

TO: Randy Plunkett **Purchasing Division** FROM: Keith Wolf, Director ETS/ISG SUBJECT: Solicitation No.: BLD2114202B1 Inside/Outside Plant Cabling Recommended Vendor: ASE Telecom & Data, Inc. Recommended Group(s)/Line Item(s): Group 1 Potential Total Amount: \$2,548,687.50 Initial Award Amount: \$849,562.50 Contract Term, including Renewals: Three Years Initial Contract Term: One Year **CONCURRENCE:** The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I Nave reviewed all documents including the Vendor Questionnaire and after careful evaluation. I concur with recommendation for award to the Vendor. FINANCIAL BACKGROUND/D & B REPORT: (check one) ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance. Not applicable Provide explanation if choosing this option **LITIGATION HISTORY: (check one)** I have reviewed the Litigation History Form and there is no issue of concern. Refer to additional information from the Office of the County Attorney to address an issue/concern. PAST PERFORMANCE: (check all that apply) I have reviewed the Vendor's past Performance Evaluations in Contracts Central and: \bowtie Vendor received an overall rating ≥ 2.59 on all evaluations. No evaluations within the past three years contained any items rated a score of 2 or less. \square Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information. \bigvee Vendor received a score of \leq 2 on an individual item(s). Refer to additional information. Past evaluations are not relevant to the scope of this contract. □ No past Performance Evaluations exist in Contracts Central. AND Reference Verification Forms are attached. OR Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years. **NON-CONCURRENCE:** ☐ I do not concur. Detailed reason for non-concurrence is attached. TYPED NAME OF SIGNER: Walter Ocampo TITLE: Information System Manager (Individual authorized to administer the contract.) Digitally signed by WALTER WALTER OCAMPO OCAMPO Date: 2018.09.05 14:35:06 -04'00' DATE: September 5, 2018 SIGNATURE:

 From:
 Ocampo, Walter

 To:
 Plunkett, Randall

 Cc:
 Prieto, Dean; Wolf, Keith

Subject: RE: Request for Vendor Award Concurrence Review, Bid No. BLD2114202B1-Inside Plant Cabling (Group 1)

Date: Wednesday, September 05, 2018 3:34:17 PM

Attachments: image003.png

Randy,

Looking at the evaluations, where ASE received a lower score, it does not affect my decision for the concurrence.

See comments:

Vendor did not bring proper clean material to job site, but gave effort to clean area by hand---Vendor did the clean and I will make them aware that this could not happen again.

Technicians lacked knowledge of industry standards--- will notify the internal agencies to call me whenever the industry standards are not followed properly

ASE Telecom often over estimates labor charges.---I will notify the internal agencies to call me whenever they think and extra cost is been charged.

Best regards,



Walter Ocampo

Information Systems Manager

Broward County- Enterprise Technology Services

1 N university Drive, Suite 4003A

Plantation, FL 33324-2019

(954) 357 8041 Cell (954) 632 8228

wocampo@broward.org



From: Ocampo, Walter

Sent: Wednesday, September 5, 2018 2:43 PM **To:** Plunkett, Randall <RPLUNKETT@broward.org>

Cc: Prieto, Dean < DPRIETO@broward.org>; Wolf, Keith < KAWOLF@broward.org>

Subject: RE: Request for Vendor Award Concurrence Review, Bid No. BLD2114202B1-Inside Plant

Cabling (Group 1)



Vendor Reference Verification Form

Broward County Solicitation No. and Title	Bid No. BLD2	114202B1-Insid	de/Outside P	lant Cabling								
Reference for: (Name of Firm) ASE Telecom & Data, Inc.												
Organization/Firm Name providing reference: Town of Davie												
Contact Name/Title: Nelson Martinez, IT Director Contact E-mail: nmartinez@davie-fl.gov Contact Phone: 954-797-1063												
							Name of Referenced Project: Cable inst	allation & Servic	е			
							Contract No. Town of Dave-#B-15-130					
Contract Amount: \$ 70,000 per year												
Date Services Provided: Ongoing since	2015											
(list date rar	nge or date servi	ces began unti	"current")									
Vendor's role in Project: ⊠ Prime Ven	dor 🗆 Sub-c	consultant/Sub-	contractor									
Would you use this vendor again? ⊠ Yes				onal Comments (belo	w)							
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Description of services provided by Vo Cable installation & Service	endor:											
Cable installation & Service												
Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable								
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a. Responsive												
b. Accuracy												
c. Deliverables			\boxtimes									
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c. Turnover			\boxtimes									
3. Timeliness of:												
a. Project			\boxtimes									
b. Deliverables			\boxtimes									
Additional Comments: (provide on add												
Mr. Martinez mentioned that ASE is re	•	rojects are co	mpleted on	time and on budget	. He							
recommended ASE for cabling project	is.											
Potoropoo Chooked Py												
References Checked By Name: Walter Ocampo		Title∙ Inf	ormation Sys	stem Manager								
Division/Department: FASD/ETS/ISG			/erification: 9									
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Vendor Reference Verification Form

Reference for: (Name of Firm) ASE Telecom & Data, Inc. Organization/Firm Name providing reference: Jackson Memorial Hospital Contact Name/Title: Kevin Guhl, Sr. Procurement Specialist Contact E-mail: Kevin, Guhl@jhsmiami.org Contact Phone: 305-585-7829 Name of Referenced Project: Cable installation & Service Contract No. JMH-Public Health Trust Contract Amount: \$600k per year Date Services Provided: Ongoing since 2002 (list date range or date services began until "current") Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor Would you use this vendor again? Yes No If No, please specify in Additional Comments (below). Description of services provided by Vendor: Network cabling installation and network services. Please rate your experience with the referenced Vendor: 1. Vendor's Quality of Service 2. Responsive Shaccuracy Shaccuracy 3. Deliverables 2. Vendor's Organization a. Staff expertise Shaccuracy 3. Timeliness of: a. Project Shaccuracy 3. Timeliness of: a. Project Shaccuracy 3. Timeliness of: a. Project Shaccuracy 3. Timeliness of: 5. Timeliness of: 5. Timeliness of: 5. Timeliness of: 6. Timeliness of: 7. Timeliness of: 7. Timeliness of: 8. Timeliness of: 8. Timeliness of: 8. Timeliness of: 9. Title: Information System Manager Division/Department: FASD/ETS/ISG Date of Verification: 9/5/2018	Broward County Solicitation No. and Title: Bid No. BLD2114202B1-Inside/Outside Plant Cabling							
Contact Name/Title: Kevin Guhl, Sr. Procurement Specialist Contact E-mail: Kevin.Guhl@jhsmiami.org Contact Phone: 305-585-7829 Name of Referenced Project: Cable installation & Service Contract No. JMH-Public Health Trust Contract Namunt: \$600k per year Date Services Provided: Ongoing since 2002 (list date range or date services began until "current") Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor Would you use this vendor again? Yes No If No, please specify in Additional Comments (below). Description of services provided by Vendor: Network cabling installation and network services. Please rate your experience with the referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables Additional Comments: (provide on additional sheet if needed) ASE has done an excellent job. Highly recommended ASE for network cabling projects.	Reference for: (Name of Firm) ASE Telecom & Data, Inc.							
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Name: Walter Ocampo Title: Information System Manager	References Checked By							
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Vendor Reference Verification Form

Reference for: (Name of Firm) ASE Telecom & Data, Inc. Organization/Firm Name providing reference: AT8T/FPL Contact Name/Title: Ray Perez, Project Manager Contact E-mail: ray, perez @fpl.com Contact Phone: 305-552-4529 Name of Referenced Project: FPL/AT&T Service Contract No. 20150714072 Contract No. 20150714072 Contract No. 20150714072 Contract Amount: \$ 1 million/yr Date Services Provided: Ongoing since 2004 (list date range or date services began until "current") Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor Would you use this vendor again? Yes If No, please specify in Additional Comments (below). Description of services provided by Vendor: Fiber installation, termination. Outside plant projects. Please rate your experience with the referenced Vendor: 1. Vendor's Quality of Service 2. Responsive 3. Accuracy 5. Deliverables 2. Vendor's Organization 2. Staff expertise 5. Professionalism 5. Timeliness of: 6. Project 7. Timeliness of: 7. Timeliness of: 8. Project 9. Deliverables 1. Deliverables 1. Project 1. Deliverables 1. Project 1. Deliverables 1. Project 1. Deliverables 1. Timeliness of: 1. Timeliness of: 1. Project 1. Deliverables 1. Timeliness of: 2. Timeliness of: 2. Timeliness of: 2. Timeliness of: 3. Timeliness of: 3. Timeliness of: 4. Timeliness of: 5. Timeliness of: 6. Timeliness of: 7. Timeliness of: 7. Timeliness of: 7. Timeliness	Broward County Solicitation No. and Title	e: Bid No. BLD2	2114202B1-Insi	de/Outside P	lant Cabling	
Organization/Firm Name providing reference: AT&T/FPL Contact Name/Title: Ray Perez, Project Manager Contact Phone: 305-552-4529 Name of Referenced Project: FPL/AT&T Service Contract No. 20150714072 Contract Amount: \$ 1 million/yr Date Services Provided: Ongoing since 2004 (list date range or date services began until "current") Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor Would you use this vendor again? Ves No If No, please specify in Additional Comments (below). Description of services provided by Vendor: Fiber installation, termination. Outside plant projects. Please rate your experience with the Improvement 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project b. Deliverables Additional Comments: (provide on additional sheet if needed) They recommend ASE for any type of fiber and network cabling projects. References Checked By Name: Walter Ocampo Title: Information System Manager	Reference for: (Name of Firm) ASE Tele	ecom & Data, Ind	D.		<u></u>	
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