



Public Works Department  
Traffic Engineering  
2300 Commercial Blvd. Fort Lauderdale, FL 33309

DATE: October 10, 2017  
TO: Yasmin Teja, Purchasing Agent, Purchasing Division  
FROM: Scott Brunner, P.E., Director, Traffic Engineering Division  
STANDARDIZATION TITLE: Global Traffic Technologies, LLC (formerly 3M Company) for New Equipment, Replacement Parts, Training and Future Upgrades of 3M Global Positioning System (GPS) and Radio

ORIGINAL APPROVAL DATE: October 10, 2006 ITEM NO.: 19

LATEST BOARD REAFFIRMED DATE: October 13, 2015 ITEM NO.: 19

The Broward County Procurement Code, Section 21.54.d, requires that the Director of Purchasing review all standardized items on an annual basis. It is required that the using agency substantiate the validity of any desired continuation of this standardization.

Accordingly, it is requested that the using agency review the subject Sole Source and/or Sole Brand Standardization and provide the requested information, and the using agency's recommendation to continue/discontinue the standardization. Additionally, complete the information below:

ANNUAL SPEND (CALENDAR): \$191,850

PROJECTED ANNUAL SPEND: \$455,547

STANDARDIZATION APPLIES TO CONTRACT NO.(S): 1

CONTINUE STANDARDIZATION: ☒ YES ☐ NO

IF NO, JUSTIFICATION FOR DE-STANDARDIZATION:

SIGNATURE:

A handwritten signature in blue ink, appearing to read "Scott Brunner".

**Scott Brunner**

DATE:

10/12/2017

Standardization Title:

Global Traffic Technologies, LLC (formerly 3M Company) for New Equipment,  
Replacement Parts, Training and Future Upgrades of 3M Global Positioning System  
(GPS) and Radio Based

**\*\*DO NOT WRITE BELOW THIS LINE. FOR PURCHASING DIVISION USE ONLY\*\***

The Purchasing Agent concurs with the above standardization renewal/de-standardization renewal request, which has been examined and the required due diligence has been performed per the Procurement Code Section 21.54.c.:

PURCHASING AGENT  
SIGNATURE:

**RANDALL  
PLUNKETT**  
Digitally signed by RANDALL  
PLUNKETT  
DN: dc=city, dc=broward, dc=bc,  
ou=Organization, ou=BCC, ou=PLU,  
ou=Users, cn=RANDALL PLUNKETT  
Date: 2017.10.12 15:40:55 -0400

DATE: October 12, 2017

☒ ANNUAL SPEND CONFIRMED

☒ ONLY ONE SOURCE

☒ SOLE BRAND

☐ ONLY ONE REASONABLE SOURCE

☐ RFI ATTACHED

☐ REJECTED - RECOMMEND DE-STANDARDIZATION

ADDITIONAL INFORMATION:

Annual spend verified for the 12 month period of Oct.'16-Sept.'17. Sole source verified through manufacturer letter dated January 11, 2017.

**APPROVAL AUTHORITY**

☐ APPROVE

☐ DISAPPROVE

REASON/SUGGESTED ACTION (IF DISAPPROVED):

SIGNATURE:

DATE:

October 12, 2017



January 11, 2017

Jay Basail  
Senior Contract/Grant Administrator  
Traffic Engineering Division  
2300 Commercial Blvd.  
Fort Lauderdale, FL 33309

This letter is being sent in response to your request pertaining to the availability of Global Traffic Technologies, LLC, (GTT) Opticom™ Central Management Software. Opticom™ Infrared and GPS systems provide safe and controlled passage of emergency vehicles through signalized intersections using internally developed components. Opticom™ systems are manufactured solely by GTT for all of our customers globally. The combination of GTT proprietary system design and manufacturing processes are patented and, as such, we are the sole source for this system.

GTT designs, develops and tests each Opticom™ component as part of a “matched component system.” Security is accomplished through its proprietary design in order to prevent unauthorized use of the system and maintain the system’s integrity. Opticom™ system users who are concerned about unauthorized use and security of their system should not mix their system with non-Opticom™ components. GTT cannot ensure system functionality or performance if used with non-Opticom™ system products. The use of Opticom™ products with non-Opticom™ components could also impact warranty considerations on Opticom™ products.

The Opticom™ Central Management Software (CMS) is a proprietary software program for the Opticom™ system that is not compatible with any other vendor or supplier equipment or software.

Global Traffic Technologies LLC is the sole authorized manufacture for the Opticom™ Central Management Software products, in the state of Florida. Information can also be obtained on our website [www.gtt.com/](http://www.gtt.com/) or by phone at 651-789-7300

Please feel free to contact me if you have any questions or additional requests pertaining to this correspondence. I can be reached at (651) 789-7340.

Sincerely,

A handwritten signature in black ink, appearing to read 'D. Dolsky', with a stylized flourish extending from the end.

Daniel C. Dolsky  
Sales Representative  
Global Traffic Technologies, LLC.