



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

MEMORANDUM

DATE: May 4, 2018

TO: Victoria Hernandez, Purchasing Agent
Purchasing Division

THRU: Sandy-Michael McDonald, Director *SM*
Office of Economic and Small Business Development

FROM: Freddy Castillo, Small Business Development Manager *FC*
Office of Economic and Small Business Development

SUBJECT: Bid No. PNC2116083C1 - Utility Analysis Zone 113B
County Business Enterprise (CBE) Evaluation

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with CBE Program requirements for the above referenced project. An overview is provided as follows:

The CBE goal for this project: 30%

Met the CBE Requirements:

| <u>Firms</u> | <u>Category</u> | <u>Percentage</u> |
|---|-----------------|-------------------|
| Ric-Man International (Prime) | | |
| Logan Oakes Communications, Inc., d/b/a SkyData UAV | CBE | 0.13% |
| Amos Supply, Inc. | CBE | 11.74% |
| Wettaps, Inc. | CBE | 0.28% |
| Triple Nickel Paving, Inc. | CBE | 21.56% |
| First American Security Services, Inc. | CBE | 0.49% |
| Champion Controls, Inc. | CBE | 0.21% |
| Chin Diesel, Inc. | CBE | 2.87% |
| Tropic Fence, Inc. | CBE | 0.02% |
| Total | | 37.30% |

Contractor's Bid Amount: \$27,550,328.55

CBE Participation Commitment: 37.30%

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Ric-Man Construction Florida, Inc (Prime)

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|--|-----|---------------|
| Compass Point Surveyors, PL | CBE | 1.74% |
| Roberts Traffic Marking Corp. | CBE | 1.75% |
| Triple Nickel Paving, Inc. | CBE | 23.85% |
| First American Security Services, Inc. | CBE | 0.21% |
| Gardening Angel Nursery, Inc. | CBE | 2.46% |
| Total | | 30.01% |

Contractor's Bid Amount: \$27,950,735.00
CBE Participation Commitment: 30.01%

Man-Con Incorporated (Prime)

| | | |
|------------------------------|-----|---------------|
| Compass Point Surveyors, PL | CBE | 1.73% |
| Amos Supply, Inc. | CBE | 10.95% |
| Rocklan Earth Services, Inc. | CBE | 17.33% |
| Total | | 30.01% |

Contractor's Bid Amount: \$28,122,594.50
CBE Participation Commitment: 30.01%

LM Heavy Civil Construction, LLC (Prime)

| | | |
|--------------|-----|---------------|
| Kailas Corp. | CBE | 30.19% |
| Total | | 30.19% |

Contractor's Bid Amount: \$29,787,767.00
CBE Participation Commitment: 30.19%

Did not meet the CBE Requirements:

Firms

Giannetti Contracting Corp. (Prime)

| | | |
|---|-----|--------------|
| Triple Nickel Paving, Inc. | CBE | 17.1% |
| Compass Point Surveyors, PL | CBE | 1.4% |
| South Florida Elite Security Agency, Inc. | CBE | 0.9% |
| W.S. Sod & Landscaping, Inc. | CBE | 1.4% |
| Total | | 20.8% |

Contractor's Bid Amount: \$34,568,877.50
CBE Participation Commitment: 20.8%

David Mancini & Sons, Inc. (Prime)

| | | |
|----------------------------|-----|--------------|
| Triple Nickel Paving, Inc. | CBE | 17.0% |
| Total | | 17.0% |

Contractor's Bid Amount: \$36,884,268.00
CBE Participation Commitment: 17.0%

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CBE Compliance Comments:

Ric-Man International, Ric-Man Construction Florida, Inc, Man-Con Incorporated, and LM Heavy Civil Construction, LLC submitted the required documentation in accordance with the solicitation's requirements and are compliant with the CBE program requirements.

Giannetti Contracting Corp. and David Mancini & Sons, Inc. submitted CBE Letters of Intent (LOIs) for this solicitation. However, the firms did not commit to the 30% CBE goal and did not provide an application for evaluation of good faith effort. Both firms were given three (3) business days to provide additional/revised LOIs or documentation demonstrating their good faith efforts to meet the project's CBE goal. Neither firm provided the additional documentation required. Therefore, OESBD has determined that Giannetti Contracting Corp. and David Mancini & Sons, Inc. are not in compliance with the CBE requirements for this solicitation based on Section 1.81-5 of the Broward County Business Opportunity Act of 2012.

cc: Nichole Francis, Small Business Development Specialist, OESBD