

## PRICE ANALYSIS

Solicitation No. X2115678B1  
 Title: Prysmian Cables



				Cavotec USA, Inc.		Manufacturer's Quotes dated April 4, 2017 and August 14, 2017		% Unit Price Difference
Item	Commodity Description	Qty	Unit	Unit Price	Total Price	Unit Price	Total Price	
1	Prysmian Brand Protolon Cable	4600	FT	\$49.69	\$228,574.00	\$69.58	\$ 320,068.00	-28.59%
2	Prysmian Brand Spreaderflex Cable	1500	FT	\$26.22	\$39,330.00	\$31.32	\$ 46,980.00	-16.28%
<b>Total:</b>					<b>\$267,904.00</b>		<b>\$ 367,048.00</b>	

**NOTES:**

Cavotec USA, Inc. declined to offer a voluntary price reduction.

Port of Miami, Port Canaveral, Port Tampa Bay and the City of West Palm Beach were researched and contacted. No contracts were found for these Agencies. No responses were received regarding inquiries for prior purchases for the items. Due to the specific items solicited, Purchasing Agent was unable to obtain price quotes of which to use for a proper comparison.

Purchasing Agent performed an internet search, but was unable to locate the specific items solicited for a price comparison.

Per CPI data, prices in Miami-Fort Lauderdale, FL have increased approximately 1% from the time the Manufacturer's quotes were provided.