



TO: Michal Durden
Purchasing Division
FROM: Marc Gambrell, PE, A.A.E., Aviation Chief Development Officer
Aviation Department
SUBJECT: Solicitation No.: PNC2115850C1
Residential Sound Insulation Program - Group 3800 M2 and N1

Recommended Vendor: S&L Specialty Contracting, Inc.
Recommended Group(s)/Line Item(s): Group 3800N1
Initial Award Amount: \$5,472,295 Potential Total Amount: N/A
Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

I am satisfied with the Vendor's financial background and/or rating and payment performance.
 Not applicable , not required for this

LITIGATION HISTORY: (check one)

I have reviewed the Litigation History Form and there is no issue of concern.
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

Vendor received an overall rating ≥ 2.59 on all evaluations.
 No evaluations within the past three years contained any items rated a score of 2 or less.
 Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
 Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
 Past evaluations are not relevant to the scope of this contract.
 No past Performance Evaluations exist in Contracts Central.

AND

Reference Verification Forms are attached.


OR

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Marc Gambrell, PE, A.A.E. TITLE: Aviation Chief Development Officer
(Individual authorized to administer the contract.)

SIGNATURE:  DATE: 3/19/13



Vendor Reference Verification Form

Broward County Solicitation No. and Title: Bid No. PNC2115232C1, Residential Sound Insulation Program - Group 3800L1

Reference for: (Name of Firm) S&L Specialty Contracting, Inc.
 Organization/Firm Name providing reference: City of Inglewood, CA
 Contact Name/Title: Anthony Barbarin- Project Manager
 Contact E-mail: abarbarin@cityofinglewood.org
 Contact Phone: 310-412-5289
 Name of Referenced Project: City of Inglewood RSIP Phase X Group 3
 Contract No.
 Contract Amount: \$3,457,264
 Date Services Provided: 11/2014 to 3/2015
 (list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
 Provided noise reduction insulation to homes.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 They are very pleased with S&L services and professionalism.

References Checked By
 Name: Monica Capelluto Title: Expansion Project Administrator
 Division/Department: Airport Dev./Airport Expansion Program Date of Verification: 03/07/2018



Vendor Reference Verification Form

Broward County Solicitation No. and Title: PNC2115517C1, Residential Sound Insulation Program-G3800 L2 & M1

Reference for: (Name of Firm) S&L Specialty Contracting, Inc.
 Organization/Firm Name providing reference: Community Development Commission of Los Angeles
 Contact Name/Title: Ralph Ortiz / Construction Manager
 Contact E-mail: ralph.ortiz@lacdc.org
 Contact Phone: 626 586 1783
 Name of Referenced Project: CDC Groups 104 & 105
 Contract No.
 Contract Amount: \$2,151,000
 Date Services Provided: January 2015 to May 2015

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor: Residential sound insulation construction services consisting of sound-rated doors & window installations, HVAC installations, electrical upgrades, insulation & baffle installations, and hazardous materials abatement for 83 single & multi-family units directly beneath the LAX flight path in L.A. County.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By
 Name: Monica Capelluto, AIA
 Title: Expansion Project Administrator
 Division/Department: Airport Dev./Airport Expansion Program
 Date of Verification: January 9, 2018



Vendor Reference Verification Form

Broward County Solicitation No. and Title: PNC2115850C1, Residential Sound Insulation Program Group 3800 M2 & N1

Reference for: (Name of Firm) S&L Specialty Contracting, Inc.
 Organization/Firm Name providing reference: Niagra Frontier Transportation Authority
 Contact Name/Title: Eric Coomey, Project Manager
 Contact E-mail: ecoomey@cscos.com
 Contact Phone: 315-263-6602
 Name of Referenced Project: NFTA RSIP Bid E-512
 Contract No.
 Contract Amount: \$2,097,000
 Date Services Provided: 04/2015 - 08/2015
 (list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor
 Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
S&L Specialty Contracting provided construction services for the installation of doors, windows, HVAC and electrical equipment as part of the buffalo noise program.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
S&L Specialty Contracting was the Prime Contractor for multiple bid packages on the Buffalo Noise Program of which i was the Project Manager. Their management team is responsive and their expertise and knowledge of RSIP programs is excellent. Their staff is very good at interacting with homeowners and their quality of work is excellent. They never exceeded their allotted time of 10 days per home or exceeded their contract time. I would highly recommend S&L for any noise program work.

References Checked By
 Name: MONICA CAPELLUO Title: EXPANSION PROJECT ADMINISTRATION
 Division/Department: AIRPORT DEVELOPMENT Date of Verification: 03/06/18

March 15, 2018

Monica Capelluto, AIA, LEED AP, NCARB
Expansion Project Administrator
Broward County Aviation Department
Ft. Lauderdale–Hollywood International Airport
2200 SW 45 St
Dania Beach, FL 33312

**RE: Concurrence of Bid for No. PNC2115850C1
Voluntary Residential Sound Insulation Program (Group 3800N1)**

Dear Ms. Capelluto,

To assist you in the recommendation process for the Fort Lauderdale-Hollywood International Airport Voluntary Residential Sound Insulation Program's contract award for Bid Group N1, The Jones Payne Group has completed a review of the bids submitted in response to the solicitation for this contract.

Broward County Procurement Department received two bids on February 26, 2017 from S&L Specialty Contracting, Inc. and DEC Contracting Group, Inc. S&L submitted the lowest bid. DEC's bid was incomplete and considered non-responsive.

Bid Group	Consultant Probable Cost (CPC)	S&L Specialty Contracting, Inc.	DEC Contracting Group, Inc.
3800N1	\$5,033,511.57 ¹	\$5,472,295 ¹	Nonresponsive
% Diff. from CPC	n/a	8.7%	n/a

¹ Includes pass through amount for permitting fees (\$329,295)

We have provided a further breakdown of the apparent low bid, breaking out the architectural, mechanical, electrical and hazardous material abatement costs. This allows for better analysis of the differences between the consultant's probable cost and the contractor's bid.

	Consultant's Probable Cost (CPC)	S&L Specialty Contracting Bid
Full Bid Amount	\$5,033,512	\$5,472,295
% Diff. from CPC	-	8.7%
Architectural Only	\$3,587,296	\$4,154,376 ²
% Diff. from CPC	-	15.8%
Mechanical Only	\$547,756	\$545,000
% Diff. from CPC	-	-0.5%
Electrical Only	\$324,664	\$325,000
% Diff. from CPC	-	0.1%
Arch/Mech/Elec Only	\$4,459,717	\$5,024,376
% Diff. from CPC	-	12.7%
Hazardous Materials	\$244,500	\$118,624
% Diff. from CPC	-	-51.5%

²Includes performance and payment bonds and mobilization costs (\$153,000)

The table above focuses on each of the elements of the S&L bid in order to determine if there are any specific areas of concern or any evidence of omissions in scope. The bid, which is 8.7% above the probable cost estimate, is a responsive bid within the standard allowable margins of ten percent variance of the bid from the probable cost estimate.

Sincerely,

The Jones Payne Group, Inc.



Joanna Norris
Project Manager