of white tab.</p> <p>Staff comments: Respondent did not explain experience for each of the bullet points in the Scope of Service in the space provided for question 1.</p>

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<p>2. Using the Agreement/Permit Table below, Proposer shall list the locations, where it, or a principal of Proposer has demonstrated experience in the successful operation of a business of a nature similar to that contemplated in this RFP. At least one (1) location must be provided, but no more than five (5) are necessary. Please supply information regarding the venues that you believe are most comparable in size, scope, and nature of operation to the one contemplated for the Airport.</p>	<p>Question 2 a-j Continuation... Please see pages following this Evaluation Criteria for Respondents submission.</p>	<p>Question 2 a-j Continuation... Please see pages following this Evaluation Criteria for Respondents submission.</p>
<p><i>TIE-BREAKER INFORMATION</i></p>		
<p>1. A re-vote or re-assessment of only the tied Proposers.</p>		
<p>2. Preference will be given to the Proposer receiving a majority of the highest scored votes from EC members.</p>		