

PRICE ANALYSIS

Bid #BLD2115627B1

Window Cleaning Services-Aviation



LRB - Low Responsive Bidder

LRB

| Price Analysis | | | RK CLEANING SERVICES INC. (SBE) | | ALJ Services LLC (SBE) | | Prior Contract Z1276010B1 (Sunshine Cleaning Systems, Inc.) Awarded 1/6/15 | | |
|--------------------------------------|---|----------|---------------------------------|------------|------------------------|-----------------------|--|---------------------|-----------------------|
| Item # | Item | Qty Unit | Unit Price | Unit Price | Difference from LRB | % Difference from LRB | Unit Price | Difference from LRB | % Difference from LRB |
| WEEKLY CLEANING (GROUP 1) | | | | | | | | | |
| BLD2115627B1--01-01 | T-1 Entrances | 46 week | \$40.00 | \$126.27 | \$86.27 | 215.68% | N/A | N/A | N/A |
| BLD2115627B1--01-02 | T-2 Entrances | 46 week | \$40.00 | \$126.27 | \$86.27 | 215.68% | N/A | N/A | N/A |
| BLD2115627B1--01-03 | T-3 Entrances | 46 week | \$40.00 | \$126.27 | \$86.27 | 215.68% | N/A | N/A | N/A |
| BLD2115627B1--01-04 | T-4 Entrances | 46 week | \$40.00 | \$126.27 | \$86.27 | 215.68% | N/A | N/A | N/A |
| BLD2115627B1--01-05 | Rental Car Center Entrances | 46 week | \$40.00 | \$124.27 | \$86.27 | 215.68% | N/A | N/A | N/A |
| BLD2115627B1--01-06 | T-1 Baggage Claim Windows Interior | 46 week | \$140.00 | \$124.27 | (\$15.73) | -11.24% | N/A | N/A | N/A |
| BLD2115627B1--01-07 | T-2 Baggage Claim Windows Interior | 46 week | \$140.00 | \$124.27 | (\$15.73) | -11.24% | N/A | N/A | N/A |
| BLD2115627B1--01-08 | T-3 Baggage Claim Windows Interior | 46 week | \$140.00 | \$124.27 | (\$15.73) | -11.24% | N/A | N/A | N/A |
| BLD2115627B1--01-09 | T-4 Baggage Claim Windows Interior | 46 week | \$140.00 | \$124.27 | (\$15.73) | -11.24% | N/A | N/A | N/A |
| BLD2115627B1--01-10 | T-1 Ticketing Windows Interior | 46 week | \$140.00 | \$124.27 | (\$15.73) | -11.24% | N/A | N/A | N/A |
| BLD2115627B1--01-11 | T-2 Ticketing Windows Interior | 46 week | \$145.00 | \$124.27 | (\$20.73) | -14.30% | N/A | N/A | N/A |
| BLD2115627B1--01-12 | T-3 Ticketing Windows Interior | 46 week | \$145.00 | \$124.27 | (\$20.73) | -14.30% | N/A | N/A | N/A |
| BLD2115627B1--01-13 | T-4 Ticketing Windows Interior | 46 week | \$145.00 | \$124.27 | (\$20.73) | -14.30% | N/A | N/A | N/A |
| BLD2115627B1--01-14 | Concourse A Windows Interior | 52 week | \$280.00 | \$124.27 | (\$155.73) | -55.62% | N/A | N/A | N/A |
| BLD2115627B1--01-15 | Concourse B Windows Interior | 52 week | \$280.00 | \$124.27 | (\$155.73) | -55.62% | N/A | N/A | N/A |
| BLD2115627B1--01-16 | Concourse C Windows Interior | 52 week | \$140.00 | \$124.27 | (\$15.73) | -11.24% | N/A | N/A | N/A |
| BLD2115627B1--01-17 | Concourse D Windows Interior | 52 week | \$140.00 | \$124.27 | (\$15.73) | -11.24% | N/A | N/A | N/A |
| BLD2115627B1--01-18 | Concourse E Windows Interior | 52 week | \$210.00 | \$124.27 | (\$85.73) | -40.82% | N/A | N/A | N/A |
| BLD2115627B1--01-19 | Concourse F Windows Interior | 52 week | \$210.00 | \$124.27 | (\$85.73) | -40.82% | N/A | N/A | N/A |
| BLD2115627B1--01-20 | Concourse G Windows Interior | 52 week | \$210.00 | \$124.27 | (\$85.73) | -40.82% | N/A | N/A | N/A |
| BLD2115627B1--01-21 | T-1 Sterile Corridor Windows Interior | 46 week | \$105.00 | \$124.27 | \$19.27 | 18.35% | N/A | N/A | N/A |
| BLD2115627B1--01-22 | T-4 Sterile Corridor Windows Interior | 46 week | \$105.00 | \$124.27 | \$19.27 | 18.35% | N/A | N/A | N/A |
| BLD2115627B1--01-23 | T-1 Pedestrian Bridges Windows Interior | 46 week | \$35.00 | \$124.27 | \$89.27 | 255.06% | N/A | N/A | N/A |
| BLD2115627B1--01-24 | Rental Car Center Windows Interior | 46 week | \$140.00 | \$124.27 | (\$15.73) | -11.24% | N/A | N/A | N/A |
| BI-MONTHLY CLEANING (GROUP 2) | | | | | | | | | |
| BLD2115627B1--02-01 | Airport Operations Control Center Windows | 6 each | \$630.00 | \$126.27 | (\$503.73) | -79.96% | N/A | N/A | N/A |
| BLD2115627B1--02-02 | T-1 Ticketing Windows Interior | 6 each | \$210.00 | \$580.40 | \$370.40 | 176.38% | N/A | N/A | N/A |
| BLD2115627B1--02-03 | T-2 Ticketing Windows Interior | 6 each | \$210.00 | \$580.40 | \$370.40 | 176.38% | N/A | N/A | N/A |
| BLD2115627B1--02-04 | T-3 Ticketing Windows Interior | 6 each | \$210.00 | \$580.40 | \$370.40 | 176.38% | N/A | N/A | N/A |
| BLD2115627B1--02-05 | T-4 Ticketing Windows Interior | 6 each | \$210.00 | \$580.40 | \$370.40 | 176.38% | N/A | N/A | N/A |
| BLD2115627B1--02-06 | T-1 Baggage Claim Windows Interior | 6 each | \$210.00 | \$580.40 | \$370.40 | 176.38% | N/A | N/A | N/A |
| BLD2115627B1--02-07 | T-2 Baggage Claim Windows Interior | 6 each | \$210.00 | \$580.40 | \$370.40 | 176.38% | N/A | N/A | N/A |
| BLD2115627B1--02-08 | T-3 Baggage Claim Windows Interior | 6 each | \$210.00 | \$580.40 | \$370.40 | 176.38% | N/A | N/A | N/A |
| BLD2115627B1--02-09 | T-4 Baggage Claim Windows Interior | 6 each | \$210.00 | \$580.40 | \$370.40 | 176.38% | N/A | N/A | N/A |
| BLD2115627B1--02-10 | T-1 Lower Level Windows Exterior | 6 each | \$245.00 | \$649.50 | \$404.50 | 165.10% | \$995.00 | \$435.00 | 177.55% |
| BLD2115627B1--02-11 | T-2 Lower Level Windows Exterior | 6 each | \$1,560.00 | \$649.50 | (\$910.50) | -58.37% | \$225.00 | (\$1,685.00) | -108.01% |

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|---------------------------------------|---|-----|------|---------------------------------|------------|------------------------|-----------------------|--|---------------------|-----------------------|
| Item # | Item | Qty | Unit | Unit Price | Unit Price | Difference from LRB | % Difference from LRB | Unit Price | Difference from LRB | % Difference from LRB |
| BLD2115627B1--02-12 | T-3 Lower Level Windows Exterior | 6 | each | \$245.00 | \$649.50 | \$404.50 | 165.10% | \$440.33 | (\$154.67) | -63.13% |
| BLD2115627B1--02-13 | T-4 Lower Level Windows Exterior | 6 | each | \$1,470.00 | \$649.50 | (\$820.50) | -55.82% | \$357.97 | (\$1,427.03) | -97.08% |
| BLD2115627B1--02-14 | T-1 Upper Level Windows Exterior | 6 | each | \$315.00 | \$895.50 | \$580.50 | 184.29% | | See Note No. 3 | |
| BLD2115627B1--02-15 | T-2 Upper Level Windows Exterior | 6 | each | \$350.00 | \$895.50 | \$545.50 | 155.86% | | See Note No. 3 | |
| BLD2115627B1--02-16 | T-3 Upper Level Windows Exterior | 6 | each | \$350.00 | \$895.50 | \$545.50 | 155.86% | | See Note No. 3 | |
| BLD2115627B1--02-17 | T-4 Upper Level Windows Exterior | 6 | each | \$315.00 | \$895.50 | \$580.50 | 184.29% | | See Note No. 3 | |
| BLD2115627B1--02-18 | Rental Car Center Windows Interior | 6 | each | \$210.00 | \$580.40 | \$370.40 | 176.38% | | N/A | N/A |
| BLD2115627B1--02-19 | Rental Car Center Windows Exterior | 6 | each | \$210.00 | \$1,000.00 | \$790.00 | 376.19% | | N/A | N/A |
| QUARTERLY CLEANING (GROUP 3) | | | | | | | | | | |
| BLD2115627B1--03-01 | T-1 Pedestrian Bridges Windows Exterior | 4 | each | \$280.00 | \$375.90 | \$95.90 | 34.25% | \$113.66 | (\$166.34) | -59.41% |
| BLD2115627B1--03-02 | Rental Car Center Windows Exterior | 4 | each | \$280.00 | \$1,000.00 | \$720.00 | 257.14% | | N/A | N/A |
| SEMI-ANNUAL CLEANING (GROUP 4) | | | | | | | | | | |
| BLD2115627B1--04-01 | Maintenance Facility Windows | 2 | each | \$850.00 | \$1,580.40 | \$730.40 | 85.93% | | N/A | N/A |
| BLD2115627B1--04-02 | Rental Car Center Windows Exterior | 2 | each | \$505.00 | \$1,000.00 | \$495.00 | 98.02% | \$465.00 | (\$40.00) | -7.92% |
| ADDITIONAL CLEANING (GROUP 5) | | | | | | | | | | |
| BLD2115627B1--05-01 | Window Cleaning with Lift | 200 | hour | \$65.05 | \$60.00 | (\$5.05) | -7.76% | \$25.00 | (\$40.05) | -61.57% |
| BLD2115627B1--05-02 | Window Cleaning No Lift | 200 | hour | \$28.90 | \$45.00 | \$16.10 | 55.71% | \$17.77 | (\$11.13) | -38.51% |

NOTES:

- 1) N/A - Unit prices were compared to previous Contract No. Z1276010B1 awarded in 2015. N/A represents new items not included in the previous contract, or items with changed scope and unit quantities different from the previous contract.
- 2) Most locations within prior Contract No. Z1276010B1 were broken up into separate bid lines for this solicitation with different reoccurring schedules of use, thus, prices cannot be compared.
- 3) For Group 2, one line item price of Contract No. Z1276010B1 for each terminal's total scope for exterior window cleaning is compared to the scope and pricing for two line items of Bid No. BLD2115627B1 for upper and lower level exterior window cleaning; e.g. items BLD2115627B1-02-10 and BLD2115627B1-02-14 (T-1 Lower Level Windows Exterior and Upper Level Windows Exterior) are compared to prior Contract Z1276010B1 (Total T-1 Exterior Window Cleaning) listed under Item 02-10.
- 4) Purchasing performed due diligence seeking procurements for the same or similar services. Based upon review of other governmental contracts and internet searches, it was determined there were no comparable tabulations because solicitations with similar or like services were not inclusive of detailed line items or specifications were site specific. Contracts reviewed were: Miami-Dade County Contract 7720-4/12; Broward County Contract X1391506Q1
- 5) The Consumer Price Index (CPI-W) labor prices for All Items in South area from previous Contract No. Z1276010B1 awarded in January 2015 to Solicitation BLD2115627B1 opening December 2017 reflects an increase of 5.03%.