

**ADDITIONAL MATERIAL
10:00 A.M. REGULAR MEETING**

MARCH 20, 2018

SUBMITTED AT THE REQUEST OF

**FINANCE and ADMINISTRATIVE
SERVICES DEPARTMENT**



Finance and Administrative Services Department
PURCHASING DIVISION

115 S. Andrews Avenue, Room 212 • Fort Lauderdale, Florida 33301 • 954-357-6066 • FAX 954-357-8535

MEMORANDUM

DATE: March 15, 2018
TO: Board of County Commissioners
THRU: Kevin B. Kelleher, Deputy CFO/Deputy Director
Finance and Administrative Services Department

Digitally signed by KEVIN
KELLEHER
Date: 2018.03.15
17:27:14 -04'00'

FROM: Brenda J. Billingsley, Director
Purchasing Division

BRENDA
BILLINGSLEY

Digitally signed by BRENDA
BILLINGSLEY
DN: cn=Kevin B. Kelleher, o=Broward County, ou=Finance and Administrative Services Department, email=kkelleher@broward.org
ou=Organization, ou=BCC, ou=PU,
ou=Users, cn=BRENDA BILLINGSLEY
Date: 2018.03.15 13:58:52 -0400'

SUBJECT: March 20, 2018 - Commission Meeting - Agenda Item No. 30
Motion to Approve Agreement between Broward County and Bermello,
Ajamil & Partners, Inc. for 2018 Port Everglades Master/Vision Plan
Update, Request for Proposals (RFP) No. R2113514P1 for the Port
Everglades Department

Attached is revised page 58 of 72, Exhibit B, Salary Costs sheet for HDR Engineering, Inc., which replaces Exhibit B, Maximum Billing Rates sheet, within the Agreement (Exhibit 2) of the agenda item. The Multiplier, Maximum Billing Rate and Operating Margin figures have been modified.

Attachment

BJB/mw/lg

c: Bertha Henry, County Administrator
Monica Cepero, Deputy County Administrator
George Tablack, CPA, Chief Financial Officer
Glenn Wiltshire, Deputy Director, Port Everglades Department
Robert Melton, County Auditor
Andrew Meyers, County Attorney

REVISED

EXHIBIT B
SALARY COSTS

Project No: Solicitation: R2113514P1
 Project Title: 2018 Port Everglades Master/Vision Plan Update
 Consultant/
 Sub Consultant Name: HDR Engineering, Inc.

TITLE	MAXIMUM HOURLY RATE (\$/HR)	X	MULTIPLIER	=	MAXIMUM BILLING RATE (\$/HR)
Global Director Ports and Harbors	\$131.14		2.74		\$359.32
Area Manager Florida	\$106.88		2.74		\$292.85
Ports Area Business Class Leader	\$75.81		2.74		\$207.72
South Florida Principal	\$70.00		2.74		\$191.80
Section Manager / Technical Director - Ports	\$71.10		2.74		\$194.81
Ports Engineer 2	\$52.79		2.74		\$144.64
Sr. Project Manager - Ports, South Florida	\$55.00		2.74		\$150.70
Project Manager - Ports	\$52.50		2.74		\$143.85
Ports Cadd Designer	\$40.87		2.74		\$111.98
Ports Cadd Tech	\$29.95		2.74		\$82.06
Cadd Technician 2	\$25.50		2.74		\$69.87
Cadd Technician 1	\$22.68		2.74		\$62.14
Florida Transportation Business Group Leader	\$124.41		2.74		\$340.88
Marketing Manager, South Florida Transportation	\$100.98		2.74		\$276.69
Traffic / Technical Advisor (Manager)	\$82.68		2.74		\$226.54
Traffic / Technical Advisor	\$44.20		2.74		\$121.11
Cargo Intermodal Operations Manager	\$83.66		2.74		\$229.23
Cargo Rail Technical Advisor	\$93.76		2.74		\$256.90
Cargo Rail / Grant Writing / Environmental Advisor	\$89.63		2.74		\$245.59
Cargo / Economics	\$77.86		2.74		\$213.34
Cargo Intermodal Operations Technical	\$96.27		2.74		\$263.78
Document Specialist	\$36.45		2.74		\$99.87
Project Controller	\$31.25		2.74		\$85.63
LNG Client Development Leader	\$66.83		2.74		\$183.11
LNG Technical Manager	\$77.89		2.74		\$213.42
Senior Mechanical Engineer	\$46.88		2.74		\$128.45
Principal Process Engineer	\$56.01		2.74		\$153.47
Principal LNG Process Engineer	\$52.17		2.74		\$142.95
LNG Project Manager	\$44.23		2.74		\$121.19

Multiplier of 2.74 is calculated as follows:
 OVERHEAD = HOURLY RATE X OVERHEAD (100.55%)
 FRINGE = HOURLY RATE X FRINGE (48.83%)
 OPERATING MARGIN = (HOURLY RATE + OVERHEAD + FRINGE) X OPERATING MARGIN (10.00%)

MULTIPLIER = (HOURLY RATE + OVERHEAD + FRINGE + OPERATING MARGIN) / HOURLY RATE 2.74