

Georgia Mass Transit Pricing Sheet			
GENERAL INFORMATION			
DATE:	09/11/18		
CUSTOMER NAME:	James Fourcade		
CUSTOMER ORGANIZATION NAME:	Broward County		
SUPPLIER NAME:	BYD Motors Inc.		
FTA COMPLIANT VEHICLE (Y/N):	Yes		
DELIVERY CHARGE (\$/mi):	\$4.84		
EARLY PAY DISCOUNT %:	0.0%		
BASE VEHICLE INFORMATION			
Line Item #	VEHICLE DESCRIPTION	MAKE & MODEL	PRICE
3.5	40ft Low-Floor Transit Bus	BYD K9M	\$741,000.00
VEHICLE ATTRIBUTES			

Enter the information (Attribute Description) in each block that is in the Base Bus priced above.  
**ONLY** complete the Credit Value for the items the customer wants to change.

#	ATTRIBUTE CATEGORY	ATTRIBUTE DESCRIPTION	CREDIT VALUE
1	Engine	BYD High Voltage Batteries with Battery Management System and BYD Standard Charger (80 kW AC)	\$0.00
2	Wheels and Tires	Alcoa Machine Finish 22.5" x 8.25", Good Year Radial 305/70R 22.5	\$0.00
3	Fire Suppression System	Amerex V-25LBS	\$0.00
4	Bumpers	Romeo Rim Help Bumpers	\$0.00
5	Air Suspension	Bendix ADIS	\$0.00
6	HVAC System	BYD Electric Roof Top	\$0.00
7	Brake System	Knorr	\$0.00
8	Air Compressor	BYD Oil-less Air Compressor	\$0.00
9	Cooling System	BYD Electric Cooling Fan System	\$0.00
10	Steering	TRW Electric Assisted Steering	\$0.00
11	Propshaft/Driveshaft	BYD Propshaft	\$0.00
12	Axles	Front Axle: ZF RL85A, Rear Axle: BYD In-Wheel Dual 150kW Motors	\$0.00
13	Multiplexing	I/O Controls G4	\$0.00
14	Seating	40ne Gemini	\$0.00
15	Body Style	Standard Styling Package with 55 Passenger Seating	\$0.00
16	AVL System	I/O Controls HAMS	\$0.00

CUSTOMER OPTIONS			
OPTION #	OPTION CATEGORY	OPTION DESCRIPTION	PRICE
1	Polished Aluminum Wheels	N/A	\$0.00
2	Video Surveillance System	APPROVED EQUAL: Apollo RoadRunner HDR DVR 4TB 12 Camera System & Audio	-\$12,562.20
3	Interior Lighting	I/O Controls DineX LED Interior Lighting Kit	\$6,337.00
4	Wheelchair Restraint	Included in the Kiel Seating Quote	\$0.00
5	Passenger Seats	APPROVED EQUAL: Kiel Passenger Seats w/ Secubar and Kpods Blue Vinyl Inserts Cost deduction of \$1,237.50	-\$1,237.50
6	Destination Sign	APPROVED EQUAL: Luminator Silver Series - 3 Signs	\$7,959.84
7	Driver Seat	Recaro Ergo M	\$250.00
8	Seat Fabric	N/A	\$0.00

9	Flooring	APPROVED EQUAL: Gerflor Tarabus Apollo NT 4479 Killimanjaro	\$2,835.00
10	Fire Suppression System	APPROVED EQUAL: Kidde Fire Suppression System <i>Provided at no additional cost</i>	\$0.00
11	Stand Alone WiFi	N/A	\$0.00
12	Bike Rack	APPROVED EQUAL: Midwest Bus - BYK RYK (Stainless Steel 3-Position)	\$1,033.62
13	AVL System	AVL System Pre-Wire	\$3,000.00
14	Windows	APPROVED EQUAL: Ricon Bonded w/ Thermoguard	\$12,748.00
15	Exterior Mirrors	Hadley 8" x 15", 2 Piece (Flat Upper/Convex Lower), Heated, Remote Upper Mirror	\$202.00
16	HVAC/Air Conditioning	APPROVED EQUAL: Suttrak Roof Top Electric <i>Provided at no additional cost</i>	\$0.00
17	Fare Box	N/A	\$0.00
18	Automated Pass.Counting System	N/A	\$0.00
19	Electrical – Communication/Radio	APPROVED EQUAL: Motorola MOTOTRBO XPR 5000e Series Digital Mobile Radio (AAM28TRN9WA1AN 450-512 MHz, 1-40 Watts, 1,000 Channels)	\$1,352.00
20	Electrical – Intelligent Vehicle Network (ITS System)	APPROVED EQUAL: ISR CAD AVL System <i>Quote provided by vendor</i>	\$34,000.00
21	Charging Equipment	N/A	\$0.00
22	Transit Bus/Passenger Amenities	APPROVED EQUAL: Luminator: Infotainment w/2-18.5" monitors (2 Units)	\$9,600.00
23	Charging Equipment	BYD Standard Charger Provided With Each Bus At No Cost (80 kW AC Charger)	\$0.00
24		APPROVED EQUAL: Front Recline Kit, pads, rotors (2 Units)	\$3,120.00
25		APPROVED EQUAL: Rear Recline Kit, pads, rotors (2 Units)	\$3,120.00
26		APPROVED EQUAL: Steering Gear box (1 Unit)	\$1,280.00
27		APPROVED EQUAL: HVAC Compressor (2 Units)	\$5,724.00
28		APPROVED EQUAL: Evaporator Motor (2 Units)	\$3,174.00
29		APPROVED EQUAL: Condenser Motor (4 Units)	\$6,412.00
30		APPROVED EQUAL: Side Window Assemblies Set (2 Sets)	\$24,120.00
31		APPROVED EQUAL: Driver's Seat (2 Units)	\$7,320.00
32		APPROVED EQUAL: Passenger Seat (1 set forward facing, 1 set isle facing)	\$22,268.00
33		APPROVED EQUAL: Dinex Module (1 Unit)	\$10,833.13
34		APPROVED EQUAL: Radiator Assy (2 Units)	\$88.60
35		APPROVED EQUAL: Front Windshield Assy (3 Units)	\$3,203.64
36		APPROVED EQUAL: Front and Rear Bumper Assy (one of each) (4 Units)	\$13,611.80
37		APPROVED EQUAL: HVAC System Inverter (2= compressor + Fan motor) (2 Units)	\$12,181.66
38		APPROVED EQUAL: Power Steering Pump Assy (1 Unit)	\$1,299.21
39	Spare Parts Package	APPROVED EQUAL: Accessory Motor (1 Unit) <i>Provided at no additional cost</i>	\$0.00
40		APPROVED EQUAL: Rear Axle Drop Reduction Gear Assy (1 Unit)	\$29,731.23
41		APPROVED EQUAL: Gateway Controller (1 Unit)	\$806.39
42		APPROVED EQUAL: Battery Management System (BMS) Controller (2 Units)	\$685.44
43		APPROVED EQUAL: Accessory Motor / Hydraulic (1 Unit) <i>Provided at no additional cost</i>	\$0.00
44		APPROVED EQUAL: Accessory Motor / Air (1 Unit) <i>Provided at no additional cost</i>	\$0.00
45		APPROVED EQUAL: Scroll Compressor (1 Unit)	\$13,024.23
46		APPROVED EQUAL: H/V Cables (1 Complete Set)	\$2,609.70
47		APPROVED EQUAL: Lift-U Ramp Assembly (1 Complete Set)	\$9,192.75
48		APPROVED EQUAL: Left and Right Traction Motors (1 of each - 2 Units)	\$0.00
49		APPROVED EQUAL: Power Steering Pressure Hose Set (replacement schedule @ 96k mi.) (1 Unit)	\$50.68
50		APPROVED EQUAL: Water Pump Assembly (2 Units)	\$914.72

51	APPROVED EQUAL: Defroster Assembly (2 Units)		\$1,426.86
52	APPROVED EQUAL: Electric Door Motor assembly's (front and rear) (1 of each - 2 Units)		\$8,050.56
53	APPROVED EQUAL: Operator Familiarization (24 hrs. * \$160)		\$3,840.00
54	APPROVED EQUAL: Mechanic Familiarization (80 hrs. * \$180)		\$14,400.00
55	APPROVED EQUAL: Propulsion System (48 hrs. * \$160)		\$7,680.00
56	APPROVED EQUAL: Data Management System (HAMS) (24 hrs. * \$160)		\$3,840.00
57	APPROVED EQUAL: Bus PMI Inspection (24 hrs. * \$160)		\$3,840.00
58	APPROVED EQUAL: Basic Chassis, Steering and Suspension (24 hrs. * \$160)		\$3,840.00
59	APPROVED EQUAL: HVAC System (16 hrs. * \$150)		\$2,400.00
60	APPROVED EQUAL: Disc Brake class and ABS (32 hrs. * \$160)		\$5,120.00
61	APPROVED EQUAL: Rear Axle Tear Down Class (gear reduction and trans gears) (32 hrs. * \$160)		\$5,120.00
62	APPROVED EQUAL: Air Systems and Schematics (24 hrs. * \$160)		\$3,840.00
63	APPROVED EQUAL: Dinex IO Controls and Schematics (20 hrs. * \$160)		\$3,200.00
64	APPROVED EQUAL: Low Voltage Systems and Basic Vehicle (48 hrs. * \$625)		\$30,000.00
65	APPROVED EQUAL: Vehicle and High Voltage Safety (60 hrs. * \$180)		\$10,800.00
66	APPROVED EQUAL: Charging system Training (Contact & Non-contact) (50 hrs. * \$180)		\$9,000.00
67	APPROVED EQUAL: Misc. Training (incl. train-the-trainer) (280 hrs. * \$240)		\$67,200.00
68	APPROVED EQUAL: Panasonic, Toughbook laptop & OS with 12 year licenses (2 Units)		\$6,788.00
69	APPROVED EQUAL: ABS / ATC software, preloaded (2 Units) <i>Provided at no additional cost</i>		\$0.00
70	APPROVED EQUAL: HVAC software, preloaded (2 Units)		\$1,960.00
71	APPROVED EQUAL: Multiplex system software, preloaded (2 Units)		\$1,870.00
72	APPROVED EQUAL: Propulsion System Software, preloaded (2 Units) <i>Provided at no additional cost</i>		\$0.00
73	APPROVED EQUAL: Data Management System Software, preloaded (2 Units)		\$1,960.00
74	APPROVED EQUAL: Fire / Gas Detection software, preloaded (2 Units)		\$710.00
75	APPROVED EQUAL: Multiplex Test Board (2 Units)		\$49,900.00
76	APPROVED EQUAL: Any other software needed to diagnose or maintain (ECAS, ABS, ETC.) (2 Units)		\$1,200.00
77	APPROVED EQUAL: Front and Rear Axle and Transmission gear set disassembly tools (2 Units)		\$97.90
78	APPROVED EQUAL: Maintenance Safety Equipment (as recommended by Manufacturer and Meets regulatory Standards ) boots, gloves, etc. (2 Units) <i>Provided at no additional cost</i>		\$0.00
		Base Bus Price	\$741,000.00
		Options Pricing	\$90,642.16
			\$13,242.24
		<b>TOTAL BUS w/ OPTIONS PRICE &amp; SHIPPING</b>	<b>\$844,884.40</b>
			\$12,673,266.00
			\$0.00
		Pricing for Spare Parts Package	\$184,248.60
		Pricing for Training Package	\$174,120.00
		Pricing for Recommended Equipment	\$64,485.90
		Credit for Attribute Changes (Expressed as a credit)	\$0.00
		Early Pay Discount or Supplier Optional Discount	\$0.00
		<b>Total Price</b>	<b>\$13,096,120.50</b>
		Delivery Cost (Enter Number of Miles)	
		Bus Quantity	
		Pricing for Chargers for Inductive Charging (includes install)	
		15	
		2	

### Georgia Mass Transit- Category 3- Electric Buses

Line #	Line Item Description	Vehicle Description	Bus Type	FTA/ Non FTA	Supplier	COST
3-1	23 ft Battery Electric Coach High Floor Coach	<a href="#">BYD C6M</a>	Coach	FTA	BYD	\$325,000
3-2	60 ft Articulated Electric Heavy Duty : 59 to 65 ft Low Floor Transit Bus	<a href="#">BYD K11M</a>	Transit	FTA	BYD	\$1,140,000
3-4	45 ft: 45 ft to 47 ft Electric Heavy Duty High Floor Coach	<a href="#">BYD C10M</a>	Coach	FTA	BYD	\$850,000.00
3-5	40 ft: 40 ft to 44 ft 11 Electric Heavy Duty Low Floor Transit Bus	<a href="#">40' Proterra Catalyst XR</a>	Transit	FTA	Proterra	\$653,885.00
	40 ft: 40 ft to 44 ft 11 Electric Heavy Duty Low Floor Transit Bus	<a href="#">BYD K9M</a>	Transit	FTA	BYD	\$741,000.00
3-6	40 ft: 40 ft to 44 ft 11 Electric Heavy Duty High Floor Transit Bus	<a href="#">BYD K9M</a>	Transit	FTA	BYD	\$741,000.00
	40 ft: 40 ft to 44 ft 11 Electric Heavy Duty High Floor Coach	<a href="#">BYD C9M</a>	Coach	FTA	BYD	\$800,000.00
3-8	35 ft: 35 ft to 39 ft 11 in Electric Heavy Duty Low Floor Transit Bus	<a href="#">BYD K9S</a>	Transit	FTA	BYD	\$698,000.00
	35 ft: 35 ft to 39 ft 11 in Electric Heavy Duty Low Floor Transit Bus	<a href="#">35' Proterra Catalyst XR</a>	Transit	FTA	Proterra	\$613,885.00
3-9	30 ft: 30 ft to 34 ft, 11 in Electric Heavy Duty Low Floor Transit Bus	<a href="#">BYD K7M</a>	Transit	FTA	BYD	\$498,000.00
3-10	45 ft: 45 ft to 47 ft 11 in. Electric Heavy Duty High Floor Commuter Coach	<a href="#">BYD C6M</a>	Coach	FTA	BYD	\$325,000.00
3-11	35 ft: 35 ft to 39 ft 11 in. Electric High Floor Coach	<a href="#">BYD C8M</a>	Coach	FTA	BYD	\$500,000.00
3-12	45 ft: 45 ft to 47 ft 11 in. Electric Heavy Duty High Floor Commuter Coach	<a href="#">BYD C10M</a>	Coach	FTA	BYD	\$850,000.00