

Bid #TRN2115996B1 - Propane Conversion Kits and Fuel Quick Release Nozzles

Creation Date **Jan 9, 2018**

End Date **Mar 23, 2018 2:00:00 PM EDT**

Start Date **Feb 16, 2018 6:12:23 PM EST**

Awarded Date **Not Yet Awarded**

TRN2115996B1--01-01 Propane Conversion Kits					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Alliance Autogas	First Offer - \$6,137.63	108 / each	\$662,864.04	Y	Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: EPA Certified Propane Conversion Systems with warranty as follows: 5 year / 100,000 Miles on any vehicles with odometer readings less than 5,000 miles 3 year / 36,000 miles on any vehicles with odometers over 5,000 miles			
ICOM NORTH AMERICA	First Offer - \$7,995.00 \$7,750.00	108 / each	-\$863,460.00 \$837,000.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code: ICBF6-8 Supplier Notes: Attached is our pre installation manual, A general installation manual, the system owners manual that also covers recommended maintenance schedule, and our company presentation.			

TRN2115996B1--01-02 Quick Release Nozzles					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
Alliance Autogas	First Offer - \$250.00	138 / each	\$34,500.00		Y
Product Code: Agency Notes:		Supplier Product Code: Supplier Notes: Quick Connect Filler Nozzles for Ford E350 Installed This offer is valid only in conjunction with the award of the Propane Conversion Systems, not as an individual offer.			
ICOM NORTH AMERICA	First Offer - \$325.00 \$250.00	138 / each	\$44,850.00 \$34,500.00	Y	Y
Product Code: Agency Notes:		Supplier Product Code: 650013-INS Supplier Notes: We attached all applicable signed required forms off of the FTA/USDOT Funding Supplement. Exhibit 5,6,7,8. We did not find a different location to be able to submit signed copies.			

Supplier Totals

f Alliance Autogas	\$697,364.04 (2/2 items)
Bid Contact Gil Fernandez gfernandez@allianceautogas.com Ph 786-792-0013	Address FORT LAUDERDALE, FL 33324
Bid Notes	Blossman Gas of Louisiana, Inc. is the only company in the industry to provide a turnkey

solution to convert fleets to Propane. We've been doing so since 2009 and currently have over 6,000 vehicles on the road powered by our conversion systems. All our clients benefit from the quality, reliability and performance of our conversion systems and the technical training and support we provide on an ongoing basis.

For the purpose of this bid, we will provide training to both First Transit and Transportation America to ensure they can perform warranty work, preventive maintenance, troubleshoot our system and perform repairs. Furthermore, we already provide technical support from 8:00AM to 5:00PM to our existing clients and this service will also be available to Broward County vendors servicing this fleet.

Replacement Parts: Blossman Gas of Louisiana, inc. maintains a parts inventory in excess of 3 Million dollars and it is all available to our clients via our online store. I would recommend that for the purpose of evaluating the parts ordering process you go to our online store at:

<https://store.allianceautogas.com/>

Register your account and browse our inventory. I am certain you'll gain confidence in our ability to provide ongoing replacement parts support for your fleet.

EPA Certifications: We are the only company that currently holds an EPA certification for the MV1 fleet. You can verify this by going to the EPA website and searching for EPA certified conversions. Although we do not have a current certification for the 2017 MV1. We already have detailed plans to obtain a 2017 MV1 to obtain the certification upon notice of award. You can visit our website at: www.allianceautogas.com to view the vast amount of EPA certifications we already have which speaks to our experience with working with the corresponding labs and the EPA to do so.

We've included our warranty information as an attachment in the offer for the conversion systems.

We've also included the Buy America Certification required as an attachment.

We appreciate the opportunity to present this bid to Broward County Transit and look forward to answering any questions you may have about our offer.

Agency Notes:

Supplier Notes:

**Head
Attch:**

Blossman Gas of Louisiana, Inc. is the only company in the industry to provide a turnkey solution to convert fleets to Propane. We've been doing so since 2009 and currently have over 6,000 vehicles on the road powered by our conversion systems. All our clients benefit from the quality, reliability and performance of our conversion systems and the technical training and support we provide on an ongoing basis.

For the purpose of this bid, we will provide training to both First Transit and Transportation America to ensure they can perform warranty work, preventive maintenance, troubleshoot our system and perform repairs. Furthermore, we already provide technical support from 8:00AM to 5:00PM to our existing clients and this service will also be available to Broward County vendors servicing this fleet.

Replacement Parts: Blossman Gas of Louisiana, inc. maintains a parts inventory in excess of 3 Million dollars and it is all available to our clients via our online store. I would recommend that for the purpose of evaluating the parts ordering process you go to our online store at:

<https://store.allianceautogas.com/>

Register your account and browse our inventory. I am certain you'll gain confidence in our ability to provide ongoing replacement parts support for your fleet.

EPA Certifications: We are the only company that

currently holds an EPA certification for the MV1 fleet. You can verify this by going to the EPA website and searching for EPA certified conversions. Although we do not have a current certification for the 2017 MV1. We already have detailed plans to obtain a 2017 MV1 to obtain the certification upon notice of award. You can visit our website at: www.allianceautogas.com to view the vast amount of EPA certifications we already have which speaks to our experience with working with the corresponding labs and the EPA to do so. We've included our warranty information as an attachment in the offer for the conversion systems. We've also included the Buy America Certification required as an attachment. We appreciate the opportunity to present this bid to Broward County Transit and look forward to answering any questions you may have about our offer.

f ICOM NORTH AMERICA ***\$871,500.00** ~~-\$908,310.00~~ (2/2 items)

Bid Contact **Ronny Martinez**
Ronny@icomnorthamerica.com
Ph 248-493-2059
Fax 248-493-2059

Address **54790 GRAND RIVER AVE**
New Hudson, MI 48165

**Vendor offered a Voluntary Price Reduction*

Agency Notes:

Supplier Notes:

Head
Attch:


**

No Bids

EPAC Environmental Services We do not service/install/convert propane tanks or gasoline tanks. We service and install diesel fuel storage tanks.

Kovac Automotive We are in contact with one of the other bidders (Alliance auto Gas) to do installations of their products. This will save the county money by eliminating the markup we would have to place on their conversion units while still allowing us to participate in the project