

**Three-Question Matrix and Reference Checks**  
**RFP No. PNC2115316P1**  
**FLL Welcome Sign and Broward County Logo Sign**

<b>Ranking</b> (Not Alphabetical)	<b>1</b>	<b>2</b>
<b>Firm Name</b>	<b>Hensel Phelps Construction Co. dba Hensel Phelps</b>	<b>West Construction, Inc.</b>
<b>Questions</b>		
1. Have the vendors taken any exceptions to the County's Standard Terms and Conditions?	NO EXCEPTIONS	NO EXCEPTIONS
2. Do the vendors have comparable government experience?	U.S. Army Corps of Engineers, U.S. Army Corps of Engineers- South Atlantic Division	City of Tamarac, City of Pompano Beach, Florida Department of Transportation.
3. Have the vendors' references been checked?	YES (Attached)	YES (Attached)

Broward County Board of  
County Commissioners

PNC2115316P1



### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP PNC2115316P1, FLL Welcome Sign and Broward County Logo Sign

Reference for: Acolite Claude United Sign Co., Inc.

Organization/Firm Name providing reference:

Grove Bay Hospitality Group

Contact Name: Francesco Balli

Reference date: 01/30/2018

Contact Email: francesco@grovebaygroup.com

Contact Phone: 305-431-6194

Name of Referenced Project: American Harvest, Glass & Vine, Big Easy, Stiltsville and Stubborn Seed

Contract No.

Date Services Provided:

Project Amount:

28628

01/28/2018 to

\$ 21,732.40

Vendor's role in Project: ☐ Prime Vendor ☒ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

#### Description of services provided by Vendor:

Creative illuminated signage at six of our restaurants (there are two of American Harvest).

Please rate your experience with the  
referenced Vendor:

Needs  
Improvement

Satisfactory

Excellent

Not  
Applicable

#### 1. Vendor's Quality of Service

- a. Responsive
- b. Accuracy
- c. Deliverables

<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

#### 2. Vendor's Organization:

- a. Staff expertise
- b. Professionalism
- c. Turnover

<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

#### 3. Timeliness of:

- a. Project
- b. Deliverables

<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

#### 4. Project completed within budget

<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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#### 5. Cooperation with:

- a. Your Firm
- b. Subcontractor(s)/Subconsultant(s)
- c. Regulatory Agency(ies)

<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

See additional sheet for Broward County comments

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Verified via: ☒ EMAIL ☒ VERBAL Verified by: Amonet Hanna Division: CIP Date: 3/1/18

Broward County Board of  
County Commissioners

PNC2115316P1



### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP PNC2115316P1, FLL Welcome Sign and Broward County Logo Sign

Reference for: ACU Signs

Organization/Firm Name providing reference:

Nicklaus Children's Health System

Contact Name: Angelica M. Hoyos

Reference date: 01/29/2018

Contact Email: angelica.hoyos@nicklaushealth.org

Contact Phone: 786-624-6917

Name of Referenced Project: Exterior Sign for Corporate Headquarters

Contract No.

Date Services Provided:

Project Amount:

Unknown

11/28/2017

to

03/01/2018

\$ 55,110.75

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

#### Description of services provided by Vendor:

During the last 3 years, ACU signs have installed 3 exterior signs for our Corporate Headquarters

Please rate your experience with the  
referenced Vendor:

Needs  
Improvement

Satisfactory

Excellent

Not  
Applicable

1. Vendor's Quality of Service

a. Responsive

☐
☐
☒
☐

b. Accuracy

☐
☐
☒
☐

c. Deliverables

☐
☐
☒
☐

2. Vendor's Organization:

a. Staff expertise

☐
☐
☒
☐

b. Professionalism

☐
☐
☒
☐

c. Turnover

☐
☐
☒
☐

3. Timeliness of:

a. Project

☐
☐
☒
☐

b. Deliverables

☐
☐
☒
☐

4. Project completed within budget

☐
☐
☒
☐

5. Cooperation with:

a. Your Firm

☐
☐
☒
☐

b. Subcontractor(s)/Subconsultant(s)

☐
☐
☒
☐

c. Regulatory Agency(ies)

☐
☐
☒
☐

Additional Comments: (provide on additional sheet if needed)

ACU signs have always quoted the bids price. In addition, their customer service is exceptional!

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### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

R FP, PNC2115316P1, FLL Welcome Sign and Broward County Logo Sign

Reference for: Acolite and Claude United Sign Co Inc

Organization/Firm Name providing reference:

The Related Group

Contact Name: Mark Ramirez

Reference date: 01/29/2018

Contact Email: mramirez@relatedgroup.com

Contact Phone: 3059277900

Name of Referenced Project: SLS LUX

Contract No.

Date Services Provided:

Project Amount:

Unknown

03/01/2017 to 03/31/2018

\$ 150,000.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

#### Description of services provided by Vendor:

Design / Furnish / Install - Marquis Signage at 62 story roof top in addition to marquis signage at the ground floor areas.

#### Please rate your experience with the referenced Vendor:

Needs Improvement

Satisfactory

Excellent

Not Applicable

#### 1. Vendor's Quality of Service

a. Responsive

☐
☐
☒
☐

b. Accuracy

☐
☐
☒
☐

c. Deliverables

☐
☐
☒
☐

#### 2. Vendor's Organization:

a. Staff expertise

☐
☐
☒
☐

b. Professionalism

☐
☐
☒
☐

c. Turnover

☐
☐
☒
☐

#### 3. Timeliness of:

a. Project

☐
☐
☒
☐

b. Deliverables

☐
☐
☒
☐

#### 4. Project completed within budget

☐
☐
☒
☐

#### 5. Cooperation with:

a. Your Firm

☐
☐
☒
☐

b. Subcontractor(s)/Subconsultant(s)

☐
☐
☒
☐

c. Regulatory Agency(ies)

☐
☐
☒
☐

Additional Comments: (provide on additional sheet if needed)

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Broward County Board of  
County Commissioners

BidSync

2/8/2018

Broward County Board of  
County Commissioners

PNC2115316P1



### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP \_\_\_\_\_, PNC2115316P1 - FLL Welcome Sign and Broward County Logo Sign

Reference for: BRD Construction Inc.

Organization/Firm Name providing reference:

Keller Bros. & Miller, Inc.

Contact Name: Ralph Salerno

Reference date: 01/31/2018

Contact Email: rjs@kbmprinting.com

Contact Phone: 716-854-2374

Name of Referenced Project: Construction of a New Pressroom Addition @ 399 Franklin St.

Contract No.

Date Services Provided:

Project Amount:

C07203

06/29/2007 to

\$ 745,410.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

#### Description of services provided by Vendor:

total construction of addition to our shop...renovated front entrance and inside front of office side of building...major electrical and plumbing etc....made our old building a showplace

Please rate your experience with the  
referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

We did use them again in 2014 - C14232 - Building a Second Story Warehouse & Replacing Stairs..their work is excellent

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2/8/2018

Bidsync

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Broward County Board of  
County Commissioners

PNC2115316P1



### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP \_\_\_\_\_, PNC2115316P1 - FLL Welcome Sign and Broward County Logo Sign

Reference for: BRD Construction Inc.

Organization/Firm Name providing reference:

Northtown Automotive Companies

Contact Name: Richard Pieri

Reference date: 01/31/2018

Contact Email: r.pieri@northtownauto.com

Contact Phone: 7165531006

Name of Referenced Project: multiple

Contract No.

Date Services Provided:

Project Amount:

Unknown

03/01/2008 to 07/01/2018

\$ 30,000,000.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

#### Description of services provided by Vendor:

Construction of new automobile dealerships and related site work - various Northtown properties.

Please rate your experience with the  
referenced Vendor:

Needs  
Improvement

Satisfactory

Excellent

Not  
Applicable

1. Vendor's Quality of Service

a. Responsive

☐
☐
☒
☐

b. Accuracy

☐
☐
☒
☐

c. Deliverables

☐
☐
☒
☐

2. Vendor's Organization:

a. Staff expertise

☐
☐
☒
☐

b. Professionalism

☐
☐
☒
☐

c. Turnover

☐
☐
☒
☐

3. Timeliness of:

a. Project

☐
☐
☒
☐

b. Deliverables

☐
☐
☒
☐

4. Project completed within budget

☐
☐
☒
☐

5. Cooperation with:

a. Your Firm

☐
☐
☒
☐

b. Subcontractor(s)/Subconsultant(s)

☐
☐
☒
☐

c. Regulatory Agency(ies)

☐
☐
☒
☐

Additional Comments: (provide on additional sheet if needed)

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2/8/2018

BidSync

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Broward County Board of  
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### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

RFP \_\_\_\_\_, PNC2115316P1 - FLL Welcome Sign and Broward County Logo Sign

Reference for: BRD Construction Inc.

Organization/Firm Name providing reference:

Western New York Arena, LLC / Buffalo Sabres

Contact Name: Stan Makowski, Jr.

Reference date: 01/31/2018

Contact Email: stan.makowski@sabres.com

Contact Phone: 716.855.4520

Name of Referenced Project:

Contract No.

Date Services Provided:

Project Amount:

Unknown

06/01/2012 to 01/31/2018

Unknown

Vendor's role in Project: ☒ Prime Vendor ☒ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

#### Description of services provided by Vendor:

Projects of various sizes and scopes, from a concrete sculpture base to a full multi shop retail space build out.

Please rate your experience with the  
referenced Vendor:

Needs  
Improvement

Satisfactory

Excellent

Not  
Applicable

1. Vendor's Quality of Service

a. Responsive

☐
☐
☒
☐

b. Accuracy

☐
☐
☒
☐

c. Deliverables

☐
☐
☒
☐

2. Vendor's Organization:

a. Staff expertise

☐
☐
☒
☐

b. Professionalism

☐
☐
☒
☐

c. Turnover

☐
☐
☒
☐

3. Timeliness of:

a. Project

☐
☐
☒
☐

b. Deliverables

☐
☐
☒
☐

4. Project completed within budget

☐
☐
☒
☐

5. Cooperation with:

a. Your Firm

☐
☐
☒
☐

b. Subcontractor(s)/Subconsultant(s)

☐
☐
☒
☐

c. Regulatory Agency(ies)

☐
☐
☒
☐

Additional Comments: (provide on additional sheet if needed)

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Broward County Board of  
County Commissioners

PNC2115316P1



### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

R PNC2115316P1, FLL Welcome Sign & Broward County Logo Sign

Reference for: Hensel Phelps Construction Co.

Organization/Firm Name providing reference:

U.S. Army Corps of Engineers

Contact Name: Dennis W. Newell

Reference date: 01/19/2018

Contact Email: dennis.w.newell@usace.army.mil

Contact Phone: 321-494-0641

Name of Referenced Project: Design-Build US SOUTHERN COMMAND HQ

Contract No.

Date Services Provided:

Project Amount:

W91278-08-C-0021

03/31/2008

to 10/29/2010

\$ 284,972,169.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

#### Description of services provided by Vendor:

Design/Build US SOUTHERN COMMAND Headquarters, Conference Center and Services Buildings, to accommodate approx. 2,883 personnel and over 630K Gross SF.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

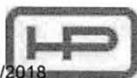
Additional Comments: (provide on additional sheet if needed)

We have since awarded several contracts with Hensel Phelps, and all have been excellent.

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**HENSEL PHELPS**  
Plan. Build. Manage.



Broward County Board of  
County Commissioners

PNC2115316P1



Vendor Reference Verification Form

Broward County Solicitation No. and Title:

R PNC2115316P1 FLL Welcome Sign & Broward County Logo Sign

Reference for: HENSEL PHELPS

Organization/Firm Name providing reference:

UNIVERSAL STUDIOS FLORIDA

Contact Name: HAROLD STIRLING

Reference date: 1-18-18

Contact Email: HAROLD@STIRLING@UNIVERSALORLANDO.COM

Contact Phone: 407-467-4215

Name of Referenced Project:

Contract No.

Date Services Provided:

Project Amount:

Unknown

AUGUST 2013 to OCT. 2014  
JULY 2013 JUNE 2013

2,000,000  
1,000,000

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:

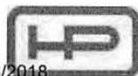
	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

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**HENSEL PHELPS**  
Plan. Build. Manage.

Broward County Board of  
County Commissioners

PNC2115316P1



### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

R PNC2115316P1, FLL Welcome Sign & Broward County Logo Sign

Reference for: Hensel Phelps Construction Company

Organization/Firm Name providing reference:

John Pilot / Colonel U.S. Army Corps of Engineers (Retired); South Atlantic Division

Contact Name: John Pilot

Reference date: 01/19/2018

Contact Email: pilot@milcorp.com / john.d.pilot@gmail.com

Contact Phone: (843) 360-1452 (C)

Name of Referenced Project: USSOUTHCOM HEADQUARTERS: Miami-Doral, FL

Contract No.

Date Services Provided:

Project Amount:

W91278-08-C-0021

03/31/2008

to 10/01/2010

\$ 237,399,000.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

#### Description of services provided by Vendor:

MILCON (Military Construction) funded facilities to house U.S. Southern Command Headquarters in Miami, Florida, replacing existing leased spaces. The facilities house up to 2,883 personnel, with a total 630,000 gross SF.

Please rate your experience with the  
referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

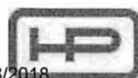
Additional Comments: (provide on additional sheet if needed)

Exceptional performance on this project by Hensel Phelps Construction Company. Project received multiple national and regional awards.

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**HENSEL PHELPS**  
Plan. Build. Manage.



### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

R PNC2115316P1, FLL Welcome Sign & Broward County Logo Sign

Reference for: Hensel Phelps Construction Company (HPCC)

Organization/Firm Name providing reference:

USACE, South Atlantic Division, Mobile District

Contact Name: John Pilot (Colonel, USA, RET)

Reference date: 03/07/2018

Contact Email: jpilot@milcorp.com

Contact Phone: (843) 360-1452

Name of Referenced Project: AAFES Mini Mall at the U.S. Southern Command Headquarters

Contract No.

Date Services Provided:

Project Amount:

AAFES 0927-05-001

09/30/2010 to 02/20/2012

\$ 2,600,000.00

Vendor's role in Project: ☐ Prime Vendor ☒ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

#### Description of services provided by Vendor:

Construct Mini-Mall, SOUTHCOM Headquarters, Miami, FL. Consisted of a 15,057 square foot facility with a retail store, food court, barber shop and dry cleaners. Supports existing and new missions at SOUTHCOM for over 2000+ personnel.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Hensel Phelps exceeded expectations for this project. This facility provided quality of life support to the personnel assigned to the US Southern Command Headquarters Garrison, a 53 acre campus for the DOD and US Government activities in Central, South America, and the Caribbean. Hensel Phelps provided a superior quality product on time and on budget. Personnel support was excellent; job well done.

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### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

R PNC2115316P1 DB FLL Welcome to Broward

Reference for: West Construction Inc.

Organization/Firm Name providing reference:

City of Tamarac

Contact Name: John E. Doherty, PE

Reference date:

Contact Email: john.doherty@tamarac.org

Contact Phone: 954-597-3706

Name of Referenced Project: Design Build Fire Station 78

Contract No.

Date Services Provided:

Project Amount:

FR14B

07/15/2015 to 05/01/2017

\$3,500,000

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

#### Description of services provided by Vendor:

This project includes the complete demolition of the existing fire station and site appurtenances on a 1.15 acre site and the development of a (+/-) 9,400 square foot fire station located at the same site. Integrated public artwork sign.

#### Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

##### 1. Vendor's Quality of Service

a. Responsive

☐
☐
☒
☐

b. Accuracy

☐
☐
☒
☐

c. Deliverables

☐
☐
☒
☐

##### 2. Vendor's Organization:

a. Staff expertise

☐
☐
☒
☐

b. Professionalism

☐
☐
☒
☐

c. Turnover

☐
☐
☒
☐

##### 3. Timeliness of:

a. Project

☐
☐
☒
☐

b. Deliverables

☐
☐
☒
☐

##### 4. Project completed within budget

☐
☐
☒
☐

##### 5. Cooperation with:

a. Your Firm

☐
☐
☒
☐

b. Subcontractor(s)/Subconsultant(s)

☐
☐
☒
☐

c. Regulatory Agency(ies)

☐
☐
☒
☐

Additional Comments: (provide on additional sheet if needed)

Would not hesitate to use on future projects.

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Broward County Board of  
County Commissioners

BidSync

2/8/2018

PNC2115316P1

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Firm was great to work with and the project made a lasting mark in the community. One of the design elements became a model for others to follow (previous parking lot). The architecture and craftsmanship were high quality and assigned Staff proved to be knowledgeable and professional. This project required lots of interaction with another government agency and the team cooperated and helped resolved numerous problems; assisted with value engineering efforts; and, delivered a first class product.

Broward County Board of  
County Commissioners

BidSync

2/8/2018

PNC2115316P1

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### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

R PNC2115316P1 FLL Welcome Sign and Broward County Logo

Reference for: West Construction Inc.

Organization/Firm Name providing reference:

City of Pompano Beach

Contact Name: Horacio Danovich

Reference date: 02/01/2018

Contact Email: horacio.danovich@copbfl.com

Contact Phone: 954-786-7834

Name of Referenced Project: Design Build New Beach Library

Contract No.

Date Services Provided:

Project Amount:

Unknown

07/23/2013 to 07/16/2014

\$ 1,900,000.00

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

#### Description of services provided by Vendor:

This project consisted of designing and building the Pompano New Beach Library. Small artwork signs installed.

Please rate your experience with the referenced Vendor:

Needs Improvement

Satisfactory

Excellent

Not Applicable

#### 1. Vendor's Quality of Service

- a. Responsive
- b. Accuracy
- c. Deliverables

☐  
☐  
☐
☐  
☐  
☐
☒  
☒  
☒
☐  
☐  
☐

#### 2. Vendor's Organization:

- a. Staff expertise
- b. Professionalism
- c. Turnover

☐  
☐  
☐
☐  
☐  
☐
☒  
☒  
☒
☐  
☐  
☐

#### 3. Timeliness of:

- a. Project
- b. Deliverables

☐  
☐
☐  
☐
☒  
☒
☐  
☐

#### 4. Project completed within budget

☐
☐
☒
☐

#### 5. Cooperation with:

- a. Your Firm
- b. Subcontractor(s)/Subconsultant(s)
- c. Regulatory Agency(ies)

☐  
☐  
☐
☐  
☐  
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☒  
☒
☐  
☐  
☐

Additional Comments: (provide on additional sheet if needed)

Firm was great to work with and the project made a lasting mark in the community. One of the design elements became a model for others to follow (previous parking lot). The architecture and craftsmanship were high quality.

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Broward County Board of  
County Commissioners

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2/8/2018



### Vendor Reference Verification Form

Broward County Solicitation No. and Title:

R PNC2115316P1 FLL Welcome Sign and Broward County Logo

Reference for: West Construction Inc.

Organization/Firm Name providing reference:

FDOT

Contact Name: Abraham Bah, P.E.

Reference date: 03/07/2018

Contact Email: abrahambah08@gmail.com

Contact Phone: 904-333-3797

Name of Referenced Project: Welcome to Florida Signs

Contract No.

Date Services Provided:

Project Amount:

E2U33

07/01/2015 to 12/01/2016

\$ 3,280,789.61

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No

#### Description of services provided by Vendor:

Construction of Welcome to Florida Signs on I-95 and on I-75. Project included Signs, hardscape, landscape, sidewalk, pavement shoulders reconstruction and drainage system construction.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Vendor had good technical knowledge and understanding of the project and helped resolve design problems by proposing practical solutions.

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