

TRIPS-17-CA-RFP
Options Price Analysis

	come to .75 of low	Getaway Bus	come to .75 of low	Creative Bus	come to .75 of low	FTS-G	come to .75 of low	Freedom Bus	come to .75 of low	Nations Bus	come to .75 of low	Getaway Commute	come to .75 of low	FTS-C	come to .75 of low
LYTX Drive Cam	1,155	0	1,182	0	1,182	0	1,100	0	1,155	0	1,520	0	1,550	0	0
From Lowest	55	82	1,182	82	1,182	0	0	55	1,155	0	420	0	100	0	0
Rosco Dual Vision	1,120	0	1,156	0	1,156	0	1,075	0	1,120	0	1,472	0	1,489	0	0
From Lowest	45	81	1,156	81	1,156	0	0	45	1,120	0	397	0	39	0	0
DAFO Fire Supp	3,295	0	3,697	0	3,500	0	3,300	0	3,295	0	3,899	0	3,974	0	0
From Lowest	0	0	3,697	0	3,500	0	0	0	3,295	0	202	0	277	0	0
Standard Seat	306	0	306	0	285	0	285	0	306	0	289	0	400	0	0
From Lowest	21	21	306	0	0	0	0	21	306	0	4	0	28	0	0
Foldaway Seat	507	0	507	0	440	0	349	0	507	0	512	0	545	0	0
From Lowest	0	0	507	0	440	0	0	0	507	0	38	0	0	0	0
Child Seat	523	0	523	0	702	140	562	0	523	0	562	0	562	0	0
From Lowest	12	0	523	0	702	140	39	29	523	0	39	0	39	0	0
Qstrairt	575	0	535	0	535	0	550	0	575	0	545	0	570	0	0
From Lowest	40	0	535	0	535	0	15	40	575	0	10	0	35	0	0
SureLoc	591	0	591	0	550	0	550	0	591	0	590	0	570	0	0
From Lowest	41	41	591	0	550	0	0	41	591	0	40	0	0	0	0
Fogmaker	1,600	0	2,747	0	2,635	0	2,635	0	2,747	0	2,767	0	2,953	0	0
From Lowest	2000 for 550+	112	2,747	0	0	0	0	0	2,747	0	132	0	206	0	0
Base Braun Lift	3,400	0	3,410	0	3,655	0	3,655	0	3,410	0	3,089	0	3,474	0	0
From Lowest	505	515	3,410	0	760	760	0	0	3,410	0	194	0	64	0	0

Add 600 per bus annually for subscription to LYTX Drive Cam

	Getaway Bus	Creative Bus	FTS-G	Freedom Bus	Nations Bus	Getaway Bus	FTS-C
PAINT							
Scheme 1	\$300.00	\$300.00	\$322.00	\$322.00	\$321.00	\$700.00	\$400.00
From Lowest	0	0	22	22	21	400	100
Scheme 2	\$500.00	\$500.00	\$500.00	\$500.00	\$495.00	\$465.00	\$500.00
From Lowest	35	35	35	35	30	0	35
Scheme 3	\$400.00	\$430.00	\$430.00	\$430.00	\$430.00	\$400.00	\$430.00
From Lowest	0	30	30	30	30	0	30

	Getaway Bus	Creative Bus	FTS-G	Freedom Bus	Nations Bus	Getaway Bus	FTS-C
Gerfloor slip resistant sheet vinyl flooring	\$425.00	\$107.00	\$300.00	NA	standard	\$425.00	\$0.00
From Lowest	0	0	0	0	0	0	0
Provide Romeo Rim HELP bumper	\$600.00	\$645.00	\$645.00	\$645.00	\$645.00	\$600.00	\$645.00
From Lowest	45	45	45	45	45	0	45
Romeo Rim HELP rear bumper with HawkEye Reverse Assistance System	\$1,102.00	\$1,102.00	\$1,102.00	\$1,102.00	\$1,092.00	\$1,025.00	\$1,500.00
From Lowest	77	77	77	77	57	0	388
Avail MDT	\$14,940.00	\$15,297.00	\$15,240.00	\$15,480.00	\$16,654.00	\$14,940.00	\$16,060.00
From Lowest	0	208	508	748	817	0	1,120
Mentor	\$4,985.00	\$5,350.00	NA	NA	NA	\$5,350.00	NA
From Lowest	0	374	0	0	0	365	0
Twin Vision Mobile Front sign only	\$2,150.00	\$4,150.00	1,889	NA	NA	\$2,150.00	NA
From Lowest	1,250	2,000	0	0	0	0	0
Twin Vision Mobile Front/ side/ rear	\$3,600.00	\$4,350.00	NA	NA	NA	\$3,600.00	NA
From Lowest	0	0	0	0	0	0	0
Transignations on manual sign, per dest	\$1,100.00	\$1,684.00	502	NA	NA	\$1,100.00	NA
From Lowest	82	584	400	0	0	0	0
Sportworks TWO position bike rack, black	\$2,100.00	\$1,500.00	156	NA	\$1,250.00	\$1,750.00	\$2,085.00
From Lowest	850	250	250	0	0	500	335
Sportworks TWO position bike rack, SS	NA	\$2,350.00	469	NA	\$2,200.00	\$2,000.00	NA
From Lowest	NA	600	0	0	450	250	NA
REI rear vision system	\$400.00	\$450.00	128	NA	NA	\$300.00	NA
From Lowest	100	150	0	0	0	0	0

	Getaway Bus	Creative Bus	FTS-G	Freedom Bus	Nations Bus	Getaway Bus	FTS-C
Wheel Chair Lifts							
Ricon Klear-View lift	\$3,643.00	\$3,643.00	\$3,085.00	\$3,643.00	\$3,389.00	\$3,615.00	\$4,000.00
From Lowest	0	0	442	0	0	0	204

TRIPS-17-CA-RFP
Options Price Analysis

From Lowest	254	226	254	254	296	254	0	975
Braun model RV19171B lift	\$3,513.00	\$3,538.00	\$3,538.00	\$3,538.00	\$3,538.00	\$3,291.00	0	\$3,994.00
From Lowest	247	247	247	247	247	0	0	279
Braun Millennium lift	NA	\$3,635.00	NA	NA	NA	NA	NA	NA
From Lowest	0	0	0	0	0	0	0	0
Braun model INCL1000 LBS lift	\$3,776.00	\$3,776.00	\$3,776.00	\$3,776.00	\$3,776.00	\$3,513.00	0	NA
From Lowest	263	222	263	263	263	0	222	NA
Ricon model S-5510 800 LBS	\$3,515.00	\$3,729.00	\$3,729.00	\$3,729.00	\$3,729.00	\$3,729.00	0	NA
From Lowest	85	0	264	264	264	0	0	NA
Ricon model S-5510 1000 LBS	\$4,010.00	\$4,085.00	\$4,085.00	\$4,085.00	\$4,085.00	\$4,079.00	0	NA
From Lowest	210	0	285	285	285	0	0	NA
Ricon model K-5510 800 LBS	NA	\$3,800.00	NA	NA	NA	NA	0	NA
From Lowest	0	0	285	285	0	0	0	0

	Alliance Bus	Getaway Bus	Creative Bus	FTS-G	Freedom Bus	Nations Bus	FTS-C
CAMERAS							
Seco2 Two Camera System	\$1,470.00	\$1,470.00	\$2,041.00	\$2,041.00	\$2,041.00	\$2,041.00	\$1,470.00
From Lowest	110	0	571	530	110	1,995	110
REI Two Camera System	\$1,694.00	\$1,694.00	\$1,821.00	\$1,821.00	\$1,821.00	\$2,200.00	\$1,694.00
From Lowest	0	0	127	127	127	506	127
Gatekeeper Two Camera System	\$1,738.00	\$1,738.00	\$2,041.00	\$2,041.00	\$1,638.00	\$1,638.00	\$1,738.00
From Lowest	123	100	403	362	0	927	130
Angel Trax Two Camera System	\$1,924.00	\$1,924.00	\$1,924.00	\$1,924.00	\$1,924.00	\$1,915.00	\$1,924.00
From Lowest	134	0	134	134	134	125	134
Apollo Two Camera System	\$3,655.00	\$3,400.00	\$3,441.00	\$3,655.00	\$3,600.00	\$3,565.00	\$3,400.00
From Lowest	255	0	41	265	200	165	24
24/77 system TWO Camera System	NA	\$1,440.00	\$1,546.00	NA	\$3,025.00	\$2,025.00	\$1,440.00
From Lowest	0	0	108	0	108	585	0

	Alliance Bus	Getaway Bus	Creative Bus	FTS-G	Freedom Bus	Nations Bus	FTS-C
Stainless steel wheel liners / inserts, front and rear wheels	\$300.00	\$165.00	\$450.00	\$230.00	\$312.00	\$335.00	\$203.00
From Lowest	135	0	285	65	147	170	38
Altro Transition slip resistant vinyl flooring	\$269.00	\$269.00	\$269.00	\$280.00	\$269.00	\$265.00	\$403.00
From Lowest	19	19	19	0	19	15	28
Driver Safety Partition	\$215.00	\$185.00	\$125.00	\$155.00	\$235.00	\$110.00	\$280.00
From Lowest	105	75	15	45	125	0	95
Bentec Powder-Coated handrails and stanchions (provide standard colors)	\$300.00	\$150.00	\$280.00	\$250.00	\$336.00	\$275.00	\$851.00
From Lowest	150	0	130	100	186	125	701
Exterior remote controlled mirrors	\$400.00	\$435.00	\$550.00	\$450.00	\$414.00	\$650.00	\$250.00
From Lowest	0	0	115	15	0	215	Standard
Reverse camera and monitor backing system: Manufacturer REI or RVS	\$450.00	\$300.00	\$450.00	\$300.00	\$522.00	\$375.00	\$309.00
From Lowest	150	0	150	0	222	75	9
Air purification system	\$3,200.00	\$3,800.00	\$2,200.00	\$2,000.00	\$2,880.00	\$2,200.00	\$2,300.00
From Lowest	1,200	1,800	200	0	880	200	0

	Alliance Bus	Getaway Bus	Creative Bus	FTS-G	Freedom Bus	Nations Bus	FTS-C
An in vehicle computer (mentor ranger)	\$3,000.00	\$5,850.00	\$6,500.00	\$5,200.00	\$3,594.00	\$5,900.00	\$6,250.00
From Lowest	0	2,850	3,500	2,200	594	2,900	400
REI Public Address System	\$500.00	\$452.00	\$450.00	\$350.00	\$540.00	\$250.00	\$369.00
From Lowest	250	202	200	100	290	0	0
Transign manually operated roller curtain destination sign	\$3,500.00	\$1,100.00	\$3,200.00	\$1,500.00	\$1,850.00	\$1,500.00	\$1,875.00
From Lowest	2,400	0	2,100	400	750	400	775
TwinVision "Elyse" software electronic destination system	\$6,250.00	\$5,800.00	\$6,500.00	\$5,900.00	\$6,800.00	\$6,500.00	\$7,375.00
From Lowest	450	0	700	100	1,000	700	1,575
TwinVision "Mobi-Lite" electronic destination sign	\$3,800.00	\$3,600.00	\$3,650.00	\$4,350.00	\$4,080.00	\$4,400.00	\$3,812.00
From Lowest	200	0	50	750	480	800	212
Transign "Vista Star" electronic destination sign	\$3,800.00	\$1,850.00	\$4,050.00	\$3,850.00	\$4,272.00	\$4,250.00	\$4,800.00
From Lowest	1,411	0	2,061	1,861	2,288	2,811	2,811

TRIPS-17-CA-RFP
Options Price Analysis

	1,950	0	2,200	2,000	2,422	2,400	2,950
Transign LLC 2-digit Block / Run Number box unit	\$395.00	73	\$300.00	108	\$510.00	188	\$395.00
From Lowest	95		0	0	210	100	95
Transign LLC3-digit Block / Run Number box unit	\$425.00	86	\$315.00	111	\$528.00	189	\$410.00
From Lowest	110		0	0	213	410	95
Transign LLC passenger "STOP REQUESTED" sign	\$350.00	0	\$425.00	624	\$438.00	62	\$1,400.00
From Lowest	0	75	850	600	88	700	#REF!

	Alliance Bus	Getaway Bus	Creative Bus	FTS-G	Freedom Bus	Nations Bus
Diesel engine meeting current EPA requirements	\$8,130.00	0	\$11,750.00	3,010	\$8,250.00	0
From Lowest	0	NA	3,620	2,080	120	NA
Kelderman 2-Stage Rear Air Suspension	\$2,600.00	0	\$2,795.00	0	\$2,995.00	200
From Lowest	0	195	195	195	395	647
Aluminum wheels	\$1,200.00	0	\$1,290.00	0	\$1,290.00	0
From Lowest	0	90	90	90	1,829	1,739
Upgrade interior side wall panels with Nanocide	\$1,174.00	0	\$1,174.00	\$1,174.00	\$1,092.00	0
From Lowest	0	124	124	42	NA	512
USSC Evolution GZE with pedestal	\$1,595.00	477	\$1,040.00	282	\$1,465.00	347
From Lowest	555	360	60	425	106	NA
Freedom Sport Driver seat with Relaxor	\$1,450.00	89	\$675.00	84	\$1,285.00	694
From Lowest	900	50	125	735	355	314
Recaro Ergo LXS driver's seat	\$1,118.00	0	\$1,118.00	0	\$1,118.00	0
From Lowest	78	0	78	78	70	0
Kiddle Automatic Fire Detection and Suppression System	\$2,000.00	0	\$3,141.00	259	\$3,141.00	0
From Lowest	0	922	1,141	1,400	1,767	646
Upgrade the standard vehicle AM/FM Radio	\$380.00	299	\$550.00	469	\$450.00	369
From Lowest	305	475	0	225	225	219
Alt fuel prep only, Ford engine	\$315.00	0	\$312.00	0	\$365.00	30
From Lowest	3	NA	88	53	NA	NA
Drivers running board	NA	NA	\$275.00	116	\$225.00	64
From Lowest	NA	125	75	NA	NA	150.00
Diamond model D farebox	\$1,771.00	0	\$1,371.00	0	\$1,371.00	0
From Lowest	0	96	96	550	0	454
Power seat base (drivers)	NA	312	\$450.00	282	NA	112
From Lowest	325	275	125	0	175.00	0
Advertising racks (interior)	NA	NA	\$150.00	48	NA	0
From Lowest	NA	50	0	250	NA	248
GFI farebox prep	NA	NA	\$150.00	96	NA	46
From Lowest	NA	100	50	0	NA	0
Extra spare tire	NA	NA	\$450.00	181	NA	106
From Lowest	NA	200	125	0	NA	0
Valvac remoticontrol mirrors	NA	NA	\$650.00	59	NA	0
From Lowest	NA	100	0	50	NA	9

	Getaway Bus	FTS-C
Getaway Bus	NA	FTS-C
NA	NA	\$4,578.00
\$3,600.00	NA	0
1,000	NA	NA
\$1,750.00	NA	NA
550	NA	NA
\$1,050.00	0	\$1,562.00
0	512	
\$1,040.00	NA	
0	NA	
\$600.00	NA	
50	NA	
\$1,040.00	NA	
0	NA	
\$2,922.00	NA	
922	0	
\$550.00	284	\$247.00
303	0	0
\$312.00	NA	
0	NA	
NA	0	\$215.00
\$1,275.00	NA	
0	NA	
\$500.00	NA	
325	NA	
NA	NA	
NA	NA	
NA	NA	
NA	NA	
NA	NA	

FTS	Getaway
Collins	Commute
T-24	

\$16,100.00 GB- +950 for GM

FTS-G	Alliance Bus	Getaway Bus	Creative Bus	Freedom Bus	Nations Bus
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\$19,950.00 \$26,450.00

Size: 20 GGE (CNG)

Size: 24 GGE (CNG)

Size: 26 GGE (CNG) GM

Size: 29 GGE (CNG) GM

Size: 30 GGE (CNG)

7.5 from Low \$22,900 \$23,919.00 \$22,250.00 \$23,919.00 \$22,450.00 \$22,900 \$23,919.00 \$22,450.00

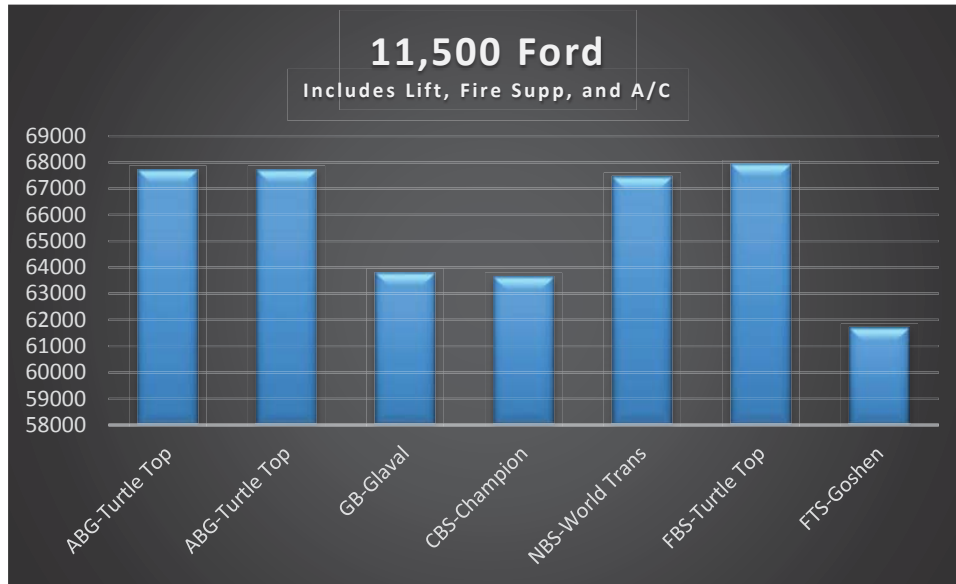
TRIPS-17-CA-RFP
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FB-26300

Size: 32 GGE (CNG) GM	\$26,400	\$26,300.00	\$25,950.00	\$27,896.00
Size: 37 GGE (CNG)	7.5 from Low	0	0	0
		\$23,250.00		
Size: 38 GGE (CNG)	7.5 from Low	\$26,400	\$27,359.00	\$25,950.00
Size: 39 GGE (CNG) GM	7.5 from Low	0	0	0
Size: 40 GGE (CNG)	7.5 from Low	0	0	0
			\$27,359.00	\$25,450.00
Size: 46 GGE (CNG)	7.5 from Low	\$26,900	\$27,789.00	\$26,450.00
Size: 47 GGE (CNG)	7.5 from Low	0	0	0

FB-25950

Size: 52 GGE (CNG)			\$36,000.00	
Size: 54 GGE (CNG)		\$31,000.00		\$17,576.00
Size: 25 GGE (LPG)	7.5 from Low	\$16,350	0	0
Size: 41 GGE (LPG)	7.5 from Low	\$17,415	\$16,253.00	\$16,800.00
		0	0	3,485
Size: 44 GGE (LPG)		\$16,240		
Size: 50 GGE (LPG)	7.5 from Low	\$17,425	\$17,200.00	\$17,800.00
Size: 55 GGE (LPG)		0	0	0
Size: 64 GGE (LPG)			\$21,800.00	
Size: 67 GGE (LPG)	7.5 from Low	\$18,600	\$19,995.00	\$19,995.00
Size: 69 GGE (LPG)		0	0	0



ABS = Alliance Bus Group

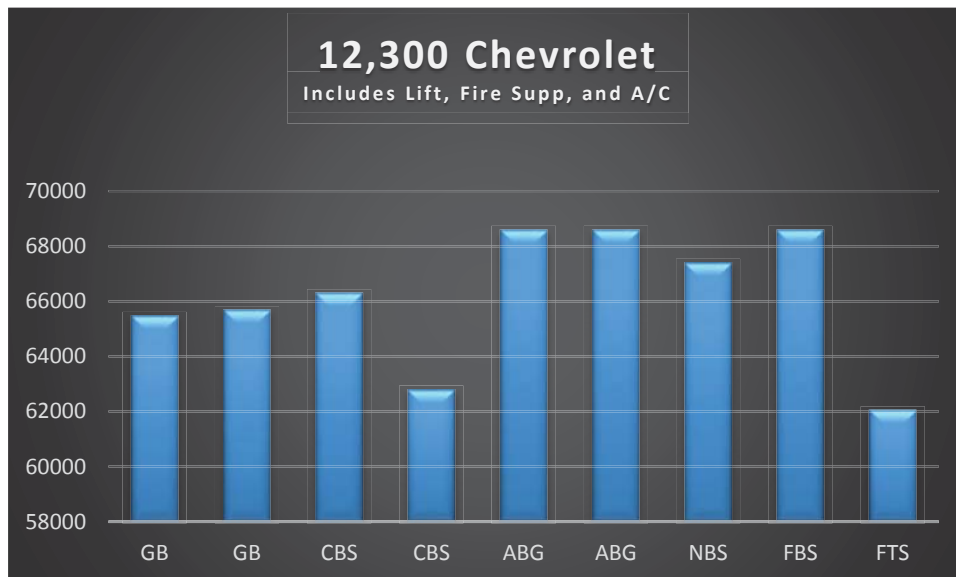
GB = Getaway Bus

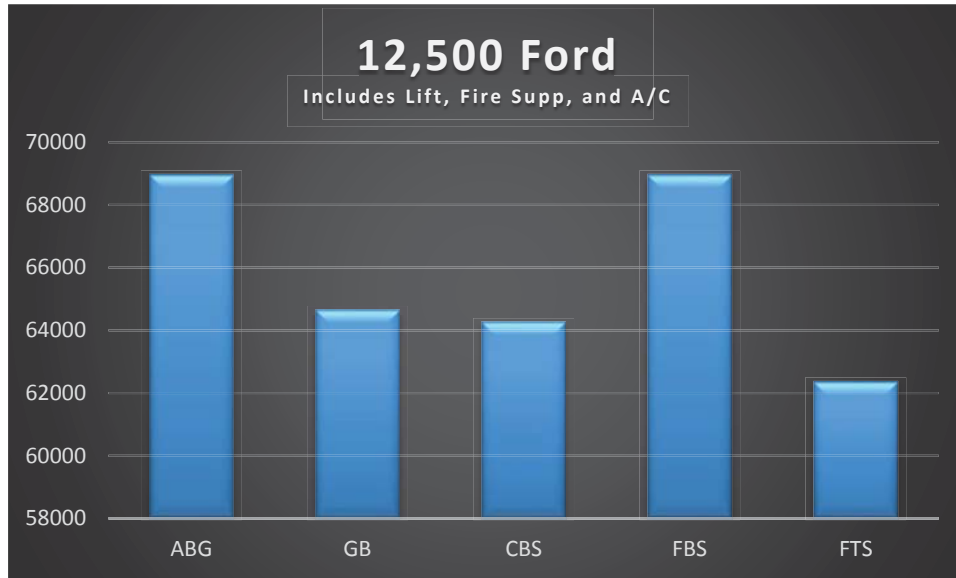
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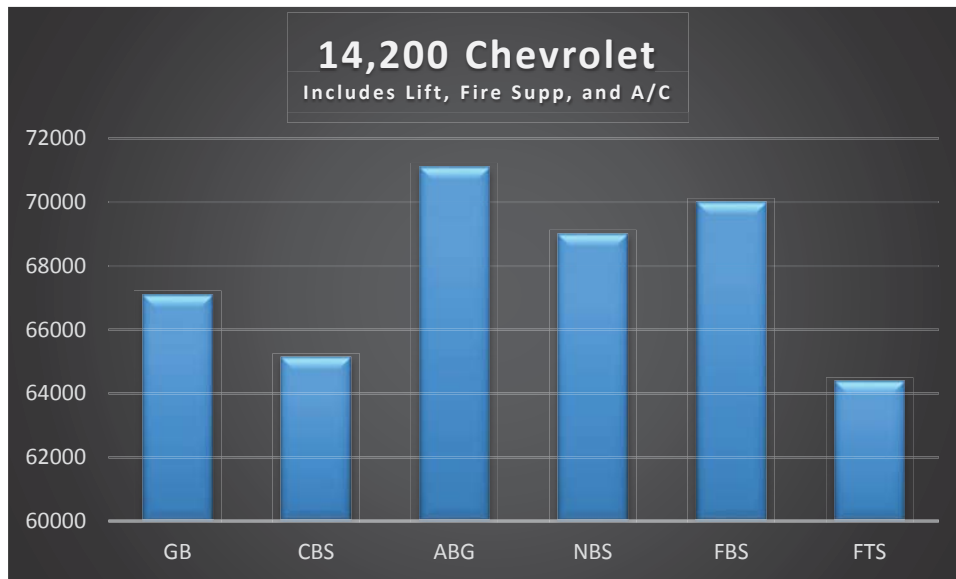
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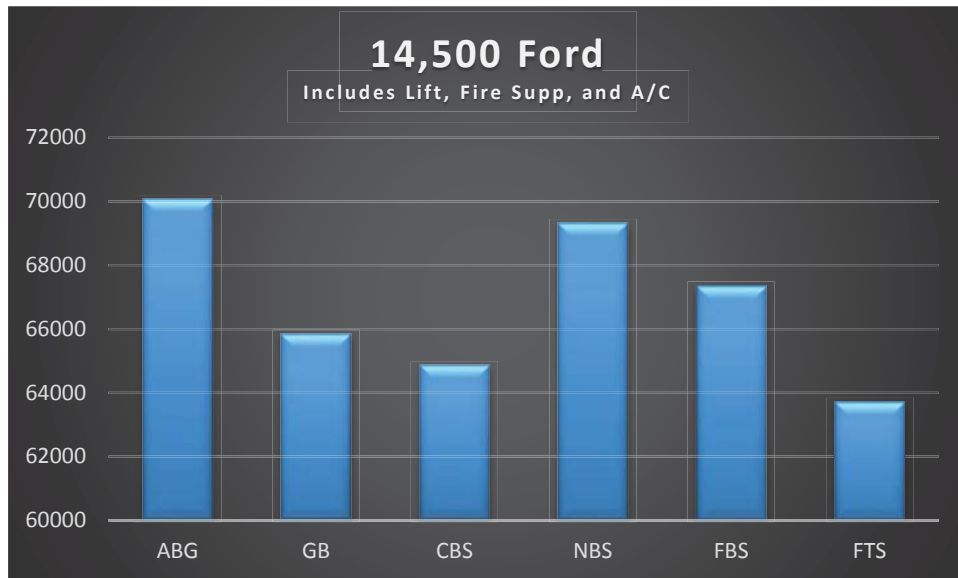
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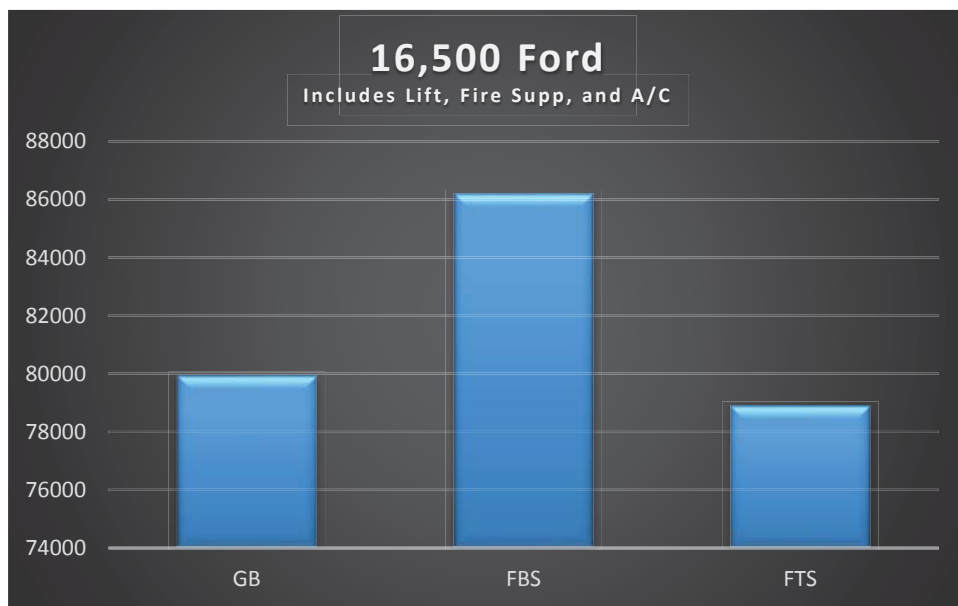
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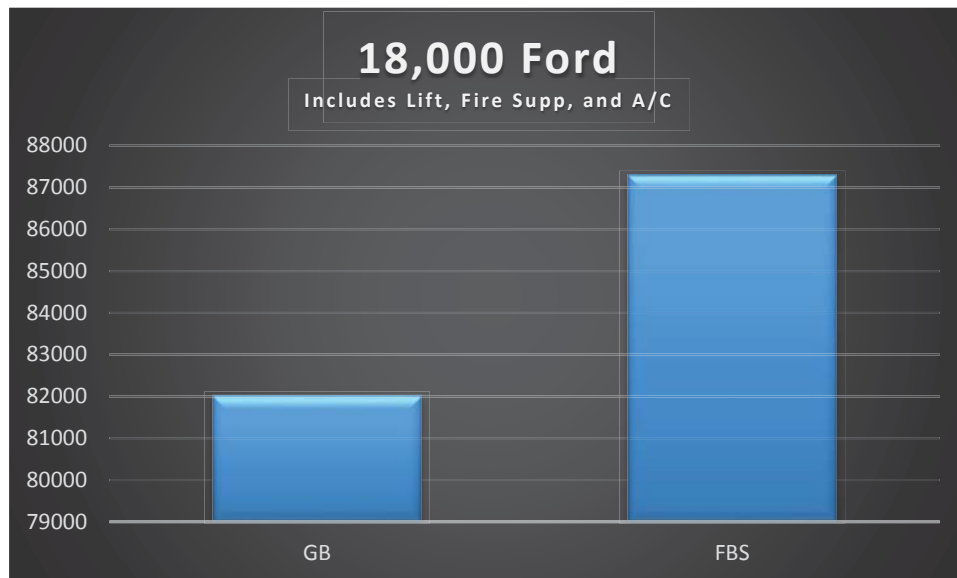
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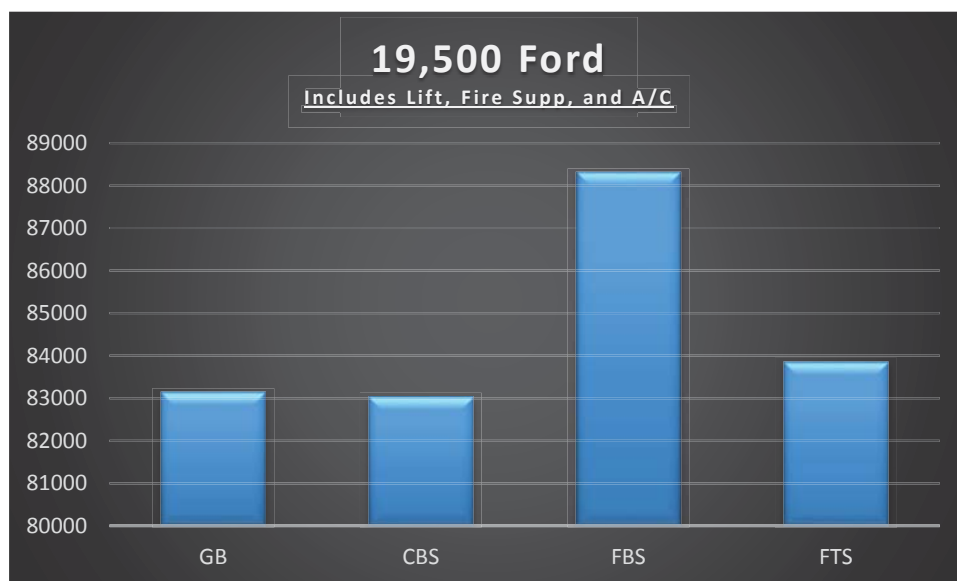
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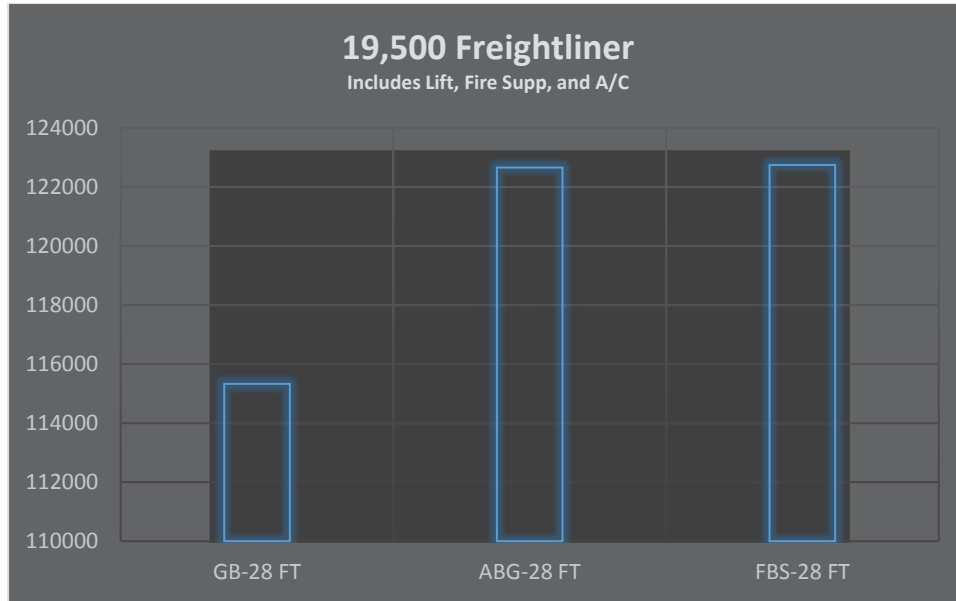
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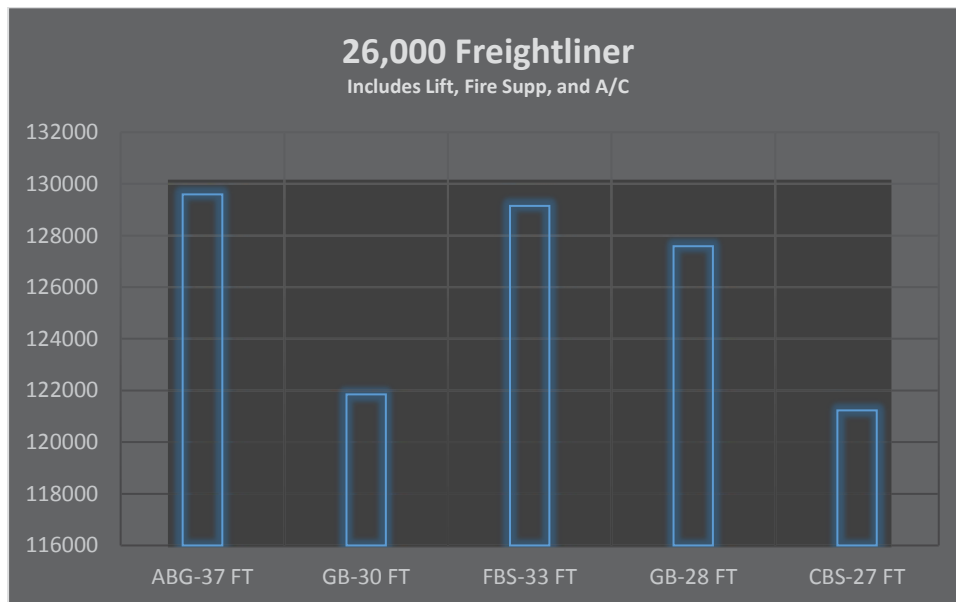
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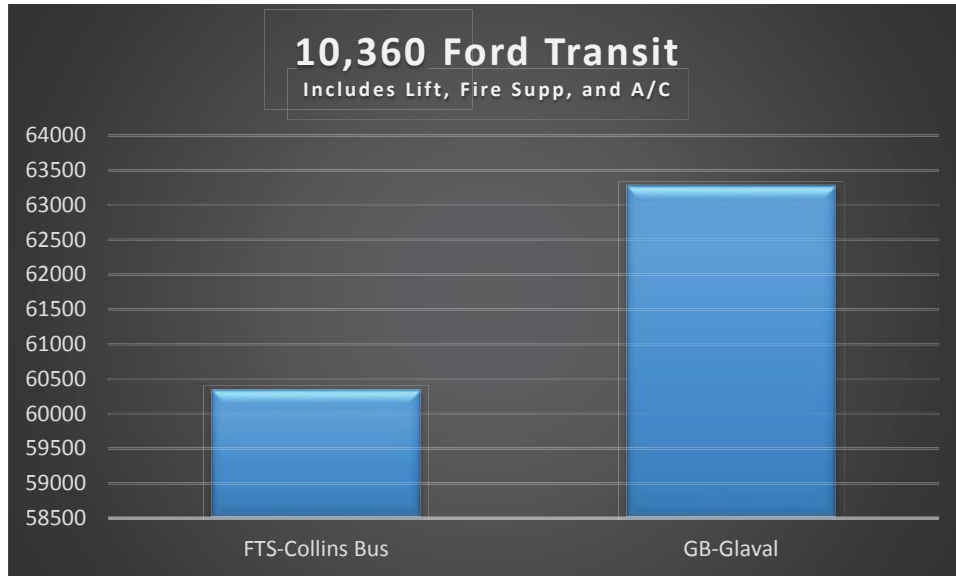
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