



TO: Victoria Hernandez, Purchasing Agent
Purchasing Division
FROM: Scott Brunner, P.E., Director
Traffic Engineering Division
SUBJECT: Solicitation No.: TRN2115687B1
Pole Crane Truck

Recommended Vendor: Altec Industries, Inc.
Recommended Group(s)/Line Item(s): 1
Initial Award Amount: \$324,014.00 Potential Total Amount: \$324,014.00
Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- I am satisfied with the Vendor's financial background and/or rating and payment performance.
- Not applicable Payment will be made upon receipt of vehicle.

LITIGATION HISTORY: (check one)

- I have reviewed the Litigation History Form and there is no issue of concern.
- Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- Vendor received an overall rating ≥ 2.59 on all evaluations.
- No evaluations within the past three years contained any items rated a score of 2 or less.
- Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
- Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
- Past evaluations are not relevant to the scope of this contract.
- No past Performance Evaluations exist in Contracts Central.

AND

- Reference Verification Forms are attached.

OR

- Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Scott Brunner TITLE: Director
(Individual authorized to administer the contract.)

SIGNATURE:  **Scott Brunner** DATE: 



Vendor Reference Verification Form

Broward County Solicitation No. and Title: TRN2115687B1, Pole Crane Truck
 Reference for: (Name of Firm) Altec Industries, Inc.
 Organization/Firm Name providing reference: City of West Palm Beach
 Contact Name/Title: Mario Guzman
 Contact E-mail: mfguzman@wpb.org
 Contact Phone: 561-822-2120
 Name of Referenced Project: Aerial Bucket Truck
 Contract No. LR760
 Contract Amount: N/A
 Date Services Provided: 08/2016 to current

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
 Aerial bucket trucks and vendor provides service on trucks.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 Local vendor with excellent service.

References Checked By
 Name: Jay Basail Title: Contract Grants Administrator, Senior
 Division/Department: Traffic Engineering/ Public Works Date of Verification: March 09, 2018



Vendor Reference Verification Form

Broward County Solicitation No. and Title: TRN2115687B1, Pole Crane Truck
 Reference for: (Name of Firm) Altec Industries, Inc.
 Organization/Firm Name providing reference: Palm Beach County
 Contact Name/Title: Larry Anstee
 Contact E-mail: lanstee@pbcgov.org
 Contact Phone: 561-233-4576
 Name of Referenced Project: Crane Truck
 Contract No. AC23-95
 Contract Amount: N/A
 Date Services Provided: 09/2017 to current

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
 Purchased several aerial bucket trucks and two crane trucks. Vendor provides service maintenance as well.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 Local vendor with excellent service.

References Checked By
 Name: Jay Basail Title: Contract Grants Administrator, Senior
 Division/Department: Traffic Engineering/ Public Works Date of Verification: March 09, 2018



Vendor Reference Verification Form

Broward County Solicitation No. and Title: TRN2115687B1, Pole Crane Truck
 Reference for: (Name of Firm) Altec Industries, Inc.
 Organization/Firm Name providing reference: Collier County
 Contact Name/Title: Dan Croft
 Contact E-mail: dancroft@colliergov.net
 Contact Phone: 239-252-4110
 Name of Referenced Project: Aerial Bucket Truck
 Contract No. AT48M
 Contract Amount: N/A
 Date Services Provided: 04/2016 to current

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
 Aerial bucket trucks.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 Excellent vendor and very reliable.

References Checked By
 Name: Jay Basail Title: Contract Grants Administrator, Senior
 Division/Department: Traffic Engineering/ Public Works Date of Verification: March 09, 2018