



TO: Princess Brown, Purchasing Agent
Purchasing Division
FROM: Barney McCoy, Transit Director
Transit Division
SUBJECT: Solicitation No.: V2114813B1
Improvements to Broward County Bus Stops

Recommended Vendor: Continental Construction, USA, LLC
Recommended Group(s)/Line Item(s): Group 1
Initial Award Amount: \$1,721,263.75 Potential Total Amount: \$5,163,791.25
Initial Contract Term: One Year Contract Term, including Renewals: Three Years

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with
recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

I am satisfied with the Vendor's financial background and/or rating and payment performance.
 Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

I have reviewed the Litigation History Form and there is no issue of concern.
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:
 Vendor received an overall rating ≥ 2.59 on all evaluations.
 No evaluations within the past three years contained any items rated a score of 2 or less.
 Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
 Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
 Past evaluations are not relevant to the scope of this contract.
 No past Performance Evaluations exist in Contracts Central.

AND

Reference Verification Forms are attached.

OR

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service
less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Barney McCoy TITLE: Transit Director
(Individual authorized to administer the contract.)

SIGNATURE:  DATE: March 28, 2018



Transportation Department
TRANSIT DIVISION / Service and Capital Planning
1 N. University Drive, Suite 3100A • Plantation, Florida 33301 • 954-357-8300 • FAX 954-357-8482

Summary of Discussion with Past Project Managers

Date: April 18, 2018
By: Ralph Viola, Project Manager

Construction Contract: Y2112413C1 - HILLSBORO PINES NP BP2

Final Construction Evaluation – 03.28.18
Prime Vendor: **CONTINENTAL CONSTRUCTION USA LLC**
Past Project Manager: Michael Hagerty

Under Contract Y2112413C1 - CONTINENTAL CONSTRUCTION USA LLC received a Final construction evaluation rating of 2.71 on March 28th 2018. Specifically, the contractor earned a poor rating of 2.0 on the following sections

A) Project Management

1. How actively did the vendor communicate with subvendors and others involved in project? [**2 – Poor**]
Reason: Continental needed to do a better job controlling their subcontractors including supervising their work and handling resident complaints caused by their subcontractors
2. How adequate and effective was the vendor's coordination and control of subvendors' work and documentation? [**2 – Poor**]
Reason: Continental needed to do a better job controlling their subcontractors including supervising their work and handling resident complaints caused by their subcontractors
3. How well did the vendor control the project by providing recommendations, addressing issues, participating in decision making, and working with government officials and the County? [**2 – Poor**]
Reason: Continental needed to do a better job coordinating with permitting agencies, commercial plumbing permits required a sketch of how the utilities would be routed
4. How well did the vendor conform to the permit requirements? [**2 – Poor**]
Reason: County staff ended up preparing the sketch and asking the contractor on several occasions to show there piping on the sketch, this took months to resolve.

B) Business Practices

1. How well did the vendor manage business relationships with subvendors by ensuring that subvendors were promptly paid? [**2 – Poor**]
Reason Contractor went through several subcontractors until they found one willing to do the work. When asked if they were going to meet their CBE goal they stated no and took months to follow up with a plan to meet the goal.

C) Cost Control

1. How actively did the vendor pursue/take aggressive action in obtaining documents such as building permits, Certificate of Occupancy and other required documents on a timely basis? [**2 – Poor**]

Reason: On several occasions the contractor claimed to be waiting on the permitting agency to issue a permit, when staff looked into the problem they learned the contractor had not provided all documents needed.

2. How actively did the vendor participate in overcoming problems with other vendors, building officials, and/or regulatory agencies? [2 – **Poor**]

Reason: On one occasion a subcontractor with the plumbing license had actually asked that the permit not be issued.

D) Timeliness:

1. How timely and accurate were payment requests when submitted? [2 – **Poor**]

Reason: Staff provided a sample of a completed pay request to the contractor at the beginning of the project. Pay requests 2 and 3 had several mistakes and staff ended up writing the pay request and sending to contractor to get it correct. The backup spreadsheet provided by the contractor was basically a list of addresses, staff created a spreadsheet using the unit price line items from the contract so the pay request could be processed.

E) Change Order Management:

1. How accurate and timely were the preliminary estimates of the value of change orders/amendments provided by the vendor? [2 – **Poor**]

Reason: A sample change order with proper backup showing time, materials and equipment was provided to the contractor at the beginning of the project.

2. How accurate and timely were change orders/amendments processed with the proper documentation? [2 – **Poor**]

Reason: The contractor's idea of backup for a change order was a quote from the subcontractor with a 7.5% markup. No breakdown of time, materials and equipment.

F) Quality of Work

1. How closely were industry standard construction methods followed? [1 – **Unsatisfactory**]

Reason: At 4930 NW 74th Place the plumbing subcontractor started laying the sewer lateral at minimum grade at the out building using a hand level. When they arrived at the cleanout at the property line the cleanout was too shallow. The industry standard would have been to set up a surveying level and take elevations at the cleanout and floor slab of the out building before digging up 270' of a residents front yard.

Evaluation Summary Remarks from Water & Wastewater Engineering: Contractor appeared to improve as the project progressed. Continental Construction USA LLC is RECOMMENDED for Future Contracts



Vendor Reference Verification Form

Broward County Solicitation No. and Title: V2114813B1, Improvement at Broward County Bus Stops

Reference for: (Name of Firm) Continental Construction USA, LLC

Organization/Firm Name providing reference: Premiere Design Solutions

Contact Name/Title: Franklin Uribe, Project Manager

Contact E-mail: N/A

Contact Phone: 704-502-1669

Name of Referenced Project: Pump House Road

Contract No. N/A

Contract Amount: \$ 400,000

Date Services Provided: 3/2016 to 9/2016

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

0.5 mile public road construction, installation of underground utilities, curb, sidewalk through new housing development

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

No issues with contractor

References Checked By

Name: Ralph Viola

Division/Department: Transit / Transportation

Title: Constructor Project Manager

Date of Verification: February 16, 2018



Vendor Reference Verification Form

Broward County Solicitation No. and Title: V2114813B1, Improvement at Broward County Bus Stops
 Reference for: (Name of Firm) Continental Construction USA, LLC
 Organization/Firm Name providing reference: Nugard
 Contact Name/Title: Luis Riquezes
 Contact E-mail: N/A
 Contact Phone: 305-986-2869
 Name of Referenced Project: Brickell House
 Contract No. N/A
 Contract Amount: \$500,000
 Date Services Provided: Dec 2015 to Mar 2016

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Concrete Sidewalk, removal, repair and relacement

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By Name: Ralph Viola Title: Construction Project Manager
 Division/Department: Transit / Transportation Date of Verification: February 16, 2018



Vendor Reference Verification Form

Broward County Solicitation No. and Title: V2114813B1, Improvement at Broward County Bus Stops
 Reference for: (Name of Firm) Continental Construction USA, LLC
 Organization/Firm Name providing reference: Broward County Water & Wastewater Services
 Contact Name/Title: Mike Hagerty / Pat MacGregor
 Contact E-mail: mhagerty@broward.org; pamacgregor@broward.org
 Contact Phone: 954-831-3217 / 954-831-0904
 Name of Referenced Project: Hillsboro Pines Improvement Project
 Contract No. Y2112413C1
 Contract Amount: \$928,387.50
 Date Services Provided: 06/2017 to present
 (list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

 Construction of private sanitary laterals and private water services for property owners in the Hillsboro Pines Neighborhood

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 Mike Hagerty requested that author should contact Pat MacGregor to complete the verification form. Mr. MacGregor provided answer for the response and added that contractor received an evaluation of 2.71 for this project.

References Checked By
 Name: Ralph Viola Title: Construction Project Manager
 Division/Department: Transit Division/ Transportation Depart Date of Verification: March 08, 2018