



FRS - Fast Reliable Seaways, LLC  
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Via Email: [scernak@broward.org](mailto:scernak@broward.org)

Steven M. Cernak, P.E., PPM  
Chief Executive and Port Director  
Port Everglades Department of Broward County  
1850 Eller Drive  
Ft. Lauderdale, FL 33316

Dear Mr. Cernak:

FRS Caribbean is a brand of FRS — Fast Reliable Seaways, LLC. FRS has a 150 year history in maritime operations. In the last few decades, we have grown from a regional passenger ferry operator into an internationally active service with 62 vessels, more than 1,500 employees, and operations in more than a dozen counties. We safely carry almost 8 million passengers and over 2 million vehicles a year on our ferry lines.

I am writing to express interest in moving our current Bimini ferry service to Port Everglades. Since 2016, FRS Caribbean has been operating the HSC San Gwann out of Terminal H in Port Miami. This service has a capacity for 427 passengers, 20 cars, 3 bars, and duty free and excursion counters. I would also like to point out the great economic benefits our operation can bring. Interestingly, our Bimini line is used by almost 95% tourism travelers. Our Bimini service attracts leisure travelers to the area from all over and provides a direct positive impact on the hospitality industry. We would like the opportunity to make Port Everglades our Bimini service headquarters.

If we moved our operation to Port Everglades, we project about 120,000 passengers annually with service six days a week. It is important to note that our type of service would have very little impact on the current cruise operations. First, embarkation can be handled at 9:00am or earlier and doesn't require terrestrial CBP controls. Additionally, debarkation can take place at 8:00pm or later to avoid interference with cruise service. Lastly, our high season is during the summer months when the cruise season is at its least active and the Port is less busy.

Our operation doesn't require a significant footprint. In fact, we need roughly 6,000 square feet. We have identified several areas in the Port, including a parcel on Spangler Boulevard, that would be great for our operations. We respectfully request the opportunity to engage Port Everglades in negotiations to discuss our business case and develop mutually agreeable terms. Please let us know how we can begin this process as quickly as possible. We are ready willing to have detailed and meaningful discussions. Thank you.

Sincerely,

  
David Gudgel  
CEO  
FRS – Fast Reliable Seaways, LLC

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