

TO: Michal Durden **Purchasing Division** FROM: Marc Gambrill, P.E., A.A.E. Aviation Chief Development Officer **Aviation Department** SUBJECT: Solicitation No.: PNC2115850C1 Residential Sound Insulation Program - Group 3800M2 and N1 Recommended Vendor: DEC Contracting Group, Inc. Recommended Group(s)/Line Item(s): Group 3800M2 Initial Award Amount: \$6,164,580.32 Potential Total Amount: N/A Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase CONCURRENCE: The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I A have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor. FINANCIAL BACKGROUND/D & B REPORT: (check one) ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance. Not applicable, not required for this solicitation. LITIGATION HISTORY: (check one) ☐ I have reviewed the Litigation History Form and there is no issue of concern. Refer to additional information from the Office of the County Attorney to address an issue/concern. PAST PERFORMANCE: (check all that apply) I have reviewed the Vendor's past Performance Evaluations in Contracts Central and: Vendor received an overall rating ≥ 2.59 on all evaluations. No evaluations within the past three years contained any items rated a score of 2 or less. ☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information. Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information. Past evaluations are not relevant to the scope of this contract. No past Performance Evaluations exist in Contracts Central. AND Reference Verification Forms are attached. Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years. NON-CONCURRENCE: I do not concur. Detailed reason for non-concurrence is attached. TYPED NAME OF SIGNER: Marc Gambrill, PE, A.A.E. TITLE: Aviation Chief Development Officer (Individual authorized to administer the contract.) 3/21/16 SIGNATURE:



Vendor Reference Verification Form

Broward County Solicitation No. and Title	e: PNC21158500 M2 & N1	71, Residential	Sound Insula	ation Program Group 38	UU
Reference for: (Name of Firm) DEC Cor	ntracting Group.	Inc.			
Organization/Firm Name providing refere	ence: Youth Have	en. Inc.	· · · · · · · · · · · · · · · · · · ·		
Contact Name/Title: Joyce Zirkle					
Contact E-mail: joyce.zirkle@youthhaver	nswfl.org	V-1-12-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1	No.		
Contact Phone: 239-774-2904					
Name of Referenced Project: Youth Have	ven Teen Shelter	•			
Contract No.				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Contract Amount: \$1,609,559					
Date Services Provided: October 2016					
(list date rai	nge or date servi	ces began unti	("current")		
Vendor's role in Project: ⊠ Prime Ven	ndor 🗆 Sub-c	onsultant/Sub-	contractor		
Would you use this vendor again? ⊠ Ye				nal Comments (below).	
Description of services provided by V		, [_
DEC was the general contractor on a	construction pr	ojeot to bana t	a 4,000 oq	adi 0 100t, 100ii	
homeless cottage.					
Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable	
Please rate your experience with the		Satisfactory	Excellent	Not Applicable	
Please rate your experience with the referenced Vendor:		Satisfactory	Excellent	Not Applicable	
Please rate your experience with the referenced Vendor: 1. Vendor's Quality of Service		Satisfactory		Not Applicable	
Please rate your experience with the referenced Vendor: 1. Vendor's Quality of Service a. Responsive		Satisfactory	\boxtimes	Not Applicable	
Please rate your experience with the referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy		Satisfactory	\boxtimes	Not Applicable	
Please rate your experience with the referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables		Satisfactory	\boxtimes	Not Applicable	
Please rate your experience with the referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization		Satisfactory		Not Applicable	
Please rate your experience with the referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization a. Staff expertise		Satisfactory		Not Applicable	
Please rate your experience with the referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization a. Staff expertise b. Professionalism		Satisfactory		Not Applicable	
Please rate your experience with the referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of: a. Project		Satisfactory		Not Applicable	
Please rate your experience with the referenced Vendor: 1. Vendor's Quality of Service a. Responsive b. Accuracy c. Deliverables 2. Vendor's Organization a. Staff expertise b. Professionalism c. Turnover 3. Timeliness of:		Satisfactory		Not Applicable	

We have had several projects on the Youth Haven campus and DEC Contracting Group was by far the best contractor we have used for construction/renovations. All the staff were extremely professional from the President of the company, Doug Masch, to the superintendent on the job, Bruce Winters, to the office staff who we worked with managing the Davis Bacon payrolls, etc. They were very supportive of our organization, a non-profit homeless shelter, as well. The work on the new cottage was superb and if there were issues with the subcontractors, they were quickly resolved. I would recommend without hesitation working with DEC Contracting Group.

In fact, they have just been awarded a new renovation on our campus and we are thrilled to be working with them again.

Exhibit 3 Page 3 of 7

Reference Verification: PNC2115850C1, Residential Sound Insulation Program Group 3800 M2 & N1

References Checked By

Name: MONICA CAPELLUTO

Division/Department: AIRPORT DEVELOPMENT

Title: Expansion Project Administrator

rate of Verification: 03/07/18



Vendor Reference Verification Form

Broward County Solicitation No. and Title: PNC2115850C1, Residential Sound Insulation Program Group 3800				
M2 Reference for: (Name of Firm) DEC Contracting Group, Inc.				
Organization/Firm Name providing refere	ence: Collier Cou	inty Board of Co	ounty Commi	issioners
Contact Name/Title: James Morton, PE,	Sr Project Man	anty Board or O	ourity Commi	
Contact E-mail: jamesmorton@colliergov		agoi		
Contact Phone: 239-252-5488	7.1101			
Name of Referenced Project: Eagle Lak	e Park Aquatic (Center		
Contract No. 17-7092	.or and addition			
Contract Amount: \$9,230,658				
Date Services Provided: May 2017				
	nge or date serv	ices began until	"current")	
Vendor's role in Project: ⊠ Prime Ven Would you use this vendor again? ⊠ Ye				onal Comments (below).
Description of services provided by Vendor: Electrical, Mechanical, Plumbing, and site work for: main pavilion building, lifeguard building, equipment building, shade pavilion, main lap pool, family pool, wading pool, water slides, geothermal heaters, lighting, paving, landscaping, and security video system.				
Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive			\boxtimes	
b. Accuracy			\boxtimes	
c. Deliverables			\boxtimes	
2. Vendor's Organization			,	
a. Staff expertise			\boxtimes	
b. Professionalism				
c. Turnover				
3. Timeliness of:				
a. Project		[]		
		L	\boxtimes	
b. Deliverables			\boxtimes	
b. Deliverables	ditional sheet i	f needed)		
b. Deliverables Additional Comments: (provide on ad			⊠	nducts bi-weekly
b. Deliverables	lget. Contracto	r is very thoro	□ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □	
b. Deliverables Additional Comments: (provide on ad This project is on time and within bud	lget. Contracto ollowed with si	r is very thoro te walk throug	ugh and cor	s. Prompt monthly pay
b. Deliverables Additional Comments: (provide on ad This project is on time and within bud meetings with minutes and agendas f apps are submitted with all required by Timely permit inspections are schedu	lget. Contracto ollowed with si packup docume lled to keep the	r is very thoro te walk throug entation. Photo construction	ugh and cor h inspection o logs cover on schedule	is. Prompt monthly pay all pertinent items. . Materials are ordered
b. Deliverables Additional Comments: (provide on ad This project is on time and within bud meetings with minutes and agendas f apps are submitted with all required by	lget. Contracto ollowed with si packup docume lled to keep the	r is very thoro te walk throug entation. Photo construction	ugh and cor h inspection o logs cover on schedule	is. Prompt monthly pay all pertinent items. . Materials are ordered
b. Deliverables Additional Comments: (provide on ad This project is on time and within bud meetings with minutes and agendas f apps are submitted with all required by Timely permit inspections are scheduland procured in a timely manner. DER	lget. Contracto ollowed with si packup docume lled to keep the	r is very thoro te walk throug entation. Photo construction of cellent job for l	ugh and cor h inspection o logs cover on schedule Broward Cor	as. Prompt monthly pay all pertinent items. Materials are ordered unty.
b. Deliverables Additional Comments: (provide on ad This project is on time and within bud meetings with minutes and agendas f apps are submitted with all required by Timely permit inspections are scheduland procured in a timely manner. DE	lget. Contracto collowed with si packup docume the to keep the C will do an exc	r is very thoro te walk throug entation. Photo construction of cellent job for l	ugh and cor h inspection o logs cover on schedule Broward Cor	is. Prompt monthly pay all pertinent items. . Materials are ordered



Vendor Reference Verification Form

Broward County Solicitation No. and Title		C1, Residential	Sound Insula	ition Program Group 3800
D (M2 & N1			
Reference for: (Name of Firm) DEC Cor				
Organization/Firm Name providing refere		LLC		
Contact Name/Title: Ted Hoffman, Arch	itect			
Contact E-mail: thoff44@gmail.com	11,			
Contact Phone: 863-673-6814			· · · · · · · · · · · · · · · · · · ·	
Name of Referenced Project: Sanders F	Pines and Timbe	r Ridge		
Contract No.				
Contract Amount: \$2,220,129				
Date Services Provided: February 201				
(list date ra	nge or date servi	ices began until	l "current")	
Vendor's role in Project: Prime Ver	odor Sub-o	consultant/Sub-	contractor	
Would you use this vendor again? Ye				onal Comments (below).
		140, picase spe	cony in Addition	onar comments (below).
Description of services provided by V Full service GC for a renovation and I	endor: rehab project co	neisting of av	tensive wor	k in 75 existing
occupied housing units, multi family	and single fami	ly.	terisive work	A III 70 existing
Joseph Company		•		
Please rate your experience with the	Needs			
referenced Vendor:	1	Satisfactory	Excellent	Not Applicable
Vendor's Quality of Service	Improvement	•		
a. Responsive				
b. Accuracy				
c. Deliverables				
2. Vendor's Organization				
a. Staff expertise				
b. Professionalism				
c. Turnover			V	
3. Timeliness of:				
a. Project				
b. Deliverables				
Additional Comments: (provide on ad	ditional choot if	noodod)		
Additional Comments. (provide on ad	uitional Sheet ii	needed)		
This project was complicated due to coordination, respect for the resident funding.				
	(1,/11)	/		
References Checked By	MUMA			0
Name: MONICA CAPELLUTO	46/1	Title: A	irport Expu	ansion Project Administra 03/17/18
Division/Department: AIRPORT DEVE	LOPMENT	Date of	Verification:	03/17/18
				The second secon

123 North Washington St., 3rd Fl. Boston, Massachusetts 02114 T 617.790.3747 F 617.790.3748 www.jonespayne.com

March 15, 2018

Monica Capelluto, AIA, LEED AP, NCARB Expansion Project Administrator **Broward County Aviation Department** Ft. Lauderdale—Hollywood International Airport 2200 SW 45 St Dania Beach, FL 33312

RE: Concurrence of Bid for No. PNC2115850C1

Voluntary Residential Sound Insulation Program (Group 3800M2)

Dear Ms. Capelluto,

To assist you in the recommendation process for the Fort Lauderdale-Hollywood International Airport Voluntary Residential Sound Insulation Program's contract award for Bid Group 3800M2, The Jones Payne Group has completed a review of the bid submitted in response to the solicitation for this contract.

One bid was received and opened by the Broward County Procurement Department on February 26, 2018. DEC Contracting Group, Inc. submitted the bid.

Bid Group	Consultant Probable Cost (CPC)	DEC Contracting Group, Inc.
3800M2	\$6,431,175.01 ¹	\$6,164,580.32 ¹
% Diff. from CPC	n/a	-4.1%

¹ Includes pass through amount for permitting fees (\$386,673)

We have provided a further breakdown of the apparent low bid, breaking out the architectural, mechanical, electrical and hazardous material abatement costs. This allows for better analysis of the differences between the consultant's probable cost and the contractor's bid.

	Consultant's Probable Cost (CPC)	DEC Contracting Group, Inc.
Full Bid Amount	\$6,431,175.01	\$6,164,580.32
% Diff. from CPC	-	-4.1%
Architectural Only	\$3,991,318.80	\$4,240,437.41*
% Diff. from CPC	-	6.2%
Mechanical Only	\$1,299,680.25	\$1,106,368.58
% Diff. from CPC	Na	-14.9%
Electrical Only	\$618,002.96	\$307,431.05
% Diff. from CPC	-	-50.3%
Arch/Mech/Elec Only	\$5,909,002.01	\$5,654,237.05
% Diff. from CPC	-	-4.3%
Hazardous Materials	\$135,500.00	\$123,670.27
% Diff. from CPC		-8.7%

^{*}performance and payment bonds and mobilization were added to the architectural prices.

The table above focuses on each of the elements of DEC Contracting Group, Inc.'s bid in order to determine if there are any specific areas of concern or any evidence of omissions in scope. The bid, which is 4.1% percent below the probable cost estimate, is a responsive bid within the standard allowable margins of ten percent variance of the bid from the probable cost estimate. While the overall bid is within acceptable range, the electrical estimate is 50% less than the electrical cost estimate. We would recommend further analysis of the electrical bid to ensure all aspects of the electrical scope of work were included in the bid.

It was noted that Breezy Cool Air Conditioning, Inc. is listed as an HVAC subcontractor for this contract. Based upon Breezy Cool's past performance in RSI contracts, they have exhibited an inability to maintain the pace of the construction schedule. Given every home in this contract has a full or partial mechanical system; the performance of the HVAC work will be instrumental in the successful implementation of this contract. Accordingly, it may be necessary to be alter the number of house starts per week in order to meet the homeowners' expectation of a 10 day construction period.

It is also noted that RJ Spencer Construction will be subcontracted to supply and install windows. The specified experience and installer qualifications were not reviewed as part of this evaluation, and we do not recommend award without BCAD's completion of this review.

Should you have any questions regarding this matter please feel free to contact me at 954-924-2224.

Sincerely,

The Jones Payne Group, Inc.

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Joanna Norris Project Manager