



**TO:** Cheryl Page  
Purchasing Division  
**FROM:** Sarah Townsend, Senior Program/Project Coordinator  
Parks and Recreation Division  
**SUBJECT:** Solicitation No.: OPN2116590B1  
Clay Targets

Recommended Vendor: Geiser Guns, Inc

Recommended Group(s)/Line Item(s):

Initial Award Amount: \$203,149.07

Potential Total Amount: \$609,447.21

Initial Contract Term: One Year

Contract Term, including Renewals: Three Years

**CONCURRENCE:**

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I

☒ have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

**FINANCIAL BACKGROUND/D & B REPORT: (check one)**

☐ I am satisfied with the Vendor's financial background and/or rating and payment performance.

☒ Not applicable for this solicitation.

**LITIGATION HISTORY: (check one)**

☒ I have reviewed the Litigation History Form and there is no issue of concern.

☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

**PAST PERFORMANCE: (check all that apply)**

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

☐ Vendor received an overall rating  $\geq 2.59$  on all evaluations.

☐ No evaluations within the past three years contained any items rated a score of 2 or less.

☐ Vendor received a rating  $\leq 2.59$  on an evaluation(s). Refer to additional information.

☐ Vendor received a score of  $\leq 2$  on an individual item(s). Refer to additional information.

☐ Past evaluations are not relevant to the scope of this contract.

☒ No past Performance Evaluations exist in Contracts Central.

**AND**

☒ Reference Verification Forms are attached.

**OR**

☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

**NON-CONCURRENCE:**

☐ I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Sarah Townsend

TITLE: Senior Program/Project Coordinator

(Individual authorized to administer the contract.)

SIGNATURE:

A handwritten signature in blue ink that reads "Sarah Townsend".

DATE: April 26, 2018



### Vendor Reference Verification Form

Broward County Solicitation No. and Title: OPN2116590B1 - Clay Targets

Reference for: (Name of Firm) Geiser Guns, Inc.

Organization/Firm Name providing reference: New York State - ATA

Contact Name/Title: Sam Bonetto, Treasurer

Contact E-mail: sam@kohlermachine.com

Contact Phone: 716-434-5541

Name of Referenced Project: Empire Grand, New York State Championships, Eastern Zone, NE Grand Contract No.

Contract Amount: \$65,000 - \$70,000

Date Services Provided: May 1, 2018 thru September 16, 2018

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

#### Description of services provided by Vendor:

Supply White Flyer Clay Targets and Ammunition for Tournaments

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

#### Additional Comments: (provide on additional sheet if needed)

In 15 years, have never had an issue that wasn't resolved efficiently and to our satisfaction.

References Checked By

Name: Carlos Pantigoso

Title: Accounting Specialist

Division/Department: Parks and Recreation

Date of Verification: 4/24/2018



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: OPN2116590B1 - Clay Targets

Reference for: (Name of Firm) Geiser Guns, Inc.

Organization/Firm Name providing reference: Silver Dollar Shooter Club

Contact Name/Title: Bill Miller, Club Manager

Contact E-mail: billmilletrap@gmail.com

Contact Phone: 813-920-3231

Name of Referenced Project: Provides ammunition and targets

Contract No.

Contract Amount:

Date Services Provided: Ongoing

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**

Provides ammunition and white flyer targets

**Please rate your experience with the referenced Vendor:**

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**

Excellent company to do business with.

References Checked By

Name: Carlos Pantigoso

Title: Accounting Specialist

Division/Department: Parks and Recreation

Date of Verification: 4/24/2018





### Vendor Reference Verification Form

Broward County Solicitation No. and Title: OPN2116590B1 - Clay Targets

Reference for: (Name of Firm) Geiser Guns, Inc.

Organization/Firm Name providing reference: North Carolina - ATA

Contact Name/Title: Ken Duncan

Contact E-mail: kpduncan540@gmail.com

Contact Phone: 336-414-2443

Name of Referenced Project: North Carolina Trapshooting Homegrounds

Contract No.

Contract Amount:

Date Services Provided: Have been buying 4-5 truck loads a year since 2000

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

#### Description of services provided by Vendor:

4-5 truck loads of white flyer clay targets per year.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

#### Additional Comments: (provide on additional sheet if needed)

I have been responsible for purchasing clay targets for N.C. Homegrounds since 2000. Geiser Guns has been the very best vendor I have done business with.

References Checked By

Name: Carlos Pantigoso

Title: Accounting Specialist

Division/Department: Parks and Recreation

Date of Verification: 4/24/2018