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**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**

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**MEMORANDUM**

**DATE:** January 24, 2018

**TO:** Terry Crawford, Construction Project Manager  
Aviation Department

**THRU:** Sandy-Michael McDonald, Director *SMC*  
Office of Economic and Small Business Development (OESBD)

**FROM:** Freddy Castillo, Small Business Development Manager *FC*  
Office of Economic and Small Business Development (OESBD)

**SUBJECT:** Terminal 3 In-line Baggage Screening System  
**CBE Compliance Review – Fourth Amendment to Lease Addendum**

The Office of Economic and Small Business Development conducted a review of the JetBlue Airways Corporation's (JetBlue) County Business Enterprise (CBE) participation. An overview is provided as follows:

JetBlue has voluntarily committed to 22% CBE participation for this project.

<u>CBE Subcontractors</u>	<u>CBE Percentage</u>	<u>Reported Amount</u>	<u>Verified Paid Amount</u>
Adams Consulting Group, Inc.	0.130%	\$ 51,539.11	\$ 51,539.11
Construction Recruiters America Staffing, Inc	0.416%	\$ 407,515.00	\$ 407,515.00
Gartek Engineering Corporation	0.891%	\$ 851,708.73	\$ 851,708.73
Keith & Associates, Inc.	0.468%	\$ 454,292.22	\$ 454,292.22
Quest Engineering Services & Testing, Inc.	0.238%	\$ 232,753.00	\$ 232,753.00
RACI, Inc. d/b/a Green Building Products	0.193%	\$ 188,981.03	\$ 188,981.03
Resources Plus, Inc. d/b/a Express Employment (1 <sup>st</sup> tier to AvAirPros)	0.121%	\$ 223,157.80	\$ 223,157.80
Resources Plus, Inc. d/b/a Express Employment Professionals, Inc. (1 <sup>st</sup> tier to Whiting-Turner)	0.109%	\$ 107,037.51	\$ 107,037.51
The Marc J. Parent Company, Inc. d/b/a PB Builders	24.536%	\$ 24,013,423.26	\$ 24,013,423.26
Thousand and One Painting Corp.	0.139%	\$ 9,490.00	\$ 9,490.00
Travis Contracting Services	0.014%	\$ 14,105.00	\$ 14,105.00
<b>Total CBE Participation</b>	<b>27.256%</b>	<b>\$ 26,554,002.66</b>	<b>\$ 26,554,002.66</b>

**Terminal 3 In-line Baggage Screening System  
CBE Compliance Review – Fourth Amendment to Lease Addendum**

- Original Not-to-Exceed Contract Amount: \$55,000,000.00
- First Amendment Amount: \$7,000,000.00
- Second Amendment Amount: \$24,000,000.00
- Third Amendment Amount: \$11,900,000.00
- Revised Not-to-Exceed Contract Amount: \$97,900,000.00
- Total Payments to Prime: \$85,596,814.00
- Total Prime Payments to CBE Subcontractors: \$26,554,002.66
- Total CBE Participation to Date: 31.02% (\$26,554,002.66/ \$85,596,814.00)

**Proposed Third Amendment:** JetBlue has agreed to extend their voluntary 22% CBE commitment to the work of the Fourth Amendment.

- Amount of Proposed Fourth Amendment: \$137,165,000.00
- Revised Not-to-Exceed Contract Amount through the Fourth Amendment: \$235,065,000.00

**CBE Compliance Comments:**

JetBlue committed to utilizing CBE firms to perform 22% of the overall project. Through gradual increases in the subcontract amounts of their original CBE vendors and the addition of new CBE vendors this commitment has increased to 27.256%. The actual level of CBE participation on the agreement is currently 31.02%. Participation was verified through an independent payment verification process.

cc: Donna-Ann Knapp, Small Business Development Specialist, BCAD/OESBD