



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**

**Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

**MEMORANDUM**

**DATE:** February 2, 2018

**TO:** Nancy Olesen, Purchasing Agent  
Purchasing Division

**THRU:** Sandy-Michael McDonald, Director  
Office of Economic and Small Business Development *SM*

**FROM:** Freddy Castillo, Small Business Development Manager *FC*  
Office of Economic and Small Business Development

**SUBJECT:** Bid No. PNC2115212C1 - District 2A - Ground Storage Tank  
County Business Enterprise (CBE) Evaluation

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with CBE Program requirements for the above referenced project. An overview is provided as follows:

The CBE goal for this project: 30%

**Met the CBE Requirements:**

<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
<b>Poole &amp; Kent Company of Florida (Prime)</b>		
RF Environmental Services, Inc., d/b/a Milan		
Construction	CBE	31.54%
Champion Controls, Inc.	CBE	1.35%
Southland Painting Corporation	CBE	0.20%
		<hr/> 33.09%
Contractor's Bid Amount: \$7,610,000.00		
CBE Participation Commitment: 33.09%		
<b>Cardinal Contractors, Inc. (Prime)</b>		
Palm Construction Services Inc.	CBE	31.77%
Gene Contracting Demolition, Inc.	CBE	2.81%
		<hr/> 34.58%

Bid No. PNC2115212C1 - District 2A - Ground Storage Tank  
County Business Enterprise (CBE) Evaluation

Contractor's Bid Amount: \$7,748,203.00  
CBE Participation Commitment: 34.58%

**Florida Design Contractors, Inc. (Prime)**

RF Environmental Services, Inc., d/b/a Milan  
Construction

CBE 30.1%

Contractor's Bid Amount: \$8,590,000.00  
CBE Participation Commitment: 30.1%

**Kiewit Infrastructure South Co. (Prime)**

Pipecon Corporation, Inc.

CBE 25.0%

Gene Contracting Demolition, Inc.

CBE 3.0%

Alen Construction Group, Inc.

CBE 2.0%

Triple Nickel Paving, Inc.

CBE 0.5%

Champion Controls, Inc.

CBE 1.0%

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31.5%

Contractor's Bid Amount: \$8,834,775.00  
CBE Participation Commitment: 31.5%

**Did Not Meet the CBE Requirements:**

**Firms**

**TLC Diversified, Inc. (Prime)**

Alen Construction Group, Inc.

CBE 3.00%

Champion Controls, Inc.

CBE 2.00%

Pam Blount Plumbing and Supplies, Inc.

CBE 20.00%

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25.00%

Contractor's Bid Amount: \$7,587,777.00  
CBE Participation Commitment: 25.00%

**Munilla Construction Management, LLC (Prime)**

Pam Blount Plumbing and Supplies, Inc.

CBE 15.65%

WSD Contracting, Inc.

CBE 0.80%

Triple Nickel Paving, Inc.

CBE 0.44%

Alen Construction Group, Inc.

CBE 4.15%

Champion Controls, Inc.

CBE 1.34%

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22.38%

Contractor's Bid Amount: \$7,687,000.00  
CBE Participation Commitment: 22.38%

**CBE Compliance Comments:**

Poole & Kent Company of Florida, Cardinal Contractors, Inc., Florida Design Contractors, Inc., and Kiewit Infrastructure South Co. submitted the required documentation in accordance with the solicitation's requirements and are compliant with the CBE program requirements.

TLC Diversified, Inc. initially submitted incomplete CBE Letters of Intent (LOIs) for this solicitation. The firm was given three (3) business days to provide complete LOIs or documentation demonstrating their good faith efforts to meet the goal. TLC Diversified, Inc. submitted three (3) complete CBE LOIs. However, the firm's CBE commitment was less than the 30% CBE goal and no supporting documentation for the evaluation of good faith effort was submitted. Therefore, TLC Diversified, Inc. is not in compliance with the solicitation and CBE program requirements.

Munilla Construction Management, LLC initially submitted incomplete CBE Letters of Intent (LOIs) for this solicitation. The firm was given three (3) business days to provide complete LOIs or documentation demonstrating their good faith efforts to meet the goal. Munilla Construction Management, LLC submitted five (5) complete CBE LOIs. However, the firm's CBE commitment was less than the 30% CBE goal. Upon review of their good faith effort, OESBD has determined that they did not meet the quality, quantity and extent in their efforts to meet the goal in accordance with Section 1-81.5 of the Broward County Business Opportunity Act of 2012. Therefore, Munilla Construction Management, LLC is not in compliance with the CBE requirements of this solicitation.

In addition, per Section 1-81.5 (e) (3) Determination of a Good Faith Effort of the Broward County Equal Opportunity Act of 2012 states: "In determining whether a bidder has made a good faith effort, the Program Director may also consider the level of participation proposed by other bidders. The closer the bidder's proposed participation is to the goal or to the proposed participation by other bidders, the greater the indication of good faith effort by the bidder." There were six (6) bids submitted for this project of which four (4) bids met or exceeded the CBE requirement. Therefore, it is determined that Munilla Construction Management, LLC Company is non-compliant with the CBE program requirements.

cc: Nichole Francis, Small Business Development Specialist, OESBD