



**TO:** Amy Almanzar  
Purchasing Division  
**FROM:** Alan. W. Garcia, P.E., Director  
Water and Wastewater Services  
**SUBJECT:** Solicitation No.: OPN2116366B1  
Water Meters

Recommended Vendor: The Tools Man, Inc.  
Recommended Group(s)/Line Item(s): Group 1  
Initial Award Amount: \$282,242.73 Potential Total Amount: \$846,728.19  
Initial Contract Term: One Year Contract Term, including Renewals: Three Years

**CONCURRENCE:**

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I  
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

**FINANCIAL BACKGROUND/D & B REPORT: (check one)**

- I am satisfied with the Vendor's financial background and/or rating and payment performance.
- Not applicable Payment is made after goods are received and accepted.

**LITIGATION HISTORY: (check one)**

- I have reviewed the Litigation History Form and there is no issue of concern.
- Refer to additional information from the Office of the County Attorney to address an issue/concern.

**PAST PERFORMANCE: (check all that apply)**

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- Vendor received an overall rating  $\geq 2.59$  on all evaluations.
- No evaluations within the past three years contained any items rated a score of 2 or less.
- Vendor received a rating  $\leq 2.59$  on an evaluation(s). Refer to additional information.
- Vendor received a score of  $\leq 2$  on an individual item(s). Refer to additional information.
- Past evaluations are not relevant to the scope of this contract.
- No past Performance Evaluations exist in Contracts Central.

**AND**

- Reference Verification Forms are attached.

**OR**

- Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

**NON-CONCURRENCE:**

- I do not concur. Detailed reason for non-concurrence is attached.


TYPED NAME OF SIGNER: Keith McCawley TITLE: Administrative Officer

SIGNATURE: Keith W. McCawley Digitally signed by Keith W. McCawley  
Date: 2018.06.18 14:46:06 -04'00' DATE: June 18, 2018

TYPED NAME OF SIGNER: Jonathan K. Allen TITLE: Director, Business Operations Division

SIGNATURE:  DATE: 6/26/18

TYPED NAME OF SIGNER: Alan W. Garcia, P.E. TITLE: Director, Water and Wastewater Services  
(Individual authorized to administer the contract.)

SIGNATURE:  DATE: 6/27/18



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: OPN2116366B1, Water Meters  
 Reference for: (Name of Firm) The Tools Man, Inc.  
 Organization/Firm Name providing reference: Liebherr Cranes  
 Contact Name/Title: Sudesh Punwasi and Katerin Rangel  
 Contact E-mail: katerin.rangel@liebherr.com  
 Contact Phone: 305-817-7500  
 Name of Referenced Project: Tools and Supplies  
 Contract No.  
 Contract Amount: \$26,308  
 Date Services Provided: 1/2017 to 12/2017  
 (list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
 Provides tools and supplies.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**  
 Vendor consistently supplied tools in a timely manner. Vendor was very responsive and professional.

References Checked By  
 Name: Delroy Walters Title: Skilled Trade Supervisor  
 Division/Department: WWS BOD Date of Verification: 6/14/2018



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: OPN2116366B1, Water Meters  
 Reference for: (Name of Firm) The Tools Man, Inc.  
 Organization/Firm Name providing reference: Broward Schools  
 Contact Name/Title: Bradley Serna  
 Contact E-mail: brad.serna@browardschools.com  
 Contact Phone: 754-321-4712  
 Name of Referenced Project: Industrial Supplies and Tools  
 Contract No.  
 Contract Amount: \$150,000  
 Date Services Provided: 1/2016 to Current  
 (list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
**Supplies parts and tools.**

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**  
**Vendor has provided parts and tools to Broward Schools for over two years without any concerns.**

References Checked By  
 Name: Delroy Walters Title: Skilled Trade Supervisor  
 Division/Department: WWS BOD Date of Verification: 5/23/2018



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: OPN2116366B1, Water Meters  
 Reference for: (Name of Firm) The Tools Man, Inc.  
 Organization/Firm Name providing reference: Broward County Highway and Bridge Maintenance Division  
 Contact Name/Title: Harry Diaz  
 Contact E-mail: Hadiaz@broward.org  
 Contact Phone: 954-357-6026  
 Name of Referenced Project: Bagged Cement and Miscellaneous Bridge Repairs/Materials  
 Contract No.  
 Contract Amount: \$105,301.35  
 Date Services Provided: 12/20/2017 to Current  
 (list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
**Products to perform bridge repairs.**

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
<b>1. Vendor's Quality of Service</b>				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>2. Vendor's Organization</b>				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>3. Timeliness of:</b>				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**  
**Services are performed in a timely manner. The vendor is very responsible and provides reliable service.**

References Checked By  
 Name: Delroy Walters Title: Skilled Trade Supervisor  
 Division/Department: WWS BOD Date of Verification: 6/18/2018



**TO:** Amy Almanzar  
Purchasing Division  
**FROM:** Alan. W. Garcia, P.E., Director  
Water and Wastewater Services  
**SUBJECT:** Solicitation No.: OPN2116366B1  
Water Meters

Recommended Vendor: Empire Pipe Orlando, LLC  
Recommended Group(s)/Line Item(s): Group 2  
Initial Award Amount: \$207,250.00 Potential Total Amount: \$621,750.00  
Initial Contract Term: One Year Contract Term, including Renewals: Three Years

**CONCURRENCE:**

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I  
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

**FINANCIAL BACKGROUND/D & B REPORT: (check one)**

- I am satisfied with the Vendor's financial background and/or rating and payment performance.
- Not applicable Payment is made only after goods are received and accepted

**LITIGATION HISTORY: (check one)**

- I have reviewed the Litigation History Form and there is no issue of concern.
- Refer to additional information from the Office of the County Attorney to address an issue/concern.

**PAST PERFORMANCE: (check all that apply)**

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- Vendor received an overall rating  $\geq 2.59$  on all evaluations.
- No evaluations within the past three years contained any items rated a score of 2 or less.
- Vendor received a rating  $\leq 2.59$  on an evaluation(s). Refer to additional information.
- Vendor received a score of  $\leq 2$  on an individual item(s). Refer to additional information.
- Past evaluations are not relevant to the scope of this contract.
- No past Performance Evaluations exist in Contracts Central.

**AND**

- Reference Verification Forms are attached.

**OR**

- Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

**NON-CONCURRENCE:**

- I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Keith McCawley

TITLE: Administrative Officer

**KEITH MCCAWLEY**  
SIGNATURE:

Digitally signed by KEITH  
MCCAWLEY  
Date: 2018.06.19 15:47:58 -04'00'

DATE: June 19, 2018

TYPED NAME OF SIGNER: Jonathan K. Allen TITLE: Director, Business Operations Division

SIGNATURE:  DATE: 6/20/18

TYPED NAME OF SIGNER: Alan W. Garcia TITLE: Director, Water and Wastewater Services  
(Individual authorized to administer the contract.)

SIGNATURE:  DATE: 6/20/18



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: OPN2116366B1, Water Meters

---

Reference for: (Name of Firm) Empire Pipe Orlando, LLC

---

Organization/Firm Name providing reference: Hendry County

---

Contact Name/Title: Roger Greer

---

Contact E-mail: rgreer@hendryfla.net

---

Contact Phone: 863-675-5376

---

Name of Referenced Project: Master Meters Supplier

---

Contract No.

---

Contract Amount: N/A

---

Date Services Provided: 2007- CURRENT

---

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
**Provider of Master Meters.**

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
<b>1. Vendor's Quality of Service</b>				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>2. Vendor's Organization</b>				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>3. Timeliness of:</b>				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**  
**Vendor supplied Master Meter products without any concerns.**

References Checked By  
 Name: Delroy Walters Title: Skilled Trade Supervisor  
 Division/Department: WWS BOD Date of Verification: 6/14/2018





**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: OPN2116366B1, Water Meters  
 Reference for: (Name of Firm) Empire Pipe Orlando, LLC  
 Organization/Firm Name providing reference: Town of Jupiter  
 Contact Name/Title: John Gaddis-Utility Service Manager  
 Contact E-mail: johng@jupiter.fl.us  
 Contact Phone: 561-748-2702  
 Name of Referenced Project: Supply Water Meters  
 Contract No. ITB-W1211-0-2012/D/R  
 Contract Amount: \$2,880,000.00  
 Date Services Provided: 2013-2017

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
**Supplies meters for our domestic water distribution system.**

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**  
**Vendor was the prime vendor for four years with no major concerns. The Town of Jupiter highly recommends this company.**

References Checked By  
 Name: Delroy Walters Title: Skilled Trade Supervisor  
 Division/Department: WWW BOD Date of Verification: 6/13/2018



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: OPN2116366B1, Water Meters  
 Reference for: (Name of Firm) Empire Pipe Orlando, LLC  
 Organization/Firm Name providing reference: Polk County  
 Contact Name/Title: Rachel Boedicker-Meter Service Technician Supervisor  
 Contact E-mail: rachelboedicker@polk-county.net  
 Contact Phone: 863-298-4117  
 Name of Referenced Project: Supply AMR Water Meters  
 Contract No.  
 Contract Amount: \$2,000,000.00  
 Date Services Provided: 2013-2017

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
 Supply water meters.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
<b>1. Vendor's Quality of Service</b>				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>2. Vendor's Organization</b>				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>3. Timeliness of:</b>				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**  
 Vendor has been working with Polk County for several years. Per contact, Rachel Boedicker, Polk County has an excellent vendor relationship and highly recommends them to other utilities.

References Checked By  
 Name: Delroy Walters Title: Skilled Trade Supervisor  
 Division/Department: WWS BOD Date of Verification: 5/23/2018



**TO:** Amy Almanzar  
Purchasing Division  
**FROM:** Alan. W. Garcia, P.E., Director  
Water and Wastewater Services  
**SUBJECT:** Solicitation No.: OPN2116366B1  
Water Meters

Recommended Vendor: The Tools Man, Inc.  
Recommended Group(s)/Line Item(s): Group 2  
Initial Award Amount: \$256,648 Potential Total Amount: \$769,944  
Initial Contract Term: One Year Contract Term, including Renewals: Three Years

**CONCURRENCE:**

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I  
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

**FINANCIAL BACKGROUND/D & B REPORT: (check one)**

I am satisfied with the Vendor's financial background and/or rating and payment performance.  
 Not applicable Payment is made only after goods are received and accepted

**LITIGATION HISTORY: (check one)**

I have reviewed the Litigation History Form and there is no issue of concern.  
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

**PAST PERFORMANCE: (check all that apply)**

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

Vendor received an overall rating  $\geq 2.59$  on all evaluations.  
 No evaluations within the past three years contained any items rated a score of 2 or less.  
 Vendor received a rating  $\leq 2.59$  on an evaluation(s). Refer to additional information.  
 Vendor received a score of  $\leq 2$  on an individual item(s). Refer to additional information.  
 Past evaluations are not relevant to the scope of this contract.  
 No past Performance Evaluations exist in Contracts Central.

**AND**

Reference Verification Forms are attached.

**OR**

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

**NON-CONCURRENCE:**

I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Keith McCawley

TITLE: Administrative Officer

SIGNATURE: KEITH MCCAWLEY

Digitally signed by KEITH  
MCCAWLEY

Date: 2018.06.19 15:46:14 -04'00'

DATE: June 19, 2018

TYPED NAME OF SIGNER: Jonathan K. Allen

TITLE: Director, Business Operations Division

SIGNATURE: 

DATE: 6/26/18

TYPED NAME OF SIGNER: Alan W. Garcia  
(Individual authorized to administer the contract.)

Director, Water and Wastewater  
TITLE: Services

SIGNATURE: 

DATE: 6/27/18

Reason for Non-Concurrence

Bid Water Meters, OPN2116366B1  
Group 2  
Vendor: The Tools Man, Inc.

Reviewed by: Keith McCawley, Administrative Officer, Business Operations Division

Business Operations Division recommends the rejection of the bid offered by The Tools Man, Inc. (Tools Man), for Group 2 as not meeting Specification 2, Bidder Qualification Requirements:

- 2.2 Only manufacturer authorized dealers/sellers will be eligible to provide products on behalf of the manufacturers through this solicitation. The County may request, and the bidder shall provide, supporting information and/or documentation attesting to this requirement. By submitting a response, bidder affirms that it satisfies this and all criteria specified in the solicitation documents. Failure to be an authorized dealer/seller of the manufacturer at the time of bid opening will result in your bid being deemed non-responsive. Bidder, should submit with their bid, but must provide within five (5) business days of County's request, a current authorization documentation from the manufacturer. Failure to supply this supporting information and/or documentation within five (5) business days of the County's request may result in your bid being deemed non-responsive.
- 2.3 Bidder affirms that it is a manufacturer authorized dealer/seller of the product(s) offered herein on or before the opening date, and warranty offered is the manufacturer's warranty with Broward County recorded as the original purchaser.
- 2.4 For Group 2, Bidder shall provide references for client's work that is comparable in meter volume, meter type and scope of services in this solicitation. References shall demonstrate Bidder's performance providing wireless meters for a minimum of three (3) years' experience selling, deploying, distributing and providing warranty repair services.
- 2.5 For Group 2, Bidder shall have a minimum of three (3) year's experience providing wireless meters, inclusive of encoding meters and Radio Frequency Automated Meter Reading (AMR) Technology.

WWS is recommending the rejection of Group 2 of this bid which is for Wireless Residential Meters and Replacement Registers. These devices are only available through authorized manufacturers' distributors. The bid specifications required the bidders to provide documentation demonstrating that they were authorized to sell the products they bid, as well as additional documentation demonstrating their technical knowledge in troubleshooting and encoding wireless meters. WWS requested Tools Man to provide this documentation on May 30, 2018. Tools Man was unable to provide the requested written authorization to sell the wireless meters as required per Specification 2.2 and 2.3. Their response, dated June 11, 2018, also attested to their inability to show proof of the required technical experience as per Specification 2.4 and 2.5. Tools Man provided the County as a reference, however, Tools Man has never provided to the County the type of meter included in Group 2 that requires the technical expertise of Specification 2.4 and 2.5. Therefore, the basis of this reference was unfounded.