

Finance and Administrative Services Department

PURCHASING DIVISION

115 S. Andrews Avenue, Room 212 • Fort Lauderdale, Florida 33301 • 954-357-6066 • FAX 954-357-8535

Certified Mail No. 7006 3450 0003 8479 0868

March 20, 2018

Joseph M. Goldstein, Esq. Shutts & Bowen, LLP 200 East Broward Boulevard, Suite 2100 Fort Lauderdale, Florida 33301

Re: Protest – Solicitation No. D2114263B1, Elevator and Escalator Maintenance and Repair,

Group 1

Dear Mr. Goldstein:

The Broward County Purchasing Division (the "Purchasing Division") is in receipt of your protest letter dated November 21, 2017 (the "Protest"), on behalf of your client Thyssenkrupp Elevator Corp., contesting the Recommendation for Award ("RFA") for Solicitation No. D2114263B1, Elevator and Escalator Maintenance and Repair (the "Solicitation"). The RFA was posted from November 15, 2017 through November 21, 2017. Pursuant to Section 21.118 of the Broward County Procurement Code, the Protest accompanied by your filing fee was received in a timely and proper manner. For purposes of our response to your protest, the Purchasing Division is only addressing the timely Protest and not the untimely supplemental response from Thyssenkrupp Elevator Corp. submitted on February 21, 2018 at 1:00 p.m.

After carefully reviewing the Protest, Broward County's (the "County") responses are as follows:

<u>Assertion #1</u>: The County's decision that Eastern Elevator can perform the contract at its unrealistically low prices lacks a rational basis....of counter-evidence.

Response #1: The Solicitation contained all general terms and conditions, special instructions, specifications, and requirements to meet the County's needs for elevator and escalator maintenance and repair services. The Solicitation identified the required services for Group 1 and Group 2, and the Solicitation's General Conditions states, "[A]s the best interest of the County may require, the right is reserved to make award(s) by individual commodities/services, group of commodities/services, all or none or any combination thereof" (see Solicitation, page 84, #10). On August 9, 2017, the Solicitation opened and all bids were reviewed thereafter based upon all requirements within the Solicitation. The County found Eastern Elevator Service, Inc. ("Eastern") to be the lowest responsive, responsible bidder for Group 1. Upon initial review of the RFA, County's Facilities Management Division's ("FMD") expressed concern about Eastern's ability to perform its services at the offered bid prices and subsequently provided a non-concurrence memorandum as to the RFA. As a follow-up, the Purchasing Division conducted further due diligence by performing a price analysis on several of Eastern's references to determine whether their labor rates for governmental entities were comparable to Eastern's bid for the Solicitation (Exhibit 1). Our price analysis reveals that Eastern's bid submission is within their price range structure offered to Lee County Schools, Hillsborough County, and more recently Miami-Dade County. Eastern's bid prices for the Solicitation fall between Lee County, which has lower prices, and Hillsborough and Miami-Dade counties, which have higher prices. Furthermore, Eastern's labor rates for Broward County are higher than the established local union rates (see Exhibit 1).

Joseph M. Goldstein, Esq., Shutts & Bowen LLP
Protest – Solicitation No. D2114263B1, Elevator and Escalator Maintenance and Repair, Group 1
March 20, 2018
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In addition to a price analysis of rates offered by Eastern for other governmental entities, the Purchasing Division also went back to review pricing between the bidders for the Solicitation. On October 20, 2017, Eastern was awarded Group 2 of the Solicitation for an estimated total group amount of \$111,920 for the initial two year period of the contract (**Exhibit 2**). The next two low bidders were Xpert Elevator Services Inc. and Oracle Elevator with bids of \$147,970 and \$605,315, respectively (**Exhibit 2**). The highest bidder was Thyssenkrupp Elevator with a bid amount of \$909,254, almost 9 times higher than Eastern's bid (**Exhibit 2**). Even Thysennkrupp Elevators' alternate bid of \$243,360 would have been the third lowest bid and more than two times higher than Eastern's low bid for Group 2. The Purchasing Division believes Thyssenkrupp Elevator's prices to be excessive based on the comparison of all bids for the Solicitation.

The Purchasing Division's analysis did not stop with pricing. Eastern's references and past performance were also considered. FMD and Miami-Dade County provided excellent references for Eastern in regards to current or very recent contracts. FMD recently completed a performance evaluation for services rendered under Group 2 for the period from November 7, 2017 to February 5, 2018, rating Eastern a 4.50 out of 5 with no indication of concern surrounding Eastern's performance (Exhibit 3). As it relates to Group 1 of the Solicitation, FMD's Elevator System Specialist ("Specialist") determined that due to the County's elevator and escalator equipment being modernized, upgraded, and well maintained, there should not be substantial ongoing costs to maintain the equipment. The Specialist reviewed pricing provided by Eastern for several governmental entities and while the Specialist acknowledged that he is unaware of the condition of the equipment serviced at the other governmental entities, the Specialist was able to conclude that the pricing for the preventive maintenance and labor rates provided by Eastern to the County was fair, reasonable, and consistent with the pricing provided to other governmental entities (Exhibit 4).

The Protest's references to FMD's initial non-concurrence memorandum are moot, as the non-concurrence memorandum was withdrawn by FMD on November 7, 2017 and all issues raised in the non-concurrence memo were considered as part of the County's analysis and thorough vetting of Eastern as outlined above (Exhibit 5). The authority to determine whether a bid is unbalanced rests solely with the Director of Purchasing (see Broward County Procurement Code, Section 21.30.f.6., Unbalanced bids). The Director of Purchasing did not make a determination on unbalanced bids because there was never a concern of unbalanced bids in response to the Solicitation. As such, FMD withdrew its non-concurrence memo because the initial non-concurrence memorandum conflated unbalanced bids with Eastern's ability to perform based on its offered pricing. In addition to withdrawing the non-concurrence memo in its November 7, 2017 memorandum. FMD concurred with the award of Group 1 to Eastern.

After conducting due diligence to ensure that there are no concerns regarding Eastern's pricing and ability to perform, the Purchasing Division required Eastern to submit a Bid Bond and Payment Bond to safeguard and protect the County's interest against non-performance. Eastern secured and submitted a Bid Bond from a surety company that obligates Eastern to honor its bid prices until the contract is awarded and a Performance and Payment Bond is submitted to the County (Exhibit 6). The Performance and Payment Bond will ensure payment to the County or Eastern's suppliers if Eastern fails to contractually perform or pay for any parts or materials to complete their services. Based on the foregoing, the Purchasing Division made an informed decision to move forward with an award of Group 1 to Eastern.

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<u>Assertion #2</u>: The County failed to consider the impact that Eastern's recently resolved fraudrelated bankruptcy will have on its ability to perform at its unrealistically low prices, which in turn, eliminates any rational basis for the County's decision that Eastern is responsible.

Response #2: The assertion that the County failed to consider the impact of Eastern's recently resolved fraud-related bankruptcy omits important facts. As it relates to the rejection of all bids for the prior 2016 solicitation, all issues pertaining to that solicitation were properly addressed at that time and are not relevant to the Protest.

Any assertion regarding Eastern's failure to disclose the bankruptcy is irrelevant. The Purchasing Division was aware of the bankruptcy proceeding and the discharge of the bankruptcy proceeding. In light of all potential concerns, the Purchasing Division conducted a thorough review and required Eastern to submit bonds as outlined above and the Purchasing Division is satisfied with Eastern's continued performance under Group 2 at its stated bid price for over 5 months.

<u>Assertion #3</u>: The County should have found Eastern to be non-responsible because it is delinquent on its federal taxes.

Response #3: As mentioned in the Protest, there is no requirement in the Solicitation to find a bidder non-responsible for being delinquent on its federal taxes. To suggest that a prohibition of an award to a vendor delinquent on taxes owed to the County should also be extended to a vendor delinquent on any other form of taxes is not supportable. Even still, the County followed up on this matter and is satisfied that the federal tax lien issue was handled in Eastern's discharged bankruptcy case and that Eastern is not currently delinquent on its federal taxes (see generally, Exhibit 7).

In summary, I have thoughtfully weighed your assertions against the reasons I have recapitulated herein. For the reasons provided, my determination is that the Protest is without merit. Therefore, pursuant to Section 21.118 of the Broward County Procurement Code, the Protest is denied.

In accordance with the Broward County Procurement Code, sub-section 21.120.a.1, "[a]ny person having a substantial interest in the matter, who is dissatisfied or aggrieved with the notification of the Director of Purchasing's determination regarding the resolution of a protested solicitation or proposed award or a determination to debar or refusal to reinstate, must, within ten (10) calendar days of such notification, appeal said determination to the County in accordance with the hearing procedures contained in sub-section 21.118." In accordance with sub-section 21.120.c.4 of this Code, "[t]he Hearing Officer shall only determine whether procedural due process has been afforded, whether essential requirements of law have been observed, and whether the Purchasing Director's findings are arbitrary, capricious, or an abuse of discretion or whether such findings are in accordance with the law or are unsupported by substantial evidence as a whole." Substantial evidence means such relevant evidence as a reasonable person might accept as adequate to support a conclusion.

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March 20, 2018
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In order to request a hearing before a Hearing Officer, you must, within ten (10) calendar days of receipt of this letter, provide a written request for such a hearing. Your written request must be addressed to the Director of Purchasing, 115 South Andrews Avenue, Room 212, Fort Lauderdale, Florida 33301. The request must briefly state the facts and arguments upon which the appeal is made; must be timely made; and must be accompanied by an appeal bond equal to 1% of the estimated contract amount as defined in Subsection 21.118.a.6 of the Broward County Procurement Code or \$25,000, whichever is less and conditioned upon payment of all costs and fees awarded the County pursuant to sub-section 21.120.c.7 of the Procurement Code in the form as attached hereto. In lieu of the appeal bond, the County may accept cash, money order, certified check, or cashier's check, payable to Broward County Board of County Commissioners. Failure to provide the written request and the bond or other security within the time prescribed shall constitute a waiver of proceedings under the Procurement Code.

Sincerely,

Glenn Marcos, CPPO, CPPB, Assistant Director

Purchasing Division

Attachments

GM/lg

c: Brenda J. Billingsley, Director, Purchasing Division
Carla R. Byrd, Purchasing Manager, Purchasing Division
Randy Plunkett, Purchasing Agent, Purchasing Division
Ian Mitchell, Project Administrator, Facilities Management Division
Robin Swanson, Contracts/Grants Administrator, Facilities Management Division
Glenn M. Miller, Assistant County Attorney, Office of the County Attorney
Neil Sharma, Assistant County Attorney, Office of the County Attorney

PRICE ANALYSIS - LABOR ONLY

BROWNARD
COUNTY
FLOR RID A
Purchasing Division
www.broward.org/purchasing

Bid No. D2114263B1 (Group 1)
Eastern Elevator Service, Inc. (EESI)
Agency: Facilities Management Division (FMD)
Purchasing Agent: Randy Plunkett

Soli	Eastern Elevator Service, Inc. (EESI), Solicitation No. D2114263B1 (Group 1) Bid Opened 8/17		_	Union Rates for Local 71 NEBA 2018 Agreement with IUEC	Rates for Local 71 018 Agreement with IUEC	Eastern Elevator Service, Inc. (EESI), Miami-Dade County Contract E9946-0/18 Bid Opened 12/'17	or Service, :SI), : County 946-0/18	Eastern Ele Lee County So Bia	Eastern Elevator Service, Inc. (EESI), ee County Schools Contract N147160JC Bid Opened 11/14	nc. (EESI), N147160JC	Eastern E Hillsbord	Eastern Elevator Service, Inc. (EESI), Hillsborough County Contract 6941 Bid Opened 6/16	Inc. (EESI), mract 6941 16
fem #	Description	Unit	Unit Unit Price	* Agreement Unit Price	Difference from EESI	Contract Unit Difference Price from EESI	Difference from EESI	Contract Unit Price	Adjusted Unit Price for CPI 7.34% increase)	Difference from EESI	Contract Unit Price	Adjusted Unit Price for CPI 2.74% increase)	Difference from EESI
D2114263B1-01-101	Labor: Mechanic Reg. Hrs.	Hour	\$98.00	\$76.00	-\$22.00	\$186.00	\$88.00	\$78.00	\$83.73	-\$14.27	\$168.00	\$172.60	\$74.60
D2114263B1-01-102	Labor: Mechanic Overtime. Hrs.	Hour	\$168.00			\$286.00	\$118.00	\$98.00	\$105.19	-\$62.81	\$198.00	\$203.43	\$35.43
D2114263B1-01-103	Labor: Helper Reg. Hrs.	Hour	\$68.00	\$67.46	-\$0.54	\$148.00	\$80.00	\$78.00	\$83.73	\$15.73	\$168.00	\$172.60	\$104.60
D2114263B1-01-104	Labor: Helper Overtime. Hrs.	Hour	\$98.00			\$168.00	\$70.00	\$98.00	\$105.19	\$7.19	\$198.00	\$203.43	\$105.43
D2114263B1-01-105	Labor: Hurricane Standby Mechanic	Hour	\$168.00			\$286.00	\$118.00						

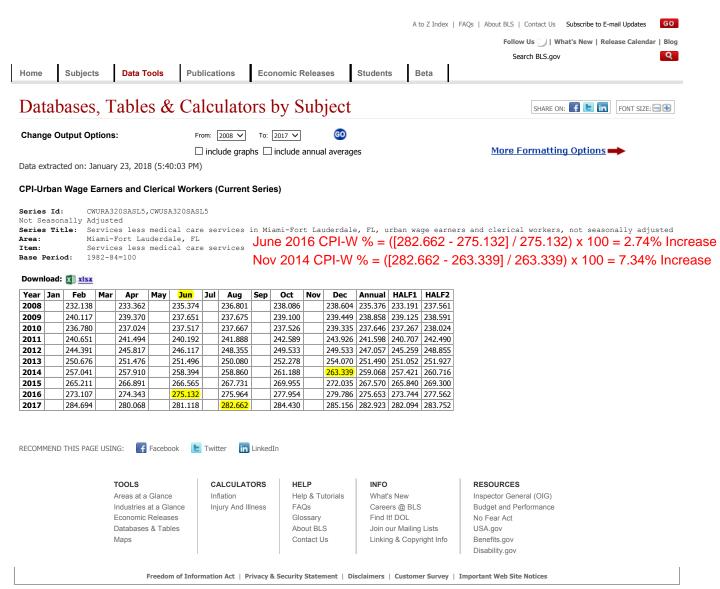
NEBA - National Elevator Bargaining Association IUEC - International Union of Elevator Constructors

*Union rates do not include any vendor overhead and profit

CPI Adj.: Price Adjustment to Aug. 2017 prices for CPI-W increases in the Miami-Ft. Lauderdale area for Services less Medical Care Services

Grey shading indicates field does not apply.

• Bid Line Items 01-01 through 01-100 not comparable to other contacts due to equipment types and service condition.



U.S. Bureau of Labor Statistics | Postal Square Building, 2 Massachusetts Avenue, NE Washington, DC 20212-0001 www.bls.gov | Telephone: 1-202-691-5200 | TDD: 1-800-877-8339 | Contact Us **Subject:** FW: Request for Elevator Price Review - due COB 2/6/18

From: Leder, Bruce

Sent: Tuesday, February 06, 2018 12:25 PM **To:** Swanson, Robin <ROSWANSON@broward.org>

Subject: RE: RE: Request for Elevator Price Review - due COB 2/6/18

Robin.

After reviewing the attachments that you sent and without knowing the condition of the various types of equipment in the other Municipalities, I find that the pricing that Eastern Elevators provided to us to be Fair, Reasonable and consistent with the pricing they provided to other Municipalities. I also find the labor rates to be fair and reasonable as well.

I hope this helps but, it is hard to do a detailed analyses without seeing the condition of the other equipment they have bid on but overall they seem to be within the industry standard.

Regards,



Bruce Leder - Elevator Systems Specialist

Public Works Dept. — Facilities Management Division 201 S.E 6 Street, Fort Lauderdale, FL 33301 Office - (954) - 831 - 6583, Cell - (954) - 309 - 6138, Fax - (954) - 831-8555 bleder@broward.org



From: Swanson, Robin

Sent: Tuesday, February 06, 2018 11:01 AM **To:** Leder, Bruce < <u>BLEDER@broward.org</u>>

Subject: RE: Request for Elevator Price Review - due COB 2/6/18

Hi Bruce,

As a follow-up to our meeting yesterday, please find attached the materials to assist with the Eastern Price review. Please look at the pricing that Eastern gave to other municipalities and compare their pricing to what was provided to Broward County and determine if the pricing was fair and reasonable based on what the contracts needed. Please get back to us with your feedback by COB today or sooner given the urgency of this project.

Attachment #1 – Price Comparison Spreadsheet – Tab 1 includes comparison of labor rates, following tabs summarize monthly preventive maintenance costs

Contract Detail include details on units to compare preventive maintenance prices to see equipment detail:

- City of Fort Lauderdale 373-11883 Attachment #2 see page 13 for equipment detail
- City of Fort Lauderdale 563-11717 Attachment #3 see page 11 for equipment detail

- School District of Lee County N147160JC Attachment #4 see page 22 for equipment detail
- Hillsborough County 6941 Attachment #5 see page 4 for equipment detail

Regards,

Robin Swanson, Contracts/Grants Administrator Facilities Management Division - Contracts Section Broward County Public Works Department 115 South Andrews Avenue, Room 501, Fort Lauderdale, FL 33301

Office: 954-357-6486, Fax: 954-357-5544





BOARD OF COUNTY COMMISSIONERS, BROWARD COUNTY, FLORIDA PERIODIC SERVICE EVALUATION

OF PRIME VENDOR - EASTERN ELEVATOR SERVICE INC **RATING PERIOD FROM 11/7/2017 TO 2/5/2018**

	OPEN END CONT	RACT - SERVICES		
Agreement Nbr / Title D2114263B1 / Elevator & Escalato	ar Maintenance & Penair	Critical/Non-Critical)		
D2114203B1/ Elevator & Escalato	i maintenance & Repair		_	
Not To Exceed Amount	Used Amount			
\$111,920.00	\$49,618.00			
	EVALUATIO	N SUMMARY		
EASTERN ELEVATOR SERVICE II		or Future Contracts Re	marks:	Numerical Score
Evaluation is for Group 2 - Non-C	ritical Units only			4.50
Overall Rating	EXCELLENT			
Unsatisfactory (1.0 - 1.8) Poor (1.81 - 2.59)	Fair (2.60 - 3.19) Good (3.20 -	4.49) Excellent (4.50 - 5.00)		
	COUNTY CONTA	CT INFORMATION		
Overseeing Division				
FACILITIES MANAGEMENT				
Contract Administrator		Email: scampbell	@broward.	org
Scott Campbell				
	APPROVED	EVALUATION		
Rated By		Reviewed By		
Bruce Leder, Elevator Systems Sp	pecialist	Scott Campbell, Director	Facilities	Management Division
Date: 2/5/2018		Date: 2/6/2018		

BOARD OF COUNTY COMMISSIONERS, BROWARD COUNTY, FLORIDA PERIODIC SERVICE EVALUATION

OF PRIME VENDOR - EASTERN ELEVATOR SERVICE INC RATING PERIOD FROM 11/7/2017 TO 2/5/2018

A) Quality Se	ection Score: 4.50
Evaluation Question	Rating
How well did the vendor's services meet the contract specifications?	4 - Good
2. How accurate and timely were any necessary repairs or reconfigurations?	5 - Excellent
3. How appropriate were vendor recommended repairs or upgrades?	5 - Excellent
4. How accurate were vendor reports of services provided?	4 - Good
5. How proactive was vendor in self-monitoring to ensure required service quality was met?	4 - Good
6. How well did vendor pass inspections of services on the first inspection?	5 - Excellent
7. How complete and timely did the vendor submit warranties, manuals, etc.?	N/A
8. How qualified and knowledgeable were the vendor's staff in the performance of the specified work	k? 5 - Excellent
9. How would you rate the overall quality of work?	4 - Good
Comments:	
B) Quantity Se	ection Score: 4.00
Evaluation Question	Rating
	4 - Good
1. How accurate were the estimated service hours to the actual hours of service provided?	

C) Delivery	Section Score: 4.57

Evaluation Question	Rating
How well did the vendor comply with the contract requirements for delivery and/or scheduling for completion of services?	4 - Good
2. How timely was the vendor's response to replacing damaged goods?	5 - Excellent
3. How timely was the vendor in requesting inspections or submittal of completion reports?	N/A
4. How responsive was the vendor to correcting inspection failures?	N/A
5. How clear and understandable were vendor invoices and reports?	5 - Excellent
6. How accurate were vendor invoices?	5 - Excellent
7. How prompt and responsive was the vendor when sending invoices and resolving any invoice discrepancies?	5 - Excellent
8. How complete and accurate was documentation of pass thrus for invoices?	4 - Good
9. How accurate were close out procedures followed (e.g. documents provided at closeout - packing slips, invoices, technical manuals, etc.) ?	4 - Good

BOARD OF COUNTY COMMISSIONERS, BROWARD COUNTY, FLORIDA PERIODIC SERVICE EVALUATION

OF PRIME VENDOR - EASTERN ELEVATOR SERVICE INC **RATING PERIOD FROM 11/7/2017 TO 2/5/2018**

D) Customer Service Sect	tion Score: 4.67
Evaluation Question	Rating
1. How promptly were County staff's communications responded to, including requests for information, proposals, and quotes?	5 - Excellent
2. How proactive was the vendor in addressing County staff's problems or concerns regarding the service?	5 - Excellent
3. How courteous/professional was the vendor in working with the County, sub-vendors, County tenants/customers?	5 - Excellent
4. How sensitive/responsive was the vendor to working around County operationaal needs?	4 - Good
5. How consistent and clear were the vendor communications with County staff?	4 - Good
6. How responsive and timely was the vendor in providing emergency services and/or support?	5 - Excellent
Comments:	

E) Support Sect	ion Score: 4.50
Evaluation Question	Rating
1. How close was the level of vendor technical expertise to what was needed to support the service?	4 - Good
2. How timely was the vendor response compared to the contract requirements?	5 - Excellent
3. How clear was the vendor information regarding the warranty or replacement policy?	N/A
4. How well did the vendor respond to warranty service requests?	N/A
5. How timely were repairs completed?	N/A
6. How well did the vendor coordinate any sub vendors?	N/A

Comments:

Evaluation Question	Rating
How prominent was the Living Wage rate provision poster displayed in workplace?	4 - Good
2. How timely was the vendor in providing the three language statement with each covered employee in the first paycheck or direct deposit slip and every six months thereafter in accordance with the Living Wage Ordiance?	N/A
3. How timely and complete were the required compliance payroll reports submitted?	N/A
4. How proactive was the vendor in ensuring Living Wage compliance, including inserting into subcontracts, by any subcontractor with the Living Wage Ordiance as it applies to the subcontract?	N/A
5. If applicable, how cooperative was the vendor in responding to and resolving any employee complaints regarding alleged violations of Living Wage contract requirements?	N/A

From:

Subject: RE: Broward County Request for Price Offer Confirmation; re: Solicitation No.D2114263B1, Elevator and Escalator Maintenance and Repair Monday, October 09, 2017 1:24:38 PM

Date: Attachments:

image002.png image003.png

Yes, all pricing remains firm

Thank You,

Robert Rauch

On October 9, 2017 1:19:49 PM "Plunkett, Randall" <RPLUNKETT@broward.org> wrote:

Mr. Rauch,

Thank you and based upon your response, as a point of clarity, all pricing remains firm as submitted in your bid. Please confirm via email and I look forward to your response.

Regards,



Randy Plunkett, Purchasing Agent

Purchasing Division-Unit M

115 S. Andrews Avenue, Fort Lauderdale, El. 33301 Office: (954) 357-6630; Cell (954) 790-3239

Fax: (954) 357-8290 www.broward.org

Customer Care is my priority. How am I doing? Please contact my Manager, Carla Byrd, at cbyrd@broward.org with feedback.

Broward County provides electronic bidding services for our vendors through BidSync. Please register your company with BidSync in order to participate in future bidding opportunities, the free registration process will take less than five minutes. If you are already registered with BidSync, log in to BidSync to update your vendor profile to include Broward County as one of your agencies for solicitation notification.

From: Robert Rauch [mailto:easternelev@gmail.com] Sent: Monday, October 09, 2017 12:57 PM

To: Plunkett, Randall <RPLUNKETT@broward.org>

Subject: RE: Broward County Request for Price Offer Confirmation; re: Solicitation No.D2114263B1, Elevator and Escalator Maintenance and Repair

Hello Randy. Yes we have reviewed the specifications of the bid and have reviewed the equipment.

Thank You,

Robert Rauch

Eastern Elevator Service.

On October 9, 2017 11:20:51 AM "Plunkett, Randall" < RPLUNKETT@broward.org > wrote:

Mr. Rauch,

In review of the prices bid, as the offered prices appear considerably lower than the other bidders and lower than the current prices paid on the existing contract, please confirm that your firm has understood the specifications and requirements of the bid solicitation and have reviewed the sites to be maintained. With this understanding, you maintain that your firm can provided the required services at the prices bid. Your response is required no later than 2:00 p.m. on Monday, 10/09. Your immediate attention will be greatly appreciated.

Respectfully,



Randy Plunkett, Purchasing Agent

Purchasing Division-Unit M 115 S. Andrews Avenue, Fort Lauderdale, FL 33301 Office: (954) 357-6630; Cell (954) 790-3239

Fax: (954) 357-8290 www.broward.org

Customer Care is my priority. How am I doing? Please contact my Manager, Carla Byrd, at cbyrd@broward.org with feedback.

Broward County provides electronic bidding services for our vendors through BidSync. Please register your company with BidSync in order to participate in future bidding opportunities, the free registration process will take less than five minutes. If you are already registered with BidSync, log in to BidSync to update your vendor profile to include Broward County as one of your agencies for solicitation notification.



Bid #D2114263B1
Elevator and Escalator Maintenance and Repair (Re-Bid)
Agency: Facilities Maintenance Division
Purchasing Agent: Randy Plunkett

Opened: 8/9/17 Responses: 4 Declinations: 0

BROWARD COUNTY F L O R I D A Purchasing Division

Awarded by the Purchasing Manager by Delegated Authority of the Director of Purchasing on October 20,2017

SUMMARY

	Eastern Elevator Service Inc.	Xpert Elevator Services Inc.	Oracle Elevator	Thyssenkrupp Elevator	Thyssenkrupp Elevator (Alternate)
Tabulation of Bids	2111 N. Commerce Pkwy	6447 Miami Lakes Dr., Ste. 103-D	2315 Stirling Rd.	2801 SW 15th St.	
	Weston, FL 33326	Miami Lakes, FL	Ft. Lauderdale, FL 33312	Pompano Beach, FL 33069	
Item Commodity Code(s) 91371 No. Description	Total Price	Total Price	Total Price	Total Price	Total Price
Group 2	\$ 101,920.00	\$ 137,970.00	\$ 595,315.00	\$ 899,254.00	\$ 243,360.00
Miscellaneous Parts and Materials on "pass-thru"	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	
Total Group 2:	111,920.00 \$	\$ 147,970.00	\$ 605,315.00 \$	\$ 909,254.00	\$ 243,360.00
	AWD				

AWD - Recommendation for Award



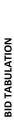


Bid #D2114263B1 Elevator and Escalator Maintenance and Repair (Re-Bid) Lot: Group 2

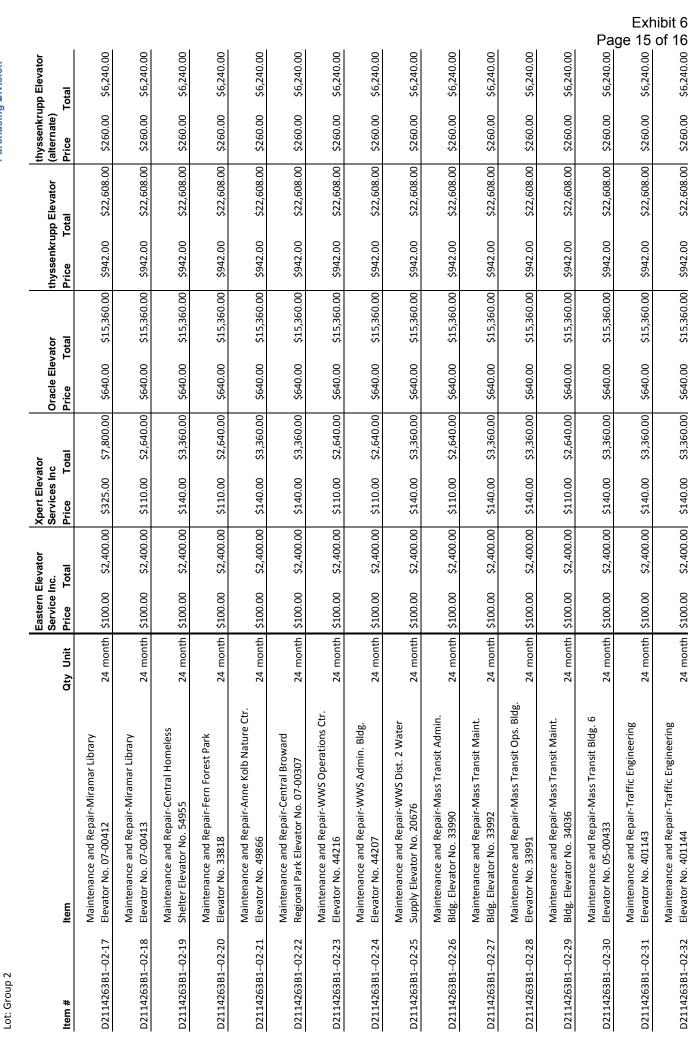
BID TABULATION

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			Eastern Elevator Service Inc.		Xpert Elevator Services Inc		Oracle Elevator		thyssenkrupp Elevator		thyssenkrupp Elevator (alternate)	p Elevator
Item #	Item	Qty Unit	Price T	Total	Price To	Total	Price To	Total	Price To	Total	Price To	Total
D2114263B102-01	Maintenance and Repair-WRCH Elevator No. 05329	24 month	\$100.00	\$2,400.00	\$110.00	\$2,640.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-02	Maintenance and Repair-WRCH Elevator No. 45697	24 month	\$100.00	\$2,400.00	\$140.00	\$3,360.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-03	Maintenance and Repair-NRCH Elevator No. 44494	24 month	\$100.00	\$2,400.00	\$140.00	\$3,360.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-04	Maintenance and Repair-SW Regional Library Elevator No. 57631	24 month	\$100.00	\$2,400.00	\$110.00	\$2,640.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-05	Maintenance and Repair-SW Regional Library Elevator No. 57632	24 month	\$100.00	\$2,400.00	\$140.00	\$3,360.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-06	Maintenance and Repair-Weston Library Elevator No. 05-00033	24 month	\$100.00	\$2,400.00	\$140.00	\$3,360.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-07	Maintenance and Repair-Pompano Beach Library Elevator No. 25018	24 month	\$100.00	\$2,400.00	\$140.00	\$3,360.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-08	Maintenance and Repair-Imperial Point Library Elevator No. 40555	24 month	\$100.00	\$2,400.00	\$110.00	\$2,640.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-09	Maintenance and Repair-NW Regional Library Elevator No. 58984	24 month	\$100.00	\$2,400.00	\$110.00	\$2,640.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-10	Maintenance and Repair-NW Regional Library Elevator No. 58985	24 month	\$100.00	\$2,400.00	\$140.00	\$3,360.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-11	Maintenance and Repair-AAR Library Elevator No. 108857	24 month	\$100.00	\$2,400.00	\$325.00	\$7,800.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-12	Maintenance and Repair-AAR Library Elevator No. 108858	24 month	\$100.00	\$2,400.00	\$110.00	\$2,640.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-13	Maintenance and Repair-West Regional Library Elevator No. 06-00089	24 month	\$100.00	\$2,400.00	\$110.00	\$2,640.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-14	Maintenance and Repair-West Regional Library Elevator No. 06-00090	24 month	\$100.00	\$2,400.00	\$140.00	\$3,360.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-15	Maintenance and Repair-West Regional Library Garage Elevator No. 06-00091	24 month	\$100.00	\$2,400.00	\$140.00	\$3,360.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	age 14
D2114263B102-16	Maintenance and Repair-Margate Library Wheelchair Lift No. 409362	24 month	\$100.00	\$2,400.00	\$60.00	\$1,440.00	\$150.00	\$3,600.00	\$942.00	\$22,608.00	\$260.00	of 16 \$e,240.00



Elevator and Escalator Maintenance and Repair (Re-Bid) Bid #D2114263B1



\$6,240.00

\$260.00

\$22,608.00

\$942.00

\$15,360.00

\$640.00

\$3,360.00

\$140.00

\$2,400.00

24 month \$100.00

Maintenance and Repair-Traffic Engineering

Elevator No. 401144

D2114263B1--02-32





			Eastern Elevator		Xpert Elevator	jo	i -		-	ī	thyssenkrupp Elevator	op Elevator
Item #	ltem	Qty Unit	Service Inc. Price To	tal	Services inc Price To	otal	Oracle Elevator Price Total		tnyssenkrupp Elevator Price Total	Jpp Elevator Total	(alternate) Price	Total
D2114263B102-33	Maintenance and Repair-Mills Center Elevator No. 09-00218	24 month	\$100.00	\$2,400.00	\$110.00	\$2,640.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-34	Maintenance and Repair-Mills Center Elevator No. 09-00219	24 month	\$100.00	\$2,400.00	\$140.00	\$3,360.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-35	Maintenance and Repair-Mills Center Elevator No. 09-00220	24 month	\$100.00	\$2,400.00	\$140.00	\$3,360.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D21142638102-36	Maintenance and Repair-Mills Center Elevator No. 09-00221	24 month	\$100.00	\$2,400.00	\$140.00	\$3,360.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-37	Maintenance and Repair-Historical Commission Elevator No. 08-00250	24 month	\$100.00	\$2,400.00	\$325.00	\$7,800.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-38	Maintenance and Repair-Carpenter House Wheelchair Lift No. 10-00082	24 month	\$100.00	\$2,400.00	\$60.00	\$1,440.00	\$150.00	\$3,600.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-39	Maintenance and Repair-Housing Finance Authority Elevator No. 42502	24 month	\$100.00	\$2,400.00	\$110.00	\$2,640.00	\$640.00	\$15,360.00	\$942.00	\$22,608.00	\$260.00	\$6,240.00
D2114263B102-40	Labor Rate Mechanic (Regular Hours)	40 hour	00.86\$	\$3,920.00	\$91.00	\$3,640.00	\$226.00	\$9,040.00	\$175.50	\$7,020.00		
D2114263B102-41	Labor Rate Mechanic (Other Hours)	30 nour 10 hour	\$138.00	\$1,380.00	\$154.00	\$1,500.00	\$339.00	\$3,390.00	\$351.00	\$3,510.00		
D2114263B102-43	Labor Rate Helper (Other Hours)	10 hour	\$98.00	\$980.00	\$85.00	\$850.00	\$169.50	\$1,695.00	\$280.00	\$2,800.00		
	SUBTOTAL (Group 2)		0,	\$101,920.00		\$137,970.00		\$595,315.00		\$899,254.00		\$243,360.00
	Miscellaneous Parts and Materials on "pass-thru"	AL		\$10,000.00		\$10,000.00		\$10,000.00		\$10,000.00		
	TOTAL (Group 2)			\$111,920.00 AWD		\$147,970.00		\$605,315.00		\$909,254.00		

Bid #D2114263B1 Elevator and Escalator Maintenance and Repair (Re-Bid) Lot: Group 2