



AGREEMENT SUMMARY

EXHIBIT 3

1. Other Contracting Party:

ROYAL CARIBBEAN CRUISE, LTD, (RCL)

2. Proposed Action:

☐ New Contract ☒ Amendment, Number 1 ☐ Renewal ☐ Extension

3. Document Type (select one):

Passenger Cruise Terminal and Berth User Agreement

4. Purpose/Description:

Approval of First Amendment to the Passenger Cruise Terminal and Berth User Agreement with RCL

5. Special Provisions (select if applicable):

- | | |
|---|--|
| <input type="checkbox"/> Living Wage Program | <input type="checkbox"/> SBE Sheltered Market Program |
| <input type="checkbox"/> Workforce Investment Pilot Program | <input type="checkbox"/> M/WBE Program |
| <input type="checkbox"/> Federal DBE/ACDBE program | <input type="checkbox"/> In-Kind Match Required: \$ _____ or _____ % |
| <input type="checkbox"/> CBE Program | <input type="checkbox"/> Cash Match Required: \$ _____ or _____ % |

6.a. Effective Dates (for new agreements only):

Start : _____

End: _____

6.b. Effective Dates (amendments only):

- ☒ No Change
- ☐ End date has changed from _____ to _____.
- ☐ Term has _____ from _____ to _____.

7. Contract Administrator:

Name: Steven Cernak

Phone: 954-468-7516

8. Contract Type:

- | | |
|---|--|
| <input type="checkbox"/> Cost reimbursement | <input type="checkbox"/> Open-end |
| <input type="checkbox"/> Firm fixed price | <input type="checkbox"/> Time and materials |
| <input type="checkbox"/> Performance-based | <input checked="" type="checkbox"/> Other Passenger Cruise Terminal and Berth User Agreement |

9.a. Contract Value (new contracts)

☐ Actual ☐ Estimated

Base amount	
Reimbursables	
Optional Services	
Total contract value	

9.b. Contract Value (amendments only)

☐ No change ☐ Actual ☒ Estimated

Original approved contract value	\$182,334,643
Approved previous adjustments	
Value of this action	\$6,501,942
Amended total contract value	\$188,836,585

10. Payment Method

- ☐ Lump Sum Payment
- ☐ Milestone or Progress-Based
- ☐ Scheduled or Time-Based
- ☒ Other Port User Charge (PUC) /

Capital Cost Recovery Charge

PAYMENTS MADE BY RCL BASED ON
INVOICED PASSENGER MOVEMENTS
PER SHIP CALL STARTING AT \$14.00
PER EMBARK, DISEMBARK, OR IN
TRANSIT PASSENGER
CCRC NOT LESS THAN \$.74 PER
PASSENGER MOVE FOR MULTI-DAY
CRUISE PASSENGER PER EMBARK,
DISEMBARK, OR IN TRANSIT

11. Payment Terms

Payments due within 60 calendar days of invoice for port use charges with passenger
volume reports due to the Port within 5 business days of cruise ship departure.

12. Cost Adjustment

- | | | |
|---|---|--|
| <input type="checkbox"/> Not Applicable | <input type="checkbox"/> Fixed Percentage - ____% | <input type="checkbox"/> Actual Cost |
| <input type="checkbox"/> CPI or other Index | <input type="checkbox"/> Fixed Amount - \$ _____ | <input checked="" type="checkbox"/> Other: PUC rate to increase annually based
on the lower of 3.5% or the simple average annual
tariff increases for wharfage and dockage |

13. Equity Program Participation Summary

- a. County established M/WBE, SBE, CDBE, CBE, DBE or ACDBE participation goal for this action or project: _____
- b. Contractor-committed M/WBE, SBE, CDBE, CBE, DBE or ACDBE participation goal planned for this action or project: _____
- c. M/WBE, SBE, CDBE, CBE, DBE or ACDBE participation to date: _____

14. Renewal or Extension Terms: ONE 4-YEAR AND ONE 5-YEAR OPTION, EACH WITH A REOPENER FOR PORT USER CHARGE BILLING RATES AND MINIMUM GUARANTEES.	15. Termination and Cancellation Provisions For Cause: DEFAULT BASED ON FIVE SPECIFIC TRIGGERING EVENTS INCLUDING DISCONTINUING OPERATIONS FOR 30 DAYS AND FAILURE TO PAY. For Convenience:
16. Deliverables, milestones or scope of this action:	Revenue guarantees each year based on computed port user charge and minimum passenger movement guarantee. Also includes a CCRC for certain cost attributable to CT 25 improvements. RCL eligible for annual passenger movement volume incentive payment based on actual passenger movements exceeding specific thresholds.
17. List terms, considerations or deviations from standard county form.	Not Applicable.

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