



**TO:** Nancy Olesen  
Purchasing Division  
**FROM:** Gregory M. Balicki, P.E.  
Water & Wastewater Engineering Division.  
**SUBJECT:** Solicitation No.: PNC2115756C1  
Hillsboro Mile Sanitary Sewer Improvements

Recommended Vendor: Lanzo Construction Co., Florida  
Recommended Group(s)/Line Item(s): 1-55  
Initial Award Amount: \$9,782,573.00      Potential Total Amount: \$9,782,573.00  
Initial Contract Term: Fixed Purchase      Contract Term, including Renewals: Fixed Purchase

**CONCURRENCE:**

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I  
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

**FINANCIAL BACKGROUND/D & B REPORT: (check one)**

- I am satisfied with the Vendor's financial background and/or rating and payment performance.
- Not applicable Provide explanation if choosing this option

**LITIGATION HISTORY: (check one)**

- I have reviewed the Litigation History Form and there is no issue of concern.
- Refer to additional information from the Office of the County Attorney to address an issue/concern.

**PAST PERFORMANCE: (check all that apply)**

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- Vendor received an overall rating  $\geq 2.59$  on all evaluations.
- No evaluations within the past three years contained any items rated a score of 2 or less.
- Vendor received a rating  $\leq 2.59$  on an evaluation(s). Refer to additional information.
- Vendor received a score of  $\leq 2$  on an individual item(s). Refer to additional information.
- Past evaluations are not relevant to the scope of this contract.
- No past Performance Evaluations exist in Contracts Central.

**AND**

- Reference Verification Forms are attached.

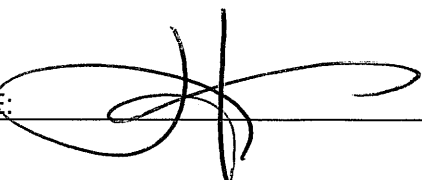
**OR**

- Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

**NON-CONCURRENCE:**

- I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Carlton L. Harris, P.E.      TITLE: Construction Project Manager

SIGNATURE: 

DATE: April 9, 2018

Concurrence: Hillsboro Mile Sanitary Sewer Improvements

TYPED NAME OF SIGNER: Gregory M. Balicki, P.E.

TITLE: Director, W.& W.E.D.

SIGNATURE:

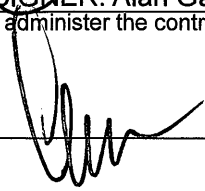


DATE: April 9, 2018

TYPED NAME OF SIGNER: Alan Garcia, P.E.  
(Individual authorized to administer the contract.)

TITLE: Director, W.& W.S.

SIGNATURE:



DATE: April 9, 2018



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: PNC2115756C1, Hillsboro Mile Sanitary Sewer Improvements

Reference for: (Name of Firm) Lanzo Construction Co., Florida

Organization/Firm Name providing reference: Craven Thompson & Associates

Contact Name/Title: Marc Woodworth / Construction Manager

Contact E-mail: mwoodworth@craventhompson.com

Contact Phone: 954-739-6400

Name of Referenced Project: NCNIP Bid Package 10

Contract No. Y0950307C1

Contract Amount: \$11,083,453.64

Date Services Provided: March 2012 to November 2014

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**

Replacement of water, sewer, paving, drainage, sidewalks, swales, etc.

**Please rate your experience with the referenced Vendor:**

	Needs Improvement	Satisfactory	Excellent	Not Applicable
<b>1. Vendor's Quality of Service</b>				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>2. Vendor's Organization</b>				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>3. Timeliness of:</b>				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**

References Checked By

Name: Carlton L. Harris, P.E.

Title: Construction Project Manager

Division/Department: W & W E D/Public Works

Date of Verification: April 04, 2018



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: PNC2115756C1, Hillsboro Mile Sanitary Sewer Improvements  
 Reference for: (Name of Firm) Lanzo Construction Co., Florida  
 Organization/Firm Name providing reference: Broward County Water Wastewater Engineering  
 Contact Name/Title: Patrick J. MacGregor, Expansion Project Administrator  
 Contact E-mail: pamacgregor@broward.org  
 Contact Phone: 954-831-0904  
 Name of Referenced Project: North County Bid Package 10  
 Contract No. Y0950307C1  
 Contract Amount: \$10.5M  
 Date Services Provided: 2012 to 2014

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**  
 Complete replacement of sanitary sewer, storm drains, sidewalks, pavement, signage in an area of Pompano Highlands.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**  
 Broward County Water and Wastewater Services would use Lanzo Construction on future projects.

References Checked By  
 Name: Carlton L. Harris, P. E.. Title: Construction Project Manager.  
 Division/Department: WWED/PWD Date of Verification: March 29, 2018



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title: PNC2115756C1, Hillsboro Mile Sanitary Sewer Improvements

Reference for: (Name of Firm) Lanzo Construction Co., Florida

Organization/Firm Name providing reference: Mathews Consulting, A Baxter & Woodman Company

Contact Name/Title: Aaron Cutler / Vice President & Construction Department Manager

Contact E-mail: acutler@baxterwoodman.com

Contact Phone: 561-398-1585

Name of Referenced Project: Boca Hills Infrastructure Improvements

Contract No. City Project Number 71-10-11

Contract Amount: \$3,522,600.00

Date Services Provided: Nov 2013 - Dec 2014

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Sub-consultant/Sub-contractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**

**Gravity Sewer System, Potable Water Main System, Rear Yard Transfer of Services, Roadway Reconstruction**

**Please rate your experience with the referenced Vendor:**

	Needs Improvement	Satisfactory	Excellent	Not Applicable
<b>1. Vendor's Quality of Service</b>				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>2. Vendor's Organization</b>				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>3. Timeliness of:</b>				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

**Additional Comments: (provide on additional sheet if needed)**

**We have done several projects with Lanzo and they are always completed on time with a high quality of work.**

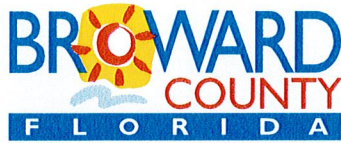
References Checked By

Name: Carlton L. Harris, P.E.

Title: Construction Project Manager

Division/Department: W.&W.E.D./Public Works.

Date of Verification: April 04, 2018




Public Works Department • Water and Wastewater Services  
**WATER AND WASTEWATER ENGINEERING DIVISION**  
2555 West Copans Road • Pompano Beach Florida 33069  
PHONE: 954-831-0745 • FAX: 954 831-0798/0925

Our  Best.  
Nothing Less.

DATE: April 17, 2018

TO: Nancy Olesen, Purchasing Agent  
Purchasing Division

FROM: Carlton L. Harris, P.E.   
Water and Wastewater Engineering Division

SUBJECT: **BCWWS PROJECT NO. 100803/9018**  
**HILLSBORO MILE SANITARY SEWER IMPROVEMENT.**  
**PAST PERFORMANCE SUMMARY FOR LANZO CONSTRUCTION COMPANY FLORIDA.**

The vendor received a score of 2.0 or less on two performance evaluations:

- 1) On May 22, 2015 vendor received an overall rating of 3.0 out of a possible 5.0 and a score of 2.0 on an individual item for Project Y070401CAF1. Vendor was reluctant to comply with instruction which would reduce and or eliminate a prolong dust condition at that project site. The job was eventually completed and the Project Manager recommend rehire.
- 2) On March 18, 2015 vendor received an overall rating of 3.5 out of a possible 5 and a score of 2.0 on an individual item for project Y0835002C1. Vendor exceeded CBE participation for this project. However, one of the final payments could not be verified due to an ongoing payment dispute.

Consultation with the Broward County Office of Economic and Small Business Development revealed that the ongoing payment dispute with Transmark, Inc. has been resolved.

Lanzo Construction Company Florida has submitted all required documentation for the proposed projects' bid submittal, meets contract specifications and is a responsible, responsive bidder.

CLH.bad

cc: Sylvester Sammy, WWED  
Patrick J. MacGregor, WWED  
Project File: 100803/9018 – 5.01