



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**  
**Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

**MEMORANDUM**

**DATE:** April 17, 2018

**TO:** Nancy Olesen, Purchasing Agent  
Purchasing Division

**THRU:** Sandy-Michael McDonald, Director *SM*  
Office of Economic and Small Business Development

**FROM:** Freddy Castillo, Small Business Development Manager *FC*  
Office of Economic and Small Business Development

**SUBJECT:** Bid No. PNC2115756C1- Hillsboro Mile Sanitary Sewer Improvements  
County Business Enterprise (CBE) Compliance Evaluation

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with the CBE Program requirements for the above referenced project. An overview is provided as follows:

The CBE goal for this project is 30%.

**Met the CBE Requirements:**

| <u>Firms</u>                                      | <u>Category</u> | <u>Percentage</u> |
|---|-----------------|-------------------|
| <b>Lanzo Construction Co. Florida (Prime)</b>     |                 |                   |
| Logan Oakes Communications, Inc.d/b/a SkyData UAV | CBE             | 0.05%             |
| RTD Construction and Services, Inc.               | CBE             | 0.05%             |
| Vittiglio Construction and Supply Co., Inc.       | CBE             | <u>30.49%</u>     |
|   |                 | 30.59%            |

Contractor's Bid Amount: \$9,782,573.00  
CBE Participation Commitment: 30.59%

**Ric-Man Construction, Inc. (Prime)**

|  |     |              |
|--|-----|--------------|
| Classic Fence Co., Inc.                          | CBE | 0.04%        |
| DIP Supply, LLC.                                 | CBE | 35.44%       |
| Logan Oaks Communications, Inc.d/b/a SkyData UAV | CBE | 0.06%        |
| Triple Nickel Paving, Inc.                       | CBE | <u>1.70%</u> |
|  |     | 37.24%       |

Contractor's Bid Amount: \$12,070,755.00  
CBE Participation Commitment: 37.24%

**Did Not Meet the CBE Requirements:**

**Firms**

**Category**

**Percentage**

**Ric-Man International, Inc. (Prime)**

|                            |     |             |
|----------------------------|-----|-------------|
| Triple Nickel Paving, Inc. | CBE | 12.6%       |
| Amos Supply, Inc.          | CBE | <u>7.1%</u> |
|                            |     | 19.7%       |

Contractor's Bid Amount: \$11,964,097.49  
CBE Participation Commitment: 19.7%

**Giannetti Contracting Corp. (Prime)**

|                             |     |              |
|-----------------------------|-----|--------------|
| Compass Point Surveyors, PL | CBE | 0.00%        |
| Triple Nickel Paving, Inc.  | CBE | <u>5.00%</u> |
|                             |     | 5.00%        |

Contractor's Bid Amount: \$12,575,896.00  
CBE Participation Commitment: 5.00%

**Man-Con Incorporated (Prime)**

|                                    |         |              |
|------------------------------------|---------|--------------|
| Smith Aerial Photos                | CBE     | 0.02%        |
| Bon's Barricades                   | Non-CBE |              |
| Amos Supply, Inc.                  | CBE     | 6.65%        |
| W.S. Sod & Landscaping, Inc.       | CBE     | 0.50%        |
| Leiper Construction Services, Inc. | CBE     | 1.19%        |
| Triple Nickel Paving, Inc.         | CBE     | 14.76%       |
| Compass Point Surveyors, PL        | CBE     | <u>0.57%</u> |
|                                    |         | 23.69%       |

Contractor's Bid Amount: \$13,661,794.00  
CBE Participation Commitment: 23.69%

**Compliance Comments:**

Lanzo Construction Co., Florida submitted the required documentation in accordance with the solicitation's requirements and is compliant with the CBE program requirements.

Ric-Man Construction, Inc. initially submitted incomplete Letters of Intent (LOIs) for this solicitation. The firm was given three (3) business days to provide complete LOIs or documentation demonstrating their good faith efforts to meet the goal. Ric-Man Construction, Inc. submitted the completed LOIs within the timeframe and therefore is compliant with the CBE program requirements for the solicitation.

Ric-Man International, Inc. submitted incomplete LOI forms with the solicitation. The firm was given three (3) business days to provide complete LOIs and/or supporting documentation demonstrating their good faith efforts to meet the CBE goal. Ric-Man International, Inc. submitted completed LOIs for 19.7% CBE commitment and supporting documentation demonstrating their good faith efforts to meet the goal. Upon review of the good faith effort, OESBD has determined that the firm did not meet the quality, quantity and extent in their various efforts to meet the goal in accordance with Section 1-81.5 of the Broward County Business Opportunity Act of 2012. Therefore, the firm is non-compliant with the CBE requirements of the solicitation.

Giannetti Contracting Corporation submitted two (2) completed LOI forms with the solicitation. However, the firm's CBE commitment was less than the 30% CBE goal requirements. The firm was given three (3) business days to provide any additional LOIs and/or supporting documentation demonstrating their good faith efforts to meet the CBE goal. Giannetti Contracting Corporation submitted supporting documentation demonstrating their good faith efforts to meet the goal. Upon review of the good faith effort, OESBD has determined that the firm did not meet the quality, quantity and extent in their efforts to meet the goal in accordance with Section 1-81.5 of the Broward County Business Opportunity Act of 2012. Therefore, the firm is non-compliant with the CBE requirements of the solicitation.

Man-Con, Inc. submitted LOI forms for its' CBE subcontractors and supporting documentation demonstrating their good faith efforts to meet the goal with the solicitation. The firm's CBE commitment is 23.69% below the assigned 30% goal. Man-Con, Inc. submitted an LOI for Bon's Barricade for 2.69% CBE participation, however, the firm is not a certified CBE firm. Therefore, their participation cannot be counted. The firm was given three (3) business days to provide additional LOIs and/or supporting documentation demonstrating their good faith efforts to meet the CBE goal. Upon review of Man-Con, Inc.'s good faith effort, OESBD has determined that they did not meet the quality, quantity and extent in their various efforts to meet the goal for this solicitation in accordance with Section 1-81.5 (e) (3) of the Broward County Business Opportunity Act of 2012. Therefore, the firm is non-compliant with the CBE requirements of the solicitation.

Cc: Marcia Young, Small Business Development Specialist, OESBD