

Price Analysis  
 Bid #OPN2115556B1, Pavement Marking Materials

Item #	Item	Qty	Unit	Florida Transcor		Contract F1277831B1 Awarded 12/09/2014		% Difference	Osburn Associates Inc.		Airport And Commercial Equipment Suppliers Inc.	
				Price	Total	Price	Total		Price	Total	Price	Total
1	PM SPA60 Surface Preparation Adhesive or Approved Equal	60	container	\$245.00	\$14,700.00	\$239.40	\$14,364.00	2.34%	\$52.50	\$3,150.00	\$273.00	\$16,380.00
2	PM Tape 6" X 100 yd Yellow 3M A391 or Approved Equal	92	roll	\$959.00	\$88,228.00	\$990.09	\$91,088.28	-3.14%	\$944.93	\$86,933.56	\$1,016.00	\$93,472.00
3	PM Tape 6" X 100 yd White 3M A390 or Approved Equal	33	roll	\$959.00	\$31,647.00	\$990.09	\$32,672.97	-3.14%	\$944.93	\$31,182.69	\$1,016.00	\$33,528.00
4	PM Tape 18" X 30 yd White 3M A390 or Approved Equal	33	roll	\$860.00	\$28,380.00	\$891.08	\$29,405.64	-3.49%	\$850.44	\$28,064.52	\$915.00	\$30,195.00
5	PM Tape 24" X 30 yd White 3M A390 or Approved Equal	100	roll	\$1,150.00	\$115,000.00	\$1,187.00	\$118,700.00	-3.12%	\$1,133.92	\$113,392.00	\$1,215.00	\$121,500.00
6	PM Tape 18" X 30 yd Yellow 3M A391 or Approved Equal	33	roll	\$860.00	\$28,380.00	\$891.08	\$29,405.64	-3.49%	\$850.44	\$28,064.52	\$915.00	\$30,195.00
7	PM Arrow Left 3M SMS-L380IES-LA or Approved Equal	133	package	\$997.00	\$132,601.00	\$898.00	\$119,434.00	11.02%	\$1,244.45	\$165,511.85	\$1,069.00	\$142,177.00
8	PM Arrow Right 3M SMS-L380IES-RA or Approved Equal	67	package	\$997.00	\$66,799.00	\$898.00	\$60,166.00	11.02%	\$1,244.45	\$83,378.15	\$1,069.00	\$71,623.00
9	PM Tape 12" X 30 yd White 3M A390 or Approved Equal	266	roll	\$569.00	\$151,354.00	\$593.00	\$157,738.00	-4.05%	\$566.96	\$150,811.36	\$610.00	\$162,260.00
10	PM Arrow Straight 3M SMS-L380IES-SA or Approved Equal	17	package	\$680.00	\$11,560.00	\$615.00	\$10,455.00	10.57%	\$850.64	\$14,460.88	\$731.00	\$12,427.00
11	PM Only 3M SMS-L380IES-ON or Approved Equal	23	package	\$800.00	\$18,400.00	\$723.00	\$16,629.00	10.65%	\$1,000.30	\$23,006.90	\$861.00	\$19,803.00
12	PM School 3M SMS-L380IES-SC or Approved Equal	23	package	\$655.00	\$15,065.00	\$592.00	\$13,616.00	10.64%	\$819.13	\$18,839.99	\$705.00	\$16,215.00
13	PM Letter R 3M SMS-L380IES-R or Approved Equal	12	package	\$239.00	\$2,868.00	\$216.00	\$2,592.00	10.65%	\$299.29	\$3,591.48	\$257.75	\$3,093.00
14	PM Merge 3M SMS-L380IES-ME or Approved Equal	17	each	\$847.00	\$14,399.00	\$763.00	\$12,971.00	11.01%	\$1,055.42	\$17,942.14	\$908.00	\$15,436.00
15	PM Bus 3M SMS-L380IES-BU or Approved Equal	10	each	\$604.00	\$6,040.00	\$547.00	\$5,470.00	10.42%	\$0.00	\$0.00	\$650.00	\$6,500.00
16	PM Bicycle Symbol SMS-3M L380IES-LK6 or Approved Equal	17	package	\$466.00	\$7,922.00	\$421.00	\$7,157.00	10.69%	\$582.84	\$9,908.28	\$502.00	\$8,534.00
17	PM Bicycle Arrow SMS-3M L380IES-A6 or Approved Equal	17	package	\$214.00	\$3,638.00	\$193.00	\$3,281.00	10.88%	\$275.68	\$4,686.56	\$230.00	\$3,910.00

**Total: \$736,981.00 Total: \$725,145.53 1.63% Total: \$782,924.88 Total: \$787,248.00**  
 1.63% Above Estimate