



Our Best.
Nothing Less.

OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex
115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301
954-357-6400 • FAX 954-357-5674 • TTY 954-357-5664

MEMORANDUM

DATE: March 16, 2018

TO: Staci Montefusco, Project Manager
Aviation Department

THRU: Sandy-Michael McDonald, Director *SM*
Office of Economic and Small Business Development (OESBD)

FROM: Freddy Castillo, Small Business Development Manager *FC*
Office of Economic and Small Business Development (OESBD)

SUBJECT: Terminal 2 Modernization (Delta Airlines)
CBE Compliance Review – First Amendment to the Second Addendum to the Signatory Terminal Building Lease Agreement

The Office of Economic and Small Business Development conducted a review of the Delta Air Lines, Inc.'s (Delta's) County Business Enterprise (CBE) participation. An overview is provided as follows:

The CBE Goal for this project is 15%.

Delta has committed to 15% CBE participation for this project.

Participation Performance

<u>Subcontractor Name</u>	<u>Committed Percentage</u>	<u>Reported Amount</u>	<u>Verified Paid Amount</u>
Asset Builders, LLC d/b/a Messam Construction	15.000%	\$ 319,665.68	\$ 319,665.68
Gump Termite and Pest Control, Inc.	0.020%	\$ 2,340.00	\$ 2,340.00
Hejar Distribution, Inc. d/b/a EDP Supply	0.002%	\$ 4,537.48	\$ 4,537.48
MCJ Professional Cleaning Services	0.030%	\$ 5,843.78	\$ 5,843.78
Steve's Lawncare Services, LLC	<u>0.020%</u>	<u>\$ 4,710.00</u>	<u>\$ 4,710.00</u>
Total Participation	15.072%	\$ 337,096.94	\$ 337,096.94

- Original Contract Amount: \$110,000,000.00
- Total Payments to Prime: \$3,656,067.32
- Total Prime Payments to CBE Subcontractors: \$337,096.94
- Total CBE Participation to Date: 9.22% (\$337,096.94/ \$3,656,067.32)

**Terminal 2 Modernization (Delta Airlines)
CBE Compliance Review – First Amendment to the Second Addendum to the
Signatory Terminal Building Lease Agreement**

Proposed First Amendment: The CBE commitment remains 15%.

- Amount of Proposed First Amendment: \$110,000,000.00
- Revised Contract Amount through Proposed First Amendment: \$220,000,000.00

CBE Compliance Comments:

Delta committed to utilizing CBE firms to perform 15% of the overall project. The current level of CBE participation on the agreement is 9.22%. The majority of this participation is expected to be realized during the construction phase of the project, which has not yet commenced. Participation was verified through an independent payment verification process.

cc: Donna-Ann Knapp, Small Business Development Specialist, BCAD/OESBD